Export Statistics Scotland 2018 presents the latest figures for Scotland’s exports of goods and services, excluding oil and gas.

Exports to the Rest of the UK accounted for £51.2 bn (60%) of Scotland’s total exports, £85.0 bn.

EU exports accounted for £16.1 bn (19%) and non-EU exports accounted for £17.7 bn (21%).

Scotland’s international exports increased by 3.4% to £33.8 bn in 2018.

Exports to EU countries increased by 4.5% to £16.1 bn, while exports to non-EU countries increased by 2.5% to £17.7 bn.

Exports to the Rest of the UK also increased, up 2.5% to £51.2 bn.

International exports rely more heavily on manufacturing than exports to the rest of the UK.

In 2018, manufacturing sectors accounted for 55% of international exports compared with 22% of exports to the rest of the UK.

Source: Export Statistics Scotland 2018 (published 29 January 2020)

**Scotland’s Top Five International Export Destinations**

<table>
<thead>
<tr>
<th>Country</th>
<th>Total Exports for destination country</th>
<th>Proportion of Scotland’s total international exports</th>
</tr>
</thead>
<tbody>
<tr>
<td>USA</td>
<td>£5.5bn</td>
<td>16%</td>
</tr>
<tr>
<td>France</td>
<td>£3.0bn</td>
<td>9%</td>
</tr>
<tr>
<td>Netherlands</td>
<td>£2.8bn</td>
<td>8%</td>
</tr>
<tr>
<td>Germany</td>
<td>£2.5bn</td>
<td>7%</td>
</tr>
<tr>
<td>Belgium</td>
<td>£1.3bn</td>
<td>4%</td>
</tr>
</tbody>
</table>

Top 5 international export destinations accounted for £15.1 bn (45%) of Scotland’s total international exports, £33.8 bn.

The USA continues to be Scotland’s top international export destination country (£5.5 bn). USA, France, Netherlands, Germany and Belgium make up the top five export destination countries.

**Food and beverages continues to be the largest industry for international exports in Scotland.**

Exports from the food and beverages sector had the largest increase in value terms, underpinned by strong whisky exports (£4.7 bn in 2018).

**The largest sector for exports to the rest of the UK continues to be financial services.**

Exports of financial services were valued at £10.5 bn in 2018, up £915 m (9.6%) from the previous year. This was the largest increase in value terms between 2017 and 2018.