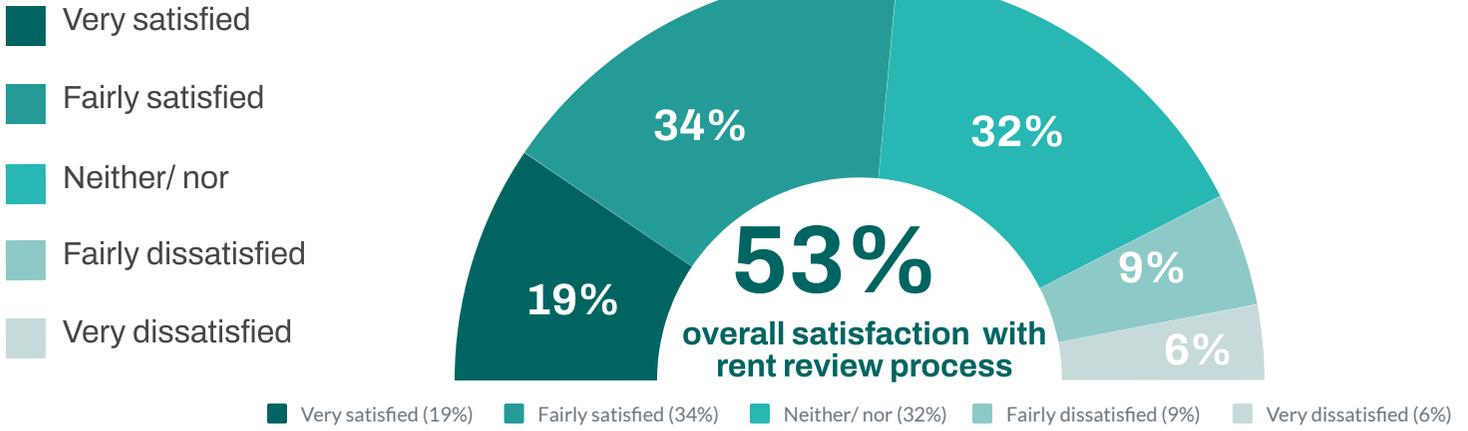




Tenant Farmer Rent Review Survey Results

All tenant farmers in Scotland were invited to take part in a survey about the rent review process. A total of 1,025 responses were received, representing a 20% response rate from the tenant farmer population. This is a summary of the key findings.

Satisfaction with the rent review process



When a landlord is represented by an agent in the rent review, tenant farmers were less likely to be satisfied with the process.

47%

found the rent review process easy.

58%

were satisfied with the frequency of the rent review

61%

were satisfied with who carries out the rent review

57%

were satisfied with how rent reviews are carried out

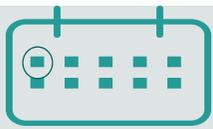
53%

were satisfied with the cost or expense of the review.

57%

were satisfied with the time involved

The rent review process



Frequency of rent review:

46%
every 3-5 years

9%
every 6-10 years

32%
no set timescale

11%
rent has never been reviewed

95%

said the rent review process was initiated from the landlord's side.

Suggestions for improvement to rent review process:

1. Take into account type of land, repairs, productivity etc (12%)
2. Improvements to agents (8%)
3. Simplify process/legislation (6%)

10% were happy with the current review process and 23% had no suggestions.

Rent review legislation & disputes

21%

had significant disagreements with their landlord during the rent review process.

Top 3 reasons for disagreements:

1. Regarding rent review itself (11%)
2. Fixed equipment (9%)
3. Housing (8%)

64%

were not very familiar with or not aware of the current rent review legislation.

Top actions taken to resolve dispute:

1. Talking with landlord or representative (50%)
2. Talking with professional advisor (50%)
3. Seeking legal intervention (21%)