

OFFICIAL – BP Visit to Ferguson Marine, 6 December 2021,

MINISTERIAL ENGAGEMENT BRIEFING: IVAN McKEE

Engagement title	BP visit to Ferguson Marine	
Engagement timings	<p>14:00-14:45</p> <p>1. Introductions</p> <p>2. Presentation from BP and Ferguson Marine</p> <p>3. Questions</p> <p>The Minister is then free to leave.</p> <p>The rest of the group will have site tour.</p>	
Organisation	Ferguson Marine Port Glasgow and BP	
Venue and full address	Virtual – Teams Link to follow	
MACCS reference if any	N/A	
Background/Purpose (including invitation history)	<p>BP are bidding in the current round of Scotwind Offshore Leasing and have said that if successful the support and maintenance vessels required would be built in Scotland. They are visiting Ferguson Marine and other yards in Scotland. Ministerial support has been requested by the Turnaround Director Tim Hair in SG’s shareholder capacity.</p>	
Relevance to core script	<p>Scottish Government is committed to securing a sustainable future for Ferguson Marine.</p> <p>Scottish Government is also committed a Green Recovery from the Covid-19 Pandemic and a Just Transition to Net Zero</p>	
Meeting attendees/ Greeting party	<p>Ferguson Marine: Tim Hair – Turnaround Director REDACTED – Sales Director</p> <p>BP: Filipe Arbelaez – Senior Vice President Zero Carbon Energy Richard Haydock – Project Director Morgan and Mona (Irish Sea Project) REDACTED</p> <p>REDACTED REDACTED REDACTED REDACTED REDACTED REDACTED</p>	

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Supplementary information/ Sensitivities	Note: Ministers are advised not to discuss live ScotWind bids, including supply chain opportunities with individual developers. BP plan on issuing a press release and social media posts with images from their visit to Ferguson Marine. STV and local press have been invited but STV are yet to confirm attendance at the visit.
Official support and mobile number	[REDACTED] – Strategic Commercial Interventions Division Tel: [REDACTED]
Briefing contents Annex A – Suggested Lines to Take Annex B – Background for BPs visit to Ferguson Marine Annex C – Biography of BP Senior Vice President Filipe Arbelaez	

ANNEX A

Lines to take

- Scottish Ministers took ownership of Ferguson Marine in 2019 and remain committed to the yard, its workforce and supporting its sustainable future.
- Scotland and the River Clyde have a proud shipbuilding heritage which we are keen to build upon and would be delighted to see a contract supporting the offshore wind sector being brought to Scotland.
- Scotland's seas offer great opportunities for the sustainable development of offshore wind and are an important part of the green recovery and transition to net zero.

BACKGROUND

BP and Scotwind Contract

- BP are bidding in the current round of ScotWind offshore windfarm leasing and have made clear that if awarded the contract they would seek to build the Service Offshore Vessels (SOVs) in Scotland. They are visiting Ferguson Marine as part of their process in the event they are awarded the Scotwind Contract. REDACTED

REDACTED

Scotwind

- In the 2021-22 Program for Government, SG committed to making offshore wind central to the delivery of net zero targets through further ScotWind offshore wind leasing rounds over this parliament.
- The Scottish Government Offshore Wind Policy Statement sets out the Scottish Government's ambitions for offshore wind in Scotland, including an ambition to achieve 8-11 GW of offshore wind in Scotland by 2030. This statement recognises that deployment of wind turbines must increase significantly if we are to meet our own targets.
- Scotland's seas offer great opportunities for the sustainable development of offshore wind.
- The newest offshore wind plan for Innovation and Targeted Oil and Gas Decarbonisation process launched for consultation on 25 August 2021 and closed on 20 October 2021 with seabed leasing for new projects to follow in 2022.
- The Scottish Government will drive forward offshore wind skills development. This includes working with stakeholders in oil and gas sectors to ensure diversification and skills transfer, in line with the commitment to a Just Transition.

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N.B. Ministers are advised not to discuss live ScotWind bids, including supply chain opportunities with individual developers.

BIOGRAPHIES

Filipe Arbelaez – BP Senior Vice President Sero Carbon Energy



Felipe has been with BP since 2006 and has more than 20 years' experience in the industry.

He has been appointed Senior Vice President, Zero Carbon Energy from July 2020. From 2016 he held the position of Regional President Latin America, comprising all of BP's upstream businesses and shareholdings in the countries of Brazil, Venezuela, Mexico, and Argentina, with the heads of each of these countries reporting into the regional president Latin America. Within this region, Felipe was accountable for overseeing all E&P access, development and production operations.

Prior to this, Felipe was Chief Commercial Officer for BP's Integrated Supply & Trading business (IST), where he headed the Commercial Development group leading business development across the gas value chain. In addition to working with IST regional businesses he also supported the Upstream business providing guidance for gas/LNG marketing. His business portfolio included Guangdong Dapeng LNG import terminal JV and Shenzhen Dapeng LNG trucking JV in China and India Gas Solutions (India downstream gas marketing JV).

Felipe previously headed up the Marketing & Origination team for Europe, Africa and Russia in IST. Prior to this he held various positions; Head of Crude Trading Europe, IST Chief of Staff, European Refining Supply Manager and Commercial/Sales Manager.

He originally trained as an Engineer before moving into investment banking in M&A and then onto consulting with Booz Allen Hamilton before joining BP.

He holds a Masters in Mechanical Engineering and a Masters in Finance. He also speaks French, Spanish and Portuguese and originates from Colombia.