

# ECONOMY AND LABOUR MARKET

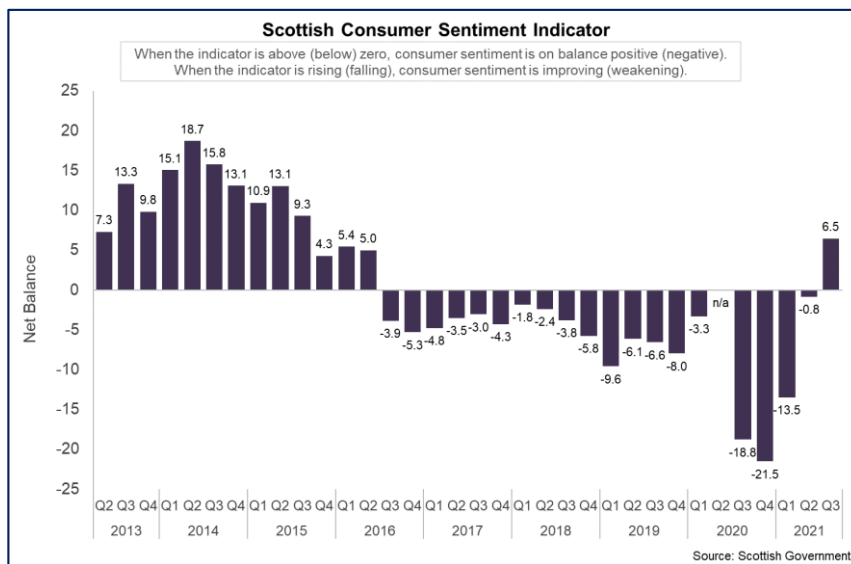
## Scottish Consumer Sentiment Indicator

Quarter 3 2021

3 November 2021

### 1. Main Findings

In Q3 2021, the Scottish Consumer Sentiment Indicator stood at 6.5. Compared to Q2 2021, the overall (composite) indicator increased by 7.3 points, implying a strengthening in sentiment over the period and a further marked improvement from the series' lows in 2020 that have reflected the significant economic and financial challenges faced by households during the pandemic.



### 2. Important information about this release

The Scottish Consumer Sentiment Indicator is a composite measure of consumer sentiment in Scotland based on a quarterly survey of households' current sentiment and future expectations of: Scottish economic performance, security of households' financial position, and attitudes to spending money. Excel tables of the results are available online alongside the publication, and include a monthly breakdown of the results.

The Scottish Consumer Sentiment Indicator is an experimental statistical release. It remains in development and we welcome views on the content, style and presentation.

The latest survey for Q3 2021 was conducted between 30 June and 27 September 2021. The indicator represents the balance of respondents who report that consumer sentiment is positive/negative.

### 3. Results Breakdown

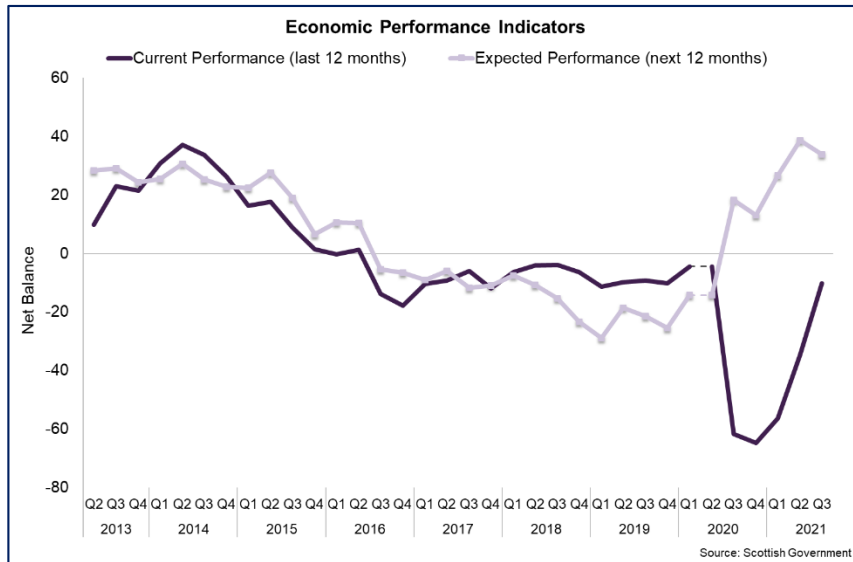
#### Composite Indicator

In Q3 2021, the composite Consumer Sentiment Indicator was 6.5 and increased by 7.3 points compared to Q2 2021, indicating that consumer sentiment has strengthened over the quarter. Underlying the composite indicator, the net balances of the current view of the economy and household finances remained negative, however increased over the quarter. Conversely, the net balances of expectations for the economy and household finances in the next 12 months remained positive, however decreased over the quarter. The attitude to spending indicator increased over the quarter and moved into positive territory.

Results	Net Balances		Change between Q2 2021 and Q3 2021
	Latest Quarter (Q3 2021)	Previous Quarter (Q2 2021)	
<b>Consumer Sentiment composite indicator</b>	+6.5	-0.8	+7.3
<b><i>Current indicators</i></b>			
(a) Economy performance	-10.2	-34.5	+24.3
(c) Households' finances	-5.4	-10.3	+4.9
(e) Attitude to spending	+0.2	-12.2	+12.3
<b><i>Expectation indicators</i></b>			
(b) Economy performance - next 12 months	+34.0	+ 38.7	-4.6
(d) Households' finances - next 12 months	+13.7	+14.0	-0.4
Note: The consumer sentiment indicator score is the average of the net balances for each question topic. The net balance is the difference between the percentage of respondents reporting an improvement and those reporting a weakening. Scores are subject to rounding therefore differences in scores over the quarter may not sum.			

#### Economic Performance

The Economic Performance indicators reflect how respondents consider Scotland's economy is currently performing relative to 12 months earlier and how they expect it will be performing in 12 months' time relative to current performance.

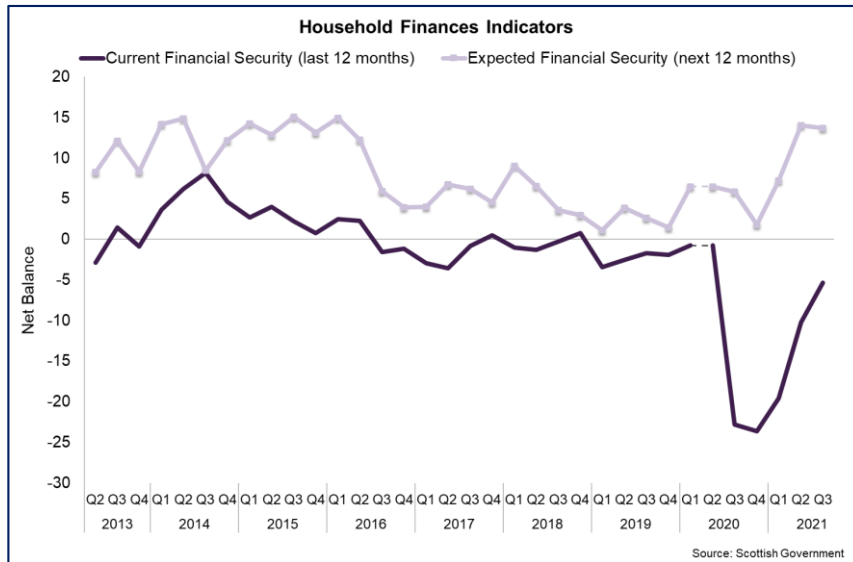


The indicator for Scotland’s current economic performance in Q3 2021 was -10.2 implying that the balance of respondents consider the economy is performing worse than 12 months ago. The indicator increased by 24.3 points over the quarter, and although it remains negative, sentiment has significantly improved from the series lows recorded in Q4 2020.

The indicator for Scotland’s expected economic performance was 34.0, implying that the balance of respondents expect economic performance to be better in 12 months’ time. The indicator decreased by 4.6 points over the quarter meaning that sentiment regarding the economic outlook has weakened. However, the indicator score remains significantly stronger than prior to the pandemic and remains close to its strongest level in the time series (Q2 2021), reflecting the exceptional economic circumstances in which the survey is currently being undertaken.

### Household Finances

The Household Finances indicators reflect how secure respondents consider their current household financial position to be relative to 12 months earlier and how secure they expect it to be in 12 months’ time relative to its current position.

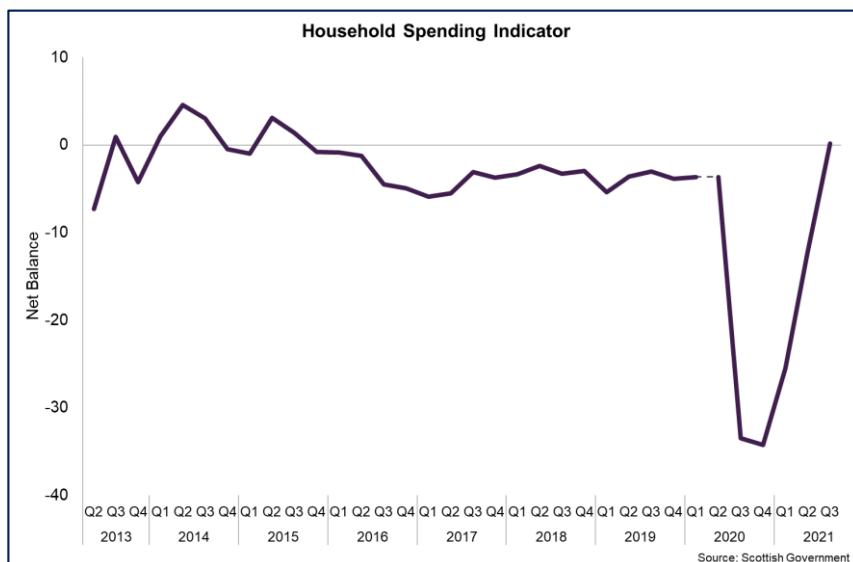


The indicator for current security of households’ financial position was -5.4 in Q3 2021 implying that the balance of respondents consider their current household financial security to be in a worse position than 12 months ago. However, the indicator increased by 4.9 points over the quarter indicating a strengthening in households’ sentiment regarding their financial security.

The indicator for expected security of households’ financial position has remained positive in Q3 2021 at 13.7. This implies that the balance of respondents expect their households’ financial security to improve in 12 months’ time. Overall sentiment regarding the outlook for household financial security weakened slightly over the quarter, with the indicator decreasing by 0.4 points.

### Household Spending

The Household Spending indicator reflects how relaxed respondents currently feel about spending money relative to 12 months earlier.



The indicator for current household spending was 0.2 in Q3 2021 reflecting that the balance of respondents are more relaxed about spending money than 12 months ago. The indicator increased by 12.3 points over the quarter, and is now positive for the first time since 2015. This is consistent with the increases in the current economic performance and security of household finances indicators.

#### **4. Understanding the Scottish Consumer Sentiment Indicator**

The Scottish Consumer Sentiment Indicator has been compiled quarterly since Q2 2013, initially based on a face-to-face survey of approximately 2,250 adults in Scotland. As a result of the coronavirus pandemic, the Scottish Government has paused all its face-to-face surveys until further notice. As a result, the consumer sentiment survey was paused in March 2020 and restarted as an online survey in June 2020 with a quarterly sample of c. 3,000 adults in Scotland.<sup>1</sup>

The survey asks respondents questions to ascertain whether sentiment has improved, declined or remained unchanged across 5 indicators:

- a. Current Scottish economic performance over the past 12 months;
- b. Expected Scottish economic performance over the next 12 months;
- c. Current security of households' financial position over the past 12 months;
- d. Expected security of households' financial position over the next 12 months;
- e. Current attitude to spending money over the past 12 months.

Indicator scores for each question are presented in the form of net balances. The net balances are calculated by subtracting the percentage of respondents that report a decline in sentiment from the percentage of respondents that report an improvement in sentiment, excluding respondents that report unchanged sentiment. In each quarter this shows whether the balance of responses is positive, negative or balanced. From this, the composite Consumer Sentiment Indicator score is derived as the unweighted average of the net balances for each of the five indicators.

On a quarterly basis, the distribution of responses to questions and the net balances provide a snapshot of consumer sentiment. The change in net balances between time periods can also show whether sentiment is improving or weakening. Taken together, the latest net balance scores, and the change compared to previous periods, provide an early signal of potential changes in household spending, a key component of Scottish GDP.

This publication is currently classed as experimental statistics. These are defined in the Code of Practice for Statistics as new official statistics undergoing evaluation. These statistics are currently being developed and have been published to involve users and

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<sup>1</sup> Due to the coronavirus pandemic, data were not collected in the last two weeks of March 2020 and in April and May 2020. Therefore there are no results for Q2 2020 as a whole and in Q1 2020 results are based on 2,129 adults instead of 2,250.

stakeholders in their development, and to build in quality and understanding at an early stage.

## 5. Background Information

The following supporting documents have been published:

- Excel tables of results, including monthly data.

The Scottish Consumer Sentiment Indicator also features in the Monthly Economic Brief and the Chief Economist's State of the Economy Report. Links to the latest versions of these publications can be found and accessed at:

Monthly Economic Brief: <https://www.gov.scot/collections/monthly-economic-briefs/>  
State of the Economy Report: <https://www.gov.scot/collections/state-of-the-economy/>

The next quarterly publication of the Scottish Consumer Sentiment Indicator is due in January 2022.

## 6. Feedback and Contact Information

### Correspondence and Enquiries

For enquiries about this publication please contact:

Office of the Chief Economic Adviser

E-mail: [economic.statistics@gov.scot](mailto:economic.statistics@gov.scot)

For general enquiries about Scottish Government statistics please contact:

Office of the Chief Statistician

E-mail: [statistics.enquiries@gov.scot](mailto:statistics.enquiries@gov.scot)

### How to access background or source data

Data may be made available on request, subject to consideration of legal and ethical factors. Please contact [economic.statistics@gov.scot](mailto:economic.statistics@gov.scot) for further information.

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