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Caledonian Maritime Assets Ltd
Municipal Buildings
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For attention of Kevin Hobbs

6 February 2018

Dear Sirs

Ferguson Marine Engineering Limited ("FMEL")
Caledonian Maritime Assets Limited ("CMAL")

Thank you for your letter of 2 February 2018.

Whilst we welcome your willingness to engage in the mediation in a constructive manner, resolution of the matters will require a discussion and agreement of an increase to contract price for both 801 and 802. Our guidance from the Scottish Government back in August 2017 was to reach agreement on these matters through mediation. If however this confidential procedure is not in your opinion the correct forum for that discussion, we are willing to have that discussion and agreement in whatever transparent forum is felt appropriate. What is crucial, is that within the next two weeks we have certainty on the process to be followed, and a clear path to reaching agreement before the end of March 2018. The issue for agreement, being the increase to contract price due to unforeseen complexities and circumstances, and the required timeline for agreement has been communicated separately to the Scottish Government for many months now.

In order to align all parties in these transparent discussions and to agree the way forward, we would request a face to face meeting no later than Friday 16th February 2018 at which FMEL, CMAL, Transport Scotland and the Scottish Government would be present. We would therefore be grateful if you could provide some suitable dates for the meeting. We will liaise separately with Transport Scotland and the Scottish Government for their availability.

Yours faithfully

Gerry Marshall

Director



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