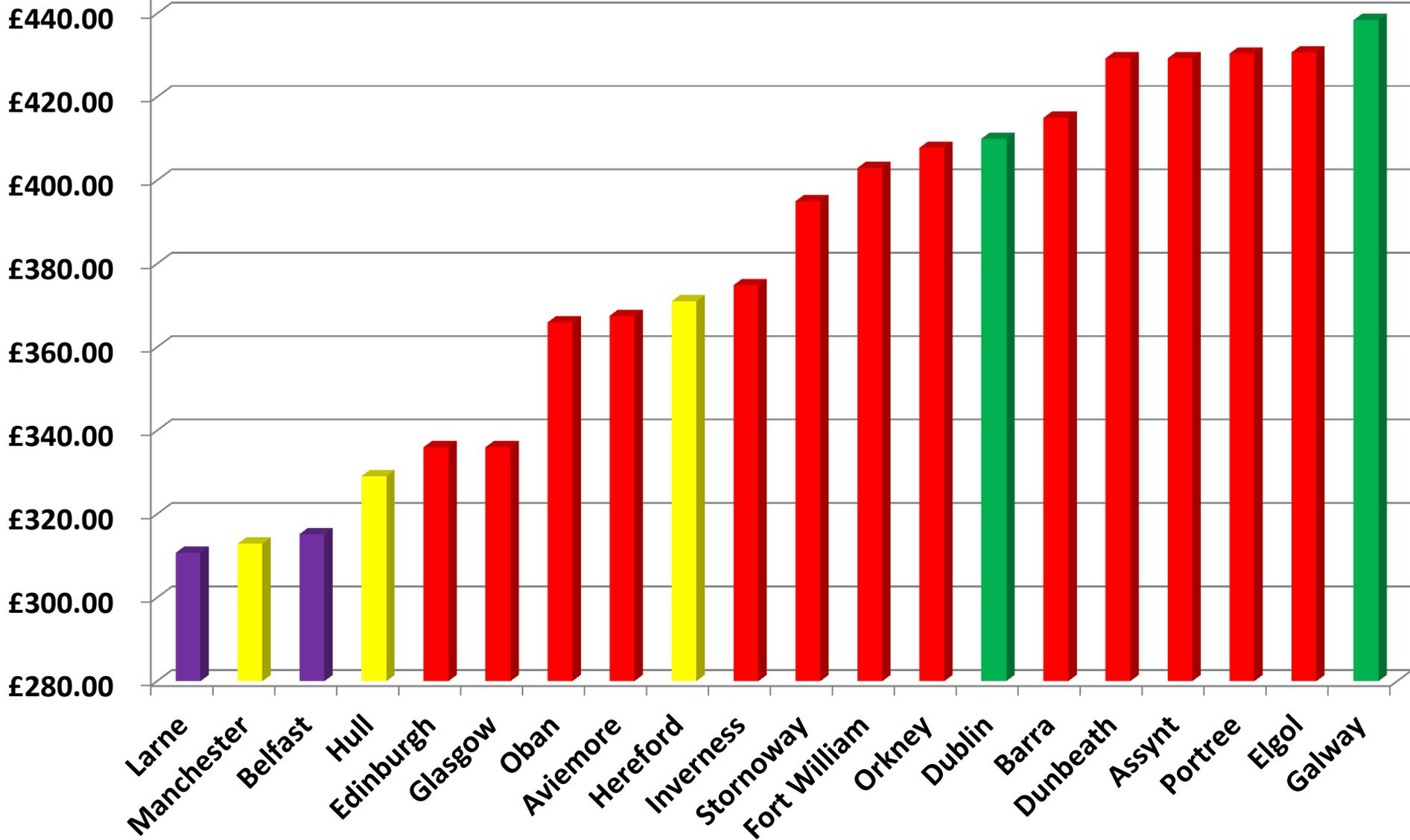
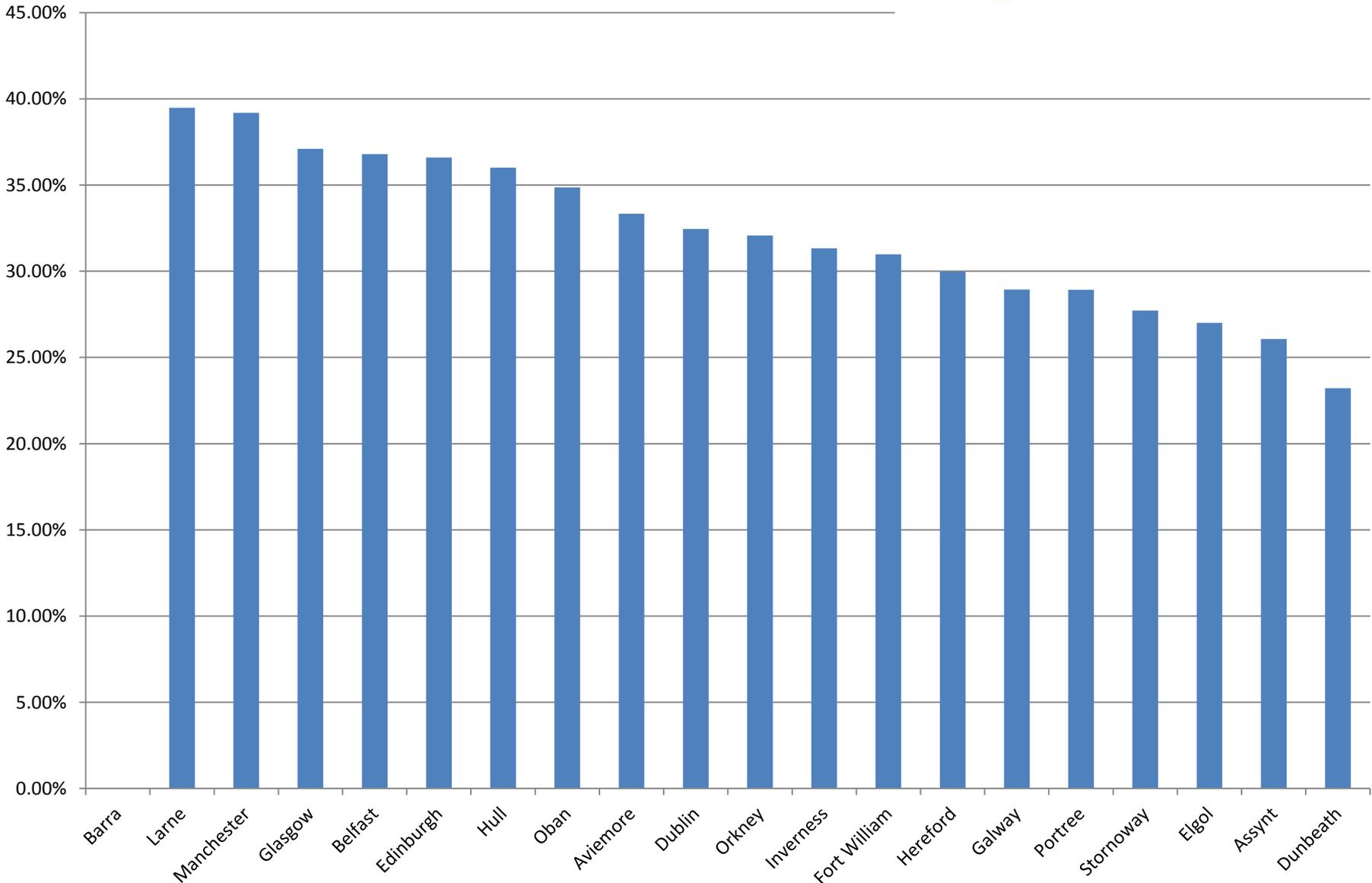


PRICE OF 1000 LITRES OF HEATING OIL – AUGUST 2015
 (INCLUSIVE OF VAT) (source www.cheapestoil.ie and www.boilerjuice.com and direct quotes in Stornoway, Barra and Orkney)



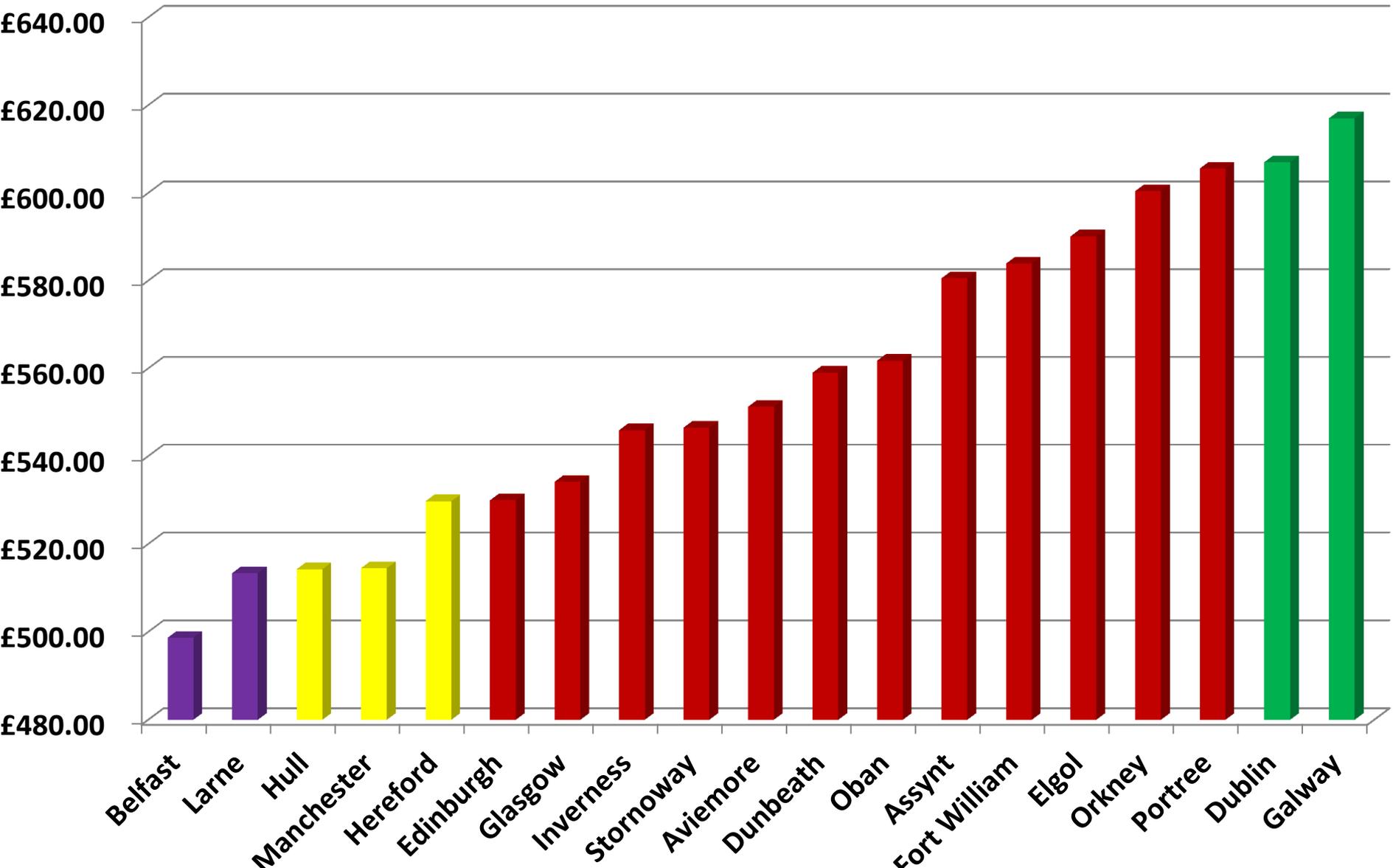
% DECREASE IN COSTS IN THE UK SINCE LAST OCTOBER



Price of 1000 litres of Heating Oil Delivered and Including VAT – 2nd October 2014

(source

www.cheapestoil.ie and www.boilerjuice.com and direct quotes in Lewis and Orkney)



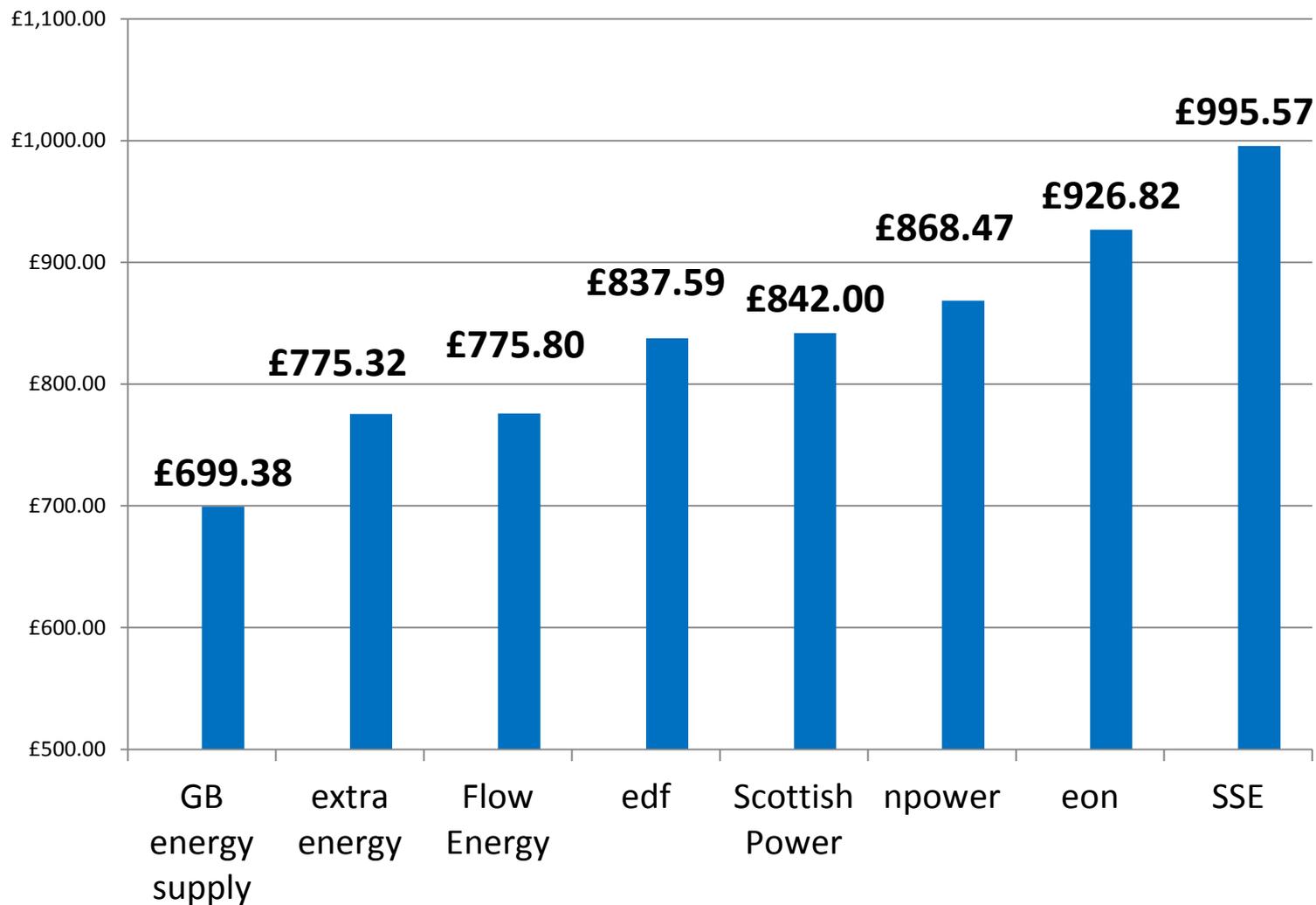
Despite the overall price falling by on average 35% across the UK the £100 - £120 A YEAR HIGHER COST DIFFERENTIAL for the HIGHLANDS & ISLANDS REMAINS

THE FOLLOWING SLIDES ILLUSTRATE THE
ADDITIONAL PRICE PREMIUM PAID ON STANDARD
ELECTRICITY BY NORTH OF SCOTLAND CUSTOMERS
COMPARED TO THE SOUTH OF SCOTLAND – THIS HAS
RESULTED IN MUCH LOBBYING AND DISCUSSION
ABOUT ALLEVIATING THE **2P** PER KW/HOUR
SURCHARGE.

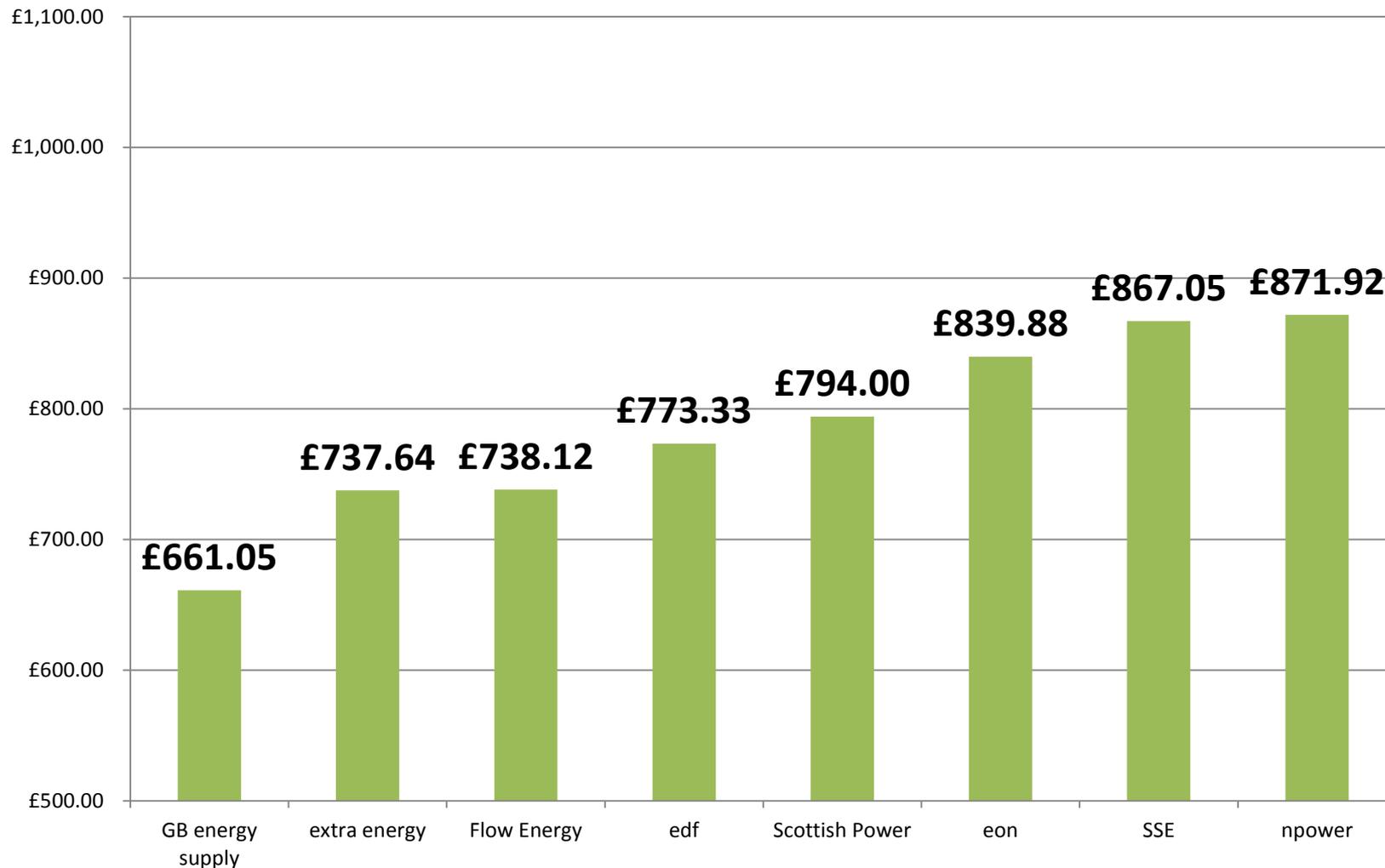
PRICE COMPARISON – NORTH v. SOUTH SCOTLAND
 FOR 6000 KW.HR OF STANDARD ELECTRICITY (Glasgow
 And Skye used as example locations) August 2015 rates

6000	unit rate	sc	annual	overall cost increase	% increase	unit rate increase	sc increase	Tariff names
	Kw/hr	Pence per day	Total costs	Skye compared to Glasgow		pence	pence	
IV49 9BL (SKYE)								
Flow Energy	11.178	28.8	£775.80	£37.68	5.10%	0.336		4.8 connect
SSE	15.593	16.44	£995.57	£128.52	14.82%	2.142		0 fix & shop Feb 17
extra energy	11.178	28.66	£775.32	£37.68	5.11%	0.336		4.8 clear fixed price nov 2016 v1
Scottish Power	12.878	20.55	£842.00	£48.00	6.05%	0.81		0 online fixed price energy august 2016
edf	12.81	18.9	£837.59	£64.26	8.31%	1.071		0 blue and fixed pricesept 2016
eon	14.448	16.42	£926.82	£86.94	10.35%	1.449		0 fixed 1 year v16 Paper Billing
npower	13.167	21.49	£868.47	-£3.45	0.00%	0		-0.95 Fixed Energy Online October 2016
GB energy supply	10.028	26.78	£699.38	£38.33	5.80%	0		10.5 premium energy saver
6000	unit rate	sc	annual					
G53 5RB (GLASGOW)								
Flow Energy	10.842	24	£738.12					
SSE	13.451	16.44	£867.05					
Scottish Power	12.068	20.55	£794.00					
extra energy	10.842	23.86	£737.64					
edf	11.739	18.9	£773.33					
eon	12.999	16.42	£839.88					
npower	13.167	22.44	£871.92					
GB energy supply	10.028	16.28	£661.05					

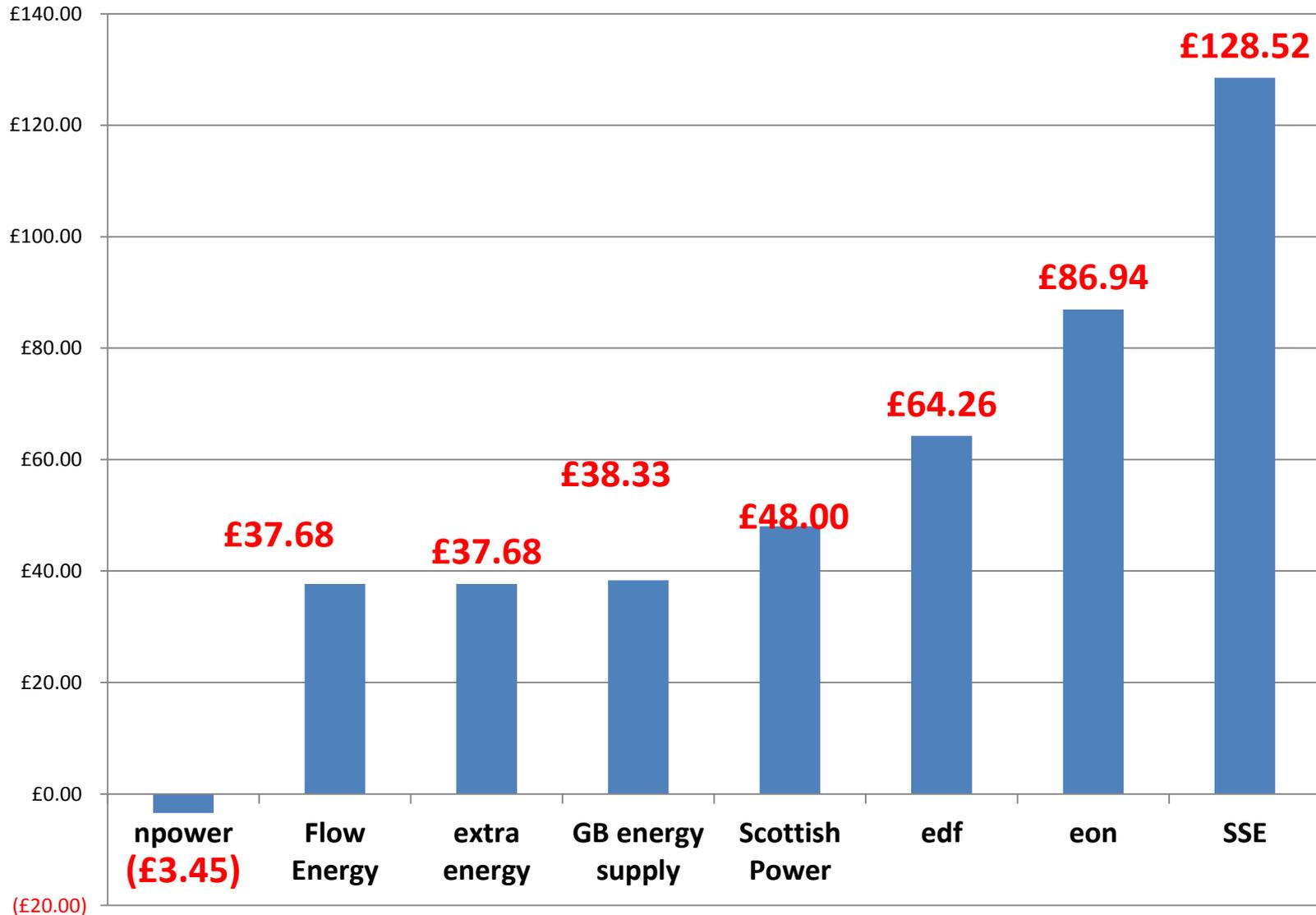
TOTAL north of scotland COST INCLUDING VAT & STANDING CHARGE FOR 6000 KW/HRs



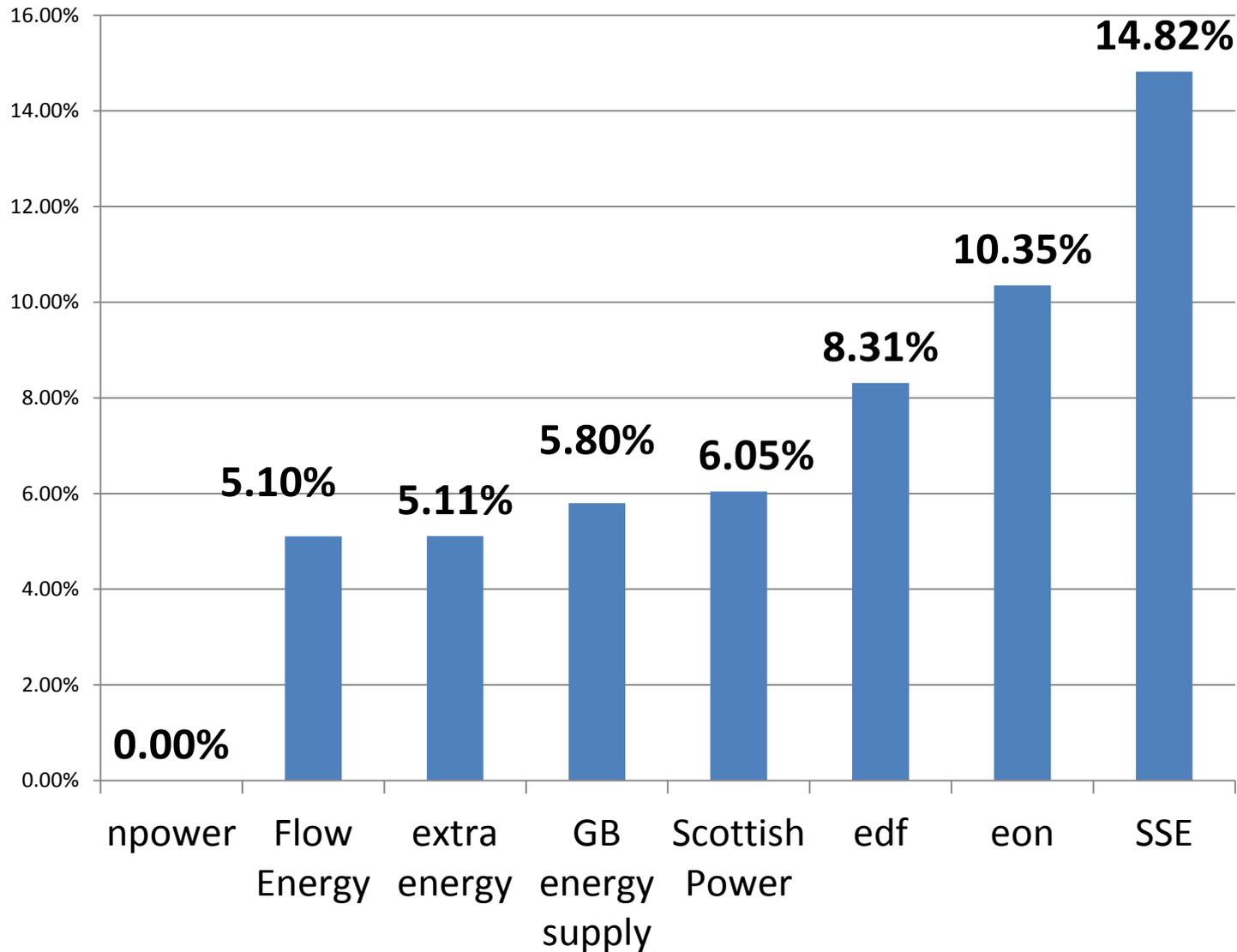
TOTAL south of scotland COST INCLUDING VAT & STANDING CHARGE FOR 6000 KW/HRs



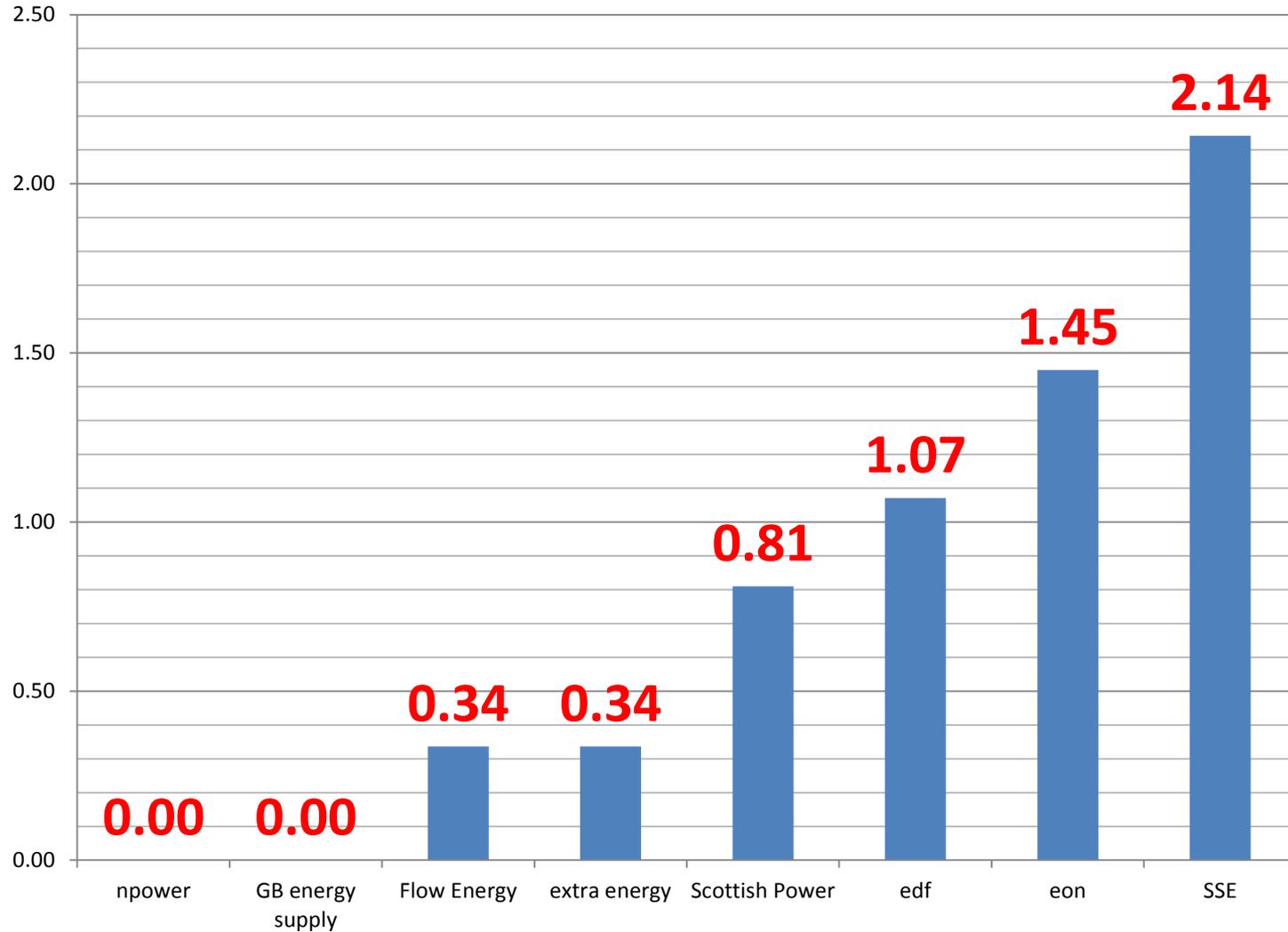
EXCESSS ANNUAL COSTS FOR A NORTH OF SCOTLAND CUSTOMER PURCHASING 6000 KW.HRS OF ELECTRICITY



% increase in costs for a North of Scotland customer



Additional unit rate cost for a North of Scotland Customer in pence per kw.hr (*the famous 2p*)



THE 2p surcharge is insignificant in comparison to the **6P** per kw/hour surcharge paid by SSE Economy 10 households compared to the cheapest standard tariff.

For specialist electric tariffs like SSE's Economy 10, the cheapest standard tariff can result in an average 6p per unit reduction – following is a real world example

property code	current tariff name	tariff cost - rates per kw	first meter reading date	second meter reading date	Number of days	kws per day	kws per year	cost	% use	
	SSE E10		04/08/2014	15/07/2015	345	per day	365 days			
rate 2	low	0.1202	1734	7273	5539	16.05507	5860.101	£704.38	50.95	
rate 1	high	0.1814	2229	7562	5333	15.45797	5642.159	£1,023.49	49.05	
	total				10872		11502.26	£1,727.87		
	standing charge per dayc	0.1645						£60.04		
	Current Supplier E10 Costs (doesn't include any additional debt payments)					E10	annual	£1,787.91		
					E10	monthly	£148.99			
	standard tariff comparison	supplier	rate		annual sc		saving		monthly	
	11502.2609	SSE standard	0.1561	£1,795.50	£60.00	£1,855.50	£67.59		£154.63	
	11502.2609	GB Energy Supply	0.10028	£1,153.45	£97.00	£1,250.45	£537.47	-	£104.20	
	11502.2609	Flow Energy	0.11178	£1,285.72	£105.00	£1,390.72	-£397.19		£115.89	
	11502.2609	Extra Energy	0.11391	£1,310.22	£97.00	£1,407.22	-£380.69		£117.27	
	rates as of May 2015 illustrative									