

**REQUEST UNDER THE FREEDOM OF INFORMATION (SCOTLAND) ACT 2002
(FOISA)**

ANNEX A – JAPAN PROGRAMME

Wednesday 26th April		
Time	Activity	Objectives
11:00-12:00	Company Meeting with Xodus	Overview of Xodus operation in Japan and more broadly in Asia Scotland's Net Zero ambition and desire to support bilateral Trade and Investment activity between Japan and Scotland Welcome Conor as a new GlobalScot
12:00 – 13:30	Lunch	
13:30 -14:00	Internal Meeting	Briefing on latest situation in Japan covering Energy policy and latest outcomes from G7 Naomi Cowan, Head of Energy and Climate Change Policy Umair Choudhry, Energy and Infrastructure Counsellor, BE
15:00 – 16:00	Meeting with SSE Pacifico	Overview of SSE Pacifico operation in Japan and more broadly in Asia Scotland's Net Zero ambition and desire to support bilateral Trade and Investment activity between Japan and Scotland
16:30 -	Shinkansen to Shin-Osaka	
Thursday 27th		
Time	Activity	Objectives
9:00 – 9:30	Meeting with Consul-General	Update on Kansai business landscape and plans for Osaka Expo 2025 Carolyn Davidson, Consul-General Osaka
10:00-11:00	Call on Terasaki Electric	Celebrating 50 th Anniversary of investment in Scotland
12:00 - 13:00	Lunch with Torishima Pump	Update on Torishima's business in Scotland, and future opportunities in low carbon heat. Celebrating Alister's appointment as a Global Scott Torishima: Alister Flett, Senior Managing Executive Director
13:30 – 14:30	Meeting with SEI & SEI Press Conference	Greeting - with photo opportunity Private meeting with SEI President Osamu Inoue Short Comments to the Press
15:30 - 17:30	Visiting SEI factory	15 min for company & business overview followed by factory tour in 1.5h
18:30 20:30	Dinner with SEI	An opportunity to celebrate the project announcement and progress so far and reinforce the senior relationship
Friday 28th April		

Time	Activity	Objectives
7:15 - 9:45	Shinkansen to Tokyo	
10:15-11:00	Meeting with Marubeni Itochu Steel	On back of acquisition of B&M Steel. Encourage investment in additional capabilities and increased capacity to support steel demand for offshore wind industry for ScotWind.
11:20-12:15	Meeting with SDI APAC team	Driving Trade and Investment in market
12:15-13:00	Internal lunch	
13:00-13:30	Meeting with Ambassador	HMA Julia Longbottom
13:30 - 14:30	Communication time	
14:45-15:45	TEPCO RP Meeting	On back of Flotation Energy's successful INTOG project leases, explore potential to work together to secure local supply for Flotation Energy's projects.
16:00 - 17:00	Marubeni Meeting	Discussion on progress of Ossian ScotWind project and Glasgow Hydrogen project.
17:00 - 18:30	Dinner with Marubeni	Continuing the discussions from the meeting in a more informal setting

Annex B

Minutes of meetings undertaken by the Cabinet Secretary for Wellbeing Economy, Fair Work and Energy during trade and investment visit to Japan, 26 – 28 April 2023

1. Xodus
2. British Consular Staff
3. SSE Pacifico
4. HM Consul General
5. Terasaki Electric
6. Torishima Pump
7. Sumitomo Electric Industries
8. Marubeni Itochu
9. SDI Asia Pacific Team
10. Ambassador of the United Kingdom to Japan
11. TEPCO Renewable Power
12. Marubeni

Annex B

Minute of Meeting with Xodus
Wednesday 26 April 2023 11:00 – 12:00
British Embassy, Tokyo

Attendees

Neil Gray, Cabinet Secretary for Wellbeing Economy, Fair Work and Energy
Rebecca Hewlett, Global Director of Renewables and Environment, Xodus
Connor Wells, Head of Japan Operations, Xodus
Stephen Baker, SDI
REDACTED, SDI
Frances Pacitti, Offshore Wind Directorate, Scottish Government
REDACTED, Ministerial Private Office, Scottish Government

Matters Discussed

1. The Cabinet Secretary offered welcoming remarks and introductions.
2. The Cabinet Secretary congratulated Connor Wells on his recent confirmation as a Global Scot.
3. Xodus offered reflections on opportunities in the energy sector in Japan, noting that Scotland has been successful at exporting its established expertise.
4. Xodus offered an overview of how its X Academy is supporting the skills development required to support a just transition from fossil fuels to renewables technologies.
5. Xodus discussed the importance of clarity of renewables generation targets and regulatory framework in supporting investment.
6. Xodus reflected that INTOG objectives may be undermined by the timing of determination of applications, with innovation being required to inform later projects.
7. Xodus reflected its view that Scotland is leading the offshore wind sector, but that it needs to maintain its competitive advantage in face of US IRA. Scotland recognises that success requires public/ private partnership.

Actions

None

Annex B

Minute of Meeting with British Consular Staff Wednesday 26 April 2023 13:30 – 14:00 British Embassy, Tokyo

Attendees

Neil Gray, Cabinet Secretary for Wellbeing Economy, Fair Work and Energy
Naomi Cowan, Head of Energy and Climate Change Policy, British Consular Office
Umair Choudry, Energy and Infrastructure Counsellor, British Embassy
Stephen Baker, SDI
REDACTED, SDI
Frances Pacitti, Offshore Wind Directorate, Scottish Government
REDACTED, Ministerial Private Office, Scottish Government

Matters Discussed

1. The Cabinet Secretary offered welcoming remarks and introductions.
2. British Embassy staff offered reflection on Japan's energy policies, noting that it regards itself as a leader in hydrogen technologies.
3. There was discussion around the mutual goals of UK and Scottish Governments. UKG is reliant upon Scotland's generating potential to meet its climate change objectives. UKG will have to use its reserved competences to ensure delivery of required grid infrastructure and consenting reforms.

Actions

1. The Cabinet Secretary will write to Grant Shapps MP and Lord Johnston, Minister for Investment, to set out requirements. Officials to confirm last correspondence with UKG on the topic and prepare an appropriate draft letter.

Annex B

Minute of Meeting with SSE Pacifico

Wednesday 26 April 2023 15:00 – 16:00

Roppongi Grand Tower 33F, 3-2-1- Ropongi, Minatoku, Tokyo 106-0032

Attendees

Neil Gray, Cabinet Secretary for Wellbeing Economy, Fair Work and Energy

Dai Karasawa, Executive Vice President and COO, SSE Pacifico

Stephen Baker, SDI

REDACTED, SDI

Frances Pacitti, Offshore Wind Directorate, Scottish Government

REDACTED, Ministerial Private Office, Scottish Government

Matters Discussed

1. The Cabinet Secretary offered welcoming remarks and introductions.
2. Mr Karasawa offered an introduction to SSE Pacifico, which is presently focussed upon offshore wind in Japan. It has strong recognition in the Japanese labour market and currently employs 40 FTEs. Mr Karasawa also summarised the Japanese government's offshore wind policy as seeking to develop 1GW of offshore wind capacity per annum, with bidding rounds being assessed 50:50 on quality: price.
3. The Cabinet Secretary invited discussion on trade and investment opportunities, and how Ministers could support mutually beneficial collaboration between Japanese and Scottish companies.
4. Parties discussed requirements for informed investment decisions to made, specifically the need for a consistent policy position and a better understanding among investors of the specific timing of project delivery.

Actions

1. Parties agreed continue to dialogue, including through SDI, to identify future opportunities for mutual support.

Annex B

**Minute of Meeting with HM Consul General
Thursday 27 April 2023 09:00 – 09:30
Imperial Hotel, 1F Yuryo-Kaigishitsu, Osaka**

Attendees

Neil Gray, Cabinet Secretary for Wellbeing Economy, Fair Work and Energy
Carolyn Davidson, HM Consul General Osaka
Stephen Baker, SDI
Frances Pacitti, Offshore Wind Directorate, Scottish Government
REDACTED, Ministerial Private Office, Scottish Government

Matters Discussed

1. The Cabinet Secretary offered welcoming remarks and introductions.
2. Ms Davidson offered an overview of the region's economy and forthcoming areas of growth. Ms Davidson also described plans for Osaka Expo 2025 and invited SG participation, noting that themes and planning are at an early stage of development.
3. The Cabinet Secretary outlined the programme of trade and investment engagement while in Japan.

Actions

1. Parties agreed continue to dialogue, including engagement on opportunities for Scotland at Osaka Expo 2025.

Annex B

Minute of Meeting with Terasaki Electric

Thursday 27 April 2023 10:00 – 11:00

Teraski Electric, 6-13-47, Kami Higashi, Osaka 547-0002

Attendees

Neil Gray, Cabinet Secretary for Wellbeing Economy, Fair Work and Energy

Taizo Terasaki, President, Terasaki Industries

Harry Hirofumi Kobayashi, Executive Officer, Sales and Marketing, Terasaki Electric

Kazuhiro Okuno, Executive Manager, Executive Sales, Terasaki Electric

Masao Nishida, Director, Systems Division. Terasaki Electric

Yoshihiro Umemoto, Director Circuit Breaker Division, Terasaki Electric

Daisuke Mizota, Group Secretary International Sales, Terasaki Elctric

Stephen Baker, SDI

REDACTED, SDI

Frances Pacitti, Offshore Wind Directorate, Scottish Government

REDACTED, Ministerial Private Office, Scottish Government

Matters Discussed

1. The Cabinet Secretary offered welcoming remarks and introductions, congratulating the company on reaching milestones of 100 years of success in Japan and 53 years in Clydebank.
2. Mr Terasaki offered an overview of the company and areas for future growth.
3. Parties discussed opportunities for investment in Scotland, including emerging markets in electronic vehicles, ongoing innovation at Michelin Park, Dundee, offshore wind and maritime engineering.

Actions

1. Parties agreed continue to dialogue, including through SDI, to identify future opportunities for mutual support.

Annex B

Minute of Meeting with Torishima Pump
Thursday 27 April 2023 12:00 – 13:00
Tenmanbashi Building, Osaka, 540-0032

Attendees

Neil Gray, Cabinet Secretary for Wellbeing Economy, Fair Work and Energy
Alister Flett, Toshima Pump
Stephen Baker, SDI
Frances Pacitti, Offshore Wind Directorate, Scottish Government

Matters Discussed

1. The Cabinet Secretary offered welcoming remarks and introductions, and congratulated Mr Flett on joining the Global Scot network.
2. Mr Flett offered an overview of the energy market in Japan, his company and areas for future growth. It was noted that Japan continues to place reliance upon hydrogen generation. Mr Flett offered an overview of the opportunities and challenges which that presents.
3. Parties discussed opportunities for investment in Scotland, including end use for hydrogen and welcoming areas for shared learning.

Actions

1. Parties agreed continue to dialogue, including through SDI, to identify future opportunities for mutual support.

Annex B

Minute of Meeting with Sumitomo Electric Industries

Thursday 27 April 2023 13:30 – 17:30

Sumitomo Electric Industries, 6-13-47, Kami Higashi, Osaka 547-0002, followed by factory visit at 1-1-3 Shimaya Konohana-ku, Osaka

Attendees

Neil Gray, Cabinet Secretary for Wellbeing Economy, Fair Work and Energy
Masayoshi Matsumoto, Chairmain, Sumitomo Electric Industries
Osamu Inoue, President and COO, Sumitomo Electric Industries
Yasuyuki Shibata, Managing Executive Officer, Sumitomo Electric Industries
Tokiyushi Furuhashi, Power Projects Business Division, Sumitomo Electric Industries
Masaru Watanabe, Power Cable Division, Sumitomo Electric Industries
Kazuhira Harada, Power Cable Division, Sumitomo Electric Industries
Masaki Shirayama, Managing Director, Sumitomo Electric Industries
Stephen Baker, SDI
REDACTED, SDI
REDACTED, SDI
REDACTED, SDI
Frances Pacitti, Offshore Wind Directorate, Scottish Government
REDACTED, Ministerial Private Office, Scottish Government

Matters Discussed

1. Introductions were offered, with media entering the room to witness handshakes.
2. A press conference was held to announce the decision by the Board of Sumitomo Electric Industries to support investment in new HVDC manufacturing facilities in Scotland.
3. Following the press conference, a meeting was convened. Mt Shibta and Mr Gray offered opening remarks, recognising the significance of the decision and the need for continued work to bring the investment to fruition. Parties committed to working together to ensure a strong working relationship going forward.
4. The role of Michael Matheson MSP in building relationships over many years was acknowledged.
5. Meeting attendees then participated in a tour of the existing SEI HVDC cable manufacturing facility at Osaka.

Actions

1. Parties to continue discussion to support realisation of Sumitomo's plans to invest in Scotland.

Annex B

Minute of Meeting with Marubeni Itochu

Friday 28 April 2023 10:15 – 11:00

Marubeni Itochu, 18F Nihonbashi Chuoko, Tokyo

Attendees

Neil Gray, Cabinet Secretary for Wellbeing Economy, Fair Work and Energy

Yutaka Shimizu, Chariman, Marubeni Itochu

Makoto Ishitani, President and CEO, Marubeni Itochu

Satoshi Tanaka, Managing Executive Officer, Marubeni Itochu

Toshihiko Takahashi, Managing Executive Officer, Marubeni Itochu

Kazuhiro Ishihara, Executive Officer, Marubeni Itochu

Naruya Marunaka, Manager, Marubeni Itochu

Shinichi Kimura, Deputy General Manager, Marubeni Itochu

Shota Seito, Plate and Semi Finished Products Section, Marubeni Itochu

Koichi Sato, Iron and Steel Division, Marubeni Itochu

Stephen Baker, SDI

REDACTED, SDI

REDACTED, SDI

Frances Pacitti, Offshore Wind Directorate, Scottish Government

REDACTED, Ministerial Private Office, Scottish Government

Matters Discussed

1. Participants were welcomed to the meeting and the Cabinet Secretary offered introductory remarks, congratulating the company of the successful acquisition of B+M Steel and noting the opportunities for inward investment created by Scotland's just transition.
2. A short presentation was delivered offering an overview of Marubeni Itochu's business and strategy.
3. Attendees discussed the support that SDI can offer in facilitating introductions between companies such as Marubeni Itochu and business opportunities in Scotland. In particular, there is a significant requirement for steel to meet the supply chain demands associated with delivery of Scotland's offshore wind ambitions.
4. Parties committed to a longer term discussion to build a relationship, with an offer of support from SDI.

Actions

1. Parties agreed continue to dialogue, including through SDI, to identify future opportunities for mutual support.

Annex B

Minute of Meeting with SDI Asia Pacific Team

Friday 28 April 2023 11:20 – 12:15

British Embassy, Tokyo

Attendees

Neil Gray, Cabinet Secretary for Wellbeing Economy, Fair Work and Energy

Stephen Baker, SDI

REDACTED, SDI

REDACTED, SDI

REDACTED, SDI

REDACTED, SDI

REDACTED, SDI

REDACTED, SDI

REDACTED, SDI

REDACTED, SDI

Frances Pacitti, Offshore Wind Directorate, Scottish Government

REDACTED, Ministerial Private Office, Scottish Government

Matters Discussed

1. Welcomes and introductions.
2. The Cabinet Secretary thanked the SDI team for all of the work over many years in fostering relationships with Sumitomo Electric Industries which had led to announcements to secure investment in Scotland; for the work in preparing a full programme of engagements for the Cabinet Secretary during his visit to Japan; and for ongoing work to identify and maximise opportunities for trade and inward investment on behalf of Scotland.
3. Members of the SDI Asia Pacific team offered an overview of their current workloads, including an overview of the approach to trade and inward investment opportunities, key achievements and future priorities.

Actions

1. SDI and Scottish Government officials to work together to develop a mutual understanding of requirements and priorities for trade and investment to deliver the full potential of Scotland's offshore wind opportunities.

Annex B

**Minute of Meeting with Ambassador of the United Kingdom to Japan
Friday 28 April 2023 14:45 – 15:45
British Embassy, Tokyo**

Attendees

Neil Gray, Cabinet Secretary for Wellbeing Economy, Fair Work and Energy
Julia Longbotton, Ambassador of the United Kingdom to Japan
Stephen Baker, SDI
Frances Pacitti, Offshore Wind Directorate, Scottish Government
REDACTED, Ministerial Private Office, Scottish Government

Matters Discussed

1. The Ambassador welcomed the Cabinet Secretary to Tokyo.
2. The Cabinet Secretary shared details of the engagements undertaken and planned during his visit.
3. Parties acknowledged that the UK's climate change aspirations rely upon delivery of Scotland's offshore wind potential. That, in turn, needs the UKG to support delivery of grid and consenting reforms. The Cabinet Secretary will continue to engage with UKG counterparts to make those requirements clear.
4. It was agreed that clear lines of communication would be maintained going forward, with the Ambassador offering support in effecting introductions in Japan.

Actions

None

Annex B

Minute of Meeting with TEPCO Renewable Power

Friday 28 April 2023 14:45 – 15:45

TEPCO RP, 1-1-3 Uchisaiwaicho, Tokyo

Attendees

Neil Gray, Cabinet Secretary for Wellbeing Economy, Fair Work and Energy

Masashi Nagasawa, President TEPCO

Kobayashi Isao, Vice President TEPCO

Shinsuke Inoue, Managing Director, TEPCO

Masaki Honda, Head of International Business Development, TEPCO

Yamaguchi Masahiro, Deputy Head of International Business Development, TEPCO

Nakashima Madoka, Executive General Manager TEPCO

Takehiko Ikenouchi, General Manager TEPCO

Stephen Baker, SDI

REDACTED, SDI

REDACTED, SDI

Frances Pacitti, Offshore Wind Directorate, Scottish Government

REDACTED, Ministerial Private Office, Scottish Government

Matters Discussed

1. Welcomes and introductions were offered. The meeting was conducted in the Japanese language with contemporaneous translation to English.
2. A company overview was provided, covering domestic and international markets, followed by a Q+A session.
3. The company's interest in the Kincardine project was noted, and the Cabinet Secretary explained that, while he is generally supportive of offshore wind development and in exploratory discussions around maximising inward investment and supply chain opportunities, he would offer no view on the merits of the proposed development, with applications being independently assessed in due course. No project specific details were discussed in the course of the meeting.
4. Scotland would like to learn from Japan on the use of hydrogen as part of a balanced energy mix – what innovation and market lessons can be shared, and what investment potential/ opportunities for Japanese businesses? There are gaps in the Scottish supply chain which could be reinforced by Japanese expertise. SDI could have a role in facilitating introductions that would deliver mutual benefit – for Scotland in meeting supply chain requirements, and commercial opportunity for investors. Keen to maintain a dialogue.
5. TEPCO highlighted the uncertainty associated with lack of clarity around renewables subsidy. No final investment decisions can be taken pending confirmation of the strike price. The Cabinet Secretary acknowledged that the conditions must be correct for commercial investment to be made.

Actions

1. Parties agreed continue to dialogue, including through SDI, to identify future opportunities for mutual support.
2. The Cabinet Secretary agreed to write to the UK Government to highlight the need for clarity in the subsidy to be awarded through contracts for difference.

Annex B

Minute of Meeting with Marubeni
Friday 28 April 2023 16:00 – 17:00
Marubeni, 142 Otemachi, Chiyoda-ku, Tokyo

Attendees

Neil Gray, Cabinet Secretary for Wellbeing Economy, Fair Work and Energy
Hisafumi Manabe, President and CEO, Marubeni
Satoru Harada, COO, Power Division, Marubeni
Yoshiaki Yokota, Energy and Infrastructure Group, Marubeni
Akinori Morita, General Manager, Marubeni
Hiroshi Tachigami, General Manager, Marubeni
Stephen Baker, SDI
REDACTED, SDI
REDACTED, SDI
Frances Pacitti, Offshore Wind Directorate, Scottish Government
REDACTED, Ministerial Private Office, Scottish Government

Matters Discussed

1. Welcomes and introductions were offered.
2. Marubeni outlined three key challenges to the delivery of its offshore wind aspirations in Scotland – supply chain, grid and skills.
3. On supply chain, investment in port infrastructure is required to accommodate floating structures. The Cabinet Secretary welcomed feedback on specific requirements around location and specification of requirements, and noted his personal determination to ensure that supply chains are robust to facilitate project delivery.
4. On grid, Marubeni noted that projects cannot proceed without clarity around National Grid's Holistic Network Design, with UKG decisions already having been delayed by several months. The Cabinet Secretary will continue to engage with UKG, but encourages Marubeni not to underestimate their own influence with UKG as a key investor.
5. On skills, Marubeni expressed concern about access to sufficient people and skills to deliver complex projects. The Cabinet Secretary acknowledged this. The Scottish Government is continuing to engage with UKG to seek relaxation of border controls to improve access to skilled workforce, and is investing in its domestic skills development programme to ensure ready to support project delivery.
6. There was a general discussion around hydrogen and the need to develop offtake projects at scale.

Actions

1. Parties agreed continue to dialogue, including through SDI, to identify future opportunities for mutual support.

Annex C – Email 1

From: REDACTED (TRADE) <REDACTED@trade.gov.uk>
Sent: 18 May 2023 14:11
To: Quinn M (Michelle) <Michelle.Quinn@gov.scot>; Director of Offshore Wind <DirectorOSW@gov.scot>; REDACTED (TRADE) <REDACTED@trade.gov.uk>; REDACTED (TRADE) <REDACTED>; Pacitti F (Frances) <Frances.Pacitti@gov.scot>; REDACTED (Energy) <REDACTED@gov.scot>
Cc: REDACTED@fcdo.gov.uk; REDACTED (TRADE) <REDACTED@trade.gov.uk>
Subject: RE: No10 press release - confidential and embargoed until 18th

Hi Michelle and Frances,

The press release is now live: <https://www.gov.uk/government/news/japanese-firms-commit-record-177-billion-investment-into-the-uk>

Thanks,
REDACTED

From: Michelle.Quinn@gov.scot <Michelle.Quinn@gov.scot>
Sent: Tuesday, May 16, 2023 11:26 AM
To: REDACTED (TRADE) <REDACTED@trade.gov.uk>; DirectorOSW@gov.scot; REDACTED (TRADE) REDACTED@trade.gov.uk>; REDACTED (TRADE) REDACTED@trade.gov.uk>; Frances.Pacitti@gov.scot; David.Stevenson@gov.scot
Cc: REDACTED@fcdo.gov.uk; REDACTED (TRADE) REDACTED@trade.gov.uk>
Subject: RE: No10 press release - confidential and embargoed until 18th

Thanks REDACTED,

We genuinely appreciate your co-operation in sharing this with us REDACTED

Michelle

From: REDACTED@trade.gov.uk>
Sent: 16 May 2023 10:22
To: Director of Offshore Wind <DirectorOSW@gov.scot>; Michelle Quinn <Michelle.Quinn@gov.scot>; Iseabail MACTAGGART (TRADE) <Iseabail.Mactaggart@trade.gov.uk>; REDACTED@trade.gov.uk>; Frances Pacitti <Frances.Pacitti@gov.scot>; REDACTED@gov.scot>
Cc: REDACTED@fcdo.gov.uk>; REDACTED@trade.gov.uk>
Subject: RE: No10 press release - confidential and embargoed until 18th

Just wanted to flag, please don't share any further as well as no.10 are very cautious on this. But know you wouldn't have anyway.

Thanks,
REDACTED

From: REDACTED
Sent: Tuesday, May 16, 2023 9:49 AM

To: DirectorOSW@gov.scot; Michelle.Quinn@gov.scot; Iseabail MACTAGGART (TRADE) <REDACTED@trade.gov.uk>; REDACTED@trade.gov.uk>; Frances.Pacitti@gov.scot; REDACTED@gov.scot
Cc: REDACTED@fcdo.gov.uk>; REDACTED@trade.gov.uk>
Subject: FW: No10 press release - confidential and embargoed until 18th
Importance: High

Hi Frances, Michelle and REDACTED,

This is the latest version of the press release I have. Obviously it's not all related to Scotland but wanted to send to you for full transparency. The Sumitomo Electric lines are in there and a part is highlighted in yellow with comments from DESNZ lawyers. Please note that No10 are not looking for stylistic comments, only major flaws/issues. If you have any major concerns please send them to this chain and Umair will try his best to get no.10 to consider them.

Sumitomo Electric have seen the wording and are content with it. I've put my number below, drop me a call if anything is urgent.

Thanks,
REDACTED

From: REDACTED@fcdo.gov.uk>
Sent: Monday, May 15, 2023 3:13 PM
To: REDACTED@trade.gov.uk>; REDACTED@trade.gov.uk>; REDACTED@officeforinvestment.gov.uk>; REDACTED@trade.gov.uk>; REDACTED@fco.gov.uk>; REDACTED@fcdo.gov.uk>
Cc: REDACTED@trade.gov.uk>; REDACTED@fcdo.gov.uk>; REDACTED@fco.gov.uk>; REDACTED@fcdo.gov.uk>; REDACTED@fcdo.gov.uk>; REDACTED@fcdo.gov.uk>; REDACTED@fco.gov.uk>
Subject: No10 press release - confidential and embargoed until 18th
Importance: High

Hi All,

Please see attached No10 press release for the 18th May for trade and investment. **UK colleagues**, I would be most grateful for comments today/overnight.

I will then put it to REDACTED for final clearance. Please note that No10 are not looking for stylistic comments, only major flaws/issues.

Please don't share further without checking and this is under strict embargo until 18th May.

Finally, thanks for all your help in getting it this far.

Best regards,

REDACTED



British Embassy
Tokyo

REDACTED | Energy and Infrastructure Counsellor

1 Ichiban-cho | Chiyoda-ku | Tokyo 102-8381

REDACTED

gov.uk/dit | [Twitter](#) | [LinkedIn](#) | [YouTube](#) | great.gov.uk

Annex C – Email 2

From: Iseabail MACTAGGART (TRADE) <Iseabail.Mactaggart@trade.gov.uk>
Sent: 17 May 2023 06:24
To: REDACTED@hient.co.uk>; Pacitti F (Frances) <Frances.Pacitti@gov.scot>
Cc: REDACTED@gov.scot>; REDACTED@gov.scot>; REDACTED@hient.co.uk>; REDACTED@hient.co.uk>; REDACTED@hient.co.uk>
Subject: RE: Sumitomo project - CMA update

Hi David

Many thanks for this update, it's very helpful. Please do keep us informed as you reach the various milestones and if we can offer any support please let me know.

Many thanks.

Iseabail



Iseabail Mactaggart | Deputy Director | DBT Scotland
Department for Business and Trade | Old Admiralty Building, London, SW1A 2DY
REDACTED

From: REDACTED@hient.co.uk>
Sent: Tuesday, May 16, 2023 9:45 PM
To: Frances.Pacitti@gov.scot; Iseabail MACTAGGART (TRADE) <Iseabail.Mactaggart@trade.gov.uk>
Cc: REDACTED@gov.scot; REDACTED@gov.scot; REDACTED@hient.co.uk>; REDACTED@hient.co.uk>; REDACTED@hient.co.uk>
Subject: Sumitomo project - CMA update

Hi Fran and Iseabail,

Further to Fran's e-mail yesterday we have had a detailed discussion within the project team regarding the CMA submission and GFP advice and are content that we are progressing these workstreams as planned and do not require further support at this time.

REDACTED

REDACTED

Cheers,

REDACTED
Head of Strategic Projects
Highlands and Islands Enterprise | Iomairt na Gàidhealtachd 's nan Eilean

REDACTED

Annex C – Email 3

From: REDACTED@gov.scot>

Sent: 11 May 2023 18:54

To: REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>;

REDACTED@hient.co.uk>; REDACTED@gov.scot>;

Stephen.Baker@scotent.co.uk; REDACTED@hient.co.uk>;

REDACTED@trade.gov.uk>; REDACTED@trade.gov.uk>; REDACTED@gov.scot>;

REDACTED@scotent.co.uk>

Cc: REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>;

REDACTED@hient.co.uk>

Subject: RE: Sumitomo

16th 1200-14-00 slot works for me

REDACTED | Head of Offshore Renewables Policy & Supply Chain Unit | Directorate for Energy and Climate Change | Scottish Government | 📧 REDACTED

From: REDACTED@trade.gov.uk>

Sent: 11 May 2023 09:22

To: REDACTED@beis.gov.uk>; REDACTED@hient.co.uk>;

REDACTED@gov.scot>; REDACTED@gov.scot>; Stephen.Baker@scotent.co.uk;

REDACTED@hient.co.uk>; REDACTED@trade.gov.uk>;

REDACTED@trade.gov.uk REDACTED@gov.scot>; REDACTED@scotent.co.uk>

Cc: REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>;

REDACTED@hient.co.uk>

Subject: RE: Sumitomo

OK Great, REDACTED and I can do any of the following times:

- 15 May 2 pm
- 16 May any time between 12 – 2 pm or 3 pm

Do any of the above times work?

Thanks,

REDACTED

From: REDACTED@beis.gov.uk>

Sent: Thursday, May 11, 2023 8:56 AM

To: REDACTED@hient.co.uk>; REDACTED@trade.gov.uk>;

REDACTED@gov.scot>; REDACTED@gov.scot>; Stephen.Baker@scotent.co.uk;

REDACTED@hient.co.uk>; REDACTED@trade.gov.uk>;

REDACTED@trade.gov.uk>; REDACTED@gov.scot>; REDACTED@scotent.co.uk>

Cc: REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>;

REDACTED@hient.co.uk>

Subject: RE: Sumitomo

REDACTED

Do you have his e-mail from the last meeting? We are happy to organise but maybe best you do direct (with us copied as like to be in it).

REDACTED



Department for
Energy Security
& Net Zero

REDACTED

Head of Offshore Wind Investment

☎ REDACTED

AB1 Building, Crimon Place, Aberdeen, AB11 0BJ

www.gov.uk/beis

From: REDACTED@hient.co.uk>

Sent: Thursday, May 11, 2023 8:01 AM

To: REDACTED@trade.gov.uk>; REDACTED@gov.scot>; REDACTED@gov.scot>;

Stephen.Baker@scotent.co.uk; REDACTED@hient.co.uk

REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>;

REDACTED@trade.gov.uk>; REDACTED@gov.scot>; REDACTED@scotent.co.uk>

Cc: REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>;

REDACTED@hient.co.uk>

Subject: RE: Sumitomo

Hi REDACTED,

A general catch-up next week would be useful.

REDACTED We'd welcome REDACTED input and I've copied in REDACTED who is leading the submission for HIE.

Cheers,

REDACTED

From: REDACTED@trade.gov.uk>

Sent: 10 May 2023 17:03

To: REDACTED@gov.scot>; REDACTED@gov.scot>; REDACTED@hient.co.uk>;

Stephen.Baker@scotent.co.uk; REDACTED@hient.co.uk>;

REDACTED@hient.co.uk>; REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>;

REDACTED@trade.gov.uk>; REDACTED@gov.scot>; REDACTED@scotent.co.uk>

Cc: REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk

Subject: RE: Sumitomo

Hi all,

Didn't know if we all wanted to touch base again to on Sumitomo REDACTED. I know you're going through a lot of processes your side and REDACTED you're speaking to Iseabail on the potential VVIP announcement so you may feel well looped in.

Just wanted to offer a meeting with REDACTED and I to run through where we are with everything our side if useful and also REDACTED supporting REDACTED team has offered to touch base again on the CMA and subsidy control if you would find it useful @REDACTED@hient.co.uk@REDACTED?

Welcome your steers on if you think a meeting is necessary though.

Thanks,
REDACTED

From: REDACTED@gov.scot
Sent: Wednesday, March 29, 2023 7:06 PM
To: REDACTED@trade.gov.uk>; REDACTED@gov.scot; REDACTED@hient.co.uk; Stephen.Baker@scotent.co.ukREDACTED@hient.co.uk; REDACTED@hient.co.uk; REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>; REDACTED@trade.gov.uk>; REDACTED@gov.scot; REDACTED@scotent.co.uk>
Cc: REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk
Subject: RE: Sumitomo and REDACTED eRGF

Hi REDACTED,

For me 12.00 would be best. Plus it would be good to understand why both couldn't be pursued.

REDACTED

REDACTED | Head of Offshore Renewables Policy & Supply Chain Unit | Directorate for Energy and Climate Change | Scottish Government | 📧 REDACTED

From: REDACTED@trade.gov.uk>
Sent: 29 March 2023 18:53
To: REDACTED@gov.scot>; REDACTED@hient.co.uk>; Stephen Baker (External) <Stephen.Baker@scotent.co.uk>; REDACTED@hient.co.uk>; REDACTED@hient.co.uk>; REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>; REDACTED@gov.scot>; REDACTED@trade.gov.uk>; REDACTED@gov.scot>; REDACTED@scotent.co.uk>
Cc: REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>
Subject: Sumitomo and REDACTED eRGF

Hi REDACTED and colleagues,

Does everyone have availability Friday to talk REDACTED and Sumitomo? To be fully transparent, REDACTED and I spoke to REDACTED today who asked REDACTED

REDACTED

Looking at diaries 12:00, 1:30 and 3:00 look good our end, do any of those work your side?

Thanks,
REDACTED

Annex C – Email 4

From: Iseabail MACTAGGART (TRADE) <Iseabail.Mactaggart@trade.gov.uk>
Sent: 10 May 2023 17:22
To: REDACTED@gov.scot>; Quinn M (Michelle) <Michelle.Quinn@gov.scot>;
Pacitti F (Frances) <Frances.Pacitti@gov.scot>; Director of Offshore Wind
<DirectorOSW@gov.scot>
Cc: REDACTED@trade.gov.uk>
Subject: RE: REDACTED

Hi REDACTED and Michelle

Many thanks to you and Michelle for that, that's helpful. The draft is still being finessed and when we're in a position to share we'll do that. On your point on the sensitivity of the information to be disclosed, REDACTED, SEI are sighted on the draft and will be in a position to address any risks direct. On the REDACTED information sought by yourselves, the details of which are being collated by HIE, it would be helpful if that can be sent on as soon as you have it, to enable colleagues at this end to address asap.

Many thanks again – don't hesitate to get in touch if there are any questions.

Iseabail



Iseabail Mactaggart | Deputy Director | DBT Scotland
Department for Business and Trade | Old Admiralty Building, London, SW1A 2DY
Tel: REDACTED

From: REDACTED@gov.scot>
Sent: Wednesday, May 10, 2023 12:56 PM
To: Michelle.Quinn@gov.scot; Iseabail MACTAGGART (TRADE)
<Iseabail.Mactaggart@trade.gov.uk>; Frances.Pacitti@gov.scot;
DirectorOSW@gov.scot
Cc: REDACTED@trade.gov.uk>
Subject: RE: REDACTED

Hi Iseabail,

From speaking to our colleague Stephen Baker in Japan this morning I understand that a proposed news release is doing the rounds, so as Michelle has commented it would be good to see that in due course.

REDACTED

Regards

REDACTED

REDACTED | Head of Offshore Renewables Policy & Supply Chain Unit | Directorate for Energy and Climate Change | Scottish Government | 5 Atlantic Quay | 150 Broomielaw | Glasgow G2 8LU | REDACTED

From: Quinn M (Michelle) <Michelle.Quinn@gov.scot>
Sent: 09 May 2023 18:51
To: Iseabail MACTAGGART (TRADE) <Iseabail.Mactaggart@trade.gov.uk>; REDACTED@gov.scot>; Pacitti F (Frances) <Frances.Pacitti@gov.scot>
Cc: REDACTED@trade.gov.uk>
Subject: RE: REDACTED

Thanks Iseabail,

REDACTED. Meanwhile, if possible, it would be really helpful to get sight of any detail that you can give us on what may be announced on May 18th, in confidence.

Regards,

Michelle

From: Iseabail MACTAGGART (TRADE) <Iseabail.Mactaggart@trade.gov.uk>
Sent: 09 May 2023 10:32
To: REDACTED@gov.scot>; Frances Pacitti <Frances.Pacitti@gov.scot>; Michelle Quinn <Michelle.Quinn@gov.scot>
Cc: REDACTED@trade.gov.uk>
Subject: RE: REDACTED

Hi REDACTED, Frances and Michelle

I hope you all had good long weekends. We've been discussing a potential joint ministerial announcement on the 18th May on the Sumitomo deal, tied to a UKG announcement on that date in Japan. When we met on the 24th April there were some reservations raised about the additional information that would be required in order to enable that. Given that some information remains outstanding, we suggest REDACTED. That would enable both governments to mark the final settlement in situ. A UKG announcement is still planned on the 18th May in Japan, building on the announcement made on the 27th April.

Can you please confirm you are content with this approach? If there is any element you'd like to discuss please don't hesitate to let me know and we can discuss further on a call if useful.

Many thanks.

Iseabail

From: REDACTED@gov.scot>
Sent: Wednesday, May 3, 2023 8:55 AM
To: Iseabail MACTAGGART (TRADE) <Iseabail.Mactaggart@trade.gov.uk>; Frances.Pacitti@gov.scot; Michelle.Quinn@gov.scot
Cc: REDACTED@trade.gov.uk>; REDACTED@trade.gov.uk>; REDACTED@trade.gov.uk>; REDACTED@officeforinvestment.gov.uk>
Subject: RE: REDACTED

Hi Iseabail,

I spoke with HIE colleagues yesterday and they are just finalising the key points and the people they have been speaking to date across UKG. This document should be with us shortly and will pass on as soon as possible.

Regards

REDACTED

REDACTED | Head of Offshore Renewables Policy & Supply Chain Unit | Directorate for Energy and Climate Change | Scottish Government | 5 Atlantic Quay | 150 Broomielaw | Glasgow G2 8LU | REDACTED

From: Iseabail MACTAGGART (TRADE) <Iseabail.Mactaggart@trade.gov.uk>
Sent: 03 May 2023 07:49
To: Pacitti F (Frances) <Frances.Pacitti@gov.scot>; Quinn M (Michelle) <Michelle.Quinn@gov.scot>
Cc: REDACTED@trade.gov.uk>; REDACTED@trade.gov.uk>; REDACTED@trade.gov.uk>; REDACTED@gov.scot>; REDACTED@officeforinvestment.gov.uk>
Subject: RE: REDACTED

Hi Frances

I hope you're well. Just following up on the two areas where UKG support was further sought and mindful of the timing – were you/colleagues able to identify the specifics?

Thank you.

Iseabail



Iseabail Mactaggart | Deputy Director | DBT Scotland
Department for Business and Trade | Old Admiralty Building, London, SW1A 2DY
Tel: REDACTED

From: Frances.Pacitti@gov.scot <Frances.Pacitti@gov.scot>
Sent: Tuesday, April 25, 2023 9:41 AM
To: Iseabail MACTAGGART (TRADE) <Iseabail.Mactaggart@trade.gov.uk>;
Michelle.Quinn@gov.scot
Cc: REDACTED@trade.gov.uk>;
REDACTED@trade.gov.uk>;REDACTED@trade.gov.uk>; REDACTED@gov.scot;
REDACTEDofficeforinvestment.gov.uk>
Subject: RE: REDACTED

Iseabail,

Many thanks for your email and your time on yesterday's call. I have asked colleagues at HIE and SDI for a note of specifics and will provide upon receipt.

With kind regards,

Fran

Frances Pacitti
Deputy Director, Offshore Wind Directorate
Scottish Government
Atlantic Quay | Glasgow | G2 8LU
+REDACTED

From: Iseabail MACTAGGART (TRADE) <Iseabail.Mactaggart@trade.gov.uk>
Sent: 25 April 2023 09:32
To: Frances Pacitti <Frances.Pacitti@gov.scot>; Michelle Quinn
<Michelle.Quinn@gov.scot>
Cc: REDACTED@trade.gov.uk>; REDACTED@trade.gov.uk>;
REDACTED@trade.gov.uk>; REDACTED@gov.scot>;
REDACTED@officeforinvestment.gov.uk>
Subject: REDACTED

Hi Frances and Michelle

Thank you both for your very helpful contributions to our discussion yesterday. You mentioned two areas where UKG support would be useful – REDACTED. In terms of a forum to discuss both points, there is a weekly meeting on the project on a Wednesday 8am, which SDI colleagues join but not currently HIE or SG colleagues. We could expand the membership of that forum to address the points once we have clarity on them? If that suits, let me know who should be added from SG (and we'll add HIE colleagues too).

Many thanks again for your support.

Iseabail



Department for
Business & Trade

Iseabail Mactaggart | Deputy Director | DBT Scotland
Department for Business and Trade | Old Admiralty Building, London, SW1A 2DY
Tel: +REDACTED

Annex C – Email 5

From: Iseabail MACTAGGART (TRADE) <Iseabail.Mactaggart@trade.gov.uk>

Sent: 21 April 2023 19:37

To: REDACTED@trade.gov.uk>; REDACTED@fcdo.gov.uk>;
REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>; REDACTED@gov.scot>;
REDACTED@hient.co.uk>; REDACTED@scotent.co.uk>; Quinn M (Michelle)
<Michelle.Quinn@gov.scot>; Pacitti F (Frances) <Frances.Pacitti@gov.scot>
CcREDACTED@gov.scot>; REDACTED@trade.gov.uk>; REDACTED@gov.scot>;
REDACTED@trade.gov.uk>; REDACTED@hient.co.uk>;
REDACTED@officeforinvestment.gov.uk>; REDACTED@scotent.co.uk>

Subject: RE: REDACTED - Inward Investment

Hi all

For information and further to my email below I've circulated the suggested agenda to those attending the meeting on Monday as below. Many thanks and have good weekends.

Iseabail

1. Status of deal:
2. SEI sequencing: 27/4 and 18/5
3. Announcement: substance and choreography
4. Technical Working Group

@REDACTED, with HIE as the lead agency, can we please come to you first on the first two items; it will also be helpful to understand from you and colleagues what remains outstanding.

Deal permitting, on announcement choreography, REDACTED and REDACTED discussed an agreed objective of a joint announcement on 18/5 and given the sensitivity of the drafting that may be required between company, governments and agencies, it would be good to understand the most effective mechanics around sharing drafts and plans in good time. In that context it would also be helpful to understand the nature of any related communications planned around Cabinet Secretary Neil Gray's visit to Tokyo next week.

Finally, REDACTED, Richard, REDACTED and REDACTED discussed a Technical Working Group, REDACTED (i) the issues a Technical Working Group might usefully consider and support on between now and what we hope will be deal announcement (and onwards as required); and (ii) agree the membership of that group.

Please don't hesitate to get in touch if there are any queries or additional items it would be useful to consider. Enjoy your weekends!



Department for
Business & Trade

Iseabail Mactaggart | Deputy Director | DBT Scotland
Department for Business and Trade | Old Admiralty Building, London, SW1A 2DY
Tel: +REDACTED

From: Iseabail MACTAGGART (TRADE)
Sent: Friday, April 21, 2023 1:14 PM
To: REDACTED@trade.gov.uk>; REDACTED@fcdo.gov.uk>;
REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>; REDACTED@gov.scot;
REDACTED@hient.co.uk>; Stephen.Baker@scotent.co.uk;
michelle.quinn@gov.scot; frances.pacitti@gov.scot
Cc: James.McLellan@gov.scot; REDACTED@trade.gov.uk>;
Richard.Rollison@gov.scot; REDACTED@trade.gov.uk>;
REDACTED@hient.co.uk>; REDACTED@officeforinvestment.gov.uk>;
REDACTED@scotent.co.uk>
Subject: REDACTED - Inward Investment

Dear All

Thank you to all of you who have been involved in the very important discussions on the different dimensions of the above deal. REDACTED, REDACTED, REDACTED and REDACTED had a very helpful discussion yesterday, and to pick up on that I wanted to schedule a meeting on Monday to confirm the common understanding on the status of various aspects of the transaction and discuss how we can most effectively work together on any announcement, once that stage is reached.

I'll send that diary invite shortly to those on the 'To' list, but do pass on to colleagues if required.

Many thanks again all, and have a good weekend when it comes.

Iseabail



Department for
Business & Trade

Iseabail Mactaggart | Deputy Director | DBT Scotland
Department for Business and Trade | Old Admiralty Building, London, SW1A 2DY
Tel REDACTED

Annex C – Email 6

From: REDACTED@beis.gov.uk>
Date: Tuesday, 11 Apr 2023 at 1:49 pm
To: REDACTED@gov.scot>
Cc: REDACTED@beis.gov.uk>, REDACTED@trade.gov.uk>
Subject: Sumitomo

David

REDACTED

Best
REDACTED



Department for
Energy Security
& Net Zero

REDACTED
Head of Offshore Wind Investment
☎ REDACTED
AB1 Building, Crimon Place, Aberdeen, AB11 0BJ
www.gov.uk/beis

Annex C – Email 7

From: REDACTED@trade.gov.uk>

Sent: 06 April 2023 10:43

To: REDACTED@hient.co.uk>; REDACTED@hient.co.uk>

Cc: REDACTED@gov.scot>; REDACTED@gov.scot>; REDACTED@beis.gov.uk>

Subject: FW: Sumitomo - new mega grant work - REDACTED thoughts

FYI on the below REDACTED and REDACTED in case useful.

From: REDACTED@beis.gov.uk>

Sent: Wednesday, April 5, 2023 9:00 PM

To: REDACTED@trade.gov.uk>; REDACTED@trade.gov.uk>;
REDACTED@beis.gov.uk>

Cc: REDACTED@officeforlifesciences.gov.uk>

Subject: RE: Sumitomo - new mega grant work - REDACTED thoughts

REDACTED,

Good evening, hope you are well.

I just wanted to follow up with a few points after our meeting of a week ago.

1. If REDACTED
2. REDACTED
3. REDACTED
4. REDACTED

Happy, of course, to discuss otherwise look forward to hearing in due course.

REDACTED

Annex C – Email 8

From: REDACTED@trade.gov.uk>
Sent: 03 April 2023 11:22
To: REDACTED@gov.scot>; REDACTED
Cc: REDACTED@gov.scot>; REDACTED@beis.gov.uk>;
REDACTED@trade.gov.uk>; REDACTED@gov.scot>
Subject: RE: Sumitomo

No worries.

REDACTED cc.d is the REDACTED that is supporting REDACTED department. He'd be happy to meet with you, anytime after 1 pm tomorrow works his side. Looking at REDACTED diary, 1 pm or anytime between 3 – 4pm works for him.

Thanks,
REDACTED

From: REDACTED@gov.scot <
Sent: Monday, April 3, 2023 11:11 AM
To: REDACTED@trade.gov.uk>
Cc: REDACTED@gov.scot; REDACTED@beis.gov.uk>;
REDACTED@trade.gov.uk; REDACTED@gov.scot
Subject: FW: Sumitomo

Sorry, sent to the old REDACTED email address.

REDACTED

From: REDACTED
Sent: 03 April 2023 11:09
To: REDACTED@beis.gov.uk>
Cc: REDACTED@beis.gov.uk>; REDACTED@gov.scot>;
REDACTED@trade.gov.uk>
Subject: Sumitomo

Hi REDACTED

We've spoken with HIE, and think we're keen to take up your offer to speak to your REDACTED that was mentioned on Friday. Do you know if there's a time tomorrow that would work for folks at your end?

Thanks

REDACTED

REDACTED
Energy Supply Chain | Directorate for Energy and Climate Change | The Scottish Government - 5 Atlantic Quay, 150
Broomielaw, Glasgow G2 8LU
Tel: REDACTED

Annex C – Email 9

From: REDACTED@trade.gov.uk>

Sent: 30 March 2023 07:49

To: REDACTED@scotent.co.uk>; Stephen Baker <Stephen.Baker@scotent.co.uk>; REDACTED@hient.co.uk>; REDACTED@gov.scot>; REDACTED@gov.scot>; REDACTED@hient.co.uk>; REDACTED@hient.co.uk>; REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>; REDACTED@trade.gov.uk>; REDACTED@gov.scot>

Cc: REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk

Subject: RE: Sumitomo and REDACTED eRGF

OK great, I'll send an invite for 12.

Thanks,
REDACTED

From: REDACTED@scotent.co.uk>

Sent: Wednesday, March 29, 2023 10:45 PM

To: Stephen Baker <Stephen.Baker@scotent.co.uk>; REDACTED@hient.co.uk>; REDACTED@gov.scot>; REDACTED@trade.gov.uk>; REDACTED@gov.scot>; REDACTED@hient.co.uk>; REDACTED@hient.co.uk>; REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>; REDACTED@trade.gov.uk>; REDACTED@gov.scot

Cc: REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk

Subject: RE: Sumitomo and REDACTED eRGF

Works for me too.

REDACTED

From: Stephen Baker <Stephen.Baker@scotent.co.uk>

Sent: 29 March 2023 21:55

To: REDACTED@hient.co.uk>; REDACTED@gov.scot>; REDACTED@trade.gov.uk>; REDACTED@gov.scot>; REDACTED@hient.co.uk>; REDACTED@hient.co.uk>; REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>; REDACTED@trade.gov.uk>; REDACTED@gov.scot>; REDACTED@scotent.co.uk>

Cc: REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk

Subject: RE: Sumitomo and REDACTED eRGF

12:00 works for me too

Stephen

From: REDACTED@hient.co.uk>

Sent: 29 March 2023 21:45

To: REDACTED@gov.scot>; REDACTED@trade.gov.uk>; REDACTED@gov.scot>; REDACTED@hient.co.uk>; Stephen Baker <Stephen.Baker@scotent.co.uk>;

REDACTED@hient.co.uk>; REDACTED@trade.gov.uk; REDACTED@beis.gov.uk;
REDACTED@trade.gov.uk; REDACTED@gov.scot; REDACTED@scotent.co.uk>
Cc: REDACTED@trade.gov.uk; REDACTED@beis.gov.uk
Subject: RE: Sumitomo and REDACTED eRGF

Hi REDACTED

Looking at diaries HIE can make 12:00 by shifting things around

Many thanks
REDACTED

From: REDACTED@gov.scot
Sent: 29 March 2023 19:06
To: REDACTED@trade.gov.uk; REDACTED@gov.scot; REDACTED@hient.co.uk>;
Stephen.Baker@scotent.co.uk; REDACTED@hient.co.uk>;
REDACTED@hient.co.uk>; REDACTEDi@trade.gov.uk; REDACTED@beis.gov.uk;
REDACTED@trade.gov.uk; REDACTED@gov.scot; REDACTED@scotent.co.uk
Cc: REDACTED@trade.gov.uk; REDACTED@beis.gov.uk
Subject: RE: Sumitomo and REDACTED eRGF

Hi REDACTED,

For me 12.00 would be best. Plus it would be good to understand why both couldn't be pursued.

REDACTED

REDACTED | Head of Offshore Renewables Policy & Supply Chain Unit | Directorate for Energy and Climate Change | Scottish Government | 📞 07833402236

From: REDACTED@trade.gov.uk>
Sent: 29 March 2023 18:53
To: REDACTED@gov.scot>; REDACTED@hient.co.uk>;
REDACTED@scotent.co.uk REDACTED@hient.co.uk>; REDACTED@hient.co.uk>;
REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>; REDACTED@gov.scot>;
REDACTED@trade.gov.uk>; REDACTED@gov.scot>; REDACTED@scotent.co.uk>
Cc: REDACTED@trade.gov.uk>; <REDACTED@beis.gov.uk>
Subject: Sumitomo and REDACTED eRGF

Hi REDACTED and colleagues,

Does everyone have availability Friday to talk REDACTED and Sumitomo? To be fully transparent REDACTED. REDACTED

REDACTED

Looking at diaries 12:00, 1:30 and 3:00 look good our end, do any of those work your side?

Thanks,
REDACTED

Annex C – Email 10

From: REDACTED@gov.scot>
Sent: 09 March 2023 12:06
To: REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>
Cc: REDACTED@gov.scot>; Stephen Baker (External)
<Stephen.Baker@scotent.co.uk>; REDACTED@scotent.co.uk>;
REDACTED@gov.scot>; REDACTED@hient.co.uk>; REDACTED@hient.co.uk>;
REDACTED@trade.gov.uk>; REDACTED@trade.gov.uk>;
REDACTED@beis.gov.uk>; REDACTED@invest-trade.uk>
Subject: RE: Sumitomo Meeting 09/03 Scottish Gov support

Hi REDACTED,

Thanks for the note. I'm only free 09.00-09.30 or 11.00-11.30 tomorrow. If either suit do you want to issue a teams invite.

REDACTED

REDACTED | Head of Offshore Renewables Policy & Supply Chain Unit | Directorate for Energy and Climate Change | Scottish Government | 📧 REDACTED

From: REDACTED@trade.gov.uk>
Sent: 09 March 2023 11:48
To: REDACTED@gov.scot>; REDACTED@beis.gov.uk>
Cc: REDACTED@gov.scot>; Stephen Baker (External)
<Stephen.Baker@scotent.co.uk>; REDACTED@scotent.co.uk>;
REDACTED@gov.scot>; REDACTED@hient.co.uk>; REDACTED@hient.co.uk>;
REDACTED@trade.gov.uk>; REDACTED@trade.gov.uk REDACTED
@beis.gov.uk>; REDACTED@invest-trade.uk>
Subject: RE: Sumitomo Meeting 09/03 Scottish Gov support

Hi all,

Do you have time tomorrow to speak to Allan and I on the below? REDACTED

Thanks,
REDACTED

From: REDACTED (TRADE)
Sent: 09 March 2023 11:40
To: Minister INVESTMENT (TRADE) <minister.investment@trade.gov.uk>
Cc: REDACTED@fcdo.gov.uk>; REDACTED@trade.gov.uk>;
REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk REDACTED
@beis.gov.uk>; REDACTED@trade.gov.uk>; Director's Office Sustainability and
Infrastructure <SustainabilityandInfrastructure.Director@trade.gov.uk>;
REDACTED@trade.gov.uk>; REDACTED@officeforinvestment.gov.uk>;
REDACTED@fcdo.gov.uk>; REDACTEDI@trade.gov.uk>; DBT Ministerial
Submissions <DITMinisterialSubmissions@trade.gov.uk>; Strategy Unit

<strategyunit@trade.gov.uk>; News Desk <newsdesk@trade.gov.uk REDACTED@trade.gov.uk>; Iseabail MACTAGGART (TRADE) <Iseabail.Mactaggart@trade.gov.uk>; REDACTED@trade.gov.uk>; REDACTED@fcdo.gov.uk>; REDACTED@trade.gov.uk>; Stephen Baker (External) <Stephen.Baker@scotent.co.uk>; REDACTED@gov.scot; REDACTED@beis.gov.uk>; REDACTED@beis.gov.uk>; REDACTED@beis.gov.uk>
Subject: RE: Sumitomo Meeting 09/03

Hi REDACTED,

Thanks and noted on Scottish Gov to understand what funding support they can offer. I'll reach out to them today. Cc.ing those relevant for the readout below (inc. Scottish Gov)

REDACTED

Lord Johnson raised that the project is very exciting and Sumitomo can plug the supply chain gaps in the UK well. In terms, of support there are many routes which the UK can support you and the team will work closely with Sumitomo over the next couple of weeks to offer an understanding to Sumitomo. Areas like UKEF and freeports are crucial to this. Lord Johnson highlighted that timelines are very tight.

Lord Johnson outlined that long-term orders cannot be mandated in the UK as we **do not** have any local content requirements. We are hoping to launch a call for evidence soon that should outline our potential approach to non-price factors in the UK which Sumitomo would be interested in. Lord Johnson is aware of the risks of other countries are posing but the UK still has a strong offer.

Lord Johnson highlighted that Japan and UK are closely linked in many ways, democracies, cultures and economies. **Action for post:** Lord Johnson requested to meet Sumitomo when he is in Tokyo. Lord Johnson also highlighted a VVIP is coming in May and it would be great to link some form of announcement to the VVIP's visit.

REDACTED

REDACTED. They cannot breach subsidy control. **Action for REDACTED:** ensure all the avenues are clear and clearly highlight potential UK Gov and Scottish offer.

REDACTED

REDACTED stressed that we are talking to the developers to support Sumitomo as much as possible.

Final Action for REDACTED and REDACTED: REDACTED and REDACTED to update Minister regularly on progress and work with Scottish Government on the UK's offer.

Thanks,
REDACTED

From: Minister INVESTMENT (TRADE) <minister.investment@trade.gov.uk>
Sent: 09 March 2023 10:16
To: REDACTED@trade.gov.uk>
Subject: Sumitomo Meeting 09/03

Hi REDACTED,

Thanks for the meeting today and agreeing to send the readout.

REDACTED

Best wishes,

REDACTED

REDACTED | Private Secretary to the Minister for Investment
Department for Business and Trade | Old Admiralty Building, London, SW1A 2DY |

Annex C – Email 11

From: REDACTED@gov.scot>
Sent: 23 February 2023 11:10
To: REDACTED@beis.gov.uk>; REDACTEDbeis.gov.uk>; REDACTEDI@beis.gov.uk>
Cc: REDACTED@gov.scot>; REDACTED@gov.scot>
Subject: RE: Sumitomo

Hi REDACTED,

Yes a chat would be good.

This week is a bit challenging but free on Tuesday from 09.00-11.00 if folk are free then.

REDACTED

REDACTED | Head of Offshore Renewables Policy & Supply Chain Unit | Directorate for Energy and Climate Change |

From REDACTED@beis.gov.uk>
Sent: 23 February 2023 09:46
To: REDACTED@gov.scot>; REDACTED@beis.gov.uk>; REDACTED@beis.gov.uk>
Cc: REDACTED@gov.scot>; REDACTED@gov.scot>
Subject: RE: Sumitomo

REDACTED

I also think we need to chat about what is actually possible on REDACTED and therefore how we proceed? You free soon.

REDACTED



Department for
Energy Security
& Net Zero

REDACTED
Head of Offshore Wind Investment
☎ REDACTED |
AB1 Building, Crimon Place, Aberdeen, AB11 0BJ
www.gov.uk/beis

From: REDACTED@gov.scot>
Sent: Wednesday, February 22, 2023 5:51 PM
To REDACTED@beis.gov.uk>; REDACTED@beis.gov.uk>; REDACTEDI@beis.gov.uk>
Cc: REDACTED@gov.scot>;
Subject: Sumitomo

Evening gents

As we endeavour to work out the funding stack for the Sumitomo proposal, I would be grateful if you could assist drawing on your experience of dealing with OWMIS.

REDACTED

REDACTED

Happy to discuss.

REDACTED

**REDACTED | Head of Offshore Renewables Policy & Supply Chain Unit |
Directorate for Energy and Climate Change | The Scottish Government |
Currently Working from Home |REDACTED| MS Teams**

Annex C – Email 12

From: REDACTED@trade.gov.uk>

Sent: 01 February 2023 07:45

To: REDACTED@beis.gov.uk>; REDACTED@hient.co.uk>;
REDACTED@hient.co.uk>

Cc: REDACTED@scotent.co.uk>; Stephen Baker (External)
<Stephen.Baker@scotent.co.uk>; REDACTED@trade.gov.uk>;
REDACTED@gov.scot>; REDACTED@beis.gov.uk>; REDACTED@trade.gov.uk>;
Iseabail MACTAGGART (TRADE)
<Iseabail.Mactaggart@trade.gov.uk>; REDACTED@trade.gov.uk>;
REDACTED@gov.scot>

Subject: RE: Project REDACTED (SEI) - strictly private and confidential

Hi REDACTED and REDACTED,

Is it worth catching up early next week on the progress with their business case and the new submitted information? Happy to provide an update on the Ministerial meeting we had last week as well.

Thanks,
REDACTED

From: REDACTED@linklaters.com>

Sent: 25 January 2023 17:07

To: REDACTED@hient.co.uk>

Cc: Stephen.Baker@scotent.co.uk; REDACTED@scotent.co.uk; -
REDACTED@sei.co.jp; REDACTED@sei.co.jp; REDACTED@sei.co.jp;
REDACTED@sei.co.jp; REDACTED@trade.gov.uk>;
REDACTED@linklaters.com>; REDACTED@linklaters.com>;
REDACTED@linklaters.com>; REDACTED@linklaters.com>;
REDACTED@scotent.co.uk>; Stephen Baker <Stephen.Baker@scotent.co.uk>;
REDACTED@hient.co.uk>; REDACTED@hient.co.uk>; REDACTED@hient.co.uk>;
REDACTED@hient.co.uk>; REDACTED@hient.co.uk>; REDACTED@trade.gov.uk>;
REDACTED@trade.gov.uk>; Taylor, Allan (Clean Electricity)
<allan.taylor@beis.gov.uk>; REDACTED@linklaters.com>

Subject: RE: Project REDACTED (SEI) - strictly private and confidential

Dear REDACTED,

Please see attached SEI's responses to HIE's additional questions. As with the business plan, these responses contain commercially sensitive information of SEI and so we would be grateful if you could please confirm that this will be treated confidentially and only shared / discussed on a need-to-know basis within HIE / government.

Please do let us know if you have any questions.

Kind regards,
REDACTED

REDACTED | Linklaters LLP | London

From: REDACTED@hient.co.uk>
Sent: 23 January 2023 16:56
To: REDACTED@linklaters.com>
Cc: Stephen.Baker@scotent.co.uk; REDACTED@scotent.co.uk;
REDACTED@sei.co.jp; REDACTED@sei.co.jp; REDACTED@sei.co.jp;
REDACTED@sei.co.jp; REDACTED@trade.gov.uk; REDACTED@linklaters.com>;
REDACTED@linklaters.com>; REDACTED@linklaters.com>;
REDACTED@linklaters.com>; REDACTED@scotent.co.uk>; Stephen Baker
<Stephen.Baker@scotent.co.uk>; REDACTED@hient.co.uk>;
REDACTED@hient.co.uk>; REDACTED@hient.co.uk>; REDACTED@hient.co.uk>;
REDACTED@hient.co.uk>; REDACTED@trade.gov.uk;
REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>
Subject: RE: Project REDACTED (SEI) - strictly private and confidential

Hi REDACTED

I have been able to open your second file.

Many thanks

REDACTED

From: REDACTED@linklaters.com>
Sent: 23 January 2023 16:01
To: REDACTED@hient.co.uk>
Cc: Stephen.Baker@scotent.co.uk; REDACTED@scotent.co.uk;
REDACTED@sei.co.jp; REDACTED@sei.co.jp; REDACTED@sei.co.jp;
REDACTED@sei.co.jp; REDACTED@trade.gov.uk; REDACTED@linklaters.com>;
REDACTED@linklaters.com>; REDACTED@linklaters.com>;
REDACTED@linklaters.com>; REDACTED@scotent.co.uk>; Stephen Baker
<Stephen.Baker@scotent.co.uk>; REDACTED@hient.co.uk>;
REDACTED@hient.co.uk>; REDACTED@hient.co.uk>; REDACTED@hient.co.uk>;
REDACTED@hient.co.uk>; REDACTED@trade.gov.uk;
REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>
Subject: RE: Project REDACTED (SEI) - strictly private and confidential

Hi REDACTED

The file is not password protected but we are checking with our IT team to see if they know what might be happening.

I've emailed you separately with a fresh spreadsheet but I'm hoping if the problem persists our IT team may be able to resolve it (they may need to speak to your IT team).

Regards
REDACTED

REDACTED | T REDACTED | M REDACTED | Linklaters LLP | London

From: REDACTED@hient.co.uk>
Sent: 23 January 2023 15:31

To: REDACTED@linklaters.com>
Cc: Stephen.Baker@scotent.co.uk; REDACTED@scotent.co.uk;
REDACTED@sei.co.jp; REDACTED@sei.co.jp; REDACTED@sei.co.jp;
REDACTED@sei.co.jp; REDACTED@trade.gov.uk; REDACTED@linklaters.com>;
REDACTED@linklaters.com>; REDACTED@linklaters.com>;
REDACTED@linklaters.com>; REDACTED@scotent.co.uk>; Stephen Baker
<Stephen.Baker@scotent.co.uk>; REDACTED@hient.co.uk>;
REDACTED@hient.co.uk>; REDACTED@hient.co.uk>; REDACTED@hient.co.uk>;
REDACTED@hient.co.uk>; REDACTED@trade.gov.uk>;
REDACTED@beis.gov.uk>
Subject: RE: Project REDACTED (SEI) - strictly private and confidential

Dear REDACTED

Further to my last, the spreadsheet appears to have external links in it to other information. It may be that it is these links that are preventing opening. In order to ensure smooth file opening, please could the model be sent with all necessary information in the digital file and not password protected.

Many thanks

REDACTED

From: REDACTED@linklaters.com>
Sent: 20 January 2023 15:03
To: REDACTED@hient.co.uk>
Cc: Stephen.Baker@scotent.co.uk; REDACTED@scotent.co.uk;
eREDACTED@sei.co.jp; REDACTED@sei.co.jp; REDACTED@sei.co.jp;
REDACTED@sei.co.jp; REDACTED@trade.gov.uk; REDACTED@linklaters.com>;
REDACTED@linklaters.com>; REDACTED@linklaters.com>;
REDACTED@linklaters.com>; REDACTED@scotent.co.uk>; Stephen Baker
<Stephen.Baker@scotent.co.uk>
Subject: RE: Project REDACTED (SEI) - strictly private and confidential

Private and Confidential – contains business secrets

REDACTED

Please see an updated draft business plan attached without the previous redactions.

We understand that SEI hopes to be able to provide responses to HIE's additional questions next week, and we will keep you updated in this regard.

Given that the business plan contains commercially sensitive information of SEI, we would be grateful if you can confirm that this will be treated confidentially and only shared/discussed on a need to know basis within HIE/government.

Kind regards
REDACTED

REDACTED | T +REDACTED | M REDACTED | Linklaters LLP | London

From: REDACTED@linklaters.com>
Sent: 19 January 2023 08:06
To: REDACTED@hient.co.uk>
Cc: Stephen.Baker@scotent.co.uk; REDACTED@scotent.co.uk;
REDACTED@sei.co.jp; REDACTED@sei.co.jp; REDACTED@sei.co.jp;
REDACTED@sei.co.jp; REDACTED@trade.gov.uk; REDACTED@linklaters.com>;
REDACTED@linklaters.com>; REDACTED@linklaters.com>;
REDACTED@linklaters.com>; REDACTED@scotent.co.uk>; Stephen Baker
<Stephen.Baker@scotent.co.uk>
Subject: Re: Project REDACTED (SEI) - strictly private and confidential

REDACTED

Thanks for your email. We are liaising with SEI and will revert as soon as possible.

Kind regards
REDACTED

REDACTED T +REDACTED | **M** +REDACTED | **Linklaters LLP** | London

On 18 Jan 2023, at 22:40, REDACTED@hient.co.uk> wrote:

Caution: External email.
REDACTED

I have reviewed the appendix to the business plan. On my copy, all numerical values for cost and revenue items have been redacted and so we have no way of analysing sensitivities in the model nor commenting on its accuracy or the appropriateness of some of its cost values in relation to an operation in the UK. Was this intentional? Reading the document detailing the assumptions it would appear it might not be so. Similarly for capital expenditure we need to understand the detail referred to in the appendices; that too has been redacted in my version.

I look forward to receiving a version with the supporting detail present as soon as possible, in order that we may proceed with the due diligence on SEI's application.

Kind regards

REDACTED

Area Manager – Inner Moray Firth
Highlands and Islands Enterprise
REDACTED

From: REDACTED@linklaters.com>
Sent: 13 January 2023 19:07
To: REDACTED@hient.co.uk>; REDACTED@trade.gov.uk
Cc: Stephen.Baker@scotent.co.uk; REDACTED@scotent.co.uk;

REDACTED@sei.co.jp; REDACTED@sei.co.jp; REDACTED@sei.co.jp;
REDACTED@sei.co.jp; REDACTED@linklaters.com>;
REDACTED@linklaters.com>; REDACTED@linklaters.com>;
REDACTED@linklaters.com>

Subject: Project REDACTED (SEI) - strictly private and confidential

Private and Confidential – contains business secrets

REDACTED, REDACTED

By way of introduction, Linklaters represent Sumitomo Electric Industries (SEI) with respect to its potential project to build a factory for the manufacturing of high and medium voltage offshore power cables at REDACTED in the Highlands of Scotland REDACTED.

We understand that, following submission of an initial briefing paper by SEI on 4 November 2022, HIE requested certain information from SEI REDACTED. In this context, we have attached a (i) detailed business plan for REDACTED; and (ii) a covering submission to assist in your review. As explained in the covering submission, SEI intends to provide a response to HIE's specific questions in due course.

SEI notes that the timing is tight to meet the deadline for SEI's board meeting on the 27 March (to consider the project) and really appreciate your efforts in support of this. Please do let us know if there is anything else that SEI need to provide or clarify to support the application.

Kind regards

REDACTED

REDACTED
REDACTED

Linklaters LLP | One Silk Street | London EC2Y 8HQ | www.linklaters.com

Annex C – Email 13

From: REDACTED@trade.gov.uk>
Sent: 27 January 2023 13:35
To: REDACTED@gov.scot>; REDACTED@scotent.co.uk>;
REDACTED@fcdo.gov.uk>
Cc: REDACTED@trade.gov.uk>; REDACTED@gov.scot>;
REDACTED@beis.gov.uk>; Stephen Baker (External)
<Stephen.Baker@scotent.co.uk>; REDACTED@beis.gov.uk>;
REDACTED@beis.gov.uk>
Subject: RE: Sumitomo meeting Lord Johnson

Afternoon REDACTED,

Main takeaway for you heightened in yellow. I've told PO they should reach out to yourself, REDACTED. Hope that's OK?

Any questions just give me a shout and have a great weekend.

Readout below:

Sumitomo **27th January 2023**

Attendees: Lord Johnson, Yasuyuki Shibata, Toshiyuki Furuhashi, Tetsuya Kimura, REDACTED, REDACTED, REDACTED (PS)

- DJ glad to be Sumitomo's link into HMG.
- YS noted they will make an investment decision in March – importance for energy security for the UK to have a cable factory here. Demand for cable will far outstrip supply. Sumitomo want a stable market for the long term, with Government support. Setting up a factory requires a large investment, especially coming from the Far East.
- DJ want Sumitomo to be incentivised to come here and the opportunities are phenomenal. Cabling will be essential. DJ noted the tax benefits of a freeport. AC noted the benefits up to 2030 and 2050.
- UK is the world leader in wind, and there is great expertise – ahead of our European competitors. We have the staff and technology to help them develop. The export opportunities from the UK are huge. We are building tariff and quota free access to the rest of the world, including CPTPP, Australia, NZ etc, and India – which needs a giant offshore wind capability, especially in a Freeport. Specific chapters in the FTA accelerate exports of green technology. We will work with Sumitomo to see incentives in Scotland, make the risk more symmetrical. This will build a high profit business.
- Sumitomo produce an interconnection cable, and an offshore wind connection cable – by the end of February they need some visibility in particular order certainty for them to take FID.

- Minister Stuart and DJ will be speaking to developers, and providing value to the supply chain, with a focus on areas such as sustainability. Sumitomo agreed that the UK does this well. If the UK does not have domestic production, it must import it. This is a great priority for the UK.
- DJ suggested a presentation to their Board, and Sumitomo were very pleased to accept. **REDACTED to lead.**
- As a follow up to Scottish Cities on Wednesday – DJ would like to write a letter to them about Sumitomo. DJ would like Scottish FDI meeting ASAP. **Private office to lead.**
- Sumitomo are concerned REDACTED Sumitomo asked for assistance. **REDACTED to Lead** working with SDI.
- DJ going to Japan, could a meeting with Sumitomo be added to the programme? **Private office to lead. @REDACTED)** one for you to note.
- DJ requested the sector team keep him updated regularly on Sumitomo and he wants to see their investment prioritised. **REDACTED to lead.**

Annex C Email 14

From: REDACTED@trade.gov.uk>
Sent: 23 January 2023 10:13
To: REDACTED@gov.scot>; REDACTED@scotent.co.uk>
Cc: REDACTED@trade.gov.uk>; REDACTED@trade.gov.uk>; <REDACTED@gov.scot>; REDACTED@gov.scot>; REDACTED@beis.gov.uk>
Subject: RE: Sumitomo meeting Lord Johnson

Yes it will cover the below alongside the importance of grid and supply chain development in the UK to meet our deployment targets.

Thanks,
REDACTED

From: REDACTED@gov.scot>
Sent: 23 January 2023 10:04
To: REDACTED@trade.gov.uk>; REDACTED@scotent.co.uk>
Cc: REDACTED@trade.gov.uk>; REDACTED@trade.gov.uk>; REDACTED@gov.scot>; REDACTED@gov.scot>; REDACTED@beis.gov.uk>
Subject: RE: Sumitomo meeting Lord Johnson

Hi REDACTED

Thanks for confirming.

I assume the Minister's headline messaging will be upbeat and reinforcing the messaging around collaborative working to secure the facility in Scotland.

Look forward to receiving a read-out.

REDACTED

REDACTED Head of Offshore Renewables Policy & Supply Chain Unit | Directorate for Energy and Climate Change | Scottish Government | 5 Atlantic Quay | 150 Broomielaw | Glasgow G2 8LU | REDACTED

From: REDACTED@trade.gov.uk>
Sent: 23 January 2023 08:51
To: REDACTED@scotent.co.uk>; REDACTED@gov.scot>
Cc: REDACTED@trade.gov.uk>; REDACTED@trade.gov.uk>
Subject: Sumitomo meeting Lord Johnson

Morning REDACTED,

Just to confirm the Sumitomo board is meeting this Friday at 10:30 am with our Minister for investment, Dominic Johnson. I'll you and Simon know if any major updates.

Thanks,
REDACTED

Annex C – Email 15

From: REDACTED@gov.scot>
Sent: 05 October 2022 10:25
To: REDACTED@hient.co.uk>; REDACTED@trade.gov.uk>; Stephen Baker <Stephen.Baker@scotent.co.uk>; REDACTED@scotent.co.uk>; REDACTED@scotent.co.uk>; REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>; REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>; REDACTED@hient.co.uk>; REDACTED@hient.co.uk>
Cc: REDACTED@hient.co.uk>; REDACTED@gov.scot>; REDACTED@gov.scot>; REDACTED@gov.scot>
Subject: RE: Meeting with DIT, BEIS and Scottish Government

REDACTED,

I would very much welcome a conversation to ensure there is clear messaging when engaging with Sumitomo, as you say. I can make both suggested times but have a hard stop of 0930 on the Friday option for another call.

REDACTED

REDACTED | Head of Offshore Renewables Policy & Supply Chain Unit | Directorate for Energy and Climate Change | 📧 REDACTED

From: REDACTED@hient.co.uk>
Sent: 05 October 2022 10:17
To: REDACTED@trade.gov.uk>; Stephen Baker <Stephen.Baker@scotent.co.uk>; REDACTED@scotent.co.uk>; REDACTED@scotent.co.uk>; REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>; REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>; REDACTED@hient.co.uk>; REDACTED@hient.co.uk>; REDACTED@gov.scot>
Cc: REDACTED@hient.co.uk>; REDACTED@gov.scot>
Subject: FW: Meeting with DIT, BEIS and Scottish Government

Morning all

Adding my colleagues REDACTED and REDACTED who will be best placed to meet with the company to walk through the application process for Scottish Government funds. Please could I ask you to include them in the discussion with the company when it's arranged.

Given the scale of the initial ask from the company I'm anticipating it could potentially require funds from both UK and Scottish Governments. If this is the case it would be helpful come together in advance of the meeting with the client to ensure that they receive clear, joined up messaging on the application process. This could be broadly:

- UK and Scottish Governments welcome the proposal which is aligned with the ambitions to secure higher levels of Scottish and UK content in OSW

- With public and private partners we'll work to determine the appropriate support to secure the investment
- In the event that both UK and Scottish Government funds are required, two applications will need to be made but we'll work to ensure that respective processes and information requests are aligned to avoid duplication of effort from Sumitomo
- Further detail on the types of information we'll request, high level insight on respective process & timings and provide comfort how we'll align in the event that different sources of public funds are required.

I know an early UK time is appreciated by colleagues in Japan. How would people be placed for 08:00 tomorrow Thu 6th or 08:30 on Friday the 7th for a discussion amongst potential funding partners ahead of the application process walk through with the client?

Kind regards
REDACTED

REDACTED

Head of Energy Industries
Highlands and Islands Enterprise | Iomairt na Gàidhealtachd 's nan Eilean

From: REDACTED@trade.gov.uk>

Sent: 04 October 2022 11:19

To REDACTEDi@sei.co.jp>

Cc: REDACTED@scotent.co.uk>; REDACTED@scotent.co.uk>;

REDACTED@hient.co.uk>; REDACTED@scotent.co.uk>;

REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>;

REDACTED@trade.gov.uk>; REDACTED@beis.gov.uk>

Subject: Meeting with DIT, BEIS and Scottish Government

Hi REDACTED,

It was great to catch-up in Hamburg. We agreed that it would be good to run through the processes of requesting grant funding support from UK Government and Scottish Government. Can I suggest that we catch-up towards the end of this week or early next with all parties to run through processes, do you have a preference on day?

Thanks,
REDACTED