

From: [REDACTED] @teneo.com>
Sent: 09 December 2022 17:09
To: [REDACTED] @gov.scot>; [REDACTED] @gov.scot>; [REDACTED] @gov.scot>
[REDACTED] @gov.scot>; [REDACTED] @gov.scot>
Cc: [REDACTED] @teneo.com>; [REDACTED] @teneo.com>
[REDACTED] @teneo.com>; [REDACTED] @teneo.com>
Subject: [REDACTED]

Kate, [REDACTED] and [REDACTED]

As discussed earlier today, please see attached our final [REDACTED] financial review report.

Kind regards
[REDACTED]

[REDACTED]
Associate Director

Teneo
Generator Building, Counterslip
Bristol, BS1 6BX
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teneo.com

Teneo

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The Global CEO Advisory Firm

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[REDACTED]
[REDACTED] financial review

09 December 2022

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From: Stewart J (Jenny) (NXD) <Jenny.Stewart2@gov.scot>
Sent: 23 December 2022 11:56
To: [REDACTED] @gov.scot>
Cc: Hall K (Kate) <Kate.Hall@gov.scot>; [REDACTED] gov.scot>; [REDACTED] @gov.scot>; DG Economy <DGEconomy@gov.scot>; [REDACTED] @gov.scot>
Subject: OFF SEN - Commercial RE: FERGUSON MARINE PORT GLASGOW – UPDATE ON DUE DILIGENCE AND [REDACTED] [REDACTED] - 20 December 2022

Hi [REDACTED]

Thank you very much for keeping me up to date. And thanks to Louise for having me see the submission to Ministers.

I understand that a lot of work will have gone into it; and that significant discussion will have been had on the key messages to put forward at this stage, while other work is completed. It is clearly a complex picture.

The team is to be congratulated on pulling together such a comprehensive evidence base to support future decisions – including the Teneo reports; the FMI report; and the work on future options.

My key comment would be on due diligence – paras 18 and 19 of the submission – and Annex A. Annex A mentions the Total Cost to Complete ie from the point of nationalisation. The submission itself [REDACTED]

[REDACTED] estimates [REDACTED] to be £ [REDACTED] from 1 August. Teneo's report

[REDACTED]

I do welcome the fact that DGE in para 22 [REDACTED]

I expect the plan is [REDACTED] £ [REDACTED] FCTC 802 (and Teneo's March 2023 estimate) by including it in the AO assessment, which is to be completed as early as possible in Q4.

Look forward to seeing the outcome of the different strands of work in the New Year and future discussions.

Have a lovely break over Christmas and Happy New Year when it comes.

Kind regards

Jenny

From: [REDACTED] @gov.scot>
Sent: 22 December 2022 13:24
To: Stewart J (Jenny) (NXD) <Jenny.Stewart2@gov.scot>
Cc: Hall K (Kate) <Kate.Hall@gov.scot>; [REDACTED] @gov.scot>; [REDACTED] >
Subject: FW: FERGUSON MARINE PORT GLASGOW – UPDATE ON DUE DILIGENCE AND [REDACTED] - 20 December 2022

Jenny

Following the meeting last week we updated FM and DFM. The copy list was kept small given the sensitivities of the material. DG Economy was also keen that you saw it as well.

Hope you have a good break

[REDACTED] | **Head of Rapid Response Unit | The Scottish Government**
St Andrew's House | Regent Road | Edinburgh | EH1 3DG | T: 0131 24^[REDACTED] | M: 07^[REDACTED]

From: **[REDACTED]** @gov.scot> **On Behalf Of** DG Economy

Sent: 20 December 2022 19:14

To: First Minister <firstminister@gov.scot>; Deputy First Minister and Cabinet Secretary for Covid Recovery <DFMCSCR@gov.scot>

Cc: Cabinet Secretary for Net Zero, Energy and Transport <CabSecNetZET@gov.scot>; Cabinet Secretary for Rural Affairs and Islands <CabSecRAI@gov.scot>; Minister for Transport <MinisterFT@gov.scot>; Minister for Business, Trade, Tourism & Enterprise <MinisterBTTE@gov.scot>; Permanent Secretary <PermanentSecretary@gov.scot>; DG Economy <DGEconomy@gov.scot>; DG Net Zero <DGNetZero@gov.scot>; Chief Executive Transport Scotland <ceo@transport.gov.scot>; Director of Economic Development <DirectorDED@gov.scot>; Hall K (Kate) <Kate.Hall@gov.scot>; **[REDACTED]** @gov.scot>; **[REDACTED]** @gov.scot>; **[REDACTED]** @gov.scot>; Chief Financial Officer <cfo@gov.scot>;

[REDACTED] @gov.scot>; **[REDACTED]** @gov.scot>; **[REDACTED]** @gov.scot>; Pacitti F (Frances) <Frances.Pacitti@transport.gov.scot>; Director of Marine Scotland Mailbox <Directormarinescotland@gov.scot>; Macdonald R (Roddy) <Roddy.Macdonald@gov.scot>; Matheson C (Catriona) <Catriona.Matheson@gov.scot>; McAllister C (Colin) <Colin.McAllister@gov.scot>; Hannaway K (Kenneth) <Kenneth.Hannaway@gov.scot>; Pearce H (Hilary) <Hilary.Pearce@gov.scot>; **[REDACTED]** @gov.scot>; McFarlane J (John) (Special Adviser) <John.McFarlane@gov.scot>

Subject: FERGUSON MARINE PORT GLASGOW – UPDATE ON DUE DILIGENCE AND **[REDACTED]** - 20
December 2022

Sent on behalf of Louise Macdonald DG Economy

First Minister
Deputy First Minister and Cabinet Secretary for Covid Recovery

Cc as above

Please find attached a submission on Ferguson Marine Port Glasgow (FMPG) which provides an update on due diligence and **[REDACTED]** (Annex A is included in the submission) and attached Annex B – Draft FMI report and Annex C – Final Teneo Financial Analysis Report, for your consideration.

Many thanks

[REDACTED]

Head of Office and Strategic Support to DG Economy

07^[REDACTED]

Responsibility for filing key documents and communications on the record, including those sent to DG Economy, rests with relevant policy and operational areas within Directorates. The DG Office Team does not keep official records of such e-mails or attachments.

FERGUSON MARINE PORT GLASGOW - UPDATE
OFFICIAL SENSITIVE - COMMERCIAL

From: Louise Macdonald
DG Economy
20 December 2022

First Minister

Deputy First Minister and Cabinet Secretary for Covid Recovery

FERGUSON MARINE PORT GLASGOW – UPDATE ON DUE DILIGENCE AND [REDACTED]
[REDACTED]

Priority and Purpose

1. **Routine.** The submission provides an update to Ministers on the ongoing due diligence of the September update from the CEO of Ferguson Marine (Port Glasgow) (FMPG) on the forecast costs to complete the vessels the MV Glen Sannox (801), and 802, and an update on the Future Options work to meet the policy aim of securing a sustainable future for FMPG.

Recommendation

[REDACTED]

Background

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

FERGUSON MARINE PORT GLASGOW - UPDATE
OFFICIAL SENSITIVE - COMMERCIAL

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

FERGUSON MARINE PORT GLASGOW - UPDATE
OFFICIAL SENSITIVE - COMMERCIAL

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

Due Diligence

18. To provide the Accountable Officers and Ministers with additional assurance, commercial advisers (Teneo) have been appointed to review and test the assumptions behind the costs to complete vessels 801 and 802. They have focussed on providing an independent assessment of the assurance work to date by FMPG and test the underlying assumptions and robustness of the data on the estimated cost to complete vessels 801 and 802. Annex A provides a summary of the conclusions of the report and the full report is attached to this submission (originally provided on 30 November). (Annex C)

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

FERGUSON MARINE PORT GLASGOW - UPDATE
OFFICIAL SENSITIVE - COMMERCIAL

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

FERGUSON MARINE PORT GLASGOW - UPDATE
OFFICIAL SENSITIVE - COMMERCIAL

[REDACTED]

[REDACTED]

Louise Macdonald
DG Economy

FERGUSON MARINE PORT GLASGOW - UPDATE
OFFICIAL SENSITIVE - COMMERCIAL

[REDACTED]

[REDACTED]



FERGUSON MARINE PORT GLASGOW - UPDATE
OFFICIAL SENSITIVE - COMMERCIAL

ANNEX A – [REDACTED]

[REDACTED]

FERGUSON MARINE PORT GLASGOW - UPDATE
OFFICIAL SENSITIVE - COMMERCIAL

[REDACTED]

FERGUSON MARINE PORT GLASGOW - UPDATE
OFFICIAL SENSITIVE - COMMERCIAL

[REDACTED]

ANNEX C – FINAL TENEO FINANCIAL ANALYSIS REPORT

(attached separately)

From: Colin Cook
Director of Economic Development
10 March 2023

Deputy First Minister & Cabinet Secretary for Covid Recovery

[REDACTED]

Purpose

[REDACTED]

Background

[REDACTED]

[REDACTED]

[REDACTED]

Current Position

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

Assessment of Costs

[REDACTED]

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[REDACTED]

[REDACTED]

Quality Assurance

[REDACTED]

Conclusion

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

Recommendation

26. The Deputy First Minister, in his current role as Cabinet Secretary for Finance & Economy, is asked to consider the analysis of **[REDACTED]**

Colin Cook
 Director of Economic Development

Cabinet Secretaries and Ministers Copy List	For Action	For Information Portfolio interest	For Information Constituency interest	For Information General awareness

Officials Copy List
Permanent Secretary DG Economy Chief Financial Officer Kate Hall

[REDACTED]

[REDACTED]

[REDACTED]

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[REDACTED]

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From: [REDACTED]

>

Sent: 21 April 2023 20:38

To: Deputy First Minister and Cabinet Secretary for Finance <DFMCSF@gov.scot>; Cabinet Secretary for Wellbeing Economy, Fair Work & Energy <CabSecWEFWE@gov.scot>

Cc: First Minister <FirstMinister@gov.scot>; Permanent Secretary <PermanentSecretary@gov.scot>; DG Economy <DGEconomy@gov.scot>; Director of Economic Development <DirectorDED@gov.scot>; Chief Financial Officer <cfo@gov.scot>; Kate Hall <Kate.Hall@gov.scot>; [REDACTED] @gov.scot>; Kenneth Hannaway <Kenneth.Hannaway@gov.scot>; Hilary Pearce <Hilary.Pearce@gov.scot>; [REDACTED] @gov.scot>; [REDACTED] @gov.scot>; [REDACTED] @gov.scot>; [REDACTED] @gov.scot>; [REDACTED] @gov.scot>; Colin McAllister <Colin.McAllister@gov.scot>; Callum McCaig <Callum.Mccaig@gov.scot>

Subject: Official Sensitive - Commercial - Briefing for meeting on 24/04 - FMPG

Importance: High

PS/DFM and Cabinet Secretary for Finance

PS/Cabinet Secretary for Wellbeing Economy, Fair Work and Energy

Please find attached a submission sent on behalf of Kate Hall ahead of the discussion on 24 April at 1030 on Ferguson Marine Port Glasgow. Grateful if you could provide this material ahead of the discussion. I will send the password for the document in the following email.

Thank you

[REDACTED] | **Head of Operations and Asset Management Unit | The Scottish Government**

St Andrew's House | Regent Road | Edinburgh | EH1 3DG | T: 0131 24^[REDACTED] | M: 07^[REDACTED]

From:
Kate Hall

21 April 2023

DEPUTY FIRST MINISTER AND CABINET SECRETARY FOR FINANCE

CABINET SECRETARY FOR WELLBEING ECONOMY, FAIR WORK AND ENERGY

[REDACTED]

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[REDACTED]

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[REDACTED]

Kate Hall
April 2023

Copy List:	For Action	For Comment	For Information		
			Portfolio Interest	Constituency Interest	General Awareness
First Minister Deputy First Minister Cabinet Secretary for Wellbeing Economy Permanent Secretary DG Economy Director Economic Development Chief Financial Officer Kate Hall [REDACTED] Kenny Hannaway Hilary Pearce [REDACTED] [REDACTED] [REDACTED] [REDACTED]	X X		X		

[REDACTED]

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