

**From:** <Redacted>@fcdo.gov.uk>  
**Sent:** Monday, March 18, 2024 9:22 PM  
**To:** <Redacted>@gov.scot>  
**Cc:** <Redacted>@fcdo.gov.uk>  
**Subject:** Blue Bridge companies

[Innovex](#): Innovex are experts in real-time monitoring systems of physical-chemical properties of water, climatic variables and industrial performance factors, including the automation of certain processes in the aquaculture, agriculture and mining industries. They have +100 employees.

[Lago Sofia SpA](#): Engineering company that uses technology to fatten salmon from pre smolts to post smolts by recirculating water in a controlled environment for each culture unit. They have +100 employees.

[Bioled Spa](#): Bioled offers an innovative photoperiod service to enable salmon and other species producers to maximize efficiency and reduce harvest uncertainty. They have between 50-100 employees.

[Kura Biotech](#): Their new RESIST® Food solution helps every part of the food manufacturing chain with the challenge of delivering innocuousness to their products and facilities, allowing them to guarantee everyone's health and safety, enabling companies to achieve their quality commitments and standards. They have between 50-100 employees and an office in the US.

[Bioelements](#): Bioelements is a Chilean company that manufactures and sells biodegradable packaging products. These products are manufactured using a proprietary resin, BioE-8, which reduces the degradation of packaging materials from 400 years (plastic) to 6-20 months. They have between 25-50 employees and raised 30 US million this year. They are expanding aggressively with offices in Chile, Brasil and the US.

[Kran Nanobubble](#): KRAN developed a nano bubble technology focused on the recovery of contaminated environments, water treatment, food disinfection and purification, and optimization of oxygen distribution to agriculture and aquaculture. They have between 25-50 employees and an office in the US.

[Lythium](#): Lythium applies visual intelligence to feeding and food production to automate monitoring procedures and classification related to food quality and safety. They have between 5-25 employees.

With best wishes,  
<Redacted>



<Redacted> | Head of Investment for Chile | British Government  
**Department for Business and Trade** | Av. El Bosque Norte 0125, Las Condes | Santiago  
Tel: <Redacted> | E-mail: <Redacted>@fcdo.gov.uk  
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**From:** <Redacted>@fcdo.gov.uk>  
**Sent:** Wednesday, March 6, 2024 1:39 PM  
**To:** <Redacted>@lagosofia.cl; <Redacted>@gov.scot>  
**Cc:** <Redacted>@fcdo.gov.uk>  
**Subject:** Scottish Government visit to Lago Sofia

Dear Miguel,

Hope you are very well.

As discussed, Ms Gougeon and the Scottish Government delegation will be visiting Lago Sofia's installations on **Monday 18 March from 12:00pm-3:00pm**. I am copying <Redacted>, Head of Aquaculture Development so you are connected ahead of the visit. Also, please don't worry about transportation as we will be having a car that will transport Ms Gougeon and her team.

Below you can find the proposed agenda based on our discussion, please feel free to add/edit as needed<Redacted> happy for you to comment on it as well.

12:00 – 13:30: Reception/tasting/ presentation about Lago Sofia  
13:30 – 15:00: Tour – Lago Sofia's operations

From the Scottish Government we will have attending :

Mairi Gougeon, Cabinet Secretary for Rural Affairs, Land Reform and Islands (Shoe: 6, Jacket: S)  
<Redacted>, Private Secretary Rural Affairs (Shoe: 11, Jacket: M)  
<Redacted>, Special Adviser to the Scottish Ministers (Shoe: 5, Jacket: S)  
Malcolm Pentland, Deputy Director for Marine Economy and Communities (Shoe: 8, Jacket: M)  
<Redacted> Head of Aquaculture Development (Shoe: 6, Jacket: S)

Many thanks again for all your support and please do let us know if you have any questions!

With best wishes,  
<Redacted>



<Redacted> | Head of Investment for Chile | British Government  
**Department for Business and Trade** | Av. El Bosque Norte 0125, Las Condes | Santiago  
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**From:** <Redacted>@consejodelsalmon.cl>  
**Sent:** Wednesday, February 28, 2024 5:26 PM  
**To:** <Redacted>@gov.scot>; <Redacted>@gmail.com; <Redacted>@fisa.cl  
**Cc:** <Redacted>@gov.scot>; <Redacted>@gov.scot>  
**Subject:** RE: Scottish Government Aquaculture Programme - AquaSUR RE: Scottish Government: Ministerial Engagement/ AquaSUR March 2024 / Chilean Salmon Council

Hi <Redacted>, dear all,

I hope you are well. Below, I respond to your inquiries:

Regarding the invitation for the Aqua Sur dinner, we are waiting for confirmation from AquaSur to be able to extend the invitation to the officials of the Scottish delegation.

As for the visit of the Cabinet Secretary to Chile, we are working to organize some visits and commitments before or after the Aqua Sur conference, in relation to your requested topics:

SalmoClinic: <Redacted> will help you with the organization of this visit

Lago Sofia smolt: I will take care of organizing this visit

AquaChile: I will also help you with the organization in relation to 'carbon neutral'.

Regarding Ventisquero, we are looking at which is the most convenient salmon farm in Chile with 100% renewable energy to visit, because we also have other companies with the same conditions and standards. I will confirm and come back with more details.

Smart Aquaculture: I am managing the arrangements for the visit.

I hope this information is helpful and I remain at your disposal for any further inquiries.

Best regards,

<Redacted>



<Redacted>  
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[www.consejodelsalmon.cl](http://www.consejodelsalmon.cl)



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De<Redacted>>

Enviado: viernes, 9 de febrero de 2024 14:10

Para: <Redacted> <<Redacted>@consejodelsalmon.cl>; <Redacted>@fisa.cl <<Redacted>@fisa.cl>

Cc: <Redacted>@gov.scot <Redacted>@gov.scot>; <Redacted>@gov.scot <Redacted>@gov.scot>

Asunto: Scottish Government Aquaculture Programme - AquaSUR RE: Scottish Government: Ministerial Engagement/ AquaSUR March 2024 / Chilean Salmon Council

Hi <Redacted>

Thank you, and the wider team, for all your assistance so far regarding Aqua Sur. I know <Redacted> has been working with you directly on some of the arrangements.

As per my last email, <Redacted> will be on leave next week and I will take forward some of the planning for Aqua Sur into next week. I wanted to provide a short update that it is likely the following delegates will be in attendance from Scotland:

- Mairi Gougeon, Cabinet Secretary for Rural Affairs, Land Reform and Islands
- Malcolm Pentland, Deputy Director, Marine Economy and Communities
- <Redacted>, Head of Aquaculture Development
- <Redacted>, Special Advisor to Scottish Ministers
- <Redacted>, Private Secretary to Ms Gougeon
- <Redacted>, Scottish Government Communications (final confirmation pending)

This is more than I originally indicated and I wanted to update you promptly following confirmation by Ms Gougeon's private office. I expect to be able to provide final confirmation our delegates next week.

I have a couple of asks which I would be very grateful for your views on:

<Redacted>: Will you be able to assist us with registering for Aqua Sur and passes for the above attendees ( pending final confirmation next week)? ( note, I am in contact with Rodrigo regarding the opening ceremony)

<Redacted>: you very kindly extended an invitation to the Aqua Sur dinner previously, will it be possible for the above officials of the Scottish delegation to be included?

<Redacted>: It is possible that our Cabinet Secretary will travel to Chile the week before Aqua Sur to take part in visits promoting Scotland's Memorandum of Understanding with Chile on Peatlands (11 – 15 March). Depending on whether this is to go ahead, we hope to arrange some engagements/ site visits prior to or after ~ 1.5 days of the Aqua Sur conference (16/ 17/ 18 March or 20/21/22 March). Whilst we await confirmation of the dates which we are hope to schedule visits, Ms Gougeon has expressed an interest in visiting with and learning about:

- [SalmoClinic](#) ( if wellboat operating/ present in the area?) – particular interest in the pesticide degradation unit and support of fish health.
- Lago Sofia smolt - Chile's first [commercial-size aquaponics project](#)
- Exploring Chile's drive for demonstrating and marketing 'carbon neutral' salmon, through potential visits and discussion with [AquaChile](#) or [Multi X](#) ?
- Ventisqueros: Chile's [first 100% renewably-powered salmon farm](#) "Renewable shore power means the E-Site will not use the 180,000 litres of diesel that would

normally be consumed during a 21-month production cycle and will therefore not generate 427 tonnes of CO<sub>2</sub> that would otherwise have been emitted”.

- Smart Aquaculture: Building was expected to commence ( Jan 2024) on the 21, 600T [land based fully closed containment facility](#), aiming to grow fish to full size 5.3kg on land. Whilst there will be no building to physically look at, we would like to explore a possible meeting with the company on its investments in Chile.

I'd really appreciate your views on the possibility of visiting with these companies and whether we could make of these suggestions work logistically? Do you have contacts at each of the companies which we might approach next week?

If you have any suggestions of other meetings or engagements Ms Gougeon might wish to consider or undertake while in Chile, we would be very happy to consider those.

With thanks again for your assistance to date.

Kind regards

<Redacted>

<Redacted>, Marine Economy and Communities, Marine Directorate

Scottish Government, Victoria Quay, Edinburgh EH6 6QQ

T: <Redacted>

M: <Redacted>

E<Redacted>

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**From:** <Redacted>>

**Sent:** Friday, December 8, 2023 6:24 PM

**To:** <Redacted>>; <Redacted>; <Redacted> <<Redacted>>; <Redacted>>

**Subject:** Scottish Government: Ministerial Engagement/ AquaSUR March 2024 / Chilean Salmon Council

Dear <Redacted>,

It was a pleasure speaking with you a weeks ago over the phone, and we are now ready to move forward with your requests. We are excited about the upcoming collaboration and look forward to what we can achieve together.

We are delighted to have received your letter on behalf of Mairi Gougeon, Cabinet Secretary for Rural Affairs, Land Reform, and Islands. We are delighted to hear about Ms. Gougeon's interest in attending Aqua SUR in March 2024 and her focus on government engagement in aquaculture, biodiversity, and climate.

At this juncture, I would like to begin our team introductions by presenting <Redacted>, the Executive Director of the Salmon Council. <Redacted>'s leadership and insights will be instrumental in our discussions and collaborations.

Following this, I am also pleased to introduce <Redacted>, who has a wealth of experience, having served in the Ministry of Economy and the Undersecretary of Fisheries. <Redacted> will provide direct support to us on the Salmon Council and manage Aqua SUR-related matters from our association's perspective. She will be available to assist with any requirements, including the coordination of invitation letters and other necessary arrangements for the official invitation from the Ministry to your team.

Furthermore, I have the honor of presenting <Redacted>, former director of Sernapesca, and <Redacted>, a former representative of the same organization. Both are currently advisors on the Salmon Council and will be invaluable sources of knowledge and experience.

Lastly, allow me to introduce <Redacted>, the representative and person in charge of AQUASUR. <Redacted> will be fully available to support all logistical requirements and ensure a smooth and enjoyable stay for Ms. Gougeon and her delegation in Chile.

In addition, we would like to extend a formal invitation to you to be part of the official dinner hosted by AQUASUR. It would be an honor to have both your presence and that of the delegates accompanying Ms. Gougeon.

We are eager to proceed with the preparations for your participation in Aqua SUR 2024 and appreciate your interest. Please feel free to reach out for any additional information or assistance you might need.

Best Regards

<Redacted>



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\*\*\*\*\*

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**From:** <Redacted>@gov.scot>  
**Sent:** Monday, March 4, 2024 8:42 AM  
**To:** <Redacted>@gov.scot>  
**Subject:** RE: Aquasur

Morning <Redacted>,

As requested, a profile for SalmoClinic, Lago Sofia, and Ventisqueros. I have initiated a briefing for the visit to each of the companies (attached), with the below company profiles inserted – I'm conscious we may not go the route of three full briefings but they're there if we do choose that path.

SalmoClinic is a Chilean services provider for health management in the aquaculture sector. Through bath treatments within SalmoClinic's controlled environments, the company enables the use of high efficacy medicines to improve the health and welfare of farmed fish while also degrading their organic waste, avoiding negative impacts on the environment. SalmoClinic's dedicated specialised fish treatment vessels (of different capacities) can treat fish against sea lice or amoebae and avoid fish injuries and mortalities through precise control of water quality parameters and dose control. SalmoClinic has already treated over 15 million fish, equivalent to over 21,000 tonnes of biomass.

Lago Sofia is a Chilean salmon smolt producer utilising aquaponics – the process of growing animals and plants within a shared water ecosystem – as its production environment. Lago Sofia grows salmon from pre-smolts to post-smolts, a process usually undertaken in large part in freshwater environments, in contained units the conditions of which (e.g. lighting) can be controlled. Lago Sofia promotes itself as a company that is committed to the Circular Economy in Chile, making efficient use of water and low energy consumption, while also producing healthier, larger and more robust smolts to the parameters of their customers. Lago Sofia produces 15 million smolts per annum.

Ventisqueros is a Chilean aquaculture production business and the owner of the first fish farm in the southern hemisphere to run entirely on renewable electricity. The farm site is powered by a 1.2-kilometer under-sea cable runs to the Ventisqueros E-Site farm from the shore at Tubildad, Quemchi Province, on Isla Grande de Chiloé, in the Los Lagos region; power comes from solar and wind generation. Renewable shore power means the E-Site will not use the 180,000 litres of diesel that would normally be consumed during a 21-month production cycle and will therefore not generate 427 tonnes of CO2 that would otherwise have been emitted. At a ceremony to inaugurate the site, Ventisqueros chief executive José Luis Vial said the company was looking at using non-conventional renewable energy at three other sites but wanted the help of the public sector. Ventisqueros, owned by German group Schörghuber Group, grows both Atlantic and Pacific salmon and produces around 45,000 tonnes (whole fish equivalent) annually. Quemchi mayor Luis Macías said Ventisqueros had greatly supported social and community organisations, something that not all other companies in the area do.

Let me know when there are further requirements.

<Redacted>

**From:** <Redacted>>

**Sent:** Friday, March 1, 2024 12:08 PM

**To:** <Redacted>>

**Subject:** Aquasur

Hi,

Sorry for the delay, I got sidetracked a bit - please see the attached programme, it is still subject to amendment.

Could you please make a start on the visits for the 16<sup>th</sup> and 18<sup>th</sup> which are:

- Potential wellboat visit with Salmo Clinic
- Potential site visit Lago Sofia
- Potential site visit with Ventisqueros

I'll get the location and person details from the embassy and forward other details but if you can start on company backgrounds that would be great. There is some details in the programme and I'll forward the stuff from the embassy and Chilean Salmon Council.

I'll continue with the Ministerial bi-laterals, the conference and the Scottish delegation.

Thanks,

<Redacted>

<Redacted>

**Head of Aquaculture Vision**

**Marine Economy and Communities, Marine Directorate**

Scottish Government, Victoria Quay, Edinburgh EH6 6QQ

Mobile<Redacted>

Tel: <Redacted>



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I'm currently working in a hybrid fashion and doing so flexibly. I'm available by email, mobile and on Teams, please do not feel you need to respond to me outside of your own normal working hours.

**From:** <Redacted>@gov.scot>

**Sent:** Wednesday, March 13, 2024 5:49 PM

**To:** <Redacted>@gov.scot>; Cabinet Secretary for Rural Affairs, Land Reform and Islands  
<CabSecRALRI@gov.scot>

**Cc:** <Redacted>@gov.scot>; Director of Marine <directormarine@gov.scot>; Director of Environment & Forestry <director.enfor@gov.scot>; <Redacted>; <Redacted>; <Redacted>; <Redacted>; <Redacted>; <Redacted>; <Redacted>; <Redacted>; <Redacted>; <Redacted>; Malcolm Pentland <Malcolm.Pentland@gov.scot>; <Redacted>; <Redacted>; <Redacted>; <Redacted>; <Redacted>; <Redacted>; <Redacted>; <Redacted>; <Redacted>; Communications Wellbeing Economy, Net Zero and Rural Affairs <CommunicationsWellbeingEconomyNetZeroandRuralAffairs@gov.scot>; MD Communications <MD.Communications@gov.scot>

**Subject:** Agenda and Briefing: Official Visit to Chile 9 - 22 March: Pack 2

## **PS Cabinet Secretary for Rural Affairs, Land Reform and Islands**

Please find **briefing pack** for the second week attached to this email. This briefing may be subject to update from <Redacted>.

### **Agenda**

- Week 2: Thursday 21<sup>st</sup>: We await further advice from the Scottish Whisky Association on the potential visit with Diageo and Chivas. The SWA has shared briefing to support the visits.

### **Briefing**

The briefing pack for the second week again includes a large additional aquaculture background briefing Annex. This has been developed to provide a comprehensive resource across your aquaculture engagements and to cover the key issues which are likely to be discussed by different stakeholders throughout the aquaculture phase of the visit.

A specific briefing relating to the Global Scotland reception, which is now confirmed at the Ambassador's residence on Thursday 21 March will follow.

Regards ,

<Redacted>

<Redacted>

**Head of Aquaculture Vision**

**Marine Economy and Communities, Marine Directorate**

Scottish Government, Victoria Quay, Edinburgh EH6 6QQ

Mobile: <Redacted>

Tel: <Redacted>



I'm currently working in a hybrid fashion and doing so flexibly. I'm available by email, mobile and on Teams, please do not feel you need to respond to me outside of your own normal working hours.

**CABINET SECRETARY FOR RURAL AFFAIRS, LAND REFORM AND ISLANDS**  
**Briefing for Aquasur and associated engagements Chile 18 – 22 March 2024**

<b>What</b>	Various engagements to strengthen aquaculture cooperation between Scotland and Chile and promote Scottish aquaculture technology and innovation on the world stage.
<b>Where</b>	Puerto Montt, Chile
<b>When</b>	18 <sup>th</sup> – 22 <sup>nd</sup> March 2024
<b>Key Message(s)</b>	<ul style="list-style-type: none"> <li>• To learn from and identify opportunities with international partners; to increase Scotland’s influence; and to forge beneficial connections and relationships with other fish farming nations and build on common interests.</li> <li>• The Scottish Government supports the sustainable growth of the aquaculture sector.</li> <li>• Scotland is open for business and we are keen to collaborate with other aquaculture nations.</li> </ul>
<b>Who</b>	Various stakeholders including the Government of Chile, Government of Norway and international industry figures.
<b>Why</b>	Signal Scottish Government’s continued support for the sustainable development of the aquaculture industry, build international relationships and attract international investment to Scotland.
<b>Supporting official</b>	Malcolm Pentland, Deputy Director, Marine Directorate (Mob: <Redacted>), and/or <Redacted>, Head of Aquaculture Development, Marine Directorate (Mob: <Redacted>).
<b>Briefing contents</b>	<p><b>Annex A:</b> Summary Page  <b>Annex B:</b> Attendees - Inaugural Ceremony  <b>Annex C:</b> Chilean aquaculture overview  <b>Annex D:</b> Site visit to Lago Sofia  <b>Annex E:</b> Briefing Benchmark Genetics  <b>Annex F:</b> Briefing Chilean Salmon Council  <b>Annex G:</b> Site visit to Salmo Clinic  <b>Annex H:</b> Briefing CBI  <b>Annex I:</b> Additional background briefing</p>

## **Summary Page**

The itinerary for this week's activities is provided as separate attachment to be read alongside this briefing pack.

Aquasur is the largest aquaculture trade fair in the Southern hemisphere. 2024 marks the 12th holding of the exhibition and international congress, and will be held between March 19<sup>th</sup> and 21<sup>st</sup>, 2024 in Puerto Montt, Chile. The event follows a similar format to Aquanor bringing together producers, supply chain figures, government and researchers.

The fair is expected to attract more than 350 exhibiting companies from across 35 countries and to host more than 10,000 professional visitors.

A diplomatic presence is expected from Norway, Denmark, Brazil, China and the United States.

A number of Scottish companies will attend the show, including Under Contracting (UCO) which received funding from Chile's Government (Pro Chile) to attend.

The programme includes a number of site visits, Government – Government engagements, a formal dinner and various networking opportunities.

You will participate in a panel on global trends in aquaculture, in addition to chairing a panel exploring innovation opportunities in the UK.

**Attendees**

**Official Party - Congress opening ceremony. Tuesday, March 19<sup>th</sup>.**

**<Redacted><Redacted><Redacted><Redacted><Redacted><Redacted><Redacted>**

**<REDACTED>**

**<REDACTED>**

**<REDACTED>**

**<REDACTED>**

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### **Background Information: Aquaculture in Chile**

- Chile has 83,000 km of effective coastline with water temperatures between 10° and 12°C;
- The administration of Chilean fishing and including Aquaculture, is under the jurisdiction of the Ministry of Economy, Development, and Tourism, through the Undersecretariat of Fisheries and Aquaculture.
- Salmon is Chile's largest non-copper export.
- 756,100 tonnes of Atlantic salmon were harvested in 2022 – 50.6% of the cumulative aquaculture harvest (which includes all fish, molluscs and algae) and a 3.2% increase on 2021.
- Between 2002 and 2022 the tonnage landed of Atlantic salmon tripled, while the tonnage landed of the three other main species of fish produced in Chile over this period (anchovy, jack mackerel and common sardine) all declined.
- Chile is the second largest producer of salmonids (Atlantic and Pacific (coho)) in the world after Norway, accounting for 28% of global production.
- In 2021 exports of salmon from Chile recovered following the Covid-19 pandemic and exceeded a value of \$5.1 billion.
- Salmonid exports have grown at a faster rate than the rest of the country's exports – in 2010 exports accounted for 2.9% of total exports of goods and in 2021 they accounted for 5.5% of total exports of goods; in 2021 salmonid exports accounted for 12.5% of total exports of goods other than copper. In 2021 destination markets for farmed salmon from Chile were as follows: United States – 44%, Japan – 20%, Brazil – 13%, Russia – 6%, China – 2%, LatAm – 7%, EU – 2%, Other – 7%.
- In December 2022 Atlantic salmon was mainly harvested in the regions of Los Lagos (304,800 tonnes) and Aysén (295.2 thousand tonnes); geographically both regions are towards Chile's south. There are 3,675 farming facilities in Chile, of which 278 are fish farms and 67 are hatcheries; 1,776 of these farming facilities farm salmonids, 1,417 farm molluscs and 768 farm algae.
- In 2020 direct employment, combined with employment numbers of companies providing services for salmon farming exceeded 56,000 jobs.

### **Operators in Chile**

- Salmon farming activity in Chile is strongly linked to international interests including *Mowi*, *Australis Seafoods* (China-based Joyvio), *Cermaq* (Japan-based Mitsubishi Corp.) and *Ventisqueros* (Germany-based Schörghuber Group). It is estimated that around 30% of the national production of Atlantic salmon originates from Chilean capital companies including *AquaChile*, *Multi X*, *Blumar Seafoods* and *Camanchaca*.



## **CABINET SECRETARY FOR RURAL AFFAIRS, LAND REFORM AND ISLANDS**

### **Briefing for Aquasur and associated engagements Chile 18 – 22 March 2024**

#### **Challenges, threats, incidents**

##### Disease

- In 2008 the spread of the Infectious Salmon Anemia virus precipitated a crisis in the salmon farming sector in Chile through its devastating effects on productivity, causing around 20,000 job losses particularly in the Los Lagos and Aysén Regions.
- Since then, Chile has worked to introduce biosecurity measures practices in other farming areas, such as Scotland and Norway, and has improved its fish health record.

##### Eutrophication

- Eutrophication presents a challenge in Chile.
- In 2016 high and persistent harmful algal blooms (HABs) took place in the estuarine and marine ecosystems of southern Chile and a major mortality event of about 27 million salmon and trout (39,000 tonnes) occurred in the Los Lagos Region.
- Many local and national stakeholders raised strong concerns about aquaculture-driven eutrophication and its potential association with the HABs in the same year. In March-April 2021 an intense and widespread bloom caused in excess of 6,000 tonnes of salmon mortalities in the Comau fjord, Los Lagos Region.
- The Chilean industry's use of antibiotics is among the highest in the world. In 2021, its salmon farmers used 510 tonnes of antimicrobials to produce roughly a million tonnes of salmon; in contrast, Norwegian salmon farmers used less than a quarter tonne to produce 1.4 million tonnes of salmon in 2019.
- This is due to the presence of a particular bacteria strain which causes Salmon Rickettsial Septicaemia.

##### Theft

- Since 2019, 139 armed robberies of freight vehicles conducting salmon deliveries have been reported in Chile, and many more are believed to have gone unreported. The cumulative value of salmon cargoes stolen since 2019 is estimated to be around \$22 million, but unreported incidents could mean this figure is as high as \$80 million. Salmon producers typically hire third-party transport firms to deliver their products. In one incident in 2022, criminals abducted a guard and stole three containers of salmon worth around \$750,000 in the coastal town of Talcahuano.

##### Escapes

- Between 2010 and 2020 operators within the Los Rios, Los Lagos, Aysén and Magallanes regions recorded 83 escape incidents in total, resulting in 4,957,464 fish escaping.
- There is no risk of introgression in Chile – however the Government has a robust penalty regime regardless.
- In August 2020 the SMA levied a fine of 5.3 billion pesos (\$6.7 million) to Mowi Chile after 690,000 Atlantic salmon escaped from a Mowi-operated farm after a storm in July 2018.

## **CABINET SECRETARY FOR RURAL AFFAIRS, LAND REFORM AND ISLANDS**

### **Briefing for Aquasur and associated engagements Chile 18 – 22 March 2024**

- The SMA ruled that the escape occurred because Mowi had not maintained appropriate security conditions or equipment at optimal quality and resistance. In April 2022 Chile's constitutional court declared the application of this regulation, which states that in the case of fish escapes, environmental damage is presumed if farmers are unable to recapture at least 10% of the escaped fish within 30 days of the incident, was unconstitutional. This could set a precedent within the aquaculture industry.
- In January 2023 Chile's parliament passed a law that penalises farmed salmon escapes with a fine equivalent to the value of the lost harvest and suspension of operations at the site for up to four years.

#### Fire at the Entrevientos plant

- In February 2024 a fire "totally destroyed" the Entrevientos salmon processing plant in Punta Arenas, Chile's southernmost city. The plant, jointly by Multi X and Blumar, had capacity to process 72,000 metric tonnes of salmon and began operations in 2020. The operators had invested a total of around \$70 million in the facility, according to Blumar. The cause of the fire remains under investigation.

#### New Fisheries law

- In December 2023 the President of Chile, Gabriel Boric, signed the draft of the Fisheries Law, initiating the process to establish new regulations for fishing activity in Chile from 2024.
- The main axes of this legislation include a focus on the sustainable development of fishing activity and on scientific and technical approaches to decision-making related to fisheries management.

#### **Seaweed cultivation**

- Seaweed is abundant in the south of Chile, but cultivation is rare. Of the 426,605 tonnes produced in 2019, 96% was wild harvested and only 4% cultivated (to compare, Scotland currently produces around 15,000 tonnes wild harvested, and cultivation is on pilot sites with little production).
- A small number of east and southeast Asian countries account for 98% of global seaweed production, with other countries together making up the remaining 2%, with Chile contributing 0.3%.
- Chile's cultivated seaweed sector is rapidly growing, with production doubling over the past decade. However, the sector is yet to be profitable, with one of the main barriers being expensive labour. This makes it difficult to compete with a low-income country like Indonesia, which currently dominates the worldwide market supply. There is a need for automatization of farming practices, different harvesting techniques, and scaling up to reduce costs and set up profitable value chains.
- Chile uses seaweed for agricultural purposes, as food and feed, and as an increasingly valuable ingredient in both the pharmaceutical and cosmetic industries.

**Site visit to Lago Sofia 12:00 – 15:00 Monday 18 March**

**Summary**

An opportunity to engage with a Chilean company focused on advanced recirculating aquaculture systems; and to demonstrate continued commitment to innovation for the improvement of key areas such as the environment & biodiversity, as stated in the Vision for Sustainable Aquaculture.

**Company profile**

Lago Sofia is a Chilean salmon smolt producer utilising aquaponics – the process of growing animals and plants within a shared water ecosystem – as its production environment. Lago Sofia grows salmon from pre-smolts to post-smolts, a process usually undertaken in large part in freshwater environments, in contained units the conditions of which (e.g. lighting) can be controlled. Lago Sofia promotes itself as a company that is committed to the Circular Economy in Chile, making efficient use of water and low energy consumption, while also producing healthier, larger and more robust smolts to the parameters of their customers. Lago Sofia produces 15 million smolts per annum.

The aquaponics unit is a partnership between private and academia and is Chile's large scale aquaponic producer. In Scotland, aquaponics is small scale/ artisanal. We understand Lago Sofia it is the first aquaponics facility associated with salmon farming.

Lago Sofia is also a winner of the FDCO blue bridge programme and expects to take part in a return visit to Aquaculture UK, seeking potential entry into Scotland's market.

**Agenda**

12:00 – 13:00 Reception, tasting and presentation about Lago Sofia

13:30 – 15:00 Tour of Lago Sofia's Operations

**Benchmark Genetics Tuesday 19 March 16:45 – 17:30**

Aquasur conference venue

**Summary**

An opportunity to engage with a leading international company on their current products and services and key issues for them. Benchmark are active suppliers in the Scottish market for salmon ova and supply a range of technical services to Scottish producers. They have recently achieved a new disease-free certification in Chile.

**Background**

Benchmark Genetics is a leader in aquaculture genetics, present in every major aquaculture market and for a wide range of species but principally focussed on salmon and shrimp. They operate 30 applied breeding programs involving 20 species in 16 countries.

The Scottish market is served by Benchmark from a sales office in Edinburgh and from breeding centres in Norway and Iceland.

Benchmark is a technology intensive business and has a heavy focus on innovation making use of modern breeding technologies such as QTL and Genomic Selection to provide ova matching customers' preferred characteristics e.g. disease resistance or high growth. Although technology is an important foundation of what we do, we believe in being customer focused. Long-standing collaborations and partnerships with leading aquaculture businesses are just as important when working on genetic improvements and developing new products and services.

In May 2023 Benchmark Genetics Chile received Disease-Free Compartment Certification from the National Fisheries and Aquaculture Service (Sernapesca).

Benchmark was the first genetic company in Chile to achieve this certification, which recognizes the high biosecurity standards by which the company operates. The certification opens opportunities to export genetic material from Chile to salmon producers across the globe.

The Disease-Free Compartment Certification defined by the World Organisation for Animal Health, WOAHA, is only given to aquaculture farms that can demonstrate an active surveillance system, with strict biosecurity measures enforced where the animals are free of certain listed diseases.

**Chilean Salmon Council**  
Aquasur conference venue

### **Summary**

An opportunity to meet with senior representatives from the Chilean Salmon Council, including <Redacted>, and hear about the work of the Council.

### **Biography**

<Redacted> is detailed at **Annex B**.

### **Background**

Formed in 2020, the Salmon Council is a trade organization whose objective is to unite the efforts of its associated companies to promote competitive and sustainable salmon farming by strengthening the link with the public world and civil society. The Council seeks to be recognised as a trade association that contributed to making Chile a world benchmark for sustainable salmon farming.

The Council has an executive team of five and five partner companies:

- Aquachile
- Australis Seafoods
- Cermaq
- Mowi Chile
- Salmons Aysen

The Board of Directors is comprised of one representative from each member company and a single independent Director who was previously the Executive director of the Salmon Council.

### **Objectives**

This is an opportunity to promote the Scottish Government's Vision for Sustainable Aquaculture and to understand the key opportunities and challenges facing salmon farmers in Chile (noting that only one company, Mowi, has an active presence in Scotland).

**Site visit to Salmo Clinic, Wednesday 20 March 16:30 – 17:30**

**Summary**

An opportunity to engage with a Chilean company on solutions to improve of farmed fish health and welfare; and to demonstrate continued commitment to innovation for the improvement of key areas such as the environment & biodiversity, and health & welfare as stated in the Vision for Sustainable Aquaculture.

An opportunity to understand Salmo Clinic's plan for Scotland's markets.

**Company profile**

SalmoClinic is a Chilean services provider for health management in the aquaculture sector. Through bath treatments within SalmoClinic's controlled environments, the company enables the use of high efficacy medicines to improve the health and welfare of farmed fish while also degrading their organic waste, avoiding negative impacts on the environment.

SalmoClinic's dedicated specialised fish treatment vessels (of different capacities) can treat fish against sea lice or amoebae and avoid fish injuries and mortalities through precise control of water quality parameters and dose control.

SalmoClinic has already treated over 15 million fish, equivalent to over 21,000 tonnes of biomass.

Salmo Clinic is working on a new system which removes medicines from fish farm water before release into the environment. This system, alongside others developing in the market (such as Benchmark Cleantreat), have the potential to address the conflict between environmental control regulations (limiting the amount of medicine which can be used to protect the environment) and maintenance of fish health and welfare.

Market choice for treatment systems will help with adoption of new technologies and help to bring costs down.

**CBI**

British Embassy, Santiago 14:00 – 15:00 Thursday 21<sup>st</sup> March

An opportunity to hear from the Director of CBI's Chile office on their work [Guiding Chile's Salmon Farmers toward More Sustainable Community Relations](#)

**Biography**

<Redacted><Redacted><Redacted>

**Background**

CBI is a nonprofit organization based in the USA, Canada and Chile specializing in supporting collaboration to solve complex problems. CBI is currently working on a multi-year process with the Chilean salmon industry to support community engagement that addresses peoples' core concerns and supports transparent, participatory interaction.

This initiative started with a partnership between World Wildlife Fund (WWF) and Rabobank, a Dutch-based bank and major lender to Chile's salmon industry. WWF and Rabobank asked CBI to develop a toolkit and guidelines for responsible community engagement, in line with the social standards of the Aquaculture Stewardship Council.

The guidelines prompted nine of the country's largest salmon producers to form a working group to implement the toolkit, which offers a stepwise approach for achieving sustainable relationships with communities, based on dialogue and meaningful actions to address the companies' socio-environmental impacts, be they negative or positive impacts. This approach includes taking actions to:

- improve the company's internal capacity to address social aspects;
- work jointly with communities to identify and address impacts, prioritize social investments, and build agreements;
- put in place effective grievance mechanisms; and
- do more to identify and generate socio-cultural understanding with Indigenous communities.

In Scotland, Salmon Scotland has developed a community engagement charter which is has previously committed to updating. Through the regulatory review of aquaculture consenting, we are committed to improving the sectors social licence and exploring the role of 'social contracts'.

## **ANNEX I**

### **Additional Background Briefing**

#### **Farmed Fish Health & Welfare and Mortality**

Mortality of farmed fish continues to dominate public and media interest in aquaculture in Scotland, and threatens sustainability of the sector – lobby groups and a number of Members of Parliament are calling for a moratorium on expansion of the sector until fish health challenges are addressed.

Survival to harvest of salmon has remained constant at 75% since 2002, but recent reports of mortality by the salmon sector indicate that algal blooms and jellyfish blooms resulting are responsible for recent high mortality events.

#### **TOP LINES**

- We are clear in our expectations of producers to drive mortality to the lowest possible levels and will work collaboratively to facilitate it.
- We do not support a moratorium on the expansion of fish farming – we fully support growth of a sector where it is sustainable, competitive and provides social and economic benefit to co communities.
- Improving fish health and reducing mortalities are key outcomes we expect from the Vision on Sustainable Aquaculture, with aquaculture producers leading the way with deployment of innovation in these areas.
- We are planning delivery of work to support improvements in fish health by the sector – we are in very early stages of our thinking but are willing to explore options around regulation of mortality – we are keen to understand approaches being explored by Norway and other salmon farming nations this area.
- Impacts of climate change on fish health is of increasing concern and we are keen to understand how adaptation and mitigation is being pursued in other countries.

#### **Vision for Sustainable Aquaculture**

- The delivery of the Scottish Government-led Vision fulfils a Bute House Agreement and Programme for Government commitment to produce a Vision for Sustainable Aquaculture, which places an enhanced emphasis on environmental protection and community benefit.
- We have set out our long-term aspirations for the finfish, shellfish and seaweed farming sectors, and the wider aquaculture supply chain.
- Our Vision is for the development of a sustainable aquaculture sector, operating within environmental limits, and which recognises the considerable social and economic benefits the sector delivers today, and can deliver in the future.
- There are challenges and opportunities to be taken in achieving this bright future and we have developed a series of outcomes that will help drive progress towards our Vision by 2045; such as in key areas such as the environment and biodiversity, consenting, community benefit, business and health and welfare.



## **CABINET SECRETARY FOR RURAL AFFAIRS, LAND REFORM AND ISLANDS**

### **Briefing for Aquasur and associated engagements Chile 18 – 22 March 2024**

- The Vision is the product of an extensive piece of work across government and aquaculture stakeholders; we will continue to work collectively with producers, supply chain businesses and other stakeholders to respond and adapt to the nature and climate crises ensuring the continued success of Scottish aquaculture.
  - We recognise that the pace and scale of innovation in the sector is already considerable – we expect science, research and development to play a leading role in aquaculture’s sustainable development. Our Vision builds on the great work that is already taking place.
  - Delivery of the Vision will see communities share in the success of aquaculture. We want communities to meaningfully contribute to aquaculture planning and to improve and streamline consenting. This will include working with and supporting local authorities to maximise the opportunities and benefits that are available to communities.
  - The Scottish Government looks forward to working with everyone who has a stake in Scottish Aquaculture to make our vision a reality, and as a priority we will:
    - work to streamline the aquaculture regulatory framework that ensures high environmental standards and is recognised as an asset to businesses and our communities;
    - progress work to better protect wildlife and the environment including reducing the risk of escapes from fish farms;
    - continue collaborative work to improve fish health and welfare.
- 

#### **SAIC**

It was unfortunate that following phase 2 of the SFC’s innovation centre programme that SAIC was not selected for infrastructure funding, but we are committed to making sure there is no hiatus in aquaculture support, and I expect we will soon be making a positive announcement regarding SAIC’s future.

Innovation will be central to the ongoing success of the aquaculture sector.

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#### **Aquaculture Regulatory Review**

- In 2022, we changed the validity period of new marine licences for shellfish and finfish farms from 6 to 25 years, bringing it in line with the seabed lease renewal cycle.
- A Consenting Task Group (CTLG) has been formed to pilot and implement key recommendations from the regulatory review. The CTLG is focused on ensuring improvement and streamlining the administration of the finfish farming consenting process, while maintaining high environmental standards. This is not about deregulation – but a more efficient, transparent, and coordinated consenting regime.
- The Consenting Task Group has developed a new draft pre-application consenting process for fish farm developments, which are being piloted in the Shetland and Highland local authority areas.

## **CABINET SECRETARY FOR RURAL AFFAIRS, LAND REFORM AND ISLANDS**

### **Briefing for Aquasur and associated engagements Chile 18 – 22 March 2024**

- During the pilot phase, the Consenting Task Group will continue to meet on a quarterly basis to share key learnings and make improvements as part of an iterative review process. The outputs of this process will identify the need for further improvements and/or work to be undertaken by the CTG.
- We asked the Scottish Science Advisory Council (SSAC) to consider the use and communication of science in aquaculture consenting, in response to concerns raised in Professor Griggs' report. We are considering the report and its recommendations carefully.

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### **SEPA Regulation**

SEPA launched its new marine fish farm framework following the conclusion of the 2017/18 Parliamentary Committee inquiries into Salmon Farming in Scotland.

- The Scottish Environment Protection Agency (SEPA) through the Water Environment (Controlled Activities) (Scotland) Regulations 2011 – more commonly known as the [Controlled Activity Regulations \(CAR\)](#) apply regulatory controls over activities which may affect Scotland's water environment.
- SEPA uses Environmental Quality Standards (EQS) to protect the marine environment from discharges of medicines from fish farms. By controlling the quantities of medicines that can be administered, medicine discharges are limited to levels calculated not to breach environmental standards so that the environment is protected.
- SEPA regulate the following to protect the water environment (including protected species and habitats dependent on the water environment) and the interests of other users of the water environment:
  - Fish biomass (discharge of organic solids & nutrients)
  - Discharges of in-feed and bath medicines (including from wellboats)
  - Discharges of other chemicals (e.g. anaesthetics, disinfectants, etc.)
  - Discharge locations (i.e. pen locations, sizes and layouts)
  - Water abstractions (e.g. into a wellboat – and associated risk of non-native invasive species spread)
  - Authorisation and regulation of discharge treatment solutions from wellboats is also a regulatory function which is regulated by SEPA.
- SEPA began the phased implementation of its new marine fish farm framework in June 2019. The framework tightens seabed protection standards for fish farms, uses more accurate computer modelling to assess development proposals and requires increased monitoring by operators of their effects on the environment.
- The Marine Licensing (Exempted Activities) (Scottish Inshore Region) Amendment Order 2020 transferred responsibility for the authorisation of discharges of medicine residues from well-boats from Marine Scotland to SEPA. This is part of an ongoing effort to consolidate SEPA as the environmental regulator for fish farms and means that SEPA can now regulate discharges holistically.
- SEPA is in phase 2 of the development and implementation of the finfish regulatory framework: SEPA plans to further develop its framework to include nutrient discharges in its screening modelling, rather than risk assessments for

**CABINET SECRETARY FOR RURAL AFFAIRS, LAND REFORM AND ISLANDS**  
**Briefing for Aquasur and associated engagements Chile 18 – 22 March 2024**

nutrients being undertaken by local authorities. Nutrient risks and cumulative impacts would instead be assessed by SEPA as part of the screening process.

- SEPA will also undertake a review of its regulatory approach to bath medicines. This will include checking that the environmental standards for bath medicines, which underpin risk assessments reflect the latest scientific understanding, and exploring whether patterns of use in some constrained locations require a review of how cumulative risk is assessed.
- SEPA was identified as the lead regulator responsible for managing the interaction between sea lice from fish farms and wild salmon and sea trout and commenced a phased implementation of the new framework from 1 February 2024.

**From:** <Redacted>>

**Sent:** Monday, March 4, 2024 3:13 PM

**To:** <Redacted>>

**Cc:** <Redacted>>; <Redacted>>; <Redacted>>; <Redacted>; <Redacted> <Redacted>; <Redacted>>; <Redacted>>; <Redacted>>; <Redacted>>; <Redacted>>; <Redacted>>; <Redacted>>; <Redacted>>

**Subject:** RE: Visit of Scottish Delegation to Chile, 10 - 22 March 24

Hi <Redacted>

It is very nice to meet you and new team members by email. I also extend my thanks to the FCDO team ( and will continue to do so!). Please find comment/ confirmation as requested below. I've also attached our more detailed draft itinerary to this email.

We were informed this morning that we can now take Scottish Government IT equipment to Chile, which will be incredibly helpful and particularly as we expect planning for some of the activities in week two to go into next week. We'll have full access to secure and official communications by phone and email whilst we are in Chile.

Please let me know if you need any additional clarity on the information below or attached.

Kind regards

<Redacted>

**Head of Aquaculture Development, Marine Economy and Communities, Marine Directorate**

Scottish Government, Victoria Quay, Edinburgh EH6 6QQ

T: <Redacted>

M: <Redacted>

E: <Redacted>

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**From:** <Redacted>>

**Sent:** Monday, March 4, 2024 12:09 PM

**To:** <Redacted>>

**Cc:** <Redacted>>; <Redacted>>; <Redacted>>; <Redacted>>; <Redacted>>; <Redacted>>; <Redacted>>; <Redacted>>; <Redacted>>; <Redacted>>; <Redacted>>

**Subject:** Visit of Scottish Delegation to Chile, 10 - 22 March 24

OFFICIAL

Good morning <Redacted>

We've not yet spoken – I've only just arrived here in Chile and lead the Prosperity team. There are several email chains going around at the moment so I wanted to take this opportunity to consolidate everything in one so that we can best support your upcoming visit and nothing is missed. Many thanks to everyone in copy who has been working on this thus far and will continue to do so!

The visit is made up of two elements and one event:

- Peatlands. Lead: <Redacted>.
- Aquasur. Lead: <Redacted>.
- Scottish diaspora reception (TBC). Lead: <Redacted>.

I've outlined the trip as I understand it below. Apologies if you've previously done some of this but, for the sake of clarity, I'd be very grateful if you could please confirm the following:

- The booked flights and hotels for your delegation listed below (flight numbers would be useful if you have them please). Do your bookings cover <Redacted> from NatureScot?

Our bookings do not cover <Redacted> from Nature Scot or any of the other technical staff joining the peatlands delegation. Our bookings are for Scottish Government staff: Mairi Gougeon, <Redacted> It is our understanding that Rodrigo and team are progressing bookings for <Redacted> ( UK CEH) and <Redacted> ( RPSB).

- Any meetings that you have organised directly (for example CBI on Thursday 21 March back in Santiago) so that we don't try to do the same.

To summarise the status of unconfirmed meetings:

- **Friday 15 March** morning: <Redacted> is working to organise a potential visit to Ventisqueros whilst we are on the Isle of Chiloe.
- **Monday 18 March** all day: <Redacted> is also working on arrangements for potential aquaculture company engagements taking place on Monday (Lago Sofia, Salmo Clinic). There was also an offer of assistance from the AquaSur organisers - we joined this conversation up with <Redacted> this morning to avoid duplication.
- **Tuesday 19 March** afternoon: The Scottish Government is working to confirm a meeting with the Salmon Council, which originally organised and extended the invitation to Aqua Sur to Ms Gougeon
- **Wednesday 20 March** 11:30 – 12:30 . Innovation panel confirmed, with continued work on the further detail. <Redacted> is coordinating the

innovation panel. Scottish Government will develop the first draft of a chairing brief for Ms Gougeon which we will share and jointly agree with <Redacted> thereafter.

- Wednesday 20 March: Scottish Government is exploring a potential meeting with Aqua Ship. Our enterprise agency has found making contact challenging, they also don't appear to be on the list of attendees at the conference. We will likely cancel/ stop exploring this avenue upon confirmation from the enterprise agency.
- Wednesday 20 March afternoon: <Redacted> is exploring the possibility of a meeting with AquaChile/ Verlasso or Multi X to discuss how Chile is demonstrating and marketing 'carbon neutral salmon'
- Wednesday 20 March afternoon: The Scottish Government is pulling together a schedule for 1:1s with Scottish/ UK businesses at the event to offer support and also make introductions to BE staff.
  
- **Thursday 21 March ~ 13:00/ 14:00:** The Scottish Government is organising a meeting with CBI. We have agreed with <Redacted> that a room in the BE could be made available for meetings and as a base for the day.
- Thursday 21 March TBC: The FCDO is exploring potential for a Ministerial bilateral with Minister responsible for fisheries and aquaculture.
- Thursday 21 March afternoon or evening: FCDO exploring potential for afternoon or evening Scottish diaspora reception.
  
- **What input to your/Ms Gougeon's briefing you require from us (collectively)**
  
- A short summary/ biography of some of the key people and institutions Ms Gougeon will meet as part of the peatlands programme would be useful.
- A short brief on the blue bridge programme and the companies funded by FCDO to attend Aquaculture UK in May 2024 would be useful. Short summaries about Endeavour Patagonia and the Aquaculture Innovation Club would also be useful.
- Confirmation of which FCDO staff will join the Ministerial bi-laterals. We've agreed the agenda for the bilateral with Norway with the FCDO. We hope to send the suggested agenda to FCDO for the meeting with the Minister for Environment tomorrow. We would look to agree any other agendas for Ministerial bilaterals in advance with the FCDO. All communications re ministerial bilateral going through FCDO.
- Any briefing on culture or security etc that we should be aware of. We've discussed gifts for the ministerial bilaterals with <Redacted> and plan to bring these. We have also been checking with <Redacted> that those Ms Gougeon will meet with can speak English and that an interpreter is not required.
- We aim to keep briefings short and to the point – however, if there is anything else that you would recommend or would like to make Ms Gougeon (or us) aware of please just let us know.
  
- **Anything outstanding that you still require an answer on.**
  
- In addition to final programme preparations, we await an invoice for a transport booking week of 18 March. <Redacted> is kindly organising

transport for use during that week which the Scottish Government will prepay. We'd also appreciate a sense check that there is no problem that we use hotel receptions to book transport for us in Santiago, as suggested below?

- Would a final coordination call be useful? Perhaps this Friday 8 March at 13:00 or 14:00 UK time?
- Our team are flying out on different days. <Redacted>, CC'd, and I will be travelling on Friday 8 March. Would you have any availability on Thursday 7 March instead for a call?

Day	Activity	Location	Comment	Embassy responsibility	Scot Gov Responsibility
Friday 8 March	Arrival in Santiago	Santiago  TBC. Expect also 10am.	<Redacted> Staying in Hotel Plaza el Bosque Ebro, Santiago		Transport: Plan to use the pre-book taxi booth at the airport
Saturday 9 March	Arrival in Santiago	Santiago  British Airways/ Iberia arrival 10:00	<Redacted> Staying in Hotel Plaza el Bosque Ebro, Santiago		Transport: Plan to use the pre-book taxi booth at the airport
Sunday 10 March	Arrival in Santiago	Santiago  British Airways arrival from London Heathrow – 10:00	Mairi Gougeon <Redacted> Staying in Hotel Plaza el Bosque Ebro, Santiago		We will arrange to meet Ms Gougeon from the airport and plan to use the pre-book taxi stand in the airport.
Sunday 10 March	Pre- brief	Plaza el Bosque Hotel		If FCDO staff are available to join this, that would be useful, however expected to be ~ 7pm on a Sunday.	Scot Gov will agree time and place for pre-brief once Cab Sec is available.
Monday 11 March	Meetings with	Santiago <Redacted>	Staying in Puerto	Advice on taxi	SG has booked flight

	Minister for the Environment and others Transit to Puerto Montt	<i>Latam Airways</i> 18:42	Montt – Courtyard Marriot	requested – SG assumption is that we can use hotel receptions to make bookings on our behalf to travel from hotel to Ministry for Environment?  Onward transport to airport as group being organised by Rodrigo and team.	and hotels for Cab Sec, <Redacted>
Tuesday 12 March	Meetings in Puerto Montt	Puerto Montt	Staying in Puerto Montt – Courtyard Marriot	Programme and transport organised by <Redacted> and team.	SG has booked hotels for Cab Sec, <Redacted>
Wednesday 13 March	Transit to Chiloe Meetings in Chiloe	<Redacted>Chiloe	Staying in Chiloe  Panamericana Hotel Ancud	Programme and transport organised by <Redacted> and team.  Ferry will be advised by <Redacted>	Understood that SG will pay for ferry on the day for Cab Sec, <Redacted>  SG has booked hotels for Cab Sec, <Redacted>
Thursday 14 March	Meetings in Chiloe	Chiloe	Staying in Chiloe	Programme and transport organised by	SG has booked hotels for Cab Sec, <Redacted>



			Panamericana Hotel Ancud	<Redacted> and team.	SG has booked hotels for Cab Sec, <Redacted>
Friday 15 March	Meetings in Chiloe Transit to Puerto Montt	Chiloe <Redacted>	Staying in Puerto Montt – Courtyard Marriot	<p>Pablo is exploring whether a site visit with Ventisqueros might be possible and associated logistics.</p> <p>If this does not go ahead, &lt;Redacted&gt; will join the peatlands workshop and Cab Sec, &lt;Redacted&gt;, Ms Gougeon and &lt;Redacted&gt; will rejoin at lunch and travel back to Puerto Montt with the group.</p> <p>&lt;Redacted&gt; and team otherwise organising programme and transport. Ferry will be advised by Rodrigo.</p>	<p>SG has booked hotels for Cab Sec, &lt;Redacted&gt;</p> <p>SG will pay for ferry transport on the day.</p> <p>SG has booked hotels for Cab Sec, &lt;Redacted&gt;</p>

Saturday 16 March	Potential Site visits TBC		Staying in Puerto Montt – Courtyard Marriot	Note, no longer progressing site visits on Saturday due to logistics and in respect of working patterns!  Pablo exploring aquaculture site visits on Friday morning (15 <sup>th</sup> ) and Monday 18 <sup>th</sup> instead.	SG has booked hotels for Cab Sec, <Redacted>
Sunday 17 March			Staying in Puerto Montt– Courtyard Marriot		SG has booked hotels for Cab Sec, <Redacted>
Monday 18 March	Potential Site Visits TBC Aquacultu re Reception	Puerto Montt Puerto Varas	Staying in Puerto Montt– Courtyard Marriot	Pablo organising Monday site visits.	SG has booked hotels for Cab Sec, <Redacted>
Tuesday 19 March	AquaSur	Puerto Montt	Staying in Puerto Montt– Courtyard Marriot Bilat with Norwegian government	See above bullets on final meetings.	SG has booked hotels for Cab Sec, <Redacted>
Wednesd ay 20 March	AquaSur	Puerto Montt	Staying in Puerto Montt– Courtyard Marriot	See above bullets on final meetings.	SG has booked hotels for Cab Sec, <Redacted>
Thursday 21 March	Transfer to Santiago Afternoon meetings	<i>Flight: Latam Airways 08:50 to Santiago Embassy</i>	Staying in Hotel Plaza el Bosque Ebro, Santiago	FCDO booking rooms for day and exploring	SG has booked flights and hotels for

	Evening Scottish diaspora reception	TBC	Potential meeting with Ministry of Agriculture Timings, locations TBC	options for Scottish diaspora reception.  Can FCDO confirm that this is the correct Minister to cover fisheries and aquaculture ?	Cab Sec, <Redacted>
Friday 22 March	Transfer to UK	Flight:  <i>British Airways 14:00 to London Heathrow</i>	Ms Gougeon, <Redacted>		SG will arrange taxi from hotel to the airport ~ 10/11 in the morning. Presume to request taxi from hotel reception.

Scottish Government delegation members:

Name	Institution	Position
Mairi Gougeon	Scottish Government	Cabinet Secretary for Rural Affairs Land Reform and Islands
<Redacted>	Scottish Government	Private Secretary Rural Affairs
<Redacted>	Scottish Government	Special Adviser to the Scottish Ministers
<Redacted>	Scottish Government	Deputy Director for Marine Economy and Communities
<Redacted>	Scottish Government	Head of Aquaculture Development
<Redacted>	Nature Agency (NatureScot)	Deputy Director of Green Economy

( Note <Redacted> works for Nature Scot which is a NDPB and will join the Scottish peatlands delegation only )

Apologies if I've missed anyone in the distribution list. Please do forward as required.

Many thanks,

<Redacted>

<Redacted> | **First Secretary, Economic and Prosperity**

British Embassy Santiago | Av El Bosque Norte 0125 | Las Condes  
Email: <Redacted>[@fcdo.gov.uk](mailto:Redacted@fcdo.gov.uk) | Mob: <Redacted>

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## Day -1/ 0: Saturday and Sunday 9, 10 March 2024

- Flight

Day	Depart/ Arrive
9 March	British Airways: Edinburgh – Santiago: <b>Departure 19:00</b> , Arrival 10:00 + 1 ( Sunday 10 March)

- Hotel

Day	Nights	Hotel
10 March	1	Santiago – <a href="#">Plaza El Bosque Ebro</a> Ebro, 2828, Santiago, 7550091 + 56224981800

- Pre-Meet

Day	Time	Where
10 March	~ 19:00	Within Hotel/ accommodation: Time and location will be agreed via text on Sunday 10 March.

---

## Day 1: Monday 11 March 2024

Time	Activity
08:15 – 08:45	Travel / Taxi
09:00 – 10:00	<b>Ministerial Bilateral: Minister for the Environment, Maisa Rojas Corradi</b>  Ministry for the Environment, San Martin 73, Santiago <ul style="list-style-type: none"><li>• Cabinet Secretary for Rural Affairs, Land Reform and Islands meeting with the Minister for Environment, Chile</li></ul>
11:00 – 11:15	<b>Peatlands Delegation Welcome</b> [ Auditorium 8 <sup>th</sup> Floor, MMA, San Martin 73, Santiago ] <ul style="list-style-type: none"><li>• Maximiliano Proaño, Undersecretary of the Ministry of Environment, Chile</li><li>• Mairi Gougeon, Cabinet Secretary for Rural Affairs, Land Reform and Islands</li><li>• Louise de Sousa, British Ambassador</li></ul> ( Ms Gougeon will say a few welcoming words, <b>Annex C</b> )
11:15 – 11:45	<b>Presentation &amp; Q/A:</b> The situation in <b>Chile</b> regarding the conservation and sustainable management of wetlands <ul style="list-style-type: none"><li>• Dr. Daniela Manushevich, Head of Natural Resources and Biodiversity Division, Ministry of Environment.</li><li>• Ignacio Martínez, Legislative Advisor, Ministry of Environment Cabinet.</li></ul>

11:45 – 12:15	<p><b>Presentation &amp; Q/A:</b> An overview of <b>Scotland's</b> Peatlands and Analysis of GHG emissions from peatlands</p> <ul style="list-style-type: none"> <li>• Claudia Rowse, Deputy Director of Green Economy, NatureScot (Nature Agency)</li> <li>• &lt;Redacted&gt;, Centre for Conservation Science, Royal Society for the Protection of Birds (RSPB).</li> <li>• &lt;Redacted&gt; UK Centre for Ecology &amp; Hydrology (UKCEH)</li> </ul>
12:15 – 13:00	<p><b>Presentation &amp; Q/A:</b> Lake basins, Climate Change impacts and the need for adaptation through governance and sustainable water resource management</p> <ul style="list-style-type: none"> <li>• &lt;Redacted&gt;, UK Centre for Ecology &amp; Hydrology (UKCEH)</li> <li>• &lt;Redacted&gt;, UK Centre for Ecology &amp; Hydrology (UKCEH)</li> </ul>
13:00	<p><b>Closing Remarks</b></p> <ul style="list-style-type: none"> <li>• Sebastián Jofré, Head of Aquatic Ecosystems Department, Ministry of the Environment</li> </ul>
14:00 – 15:00	<p><b>Meeting with Members of the Natural Capital Committee and Nature Scot</b> Treasury Ministry building ( short walk from Ministry for Environment)</p> <ul style="list-style-type: none"> <li>• Natural Capital Approaches</li> </ul>
16:00	<b>Travel to Santiago Airport</b>
18:42	<p><b>Flight</b> Latam Airways: Santiago – Puerto Montt</p>
~ 21:00	<p><b>Accommodation</b> <a href="#">Courtyard Marriott</a>, Puerto Montt Avenida Seminario 252 550 1642, Puerto Montt, + 56 65 233 1000</p>

- FCDO staff will rent cars upon arrival in Puerto Montt and oversee transportation for the week until return to Puerto Montt on Friday 15 March.

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## Day 2: Tuesday 12 March

Time	Activity	Location	Details
08:00 – 09:00	Presentation on advances in peatland conservation and management in the Los Lagos region, Chile.	Regional Ministry of Environment	Participation of public services with competence in peatland issues, dialogue between MMA-SAG- INIA.
09:00 – 10:00	Travel		
10:00 – 13:00	Visit to site with harvesting plan for the extraction of <i>Sphagnum magellanicum</i> moss.	<Redacted>, Los Pinis sector, Calbuco.	Experience in management plan as a model to follow as good harvesting practices
13:00 – 15:00	Lunch Puerto Montt		
15:00 – 18:00	Visit to Lonquen Chile SpA plant, processing and export of <i>Sphagnum magellanicum</i> moss,	Puerto Montt	Guided tour by <Redacted>. Experience the production chain of <i>Sphagnum</i>

			magellanicum moss.
~ 17:00	<b>Accommodation</b> <a href="#">Courtyard Marriott</a> , Puerto Montt Avenida Seminario 252 550 1642, Puerto Montt, + 56 65 233 1000		

**<Redacted> Day 3: Wednesday 13 March**

Time	Activity	Location	Details
08:00 – 09:00	Transfer from Puerto Montt to Chiloe Island, hotel bag drop		Travel by car, crossing the Chacao Canal by barge
10:30 – 13:00	Senda Darwin Biological Station Tour	Senda Darwin Biological Station	Tour of the facilities and trails ( expect to include temperate rain forests)
13:00 – 15:00	Lunch in Ancud		
15:00 – 18:00	Visit Eddy Covariance <sup>1</sup> Technical Monitoring Station at (EBSD)	Darwin Pathway Biological Station	Carbon sequestration monitoring station in the peatlands.
~ 19:00	<b>Accommodation</b> <a href="#">Panamericana Hotel Ancud (panamericanahoteles.cl)</a> San Antonio 30, Ancud Chiloe +5665 262 2340		

**Day 4: Thursday 14 March**

Timetable	Activity	Location	Details
9:00 - 13:00	Visit the Chiloé Island Peatland Network, Nature Sanctuaries <sup>2</sup>	<Redacted> Aquntuy, Comuna de Aucar	Get to know the protected area "Santuario de la Naturaleza Turbera de Aucar" .
13:00 - 15:00	Lunch		
15:00 - 18:30	Pilot visit to restore vegetation cover, seed management techniques	Chiloé Island	Creating natural and economic capital for the peatlands of southern Chile. results of reincorporation of mossin an over-exploited peatland.
~ 19:00	<b>Accommodation</b> <a href="#">Panamericana Hotel Ancud (panamericanahoteles.cl)</a> San Antonio 30, Ancud Chiloe +5665 262 2340		

<sup>1</sup> Eddy covariance is a technique for measuring energy and mass exchange between the land surface and the atmosphere.

<sup>2</sup> Decree 32. Art. 3. Objects of Conservation. The nature sanctuary Turberas de Aucar will have the following objects of conservation: peat bogs, moss and liverwort communities, flora species (coihue, ñirre and cinnamon oak), amphibians (Darwin's frog, marbled frog, leaf frog and spotted frog) and ecosystem services of water storage and provision, provision of habitats for biodiversity and environmental education. Source: <https://bcn.cl/2zmlq>

### Day 5: Friday 15 March

- The visit to the E-salmon farm on Friday 15 March is TBC, alongside transport arrangements.
- If salmon farming representatives are unavailable, there will be protected Ministerial time to catch up on official work at home within the hotel at Ancud from 09:00 – 12:00.

Timetable	Activity	Location	Details
08:00 – 09:00	Travel	Transport arrangements to be agreed.	
09:00 – 11:00	Visit with Ventisqueros salmon farming	Isle of Chiloe	Visit to one of Chile's first E-salmon farms
11:00 – 12:00	Travel	Transport arrangements to be agreed.	
12:00 – 13:00	Traditional Lunch on Chiloe Island	Senda Darwin Biological Station	
13:00 – 16:30	Transfer from Chiloe Island to Puerto Montt		
~17:00	<b>Accommodation</b> <a href="#">Courtyard Marriott</a> , Puerto Montt Avenida Seminario 252 550 1642, Puerto Montt, + 56 65 233 1000		

### Itinerary 18 – 22 March

Day	Time	Where	What	Info



<b>Monday 18</b>	TBC	Puerto Montt	<p>Potential site visit Lago Sofia</p> <p>Potential wellboat visit with Salmo Clinic</p>	<p>Lago Sofia operates Chile's first commercial aquaponics project and is a major supplier of smolts to the Chilean aquaculture sector. The aquaponics unit is a partnership between private and academia, and is Chile's large scale aquaponic producer. In Scotland, aquaponics is small scale/ artisanal. We understand Lago Sofia it is the first aquaponics facility associated with salmon farming.</p> <p>Lago Sofia is also a winner of the FDCO blue bridge programme and expects to take part in a return visit to Aquaculture UK, seeking potential entry into Scotland's market. Salmo Clinic is working on a new system which removes medicines from fish farm water before release into the environment. This system, alongside others developing in the market, have the potential to address the conflict between environmental control regulations ( limiting the amount of medicine which can be used to protect the environment) and maintenance of fish health and welfare.</p>
<b>Monday 18</b>	19:00 – 21:00	Puerto Varas <b>TBC</b>	International and Innovative Aquaculture Reception hosted by Endeavour Patagonia – Non-profit innovation accelerator	Ms Gougeon is invited to support Scottish businesses in attendance and to meet with the Chilean aquaculture ecosystem. Ms Gougeon may be requested to say a few words at the event.
<b>Tuesday 19</b>	09:30 – 10:30	Puerto Montt Aqua Sur Conference Venue  <b>Room: Sala 3/ Meeting room 3</b>	Bilateral with the Undersecretary, Norwegian Ministry of Trade, Industry and Fisheries	
	11:00	Puerto Montt	Registration and Opening Ceremony	
	11:30 – 12:30	Puerto Montt	Official tour of the exhibition with authorities	

			and special guests	
	12:30 – 13:30	Puerto Montt	Break	
	13:30/14:00		Meeting with the Salmon Council ( TBC)	The Salmon Council is a trade association which seeks to promote competitive and sustainable salmon farming in Chile, strengthening the link between public and civil society.
	15:30 – 16:30	Puerto Montt <b>AquaSur</b> Venue ( tent/ hall?)	Panel Session	Visions and trends in the development of aquaculture: Global Perspective. Cab Sec to participate in a panel session with Undersecretary of the Norwegian Ministry of Trade, Industry and Fisheries
	TBC	Puerto Varas <b>TBC</b>	Official Aquasur Welcoming Dinner	Attendees: Ms Gougeon, Malcolm Pentland
<b>Wednesday 20</b>	08:30 – 10:00	Puerto Varas <b>TBC</b>	Aquaculture Innovation Club Breakfast	Meet with innovative Chilean businesses which will attend Aquaculture UK ( May ), funded by FCDO, seeking inward investment and business opportunities in the UK.
	11:30 – 12:30	Puerto Montt Aquasur Venue SME Section?	Aquaculture Innovation Panel	Ms Gougeon will Chair an aquaculture innovation panel, designed to make connections between innovation partners in Chile/ UK/ Scotland.  <Redacted> – Institute of Aquaculture Programme <Redacted> - blue bridge programme. <Redacted> SAMS enterprise. <Redacted>.
	12:30 – 13:30	Lunch		
	TBC	Puerto Montt	Meeting with AquaShip	Aquaship is the result of a merger between GripShip AS, Johnson Marine LTD and Arctic Shipping AS and is backed by a US investment fund. An opportunity to learn about AquaShips investment plans for Scotland.
	13:30 – 17:00		Other Strategic Aquaculture Engagements TBC	Exploring Chile’s drive for demonstrating and marketing ‘carbon neutral’ salmon, through potential meetings and discussion with <u>AquaChile</u> / Verlasso or <u>Multi X</u>  Support to Scottish Businesses: Short meet with OTAQ, Ace Aquatec, UCO and Sams Enterprise ( <a href="#">Cab Sec meetings + SG/ FCDO</a> )

<b>Thursday 21</b>	06:00	Puerto Montt Airport	Travel to Airport  08:50 Flight to Santiago Arrive ~ 11am	
	12:00	Santiago Hotel	Bag drop	
	13:00 – 14:00	British Embassy	Meeting with CBI	<p>CBI is a non profit organisation which helps leaders to solve complex problems. They provide expertise in facilitation, mediation, capacity building and citizen engagement.</p> <p>CBI has worked with salmon farming in Chile, funded by WWF and Rabobank, to develop a toolkit and guidelines for responsible community engagement. There are parallels to Salmon Scotland’s community engagement charter and the focus on community engagement and buy-in to fish farms in Scotland.</p>
	16:00 – 18:00	British Embassy	Scottish reception/ diaspora	TBC – potential reception with ambassador and Scottish diaspora
<b>Friday 22</b>	10:00	Santiago		

**Cabinet Secretary for Rural Affairs, Land Reform and Islands  
Official Visit to Chile 18 – 23 March**

**Day 8: Monday 18 March**

**Attire:** Fish farm visit – Comfortable

Reception – Smart/ Casual

<b>Time</b>	<b>Activity</b>	<b>Location</b>	<b>Details</b>
9:00 – 11:30	Protected Time	Hotel	Scottish Government Official Business
11:30 – 12:00	Travel		
12:00 – 15:00	Visit with Lago Sofia  Miguel Portus, MD	Piscicultura Chiquihue Lago Sofia SpA, Puerto Montt, Los Lagos, Chile	Lago Sofia operates Chile's first aquaponics farm and is the winner of the FCDO blue bridge programme, funding Chilean tech companies to attend Aquaculture UK and considering investment opportunities in Scotland.
15:00 – 15:30	Travel		
15:30 – 16:45	Meeting with Ventisqueros MD	Ventisqueros Planta Chiquio, Puerto Montt, Los Lagos, Chile	You will meet with the MD of Ventisqueros and visit their processing facilities.
16:45 – 17:15	Travel		
18:00 – 18:30	Officials Only – Meet with FCDO ( <Redacted>), Hotel Lobby		
18:30 – 19:15	Travel		
19:15 – 20:45	International Aquaculture Innovation Reception hosted by Endeavour Patagonia	Keepex Las Lomas, Puerto Varas, Los Lagos, Chile,	Supporting Scottish businesses in attendance and opportunity to meet with the Chilean aquaculture innovation ecosystem.
20:45	Return Travel		
21:30	Accommodation  <a href="#">Courtyard Marriott</a> , Puerto Montt  Avenida Seminario 252 550 1642, Puerto Montt, + 56 65 233 1000		

**Day 9: Tuesday 19 March**

**Attire:** Conference - Business smart

Opening dinner – Business smart or Smart/ Casual

<b>Time</b>	<b>Activity</b>	<b>Location</b>	<b>Details</b>
08:30 – 09:00	Travel		
09:30 – 10:30	Bilateral with the State Secretary to the Minister for Fisheries and Ocean Policy, Norway	Puerto Montt Caltera Ruta 5 Sur  Meeting Room 3	

11:00	Registration and Opening Ceremony	Aqua Sur Conference venue TBC	
11:30 – 12:30	Official tour of exhibition with authorities and special guests	Aqua Sur Conference venue TBC	
12:30 – 13:30	Lunch		
13:30 – 13:55	Potential meeting/ support to UK/ Scottish business		
14:00 – 15:00	Bilateral with Julio Salas Guitierrez, Undersecretary for Fisheries and Aquaculture, Chile	Aqua Sur Conference Venue Meeting room 2	You will have an interpreter for this meeting.
15:30 – 16:30	Panel Session – Participant	Aqua Sur Conference Venue TBC	Visions and trends in the development of aquaculture
16:45 – 17:30 TBC	Meeting with Benchmark Genetics Chile	Aquasur Conference Venue Benchmark Stand	Benchmark has requested a meeting with the Cabinet Secretary at Aqua Sur
17:30	Travel to Hotel		
19:30	Travel to Dinner ( MG, MP)		
20:00	Aqua Sur Opening Dinner	Puerto Varas Radisson Hotel	
22:00	Travel to Hotel		
<b>Accommodation</b>			
<a href="#">Courtyard Marriott</a> , Puerto Montt			
Avenida Seminario 252 550 1642, Puerto Montt, + 56 65 233 1000			

## Day 10: Wednesday 20 March

**Attire** – Business smart

Time	Activity	Location	Details
09:00 – 10:30	Protected Time: Official Business		
10:30 – 11:00	Travel to Puerto Montt, Aqua Sur Conference Venue		
11:30 – 12:30	Aquaculture Innovation Panel – Chair	Puerto Montt Aqua Sur Conference Venue Pyme stage	Ms Gougeon will Chair an aquaculture innovation panel, designed to make connections between innovation partners in Chile/ Norway/ Scotland
12:30 – 13:00	ProChile Networking Event ( Government of Chile)		
13:00 – 13:30	Aqua Sur Press Point: Endeavour Stand ( Zona Pyme)		
13:30 – 15:00	Lunch + time to walk the stands		
15:00 – 16:00	Meeting with the Salmon Council, Chile	Puerto Montt Aquasur Conference venue	The Salmon Council represents the five leading salmon producers in Chile: AquaChile, Mowi,

		Meeting Room 1	Salmones Aysen and Australis Seafood
16:00 – 16:45	Meet with Salmo Clinic MD, Hans Kostmann	Aqua Sur Conf venue. Salmon Clinic Stand	Salmo Clinic has various fish health capabilities, including a pesticide degradation unit, onboard
17:30	Travel to hotel		
19:30	Travel to Puerto Varas		
20:15 – 21:30	Aqua Sur Chile and International Aquaculture Reception	Puerto Varas Teatro del Lago Cultural Centre	
21:30 – 22:15	Travel to hotel		
<b>Accommodation</b>			
<a href="#">Courtyard Marriott</a> , Puerto Montt			
Avenida Seminario 252 550 1642, Puerto Montt, + 56 65 233 1000			

### Day 11: Thursday 21 March

**Attire** – Business smart

Reception – Business smart or smart casual

Time	Activity	Location	Details
06:30	Travel to Airport		
08:50	Flight to Santiago		Puerto Montt to Santiago Latam Airways
~ 11:30	Bag Drop at Hotel		
12:30 – 13:30	TBC (Protected Time or Whisky engagements)		
~ 13:30	Travel to Embassy		
14:00 – 15:00	Meeting with CBI	British Embassy Avda. El Bosque Norte 0125 Las Condes	CBI has worked with salmon farming in Chile, funded by WWF and Rabobank, to develop a toolkit and guidelines for responsible community engagement.
15:00	Travel		
15:30 – 16:30	Diageo Chile TBC	Santiago Av. Apoquindo 5950, 7560932 Las Condes, Región Metropolitana	Diageo Office Chile
16:30 – 17:30	Chivas, Chile TBC	TBC	TBC
17:30	Travel		
19:00 – 21:00	Global Scotland Reception: Scottish Diaspora	Ambassador's Residence, Santiago	
<b>Accommodation</b>			

Santiago – [Plaza El Bosque Ebro](#)  
Ebro, 2828, Santiago, 7550091  
+ 56224981800

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**Day 12: Friday 22 March**

<b>Time</b>	<b>Activity</b>
11:00	Travel to Airport
14:00	Departure to Edinburgh
10:00 +1	Arrival ( Saturday 23 March)

**From:** <Redacted>@gov.scot>  
**Sent:** Wednesday, March 20, 2024 4:21 PM  
**To:** <Redacted>@gov.scot>  
**Cc:** <Redacted>@gov.scot>; Communications Wellbeing Economy, Net Zero and Rural Affairs <CommunicationsWellbeingEconomyNetZeroandRuralAffairs@gov.scot>; <Redacted> <<Redacted>@gov.scot>; <Redacted>@gov.scot>  
**Subject:** RE: For Alloc - MINISTER IN CHILE - The Times

Thanks <Redacted>, Happy to take

Best wishes,

<Redacted>

**From:** <Redacted>>  
**Sent:** Wednesday, March 20, 2024 4:20 PM  
**To:** <Redacted>>  
**Cc:** <Redacted>>; Communications Wellbeing Economy, Net Zero and Rural Affairs <[CommunicationsWellbeingEconomyNetZeroandRuralAffairs@gov.scot](mailto:CommunicationsWellbeingEconomyNetZeroandRuralAffairs@gov.scot)>  
**Subject:** For Alloc - MINISTER IN CHILE - The Times

Hi <Redacted>

Per Teams. Am guessing it's pretty much the same as The Sun query?

<Redacted>

**From:** <Redacted>>  
**Sent:** Wednesday, March 20, 2024 4:17 PM  
**To:** <Redacted>>  
**Subject:** MINISTER IN CHILE

Hi,

Can you give me details of Mairi Geugeon's current trip to South America where I see from twitter she is visiting Lago Sofia.

Can you give me the purpose of the trip, the duration, the locations she will visit, and how many other officials she has with her.

Best regards,

<Redacted>  
The Times and the Sunday Times  
<Redacted>

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