Scottish Public Sector Procurement Spend 2020 to 2021

Scottish Government
Riaghaltas na h-Alba

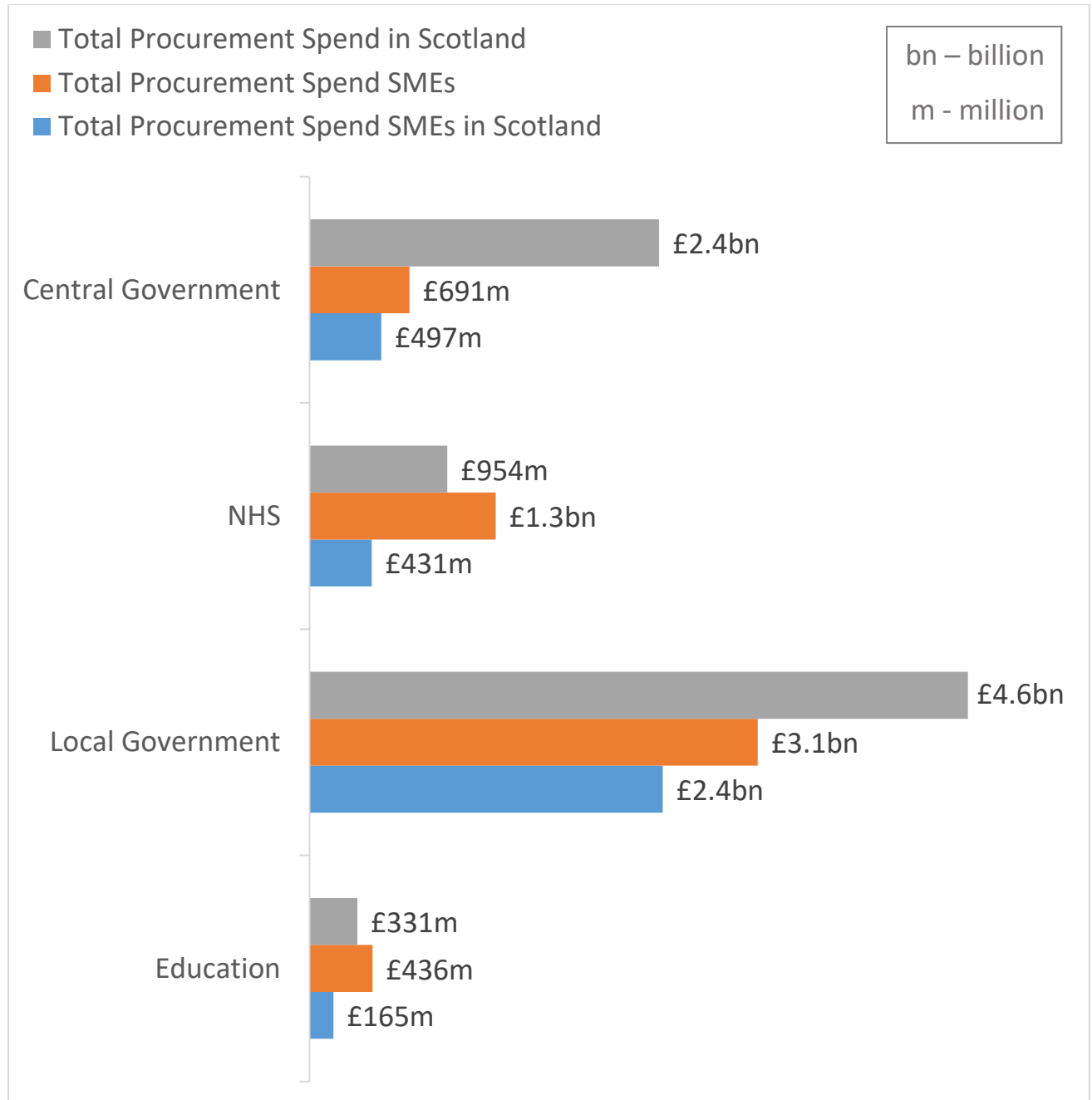# Scottish Public Sector Procurement Spend 2020 to 2021

This report has been produced to meet a commitment by the Scottish Procurement and Property Directorate of the Scottish Government to provide a publicly accessible graphical depiction of Scottish Public Sector procurement spend. The spend is broken down by sector, supplier size, geographic region and top 10 business categories.

Scottish Public Sector Spend by Sector highlighting Spend with Small and Medium Enterprises (SMEs) (less than 250 employees)*, Spend with SMEs in Scotland*,**, and Total Spend in Scotland** 2020-2021

* Where size of supplier is known.

** Where ONS region is known.

Spend with SMEs in Scotland as percentage of total spend in Scotland (where postcode and size is known) = 51%

Total Scottish Public Sector Procurement Spend 2020-2021 within UK

This graphic identifies Scottish Public Sector procurement spend with suppliers based on their location by the region of the UK*.
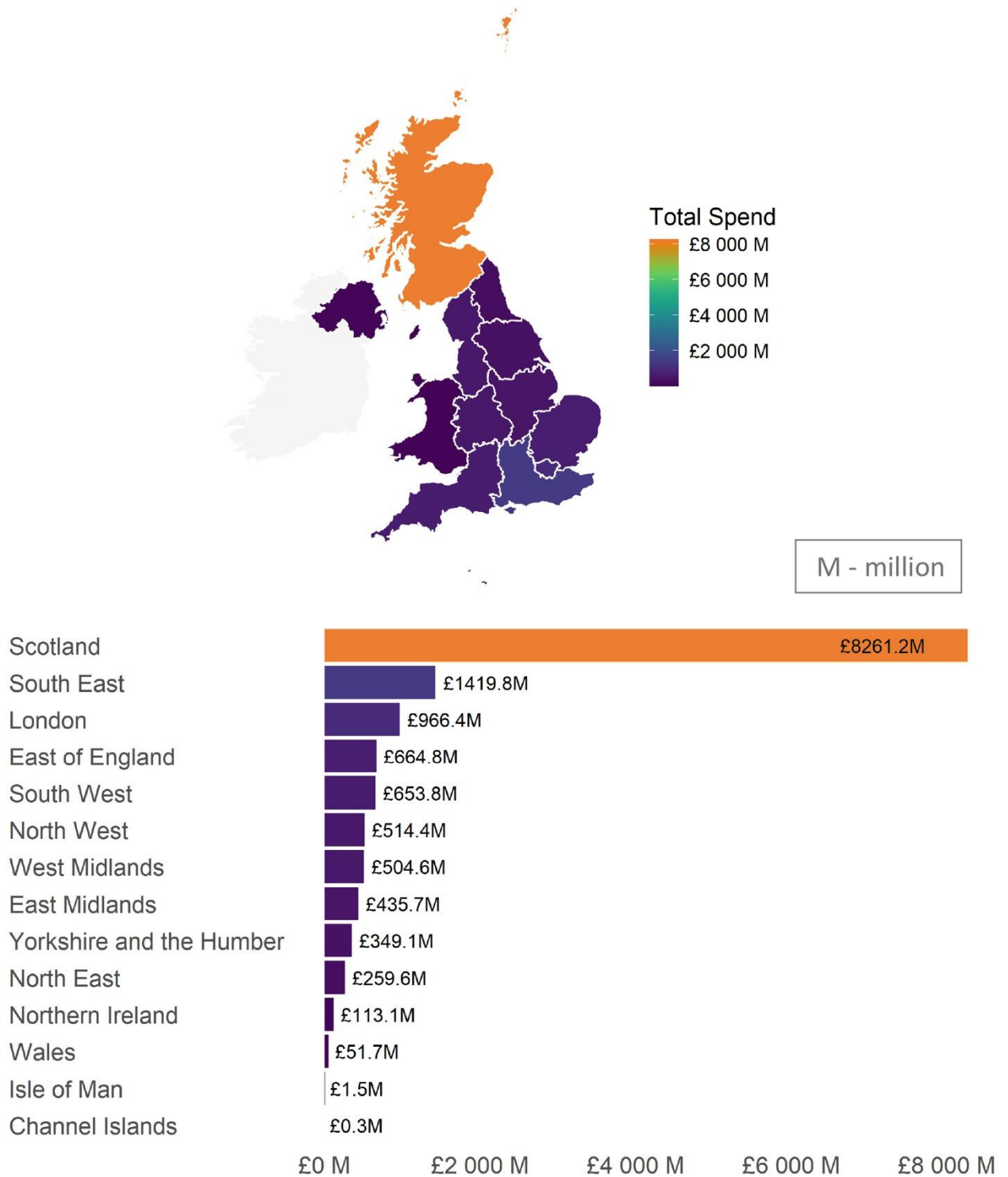
Total Spend

£8 000 M
£6 000 M
£4 000 M
£2 000 M

M - million

Region	Spend
Scotland	£8261.2M
South East	£1419.8M
London	£966.4M
East of England	£664.8M
South West	£653.8M
North West	£514.4M
West Midlands	£504.6M
East Midlands	£435.7M
Yorkshire and the Humber	£349.1M
North East	£259.6M
Northern Ireland	£113.1M
Wales	£51.7M
Isle of Man	£1.5M
Channel Islands	£0.3M

£0 M   £2 000 M   £4 000 M   £6 000 M   £8 000 M

*Where ONS region is known.

Scottish Public Sector Procurement Spend 2020-2021: Suppliers used within UK regions

This graphic identifies the number of suppliers to the Scottish Public Sector by their location by the region of the UK*.

Number of Suppliers
- < 2,000
- 2,000 - 5,000
- > 5,000

Region	Number of Suppliers
Scotland	22620
South East	2937
London	2555
North West	1852
East of England	1690
West Midlands	1383
Yorkshire and the Humber	1368
South West	1176
East Midlands	1151
North East	680
Wales	396
Northern Ireland	219
Isle of Man	10
Channel Islands	8
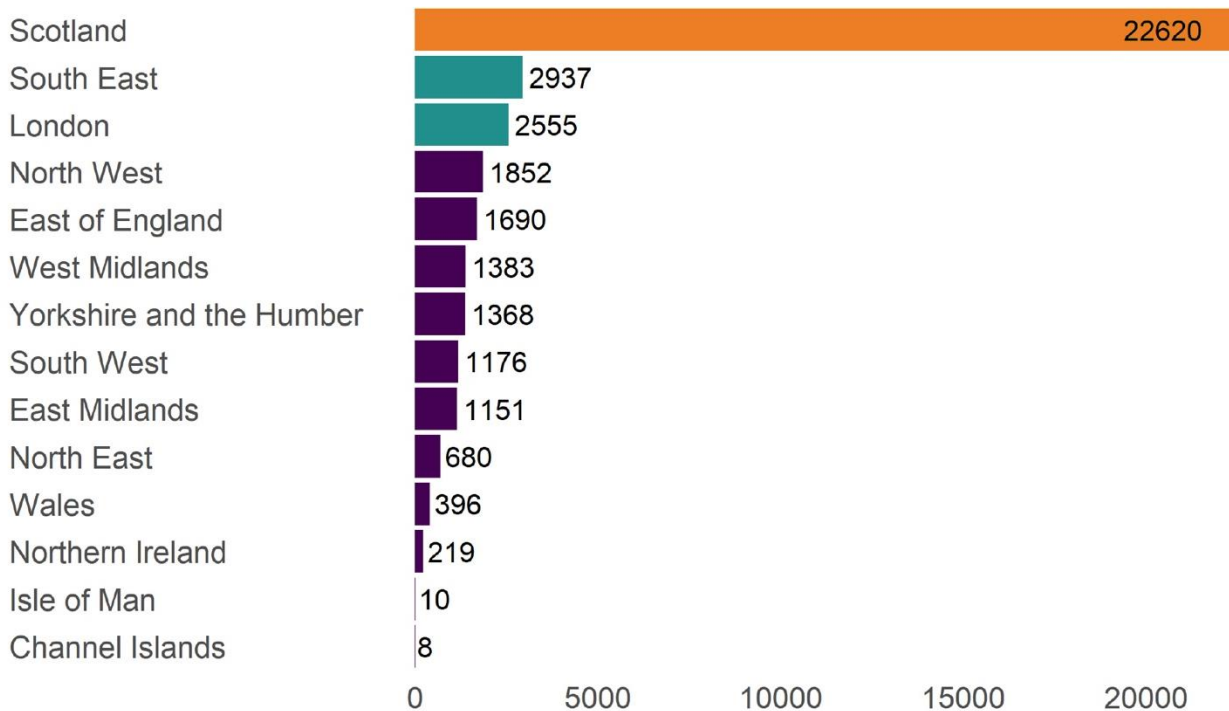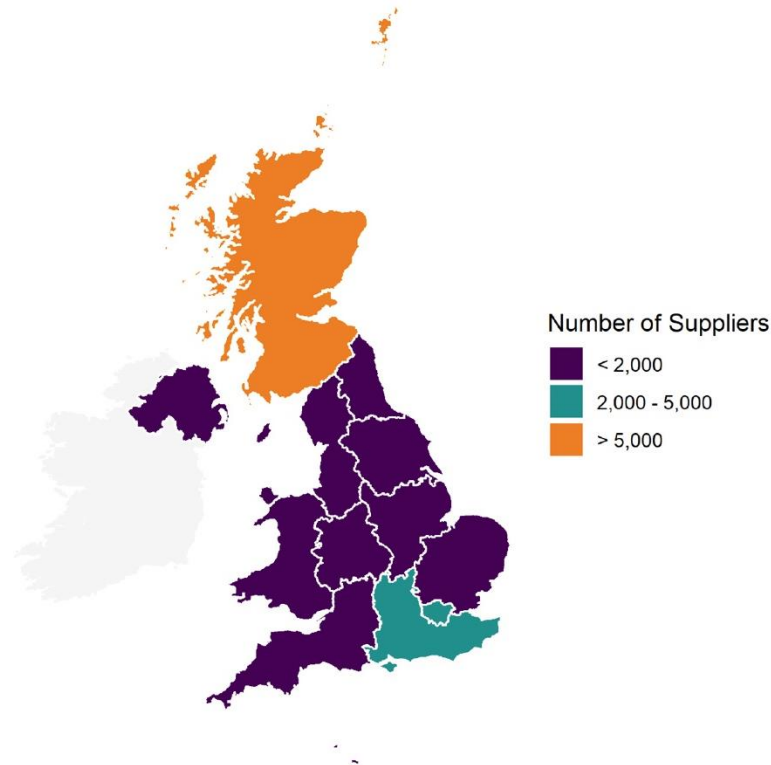
*Where ONS region is known.

Scottish Public Sector Procurement Spend 2020-2021 with SMEs in the UK

This graphic identifies Scottish Public Sector procurement spend with Small and Medium Enterprises (less than 250 employees) by their location by region of the UK* 2020-2021
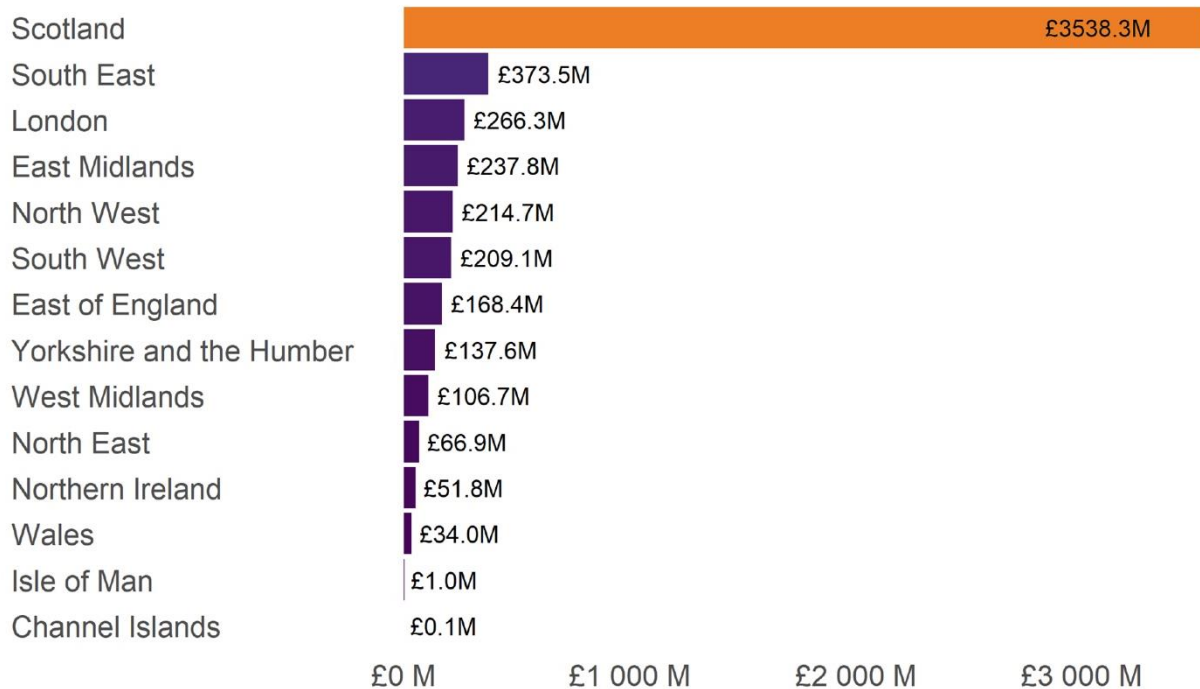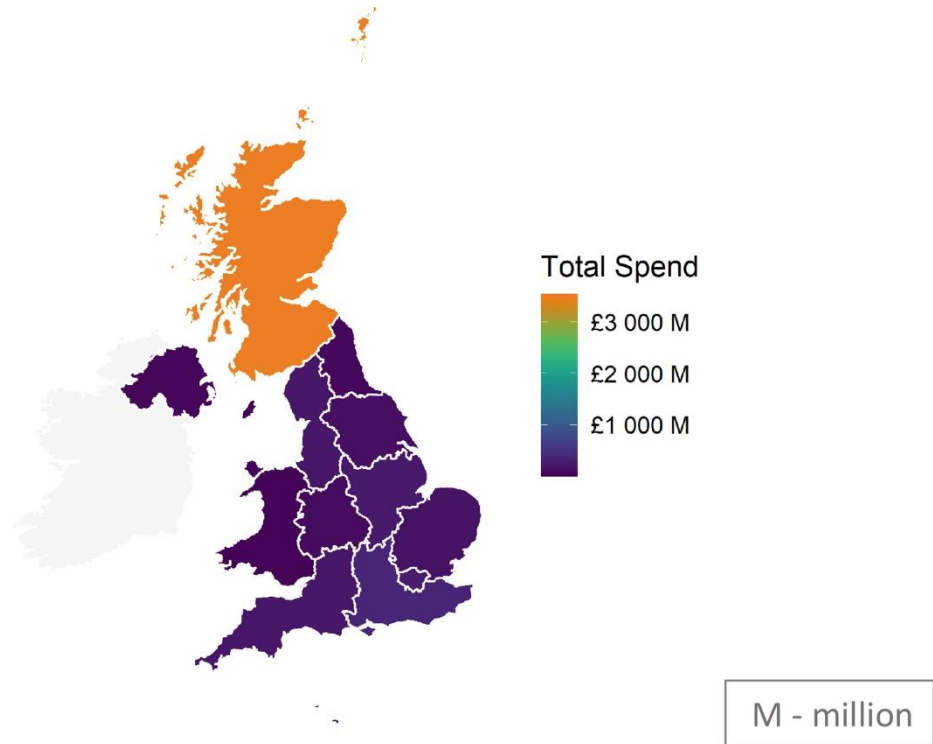
Total Spend

£3 000 M
£2 000 M
£1 000 M

M - million

Region	Spend
Scotland	£3538.3M
South East	£373.5M
London	£266.3M
East Midlands	£237.8M
North West	£214.7M
South West	£209.1M
East of England	£168.4M
Yorkshire and the Humber	£137.6M
West Midlands	£106.7M
North East	£66.9M
Northern Ireland	£51.8M
Wales	£34.0M
Isle of Man	£1.0M
Channel Islands	£0.1M

£0 M   £1 000 M   £2 000 M   £3 000 M

*Where size of supplier and ONS region is known.

![Scottish Government / Riaghaltas na h-Alba logo]

Scottish Public Sector Procurement Spend 2020-2021: SME Suppliers used within UK regions

This graphic identifies the number of Small and Medium Enterprises (less than 250 employees) that are suppliers to the Scottish Public Sector by their location by region of the UK* 2020-2021
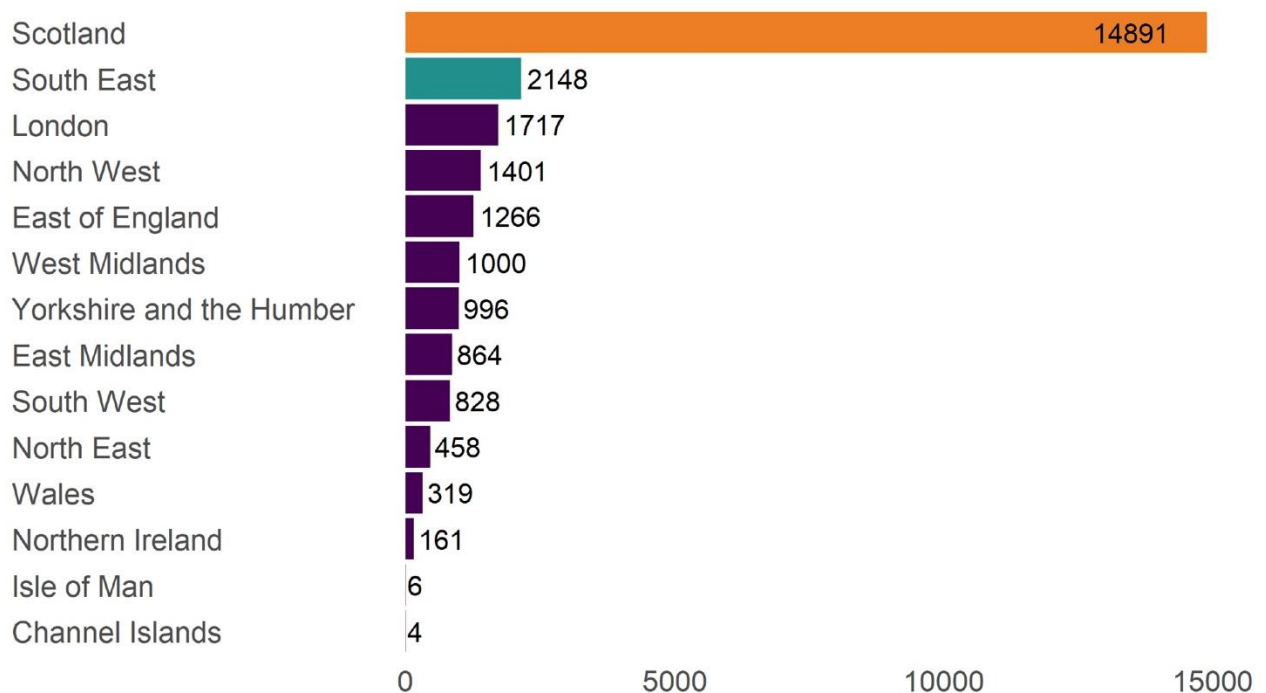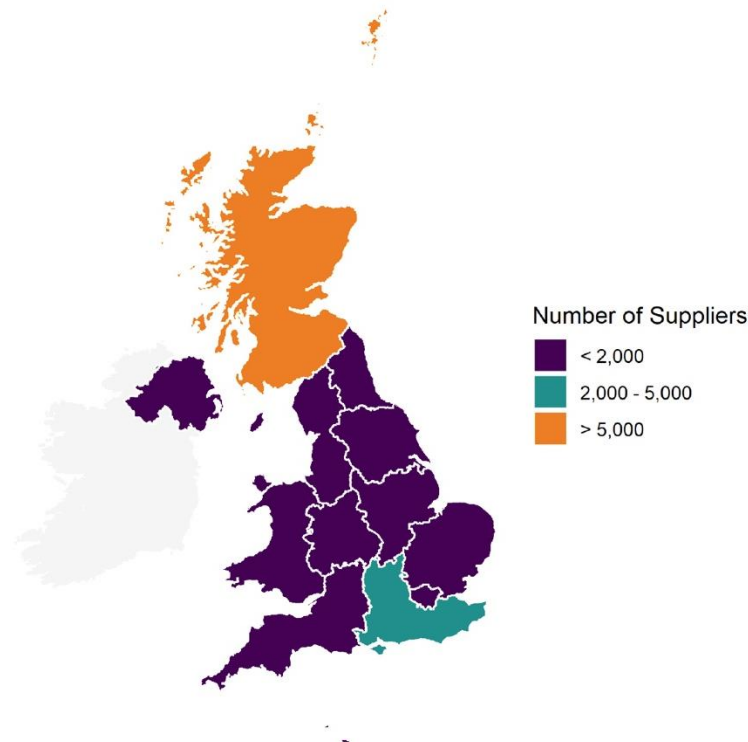
Number of Suppliers
- ■ < 2,000
- ■ 2,000 - 5,000
- ■ > 5,000

Region	Number
Scotland	14891
South East	2148
London	1717
North West	1401
East of England	1266
West Midlands	1000
Yorkshire and the Humber	996
East Midlands	864
South West	828
North East	458
Wales	319
Northern Ireland	161
Isle of Man	6
Channel Islands	4

*Where size of supplier and ONS region is known.

Total Scottish Public Sector Procurement Spend 2020-2021 within Scottish Local Authorities Areas

This graphic identifies Scottish Public Sector spend with suppliers by the Scottish Local Authority Area where they are located*.

Total Spend

£2 000 M
£1 500 M
£1 000 M
£500 M

M - million

Local Authority	Spend
Glasgow City	£2098.2M
City of Edinburgh	£1244.9M
North Lanarkshire	£673.3M
Aberdeen City	£455.0M
Perth and Kinross	£351.9M
Highland	£317.8M
Inverclyde	£305.3M
Renfrewshire	£301.5M
South Lanarkshire	£299.7M
Stirling	£222.7M
Falkirk	£208.2M
Fife	£204.1M
West Lothian	£183.6M
Dundee City	£158.7M
Aberdeenshire	£121.8M
East Dunbartonshire	£117.7M
South Ayrshire	£108.7M
Midlothian	£108.6M
Dumfries and Galloway	£106.6M
East Ayrshire	£85.5M
Angus	£67.9M
Argyll and Bute	£67.5M
North Ayrshire	£66.9M
Clackmannanshire	£66.8M
East Lothian	£66.1M
Moray	£52.7M
Scottish Borders	£51.5M
East Renfrewshire	£48.8M
West Dunbartonshire	£37.3M
Shetland Islands	£29.9M
Orkney Islands	£16.1M
Na h-Eileanan Siar	£16.1M

*Where ONS region is known.

Scottish Public Sector Procurement Spend 2020-2021: Suppliers used within Scottish Local Authorities Area

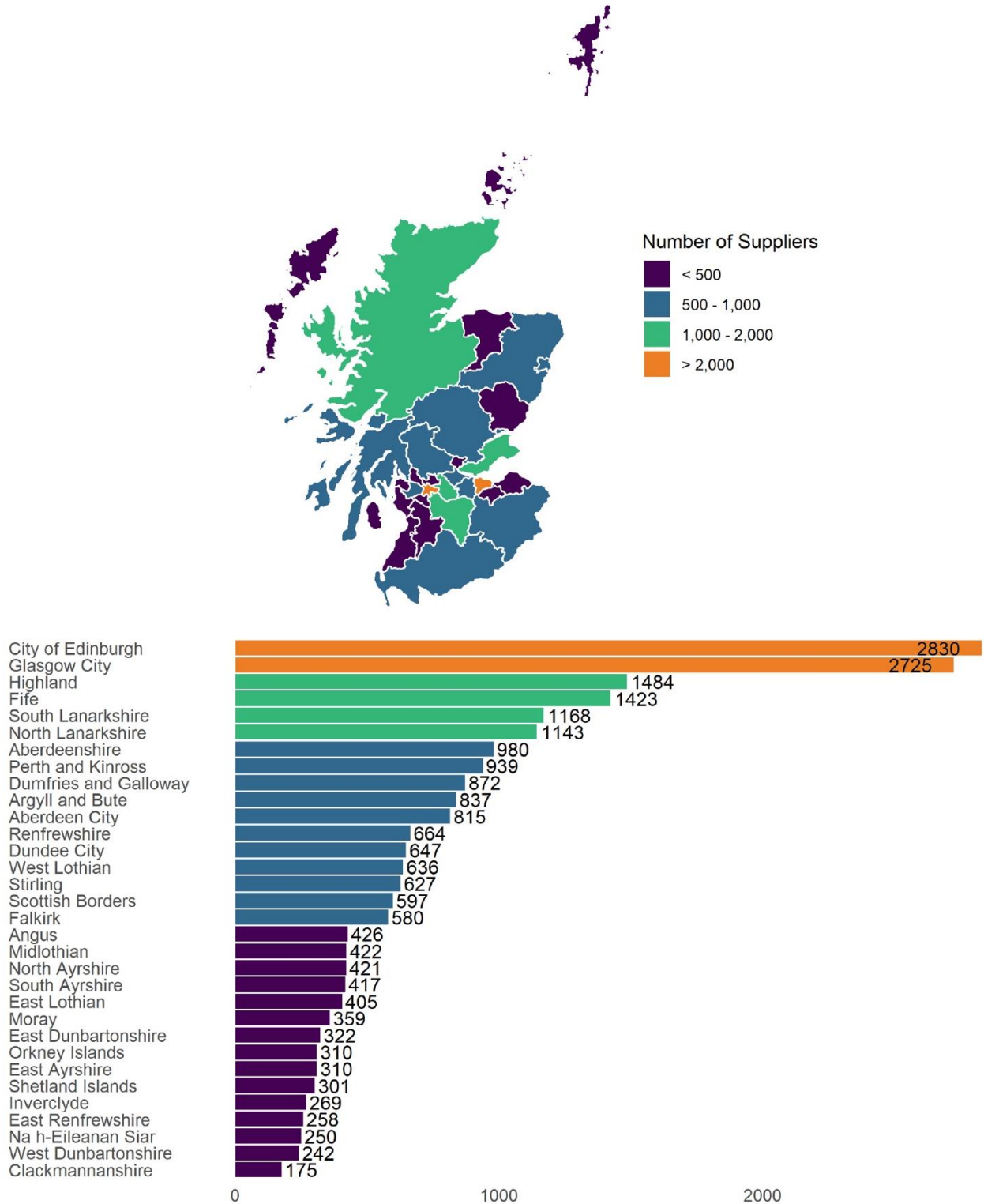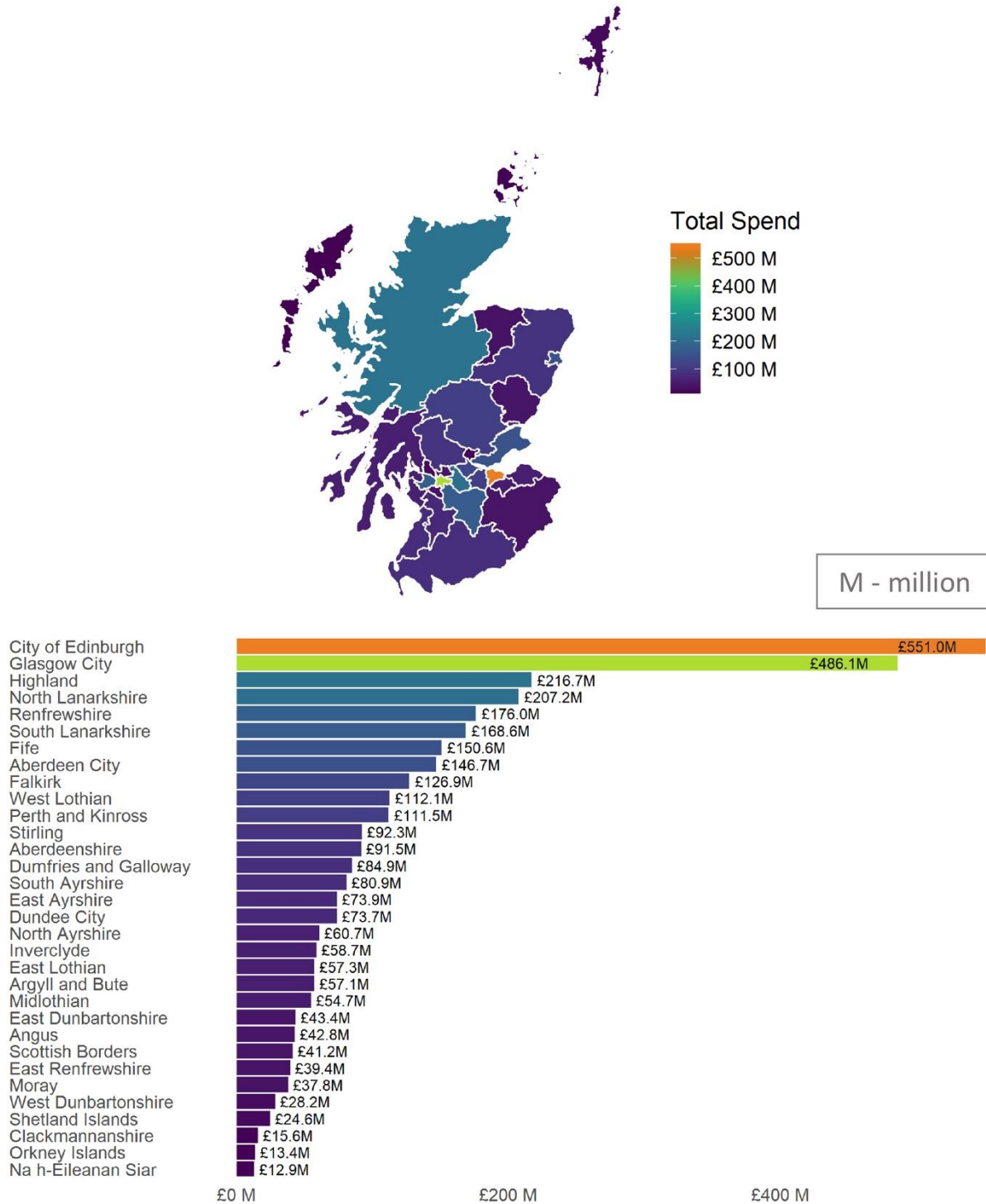This graphic identifies the number of Scottish Public Sector suppliers by the Scottish Local Authority Area where they are located*.

Number of Suppliers
- < 500
- 500 - 1,000
- 1,000 - 2,000
- > 2,000

Local Authority	Suppliers
City of Edinburgh	2830
Glasgow City	2725
Highland	1484
Fife	1423
South Lanarkshire	1168
North Lanarkshire	1143
Aberdeenshire	980
Perth and Kinross	939
Dumfries and Galloway	872
Argyll and Bute	837
Aberdeen City	815
Renfrewshire	664
Dundee City	647
West Lothian	636
Stirling	627
Scottish Borders	597
Falkirk	580
Angus	426
Midlothian	422
North Ayrshire	421
South Ayrshire	417
East Lothian	405
Moray	359
East Dunbartonshire	322
Orkney Islands	310
East Ayrshire	310
Shetland Islands	301
Inverclyde	269
East Renfrewshire	258
Na h-Eileanan Siar	250
West Dunbartonshire	242
Clackmannanshire	175

*Where ONS region is known.

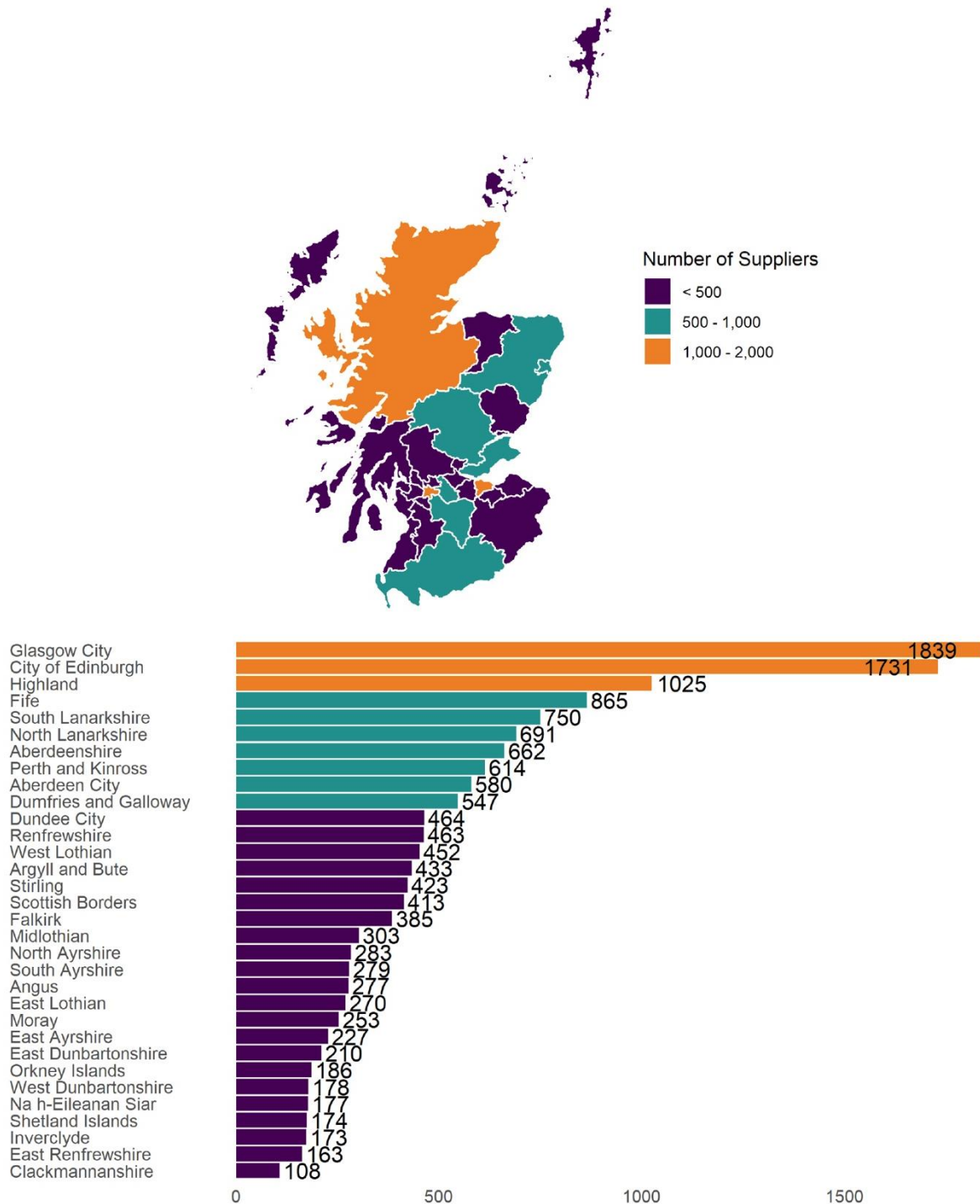# Total Scottish Public Sector Procurement Spend 2020-2021 with SMEs within Scottish Local Authorities Areas

This graphic Scottish Public Sector spend with Small and Medium Enterprise suppliers (less than 250 employees) by the Scottish Local Authority Area where they are located*.

Total Spend
- £500 M
- £400 M
- £300 M
- £200 M
- £100 M

M - million

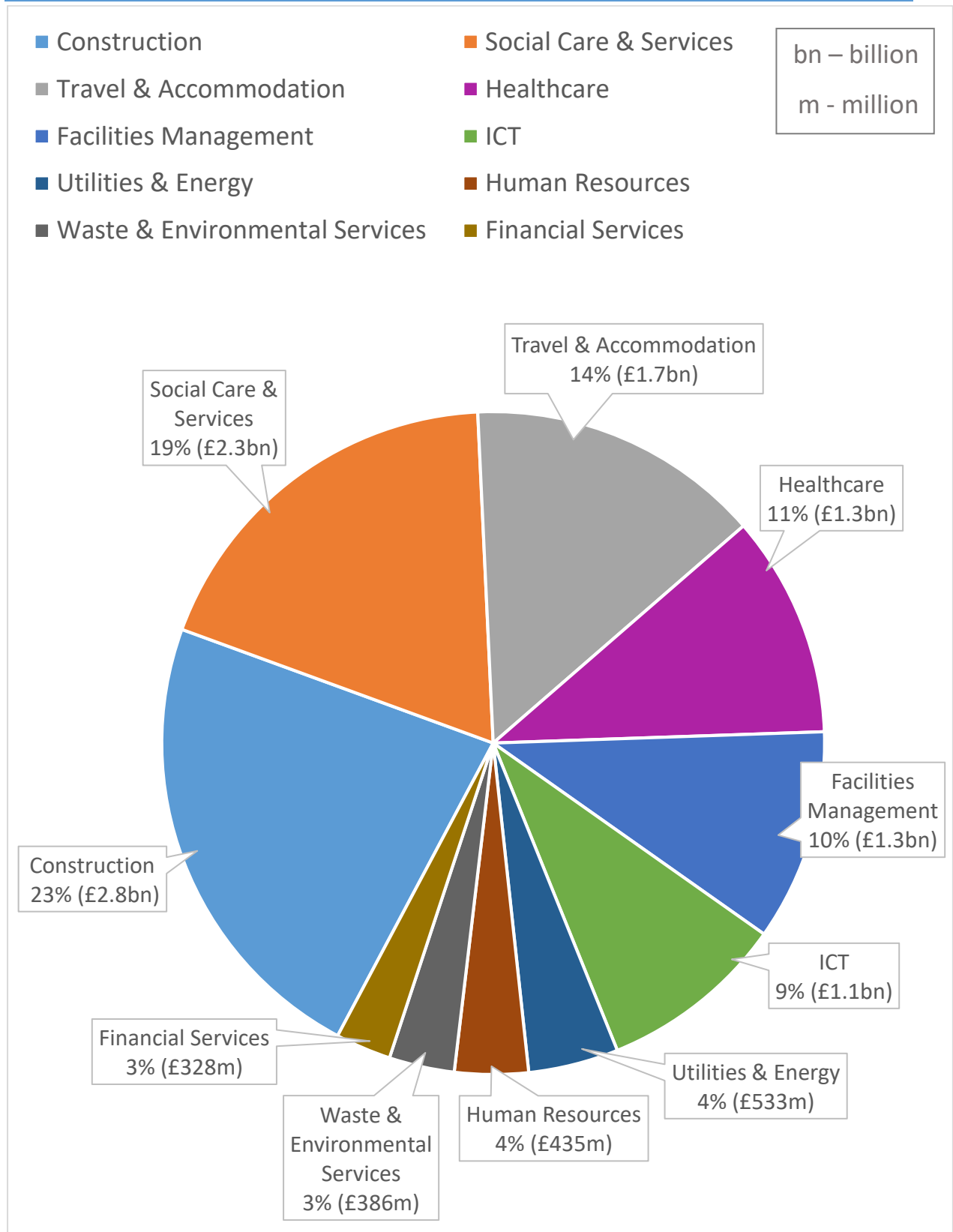| Local Authority	Spend
City of Edinburgh	£551.0M
Glasgow City	£486.1M
Highland	£216.7M
North Lanarkshire	£207.2M
Renfrewshire	£176.0M
South Lanarkshire	£168.6M
Fife	£150.6M
Aberdeen City	£146.7M
Falkirk	£126.9M
West Lothian	£112.1M
Perth and Kinross	£111.5M
Stirling	£92.3M
Aberdeenshire	£91.5M
Dumfries and Galloway	£84.9M
South Ayrshire	£80.9M
East Ayrshire	£73.9M
Dundee City	£73.7M
North Ayrshire	£60.7M
Inverclyde	£58.7M
East Lothian	£57.3M
Argyll and Bute	£57.1M
Midlothian	£54.7M
East Dunbartonshire	£43.4M
Angus	£42.8M
Scottish Borders	£41.2M
East Renfrewshire	£39.4M
Moray	£37.8M
West Dunbartonshire	£28.2M
Shetland Islands	£24.6M
Clackmannanshire	£15.6M
Orkney Islands	£13.4M
Na h-Eileanan Siar	£12.9M

*Where size of supplier and ONS region is known.

Scottish Public Sector Procurement Spend 2020-2021: SME Suppliers used within Scottish Local Authorities Area

This graphic identifies the number of Scottish Public Sector Small and Medium Enterprise suppliers (less than 250 employees) by the Scottish Local Authority Area where they are located *.
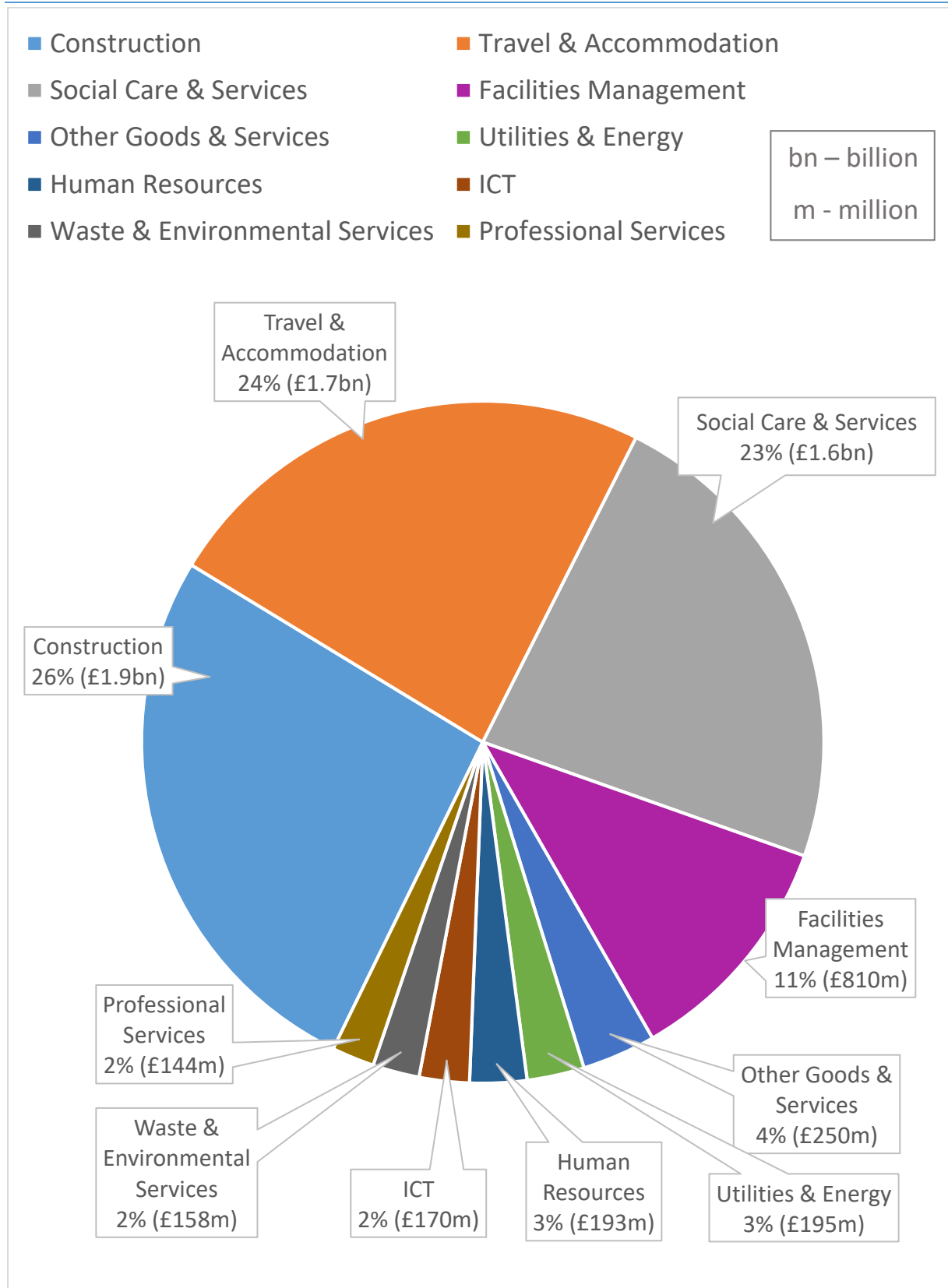

Number of Suppliers	
■	< 500
■	500 - 1,000
■	1,000 - 2,000

Local Authority	Number
Glasgow City	1839
City of Edinburgh	1731
Highland	1025
Fife	865
South Lanarkshire	750
North Lanarkshire	691
Aberdeenshire	662
Perth and Kinross	614
Aberdeen City	580
Dumfries and Galloway	547
Dundee City	464
Renfrewshire	463
West Lothian	452
Argyll and Bute	433
Stirling	423
Scottish Borders	413
Falkirk	385
Midlothian	303
North Ayrshire	283
South Ayrshire	279
Angus	277
East Lothian	270
Moray	253
East Ayrshire	227
East Dunbartonshire	210
Orkney Islands	186
West Dunbartonshire	178
Na h-Eileanan Siar	177
Shetland Islands	174
Inverclyde	173
East Renfrewshire	163
Clackmannanshire	108

*Where size of supplier and ONS region is known.

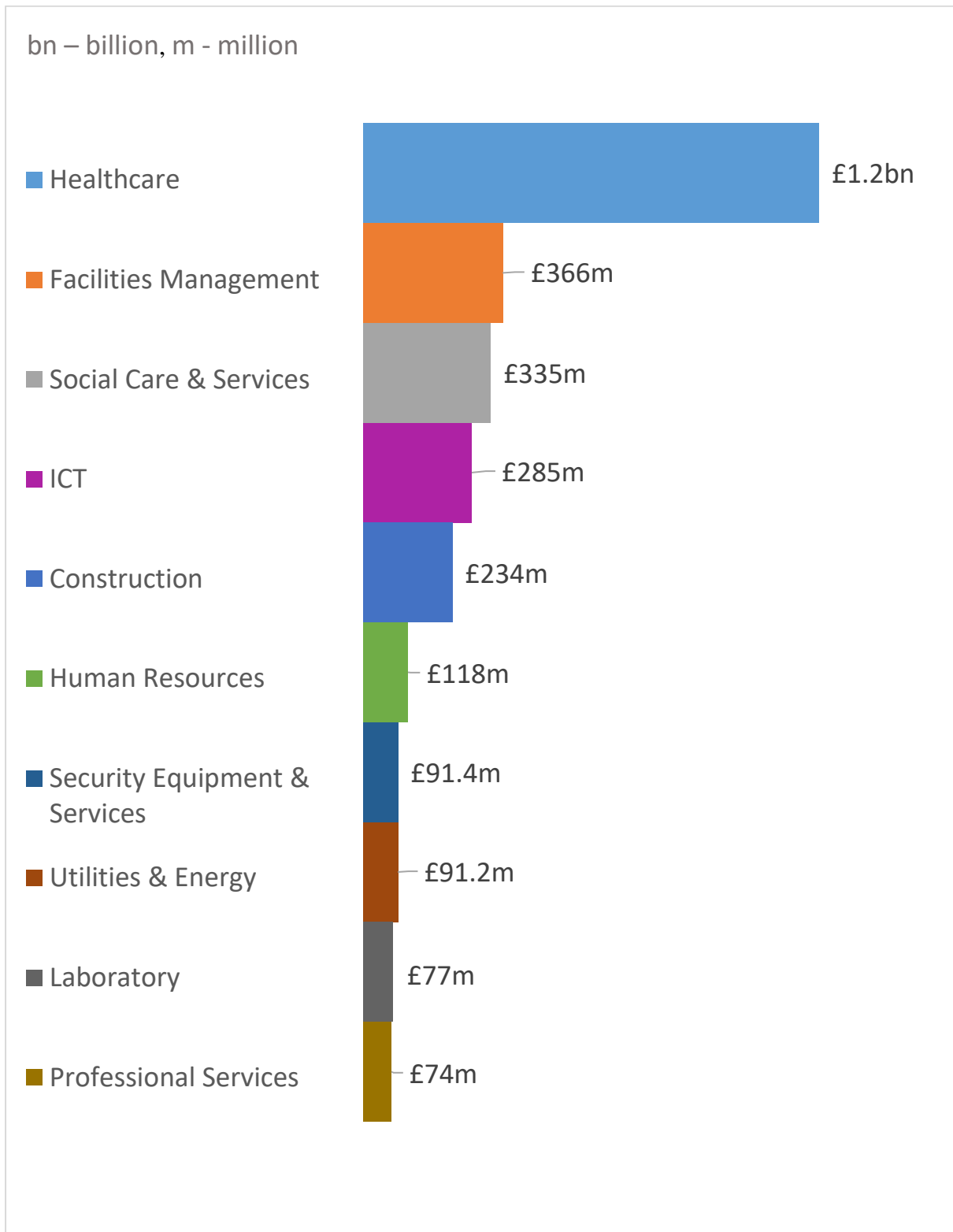## Scottish Public Sector Spend by the Top 10 Commodity Categories* 2020-2021

Legend:
- Construction
- Social Care & Services
- Travel & Accommodation
- Healthcare
- Facilities Management
- ICT
- Utilities & Energy
- Human Resources
- Waste & Environmental Services
- Financial Services

bn – billion

m - million

Travel & Accommodation
14% (£1.7bn)

Healthcare
11% (£1.3bn)

Social Care &
Services
19% (£2.3bn)

Facilities
Management
10% (£1.3bn)

Construction
23% (£2.8bn)

ICT
9% (£1.1bn)

Utilities & Energy
4% (£533m)

Financial Services
3% (£328m)

Human Resources
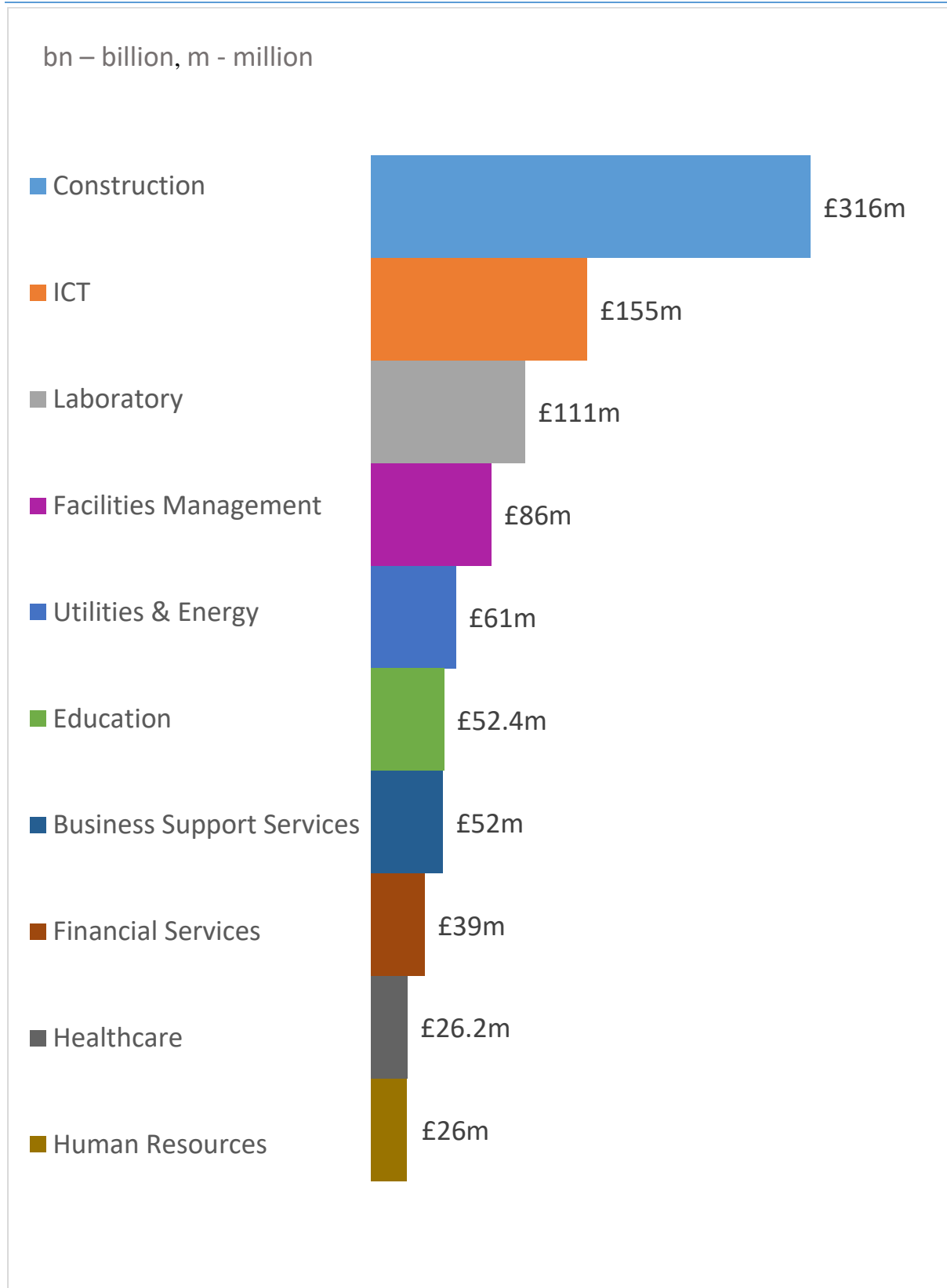4% (£435m)

Waste &
Environmental
Services
3% (£386m)

* Where commodity category is known.

Scottish Public Sector Spend with Suppliers in Scotland by the Top 10 Commodity Categories* 2020-2021

Legend:
- Construction
- Travel & Accommodation
- Social Care & Services
- Facilities Management
- Other Goods & Services
- Utilities & Energy
- Human Resources
- ICT
- Waste & Environmental Services
- Professional Services

bn – billion

m - million

Travel & Accommodation 24% (£1.7bn)

Social Care & Services 23% (£1.6bn)

Construction 26% (£1.9bn)

Facilities Management 11% (£810m)

Professional Services 2% (£144m)

Waste & Environmental Services 2% (£158m)

ICT 2% (£170m)

Human Resources 3% (£193m)

Utilities & Energy 3% (£195m)

Other Goods & Services 4% (£250m)

* Where ONS region and commodity category is known.

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Scottish Health Sector Spend by Top 10 Commodity Categories* 2020-2021

bn – billion, m - million

Category	Spend
Healthcare	£1.2bn
Facilities Management	£366m
Social Care & Services	£335m
ICT	£285m
Construction	£234m
Human Resources	£118m
Security Equipment & Services	£91.4m
Utilities & Energy	£91.2m
Laboratory	£77m
Professional Services	£74m

* Where commodity category is known.

Scottish Health Sector Spend with Suppliers in Scotland by Top 10 Commodity Categories* 2020-2021
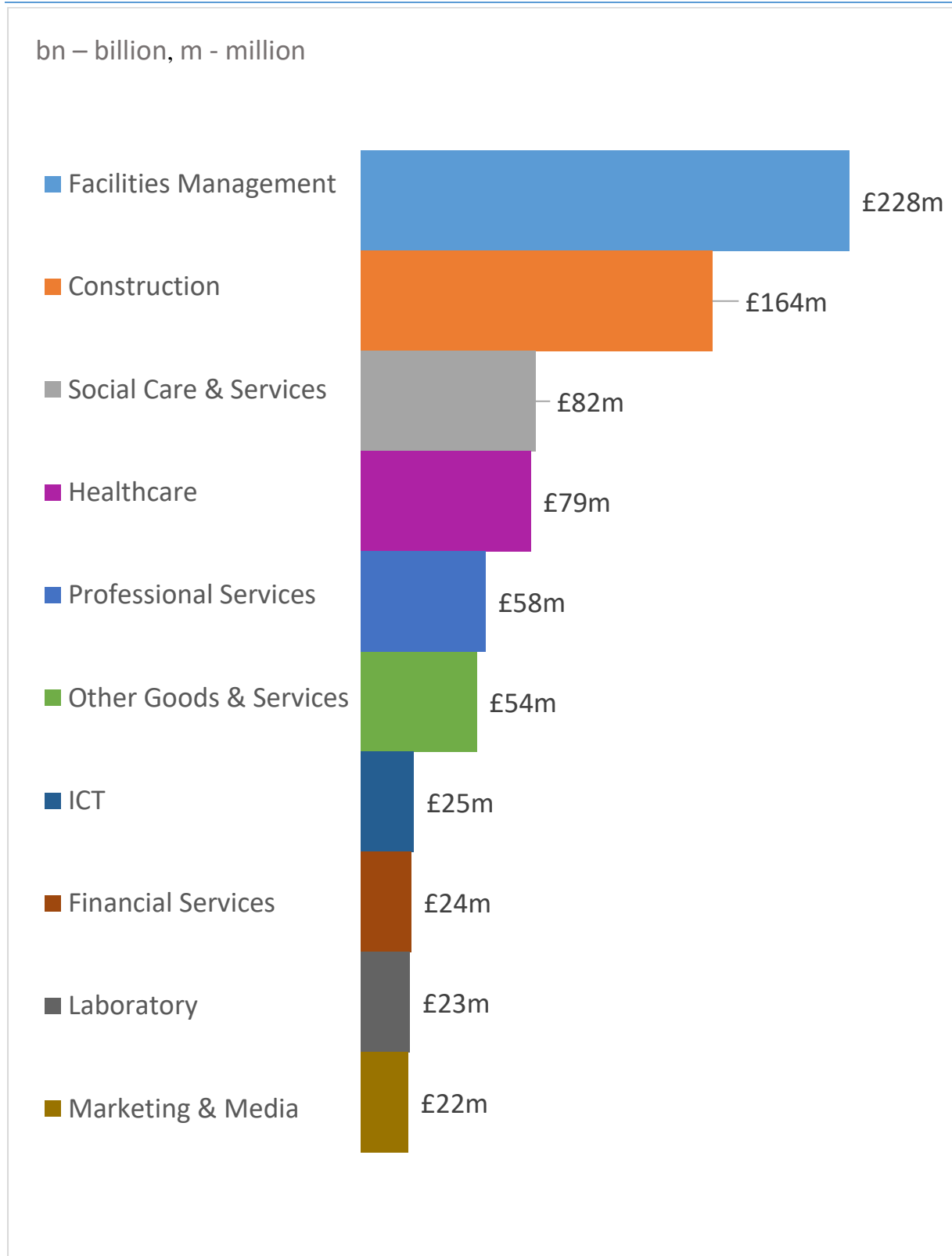
bn – billion, m - million

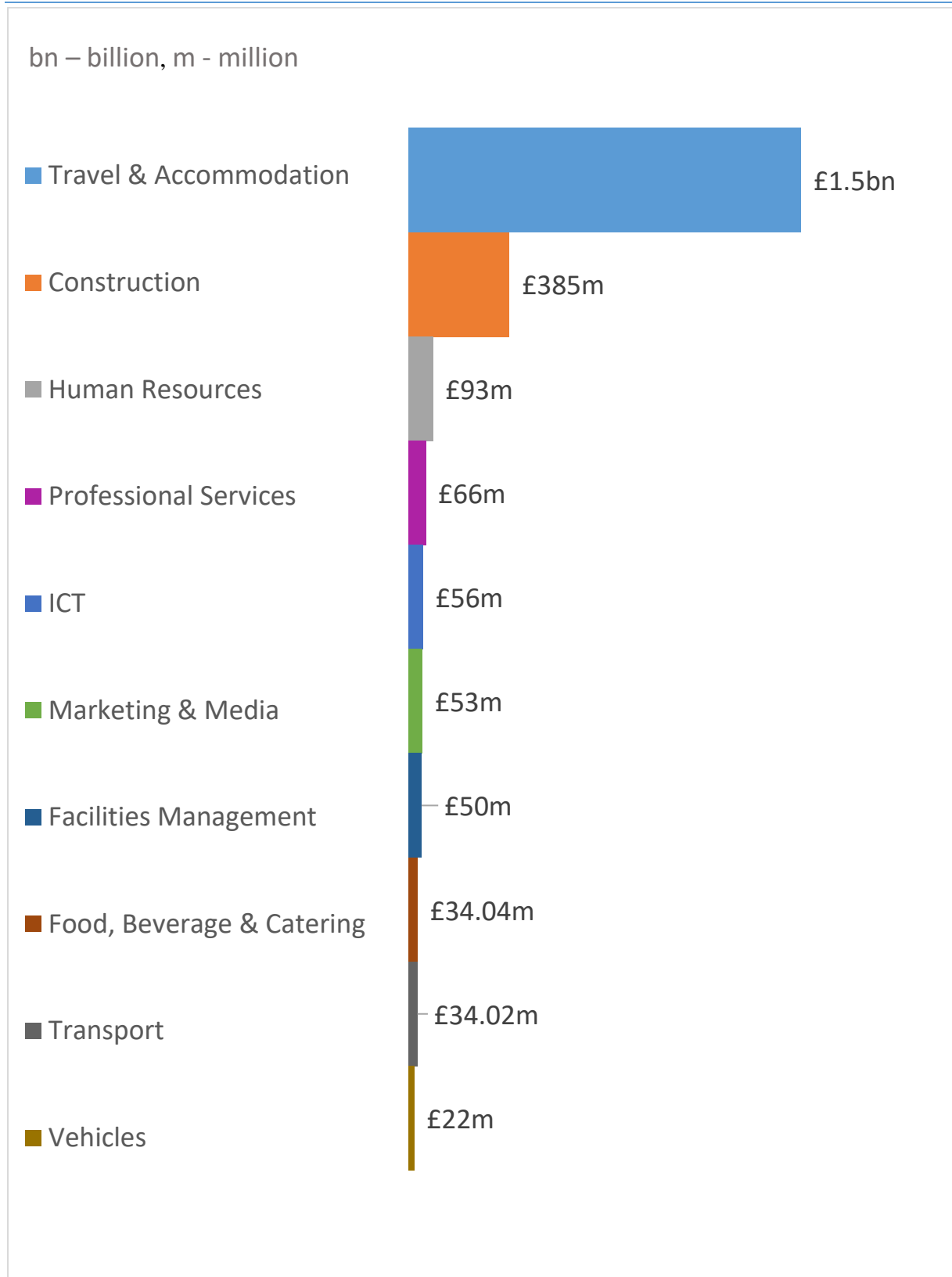| Commodity Category	Spend
Facilities Management	£228m
Construction	£164m
Social Care & Services	£82m
Healthcare	£79m
Professional Services	£58m
Other Goods & Services	£54m
ICT	£25m
Financial Services	£24m
Laboratory	£23m
Marketing & Media	£22m

* Where ONS region and commodity category is known.

Scottish Education Sector Spend by Top 10 Commodity Categories* 2020-2021

bn – billion, m - million

Category	Spend
Construction	£316m
ICT	£155m
Laboratory	£111m
Facilities Management	£86m
Utilities & Energy	£61m
Education	£52.4m
Business Support Services	£52m
Financial Services	£39m
Healthcare	£26.2m
Human Resources	£26m

* Where commodity category is known.

Scottish Education Sector spend in Scotland by Top 10 Commodity Categories* 2020-2021

bn – billion, m - million

- Construction — £143m
- Facilities Management — £37m
- ICT — £23m
- Utilities & Energy — £17m
- Marketing & Media — £13.2m
- Laboratory — £13m
- Human Resources — £7.9m
- Education — £7.8m
- Animals & Farming — £7.5m
- Financial Services — £7.3m
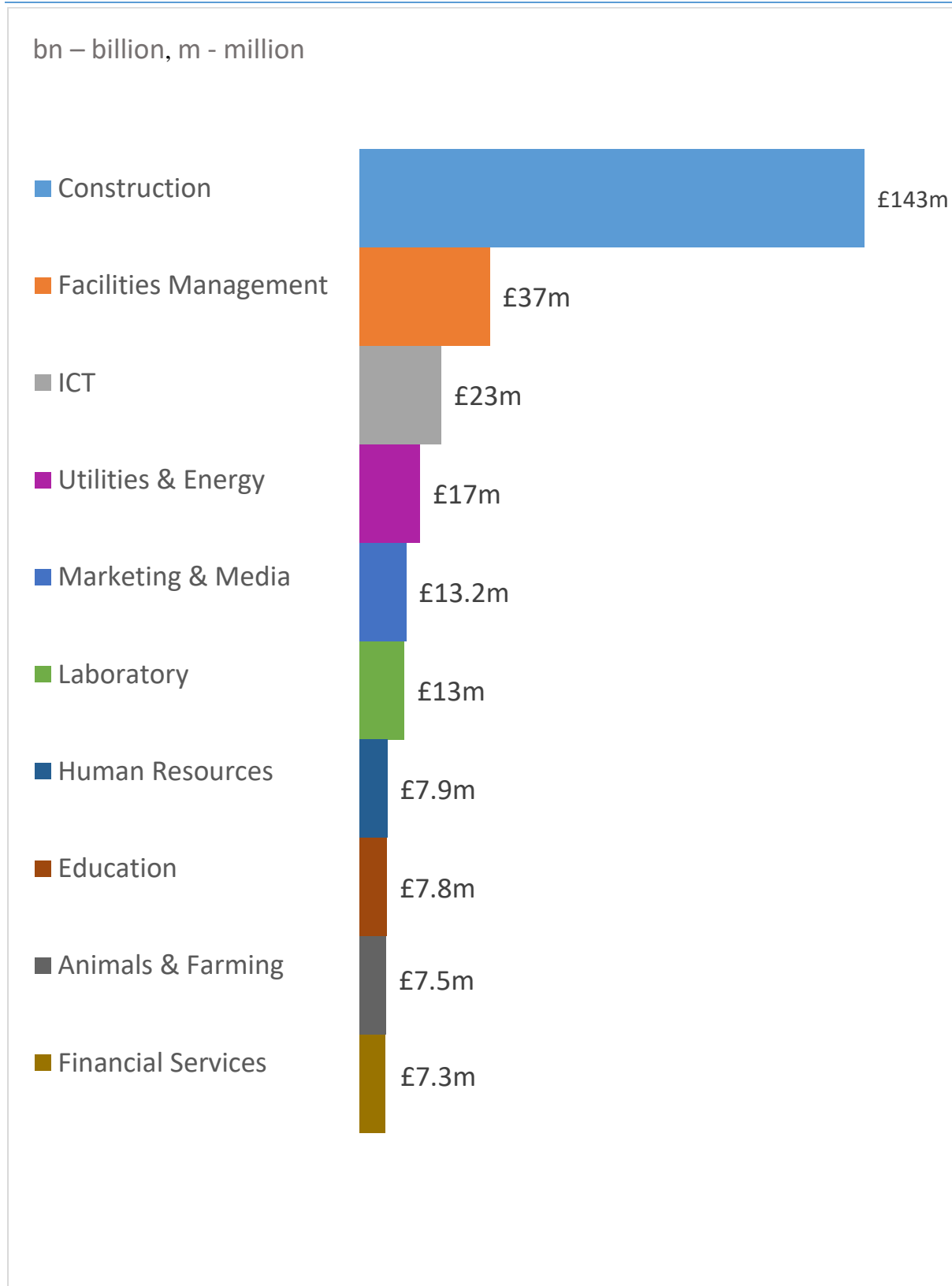
* Where ONS region and commodity category is known.

Scottish Local Authority Sector Spend by Top 10 Business Categories* 2020-2021
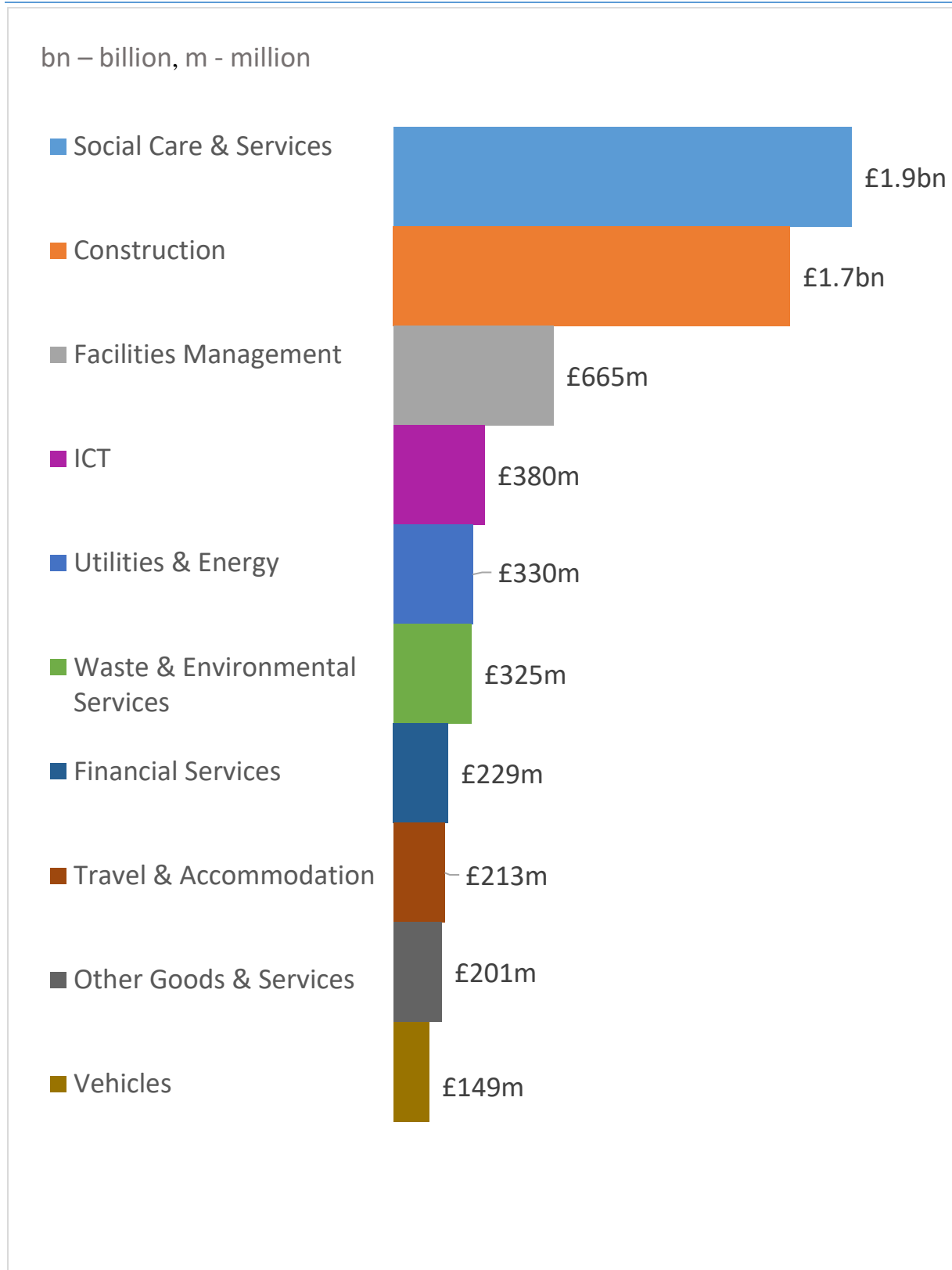
bn – billion, m - million

- Social Care & Services — £1.9bn
- Construction — £1.7bn
- Facilities Management — £665m
- ICT — £380m
- Utilities & Energy — £330m
- Waste & Environmental Services — £325m
- Financial Services — £229m
- Travel & Accommodation — £213m
- Other Goods & Services — £201m
- Vehicles — £149m

*Where commodity category is known.

Scottish Local Authority Sector Spend in Scotland by Top 10 Commodity Categories* 2020-2021

bn – billion, m - million

- Social Care & Services — £1.5bn
- Construction — £1.2bn
- Facilities Management — £496m
- Other Goods & Services — £194m
- Travel & Accommodation — £181m
- Utilities & Energy — £144m
- Waste & Environmental Services — £127m
- Vehicles — £77m
- Financial Services — £75m
- Human Resources — £73m
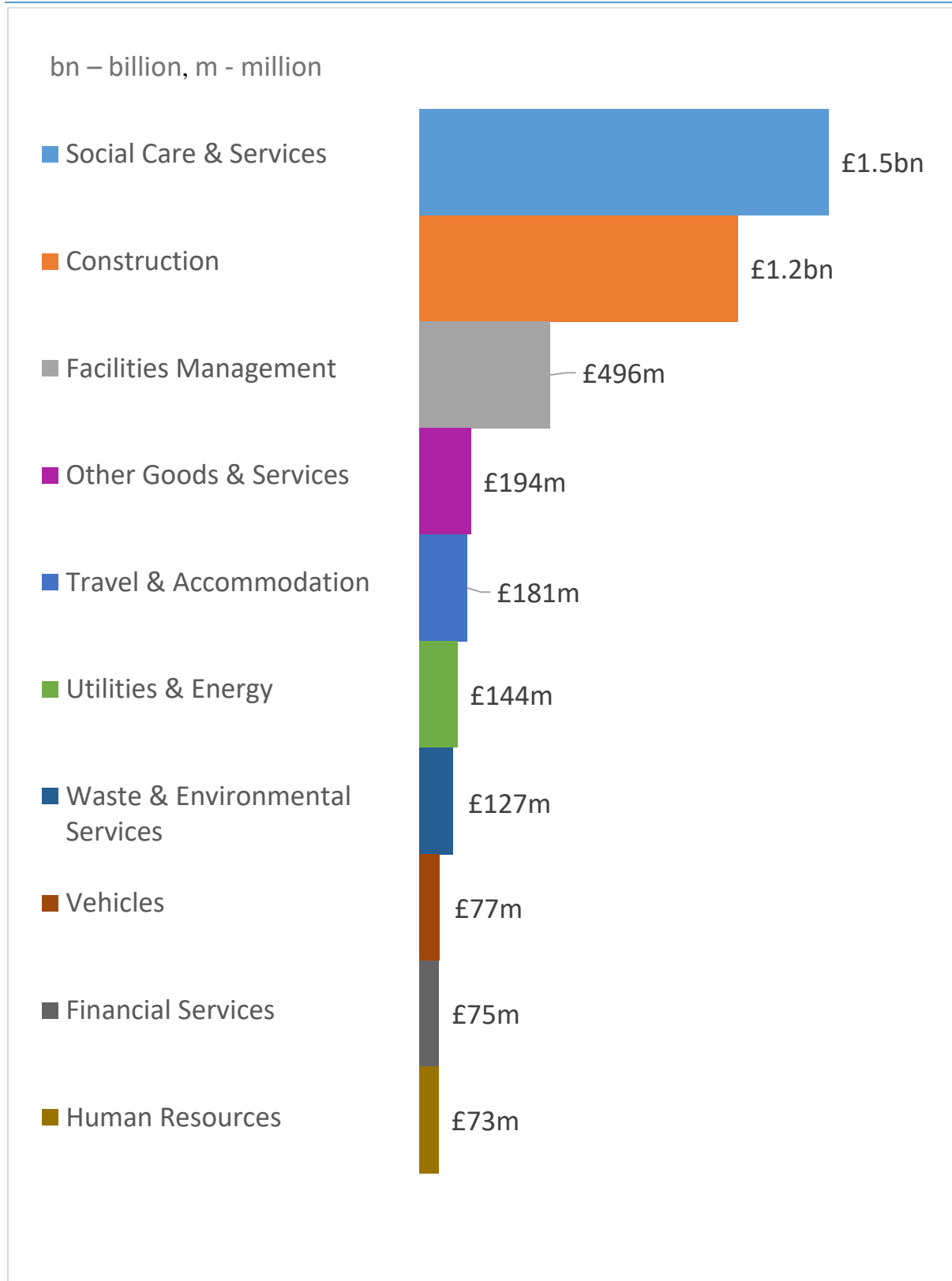
*Where ONS region and commodity category is known.

Scottish Central Government Sector Spend by Top 10 Commodity Categories* 2020-2021

bn – billion, m - million

Commodity Category	Spend
■ Travel & Accommodation	£1.5bn
■ Construction	£564m
■ ICT	£284m
■ Human Resources	£174m
■ Facilities Management	£133m
■ Professional Services	£91m
■ Marketing & Media	£76m
■ Food, Beverage & Catering	£73m
■ Public Sector Bodies	£63m
■ Vehicles	£55m

*Where commodity category is known.

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Scottish Central Government Sector Spend in Scotland by Top 10 Commodity Categories* 2020-2021

bn – billion, m - million

Commodity Category	Spend
Travel & Accommodation	£1.5bn
Construction	£385m
Human Resources	£93m
Professional Services	£66m
ICT	£56m
Marketing & Media	£53m
Facilities Management	£50m
Food, Beverage & Catering	£34.04m
Transport	£34.02m
Vehicles	£22m

* Where ONS region and commodity category is known.

Footnote

All figures in this report were obtained from the Scottish Procurement Information Hub – The Scottish Government's spend analytics solution.

Information held on the Scottish Procurement Information Hub is based on the Accounts Payable data from 106 participating Scottish public sector bodies for 2020-2021 and provides the basis for the preceding graphics.

The accounts payable data is enhanced from publicly available sources in order to classify suppliers by size, location and area of business.

The total procurement spend captured is higher than the total spend analysed. This is because only spend figures for suppliers that have been classed as commercial organisations or as non-trade social care providers and with whom individual public bodies have spent over £1000 in aggregate in a 12 month period, are analysed.

Data is revalidated regularly and may be subject to change as additional information about suppliers is gained. It is however, correct at the date of retrieval.

Supplier size is based only on number of employees where known.

An SME (Small to Medium Enterprise) is defined as a supplier with less than 250 employees.

Supplier number information is based on clustered groupings of a combination of supplier name, address or classification information, not the legal entity for each supplier. Therefore these figures are estimated only.

Geographical spend is based on known postcodes. The postcode is obtained from a supplier's invoice address.

Regions and local authority boundaries are determined by areas specified by the Office of National Statistics (ONS).

Commodity categories are based on the supplier's main area of business and not the goods and services purchased.

The Scottish public sector has been divided into four sub sectors. These are NHS, Higher and Further Education, Local Authorities and Central Government organisations (including core Scottish Government).

The data is owned by each individual Scottish public sector body.

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