

<b>Engagement title</b>	Monthly meeting with Scottish Enterprise CEO, Adrian Gillespie
<b>Engagement timings</b>	Wednesday 4 May 9.00-9.45
<b>Organisation</b>	Scottish Enterprise
<b>Venue and full address</b>	Click here to join the meeting Or call in (audio only) [REDACTED] United Kingdom, Edinburgh Phone Conference ID: [REDACTED]
<b>MACCS reference if any</b>	N/A
<b>Background/Purpose</b> (including invitation history)	Regular monthly strategic engagement with SE leadership.
<b>Relevance to core script</b>	Scottish Enterprise plays a fundamental role in supporting Scotland's economy. It is important that it continues to work in collaboration with partners to create a supportive environment that enables businesses in Scotland to grow and flourish.
<b>Meeting attendees</b>	Adrian Gillespie, SE CEO [REDACTED]
<b>Supplementary information/Sensitivities</b>	You last met Adrian Gillespie on 3 February. Ms Forbes met Adrian Gillespie and Lord Smith on 2 March.
<b>Twitter handles of main representatives, organisations</b>	@scotent
<b>Official support and mobile number</b>	Colin Cook, Director for Economic Development [REDACTED]
Annex A – Meeting agenda and points for discussion Annex B – Minute of previous SE CEO meeting on 3 February Annex C – Minute of Ms Forbes' Quarterly meeting with SE CEO and Chair on 2 March	

**Copy list**

Colin Cook	Richard Rollison
Karen McAvenue	[REDACTED]
DG Economy	[REDACTED]
[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]

Contact: [REDACTED], SE Sponsorship Team

## 1. NSET & Growth Capital

- **Update:** SE's draft three-year Corporate Plan (2022-25) was discussed by the SE Board at its meeting on 29 April. The draft Corporate Plan sets out areas in which SE already performs well and signals a clear intent to develop those further in line with the aims of NSET.
- SG NSET Delivery Plans have not yet been finalized, nor is the outcome of the RSR known. There are, therefore, challenges that timing presents in order to ensure that the plan is fully aligned to SG delivery expectations.
- SE is currently considering whether to publish in June, or to delay publication until later in the Summer once NSET delivery plans and the outcome of the RSR is clearer. If SE decides to push ahead with publication in June as planned, it might consider the option of refreshing the Plan in year 2 once the delivery plans in support of NSET have been agreed and put in place
- A key strand of NSET delivery focuses on the availability of **growth capital**. SE Growth Investments plays an important role in filling the gaps that exist due to a lack of availability of private capital.
- We are keen to better understand the role that SE plays within the Scottish investment landscape, and work together to review KPIs to better understand impact against policy priorities. This has already been discussed at a high level with SE, but is at an early stage.
- There is sensitivity around other gaps in the continuum of growth capital and how these will be filled. STER recommends setting up a Series A fund, which is committed to in the Global Capital Investment Plan (GCIP).
- **SNIB will be taking this forward, however, SE are keen to be involved. This item is an opportunity to discuss.**

### Discussion Points:

- Welcome the work that has gone into the draft **Corporate Plan** to date. Interested to know how the Board received the draft last week.
- Encourage SE to engage with SG as the plan continues to develop - the draft Plan will be submitted for consideration and approval by Ministers prior to publication.
- A key action in NSET is to deliver GCIP and in particular, improving access to private **capital for business investment and growth**.
- What impact is SE's investment activity currently having on our policy ambitions to create a world-class scaling ecosystem?
- What do we need to measure to understand impact of delivery?
- Where are the gaps in investment markets that we need to fill in the short term and crowd investment into in the long term?

## 2. SE's role in Grangemouth Future Industry Board

- **Issue:** SE and SG are joint chairs on the Grangemouth Future Industry Board (GFIB). SG has sought SE to commit more resources to support the activities of the Board, and SE (including Adrian Gillespie) have been open to this but note that SE has many competing resource priorities.
- This item has been added to the agenda as an opportunity to reiterate the importance of the project.

### Discussion Points - importance of Grangemouth:

- At least £1.7bn of public and private sector funding has been announced for the cluster across various projects and major investments. Welcome the work of GFIB to maximise the benefits of this investment.
- SE is a key partner in the GFIB. Its representative on the Board, Derek Shaw (SE Commercial Director) jointly chairs the Board with Andy Hogg, Deputy Director for Energy Industries at SG. SE therefore has a vital role to play.
- Welcome any thoughts Adrian may have on how to strengthen the Board's work and/or wider Grangemouth activity.

### Background:

- Grangemouth is Scotland's largest manufacturing cluster, and a source of knowledge, skills and expertise in chemicals, engineering, refining and port management.
- It also accounts for 30% of all of our industrial emissions, equating to just under 10% of Scotland's carbon emissions overall. It is therefore critical to meeting our legally binding climate targets.
- The cluster provides a range of products and services that are vital for the functioning of the economy, including most of Scotland's road fuels and 100% of our aviation fuel. Scottish Government wants to see this incredibly important role remain, but in a net zero world.
- Grangemouth has an important role to play in unlocking decarbonisation across the economy, and the country not only in the products it provides but with its significant hydrogen and carbon capture potential. Essential that the public sector, industry, and the public coalesce around this work.
- Futureproofing this vital industrial hub will help support a long-term, sustainable future for Grangemouth.

### **3. SE's role in Regional Industry Engagement**

- **Issue:** oral update from SE. This item has been requested by SE. SE has not been clear what it specifically wants to discuss under this item, however policy colleagues have indicated it is likely to be a discussion around the Business Principles Agreement. We have therefore provided possible discussion points on this below.

### Discussion points:

- As Adrian will be aware, we published the Business Principles Agreement, marking a new era of cooperation between the Scottish Government and business.
- This agreement sets out the principles which will underpin genuine partnership working between the Scottish Government and business to deliver a diverse, entrepreneurial and profitable business base able to provide secure jobs, support communities, nurture innovation and foster sustainability as we transition to a net zero economy.
- Keen that we are engaging with as many businesses as possible and that our relationship extends beyond an account management one so those companies who work with SE – and the other enterprise agencies – have the opportunity to share their wider views and more importantly their ideas about how we work with can help shape overall business and economic policy, delivering our economic recovery in genuine partnership with business.

Background:

- SE has an important role in helping SG identify companies we should have a stronger relationship with – not just account managed companies, but companies whose views can help shape overall business and economic policy.
- SG is keen for SE to help bridge those relationships so that we can continue to build better partnerships with business.

4.

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

## 5. Russia

- **Issue:** trade with Russia is not a priority export market for Scotland and exports to Russia represented less than 1% of total Scottish exports in 2019. However, this is an opportunity for SE to provide an update on ongoing issues related to the situation in Ukraine.

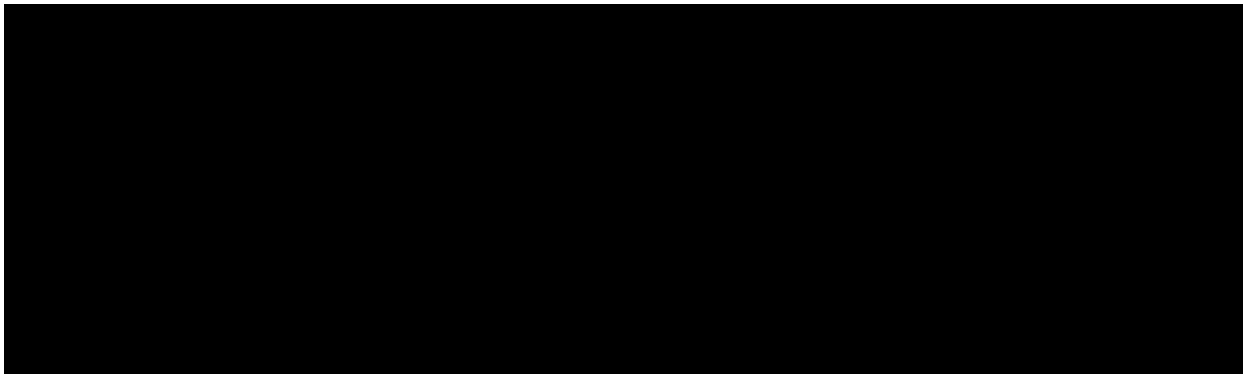
### Discussion Points:

- The situation in Ukraine remains critical. Understand Russia isn't a priority market for Scottish exports, but that we've had a positive response from companies voluntarily pausing exports.
- Has SE received any feedback from its clients on sanctions? *(the last update to officials was mid-April and noted only 4 enquires - 2 on business support, 1 on language training support for Ukrainian refugees, and 1 company seeking details on how to support housing for refugees).*

### Background:

- HMRC goods exports data showed that in 2020, 457 businesses in Scotland exported goods to Russia while 152 businesses imported goods from Russia.
- In February 2022, SDI reported that they were aware of 17 Scottish exporters with existing business in Russia and 17 further companies 'aspiring to export to Russia'. Of the latter, SDI's view is that not exporting to Russia will not be a problem for these companies, but as it was part of their medium/long term plans, alternate markets will need to be found.
- Business response to the Cabinet Secretary's letter of 3 March encouraging them to stop trading with Russia has largely been positive with a number of businesses voluntarily pausing their exports to Russia including: [REDACTED]
- The enterprise agencies are also aware of 68 enquiries regarding Ukraine, Russia and Belarus direct to the UK Government Export Support Service as of 6 April (the most recent data available). Of these 44 enquiries were business related while 24 were humanitarian in nature.
- The enterprise agencies raised the challenge around lack of data on the resolutions provided to companies by the Export Support Service. This issue has been raised with DIT and it appears to be a technical one which they are working to resolve.

## AOB






**Minister for Business, Trade, Tourism and Enterprise  
Regular Catch-up with Scottish Enterprise CEO**

**4 May 2022**

**Attendees:**

- Ivan McKee MSP, Minister for Business, Trade, Tourism and Enterprise
- Adrian Gillespie, CEO, Scottish Enterprise

Scottish Government:

- Colin Cook, Director of Economic Development
  - Richard Rollison, Director of International Trade and Investment
- 

**Purpose**

Regular monthly strategic engagement with Scottish Enterprise (SE) leadership.

**During the discussion it was noted:**

**NSET**

1. The SE Board had undertaken two conversations on NSET and SE's role. SE indicated an approach to focus on its strengths - International, Innovation and Investment - in both its Corporate Plan and response to NSET ambitions. SE aimed to finalise its Corporate Plan in June, but it was still unclear if it would be published at this time or circulated internally only, with publication at a time that will align with other Agency publications. Adrian Gillespie would liaise with Colin Cook on publication plans.
2. The Minister welcomed the focus on the three 'I's and encouraged SE to consider how best to utilise existing resources to deliver the biggest impact. He stressed the importance of clear communication of areas SE planned to deprioritise. Adrian Gillespie confirmed resource considerations were already underway.
3. Richard Rollison suggested a conversation with SE on investment policy may be valuable, with a view to exploring potential opportunities to develop new approaches and build on Scotland's successes to date.
4. SE highlighted structural changes aimed at strengthening existing links between the SE Rapid Response team and Account Managers. Colin Cook noted SG had established its own Rapid Response team and agreed to discuss with SE to ensure no duplication occurred.

**AP: Colin Cook to discuss Rapid Response work and Corporate Plan publication with Adrian Gillespie.**

**SE's role in Grangemouth Future Industry Board**

5. The Minister welcomed any thoughts from SE on how to strengthen the work of the Grangemouth Future Industry Board (GFIB), which SE and SG co-chair. Adrian Gillespie

noted SE were leading on some of the Grangemouth Future's work-streams, and confirmed SE was considering how to allocate more resource to the work.

## **Russia**

7. There was no change on the issue of sanctions since the previous meeting. SDI continued to work with those companies impacted by the sanctions regime.

## **Regional Industry Engagement**

8. Adrian Gillespie noted SE's work with Opportunity North East (ONE) as a strong example for other regional partnerships to learn from and sought SE's views on future modelling or regional industry engagement. The Minister noted the importance of a joint approach and having reps in the right geographical areas to target local strengths, but also the limitations of SE's ability to fully respond given resource limitations. Colin Cook noted the importance of ensuring that regional activity does not feel at a disadvantage if it happens to not be covered by HIE and SOSE and undertook to discuss with SE in order to explore how best regional support can be delivered.

**AP: Colin Cook to discuss regional engagement with SE.**

## **SE Updates**

9. SE continued to liaise with South Ayrshire Council, Ayrshire Growth Deal partners and investors [REDACTED]

10. SE was hopeful that a way forward had been found [REDACTED]

## **AOB**

[REDACTED]

12. Mr Gillespie noted recent discussion with stakeholders around the German Hydrogen market, and Scotland's position to take advantage of it. SE and SNIB had also discussed a joint project involving this potential market. The Minister was supportive of this and Richard Rollison confirmed there was an SG 2025 Hydrogen Market plan in development, but thought could be given to how to accelerate the process.

**AP: Richard Rollison to arrange for SG DITI and Hydrogen leads and SDI/SE to have discussions with UKG's Department for International Trade.**

**Scottish Enterprise Sponsorship Team  
May 2022**



**From:** [REDACTED] **On Behalf Of** Minister for Business, Trade, Tourism & Enterprise  
**Sent:** 23 May 2022 11:17  
**To:** [REDACTED]  
**Cc:** Director of Economic Development; Director of International Trade and Investment;  
[REDACTED] [REDACTED] [REDACTED] [REDACTED] [REDACTED] ;  
RED Deputy Director  
**Subject:** RE: Minutes - Ministerial Meeting - SE CEO and Mr McKee - 4 May 2022 - minute

[REDACTED] ,

Many thanks. Mr McKee is content to approve the below.

Kind regards,

[REDACTED]

[REDACTED]

Deputy Private Secretary to Minister for Business, Trade, Tourism & Enterprise – Ivan McKee

The Scottish Government | St Andrew's House, Regent Road, Edinburgh, EH1 3DG

T: [REDACTED] | E: [MinisterBTTE@gov.scot](mailto:MinisterBTTE@gov.scot)

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**From:** [REDACTED]  
**Sent:** 19 May 2022 13:45  
**To:** Minister for Business, Trade, Tourism & Enterprise  
**Cc:** Director of Economic Development; Director of International Trade and Investment;  
[REDACTED] [REDACTED] [REDACTED] [REDACTED] [REDACTED]  
; RED Deputy Director <[REDDD@gov.scot](mailto:REDDD@gov.scot)>  
**Subject:** Minutes - Ministerial Meeting - SE CEO and Mr McKee - 4 May 2022 - minute

### **Minister for Business, Trade, Tourism & Enterprise**

Please find attached a draft minute from Mr McKee's meeting with Adrian Gillespie on 4<sup>th</sup> May. Apologies for the delay in getting this to you.

Please do let me know if Mr McKee has any comments.

Many thanks

[REDACTED]

[REDACTED]

Scottish Enterprise Sponsorship Manager | Regional Economic Development

Division | Directorate for Economic Development

The Scottish Government | 5 Atlantic Quay | Glasgow | G2 8LU | Tel: [REDACTED]

| **Mob:** [REDACTED]

### **Scottish trade with Russia and SDI Trade Support**

- HMRC goods exports data showed that in 2020, 457 businesses in Scotland exported goods to Russia while 152 businesses in Scotland imported goods from Russia.
- Russia is not a priority export market for Scotland and exports to Russia represented less than 1% of total Scottish exports in 2019.
- In Feb 2022 SDI reported that they were aware of 17 Scottish exporters with existing business in Russia and 17 further companies 'aspiring to export to Russia'. Of the latter, the SDI view is that not exporting to Russia will not be a problem for these companies, but as it was part of their medium/long term plans, alternate markets will need to be found.

### **Business enquires and support for businesses to stop trade with Russia**

- The business response to the Cabinet Secretary's letter of 3 March encouraging them to stop trading with Russia has largely been positive with a number of businesses voluntarily pausing their exports to Russia including: [REDACTED]
- A small number of companies have raised issues with stopping trade with Russia with SG and SDI – these have focused on the financial implications in terms of lost trade and the lack of financial support from either the UK Government and Scottish Government to compensate for lost trade.
- The Enterprise Agencies have reported that the volume of business enquiries regarding Russia remains low. As of 12 April, Scottish Enterprise had received four company enquiries regarding Russia, Ukraine or Belarus. Two of these enquiries were related to support for lost business due to the economic measures taken against Russia, one was regarding how a company could support housing people coming as refugees from Ukraine, and the final enquiry was regarding grant funding to support language training for Ukrainians coming to the UK.
- The Enterprise Agencies are also aware of 68 enquiries regarding Ukraine, Russia and Belarus direct to the UK Government Export Support Service as of 6 April (the most recent data available). Of these 44 enquiries were business related while 24 were humanitarian in nature.
- The Enterprise Agencies raised the challenge around lack of data on the resolutions provided to companies by the Export Support Service. This issue has been raised with DIT and it appears to be a technical one which they are working to resolve.

**From:** [REDACTED]  
**Sent:** 27 April 2022 12:23  
**To:** [REDACTED]

[REDACTED] Barnes D (David)

<[David.Barnes@gov.scot](mailto:David.Barnes@gov.scot)>

**Subject:** RE: Mr McKee meeting SE CEO - seeking briefing contributions

[REDACTED]

Please see attached some light touch background briefing on SDI and trade support for Russia for Mr McKee's meeting with the SE CEO.

Thanks

[REDACTED] **Senior Policy Adviser | Trade Support | Directorate for International Trade & Investment | Scottish Government**

5 Atlantic Quay | 150 Broomielaw | Glasgow | G2 8LU |

Mob: [REDACTED] | Email: [REDACTED]

Find us on Twitter [@DITScotland](https://twitter.com/DITScotland)



Directorate for  
International Trade  
& Investment



**From:** [REDACTED]  
**Sent:** 27 April 2022 10:29  
**To:** [REDACTED]  
**Cc:** [REDACTED]

[REDACTED] Barnes D (David)

<[David.Barnes@gov.scot](mailto:David.Barnes@gov.scot)>

**Subject:** RE: Mr McKee meeting SE CEO - seeking briefing contributions

---

Thanks [REDACTED]

I wasn't aware [REDACTED] had already responded. I would also be grateful to see [REDACTED]'s contribution.

Much appreciated.

[REDACTED]

**From:** [REDACTED]  
**Sent:** 27 April 2022 10:24  
**To:** [REDACTED]

[REDACTED] Russia Sanctions Coordination

<[RussiaSanctionsCoordination@gov.scot](mailto:RussiaSanctionsCoordination@gov.scot)>; [REDACTED] Barnes D  
(David) <[David.Barnes@gov.scot](mailto:David.Barnes@gov.scot)>

**Subject:** RE: Mr McKee meeting SE CEO - seeking briefing contributions

Hi [REDACTED]

[REDACTED] has already come back on this yesterday to say he'll discuss with [REDACTED] and provide a contribution on the Russia impact. There seems to be a slight diversion of chains, so just closing the loop on who'll provide that.

No contribution required from me, but would appreciate sight of the Russia contribution/final brief when it goes up.

Many thanks,

[REDACTED]  
*Canada, Russia and FSU Desk officer*

International Relations | Directorate for External Affairs | Scottish Government

Work mobile: [REDACTED]

**From:** [REDACTED]

**Sent:** 27 April 2022 08:37

**To:** [REDACTED]

**Cc:** [REDACTED]

[REDACTED] Russia Sanctions Coordination

<[RussiaSanctionsCoordination@gov.scot](mailto:RussiaSanctionsCoordination@gov.scot)>; [REDACTED] Barnes D  
(David) <[David.Barnes@gov.scot](mailto:David.Barnes@gov.scot)>

**Subject:** RE: Mr McKee meeting SE CEO - seeking briefing contributions

Hello [REDACTED]

I hope you are well. I attach our latest FMQ. However I can't advise on how the situation with Russia is impacting SDI. [REDACTED] can you help please?

Thanks

[REDACTED] | Trade Strategy Manager | Trade Strategy Division | Directorate for  
International Trade & Investment | The Scottish Government

5 Atlantic Quay | 150 Broomielaw | Glasgow | G2 8LU

[REDACTED] Tel: [REDACTED] ext: [REDACTED]

Find us on Twitter [@DITScotland](https://twitter.com/DITScotland)

**From:** [REDACTED]  
**Sent:** 26 April 2022 17:29  
**To:** [REDACTED]

[REDACTED] Russia Sanctions Coordination  
<[RussiaSanctionsCoordination@gov.scot](mailto:RussiaSanctionsCoordination@gov.scot)>; [REDACTED] Barnes D  
(David) <[David.Barnes@gov.scot](mailto:David.Barnes@gov.scot)>

**Cc:** [REDACTED]

**Subject:** RE: Mr McKee meeting SE CEO - seeking briefing contributions

[REDACTED], please can you arrange a contribution on sanctions, thanks. Just a summary of the state of play plus recognition of what SE and SDI have done ought to suffice.

David

David Barnes  
Deputy Director, Trade Policy  
Scottish Government  
Victoria Quay, Edinburgh EH6 6QQ  
Pronouns: he/him  
Tel (mobile) [REDACTED]

**From:** [REDACTED]  
**Sent:** 26 April 2022 11:14  
**To:** [REDACTED]; Barnes D (David)  
<[David.Barnes@gov.scot](mailto:David.Barnes@gov.scot)>  
**Cc:** [REDACTED]  
**Subject:** RE: Mr McKee meeting SE CEO - seeking briefing contributions

[REDACTED]

The staff directory not updated yet (apologies), but I have moved from Trade Policy to a new role in Business Support Directorate. Still within DG-Economy.

I see you already have [REDACTED] is copy, but also adding [REDACTED] and **David Barnes** for awareness and in case any general policy has emerged re trade relations with Russia/implications for SDI. They are most likely to know the latest position on this.

Thanks,  
[REDACTED]

[REDACTED] | **Scottish Government**  
Edinburgh | Glasgow | Mobile: [REDACTED]  
**Pronouns: he/him**

**From:** [REDACTED]

**Sent:** 26 April 2022 11:04

**To:** [REDACTED]

**Cc:** [REDACTED]

**Subject:** FW: Mr McKee meeting SE CEO - seeking briefing contributions

Hi [REDACTED]

Cc [REDACTED] / [REDACTED] for infor

As you'll see below I was looking for lines/updates for Mr McKee on the Russian sanctions situation. Wasn't clear who it sat with, so emailed [REDACTED] and [REDACTED] last night, but been advised its actually yourself?

Thanks

[REDACTED]

**From:** [REDACTED]

**Sent:** 25 April 2022 16:52

**To:** [REDACTED]

**Subject:** Mr McKee meeting SE CEO - seeking briefing contributions

Hello all

Mr McKee has agreed to meet with Scottish Enterprise's CEO, Adrian Gillespie, next week (Wednesday 4 May) to discuss a number of current issues. It's only a 40 minutes long, and as well as a general update of SE activities, the following items have been added to the agenda.

I'm looking for background on anything currently relevant for the Minister attention, and some lines for him to take to help steer the conversation – is there anything he should be asking SE either because policy leads want would like to know (the meeting is minuted), feel Mr McKee would benefit from drawing details from SE, or make SE aware of SG position?

- SE's role in Grangemouth Future Industry Board ([REDACTED])
- SE's role in delivering investment policy ([REDACTED])
- ScotWind ([REDACTED])
- Russia ([REDACTED] / ([REDACTED] – I expect this is more on how Russia is impacting SDI, so although Russia is an International Relations function with [REDACTED], not sure if this is more of a trade issue with [REDACTED]?)

Because of the May day holiday, we've been asked to get the briefing up by Friday, if contributions are possibly by COP 28 Thursday, thanks.

[REDACTED]

-----

[REDACTED]

Scottish Government  
Regional Economic Development Division  
5 Atlantic Quay | 3<sup>rd</sup> Floor | 150 Broomielaw | Glasgow | G2 8LU  
8: [REDACTED]

**From:** [REDACTED]  
**Sent:** 26 April 2022 09:55  
**To:** [REDACTED]  
**Cc:** [REDACTED]

**Subject:** FW: Mr McKee meeting SE CEO - seeking briefing contributions

[REDACTED],

To see below – request for some background for Mr McKee and some lines to take for his meeting with Adrian Gillespie. Due by COP Thursday. Happy to chat through what key points we may want McKee to land.

Cheers,

[REDACTED]

**From:** [REDACTED]  
**Sent:** 25 April 2022 16:52  
**To:** [REDACTED]  
**Subject:** Mr McKee meeting SE CEO - seeking briefing contributions

Hello all

Mr McKee has agreed to meet with Scottish Enterprise's CEO, Adrian Gillespie, next week (Wednesday 4 May) to discuss a number of current issues. It's only a 40 minutes long, and as well as a general update of SE activities, the following items have been added to the agenda.

I'm looking for background on anything currently relevant for the Minister attention, and some lines for him to take to help steer the conversation – is there anything he should be asking SE either because policy leads want would like to know (the meeting is minuted), feel Mr McKee would benefit from drawing details from SE, or make SE aware of SG position?

- SE's role in Grangemouth Future Industry Board ([REDACTED])
- SE's role in delivering investment policy ([REDACTED])
- ScotWind ([REDACTED])
- Russia ([REDACTED] / [REDACTED] – I expect this is more on how Russia is impacting SDI, so although Russia is an International Relations function with [REDACTED], not sure if this is more of a trade issue with [REDACTED]?)

Because of the May day holiday, we've been asked to get the briefing up by Friday, if contributions are possibly by COP 28 Thursday, thanks.

[REDACTED]



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Scottish Government

Regional Economic Development Division

5 Atlantic Quay | 3<sup>rd</sup> Floor | 150 Broomielaw | Glasgow | G2 8LU

8: 

## **1. BACKGROUND**

- Scotland's chemicals, oil refining and manufacturing sectors - to which the Grangemouth region is the main contributor - employs c.7,000 people and contributes an annual GVA of over £800m. However, with that economic strength also comes 30% of all Scottish industrial emissions. Therefore, as also identified by the UK's Committee on Climate Change in its 2020 progress report, a specific focus on the Grangemouth cluster is key to Scotland's industrial decarbonisation and was recommended as one option of additional prioritisation to close the gap to Scotland's 2030 target.
- The Grangemouth Future Industry Board (GFIB) was announced in Sept 2020 (as a Programme for Government commitment) as a new model for engagement, and a forum to coordinate public sector initiatives on growing economic activity at the Grangemouth industrial cluster, whilst supporting its transition to our low-carbon future.
- GFIB works proactively and collaboratively with its members and wider stakeholder pool in order to provide an effective response to the existing, cross-portfolio challenges, as well as investigating areas where GFIB could support and unlock further investment.
- At least £1.7bn of public and private sector funding has been announced for the cluster across various projects and major investments – and the Board, engaging with delivery partners and the 9 dominant companies at Grangemouth, works to maximise the benefits of this investment.

## **2. TOP LINES**

### **3. Importance of Grangemouth**

- Grangemouth is Scotland's largest manufacturing cluster, and is brimming with knowledge, skills and expertise in chemicals, engineering, refining and port management as just a few examples.
- It is also the source of roughly 30% of all of our industrial emissions, equating to just under 10% of Scotland's carbon emissions overall.
- I cannot underplay how important that Grangemouth is for meeting our legally binding climate targets.
- And it's not just about reducing emissions at Grangemouth – the cluster already provides a range of products and services that are vital for the functioning of the economy including most of Scotland's road fuels and 100% of our aviation fuel. Scottish Government wants to see this incredibly important role remain, but in a net zero world.
- So Grangemouth has an important role to play in unlocking decarbonisation across the economy, and the country not only in the products it provides but with its significant hydrogen and carbon capture potential. That's an incredibly powerful story that I'd like to see the public sector, industry, and the public coalesce around.
- Futureproofing this vital industrial hub will help support a long-term, sustainable future for Grangemouth.

### **4. Grangemouth Future Industry Board**

- That's why we established the Grangemouth Future Industry Board, in recognition of our continued commitment to the Grangemouth industrial cluster - both now and in our future net zero economy.
- The board's principal workstreams are: (1) Just Transition and Net Zero; (2) Infrastructure; (3) Skills; (4) Grangemouth Regulatory Hub; and (5) Project Development and Strategic Investment.
- SE as you know co-chair this group and also lead the Project Development and Strategic Investment workstream.
- Through our Grangemouth Future Industry Board, we are kicking off work to start designing a Just Transition Plan for the industrial cluster over the next year or so.

- The first stage of this will look to deliver a first-of-its-kind vision for the industrial cluster. In line with the principles of Just Transition, this will be built up collectively, in consultation with a wide range of invested stakeholders, including industry.

### **SE Support and Resource .**

- I am aware SE has committed significant resource already to the Grangemouth cluster and am delighted to know that we are working collaboratively with Scottish Enterprise leading this board. (co-chaired by Andy Hogg, Scottish Government and Derek Shaw, Scottish Enterprise).
- Thank you for your commitment and investment in this vital work to date. It is very much appreciated.
- I am clear that this remains a priority for Scottish Government and hope that the same is also true for SE.
- I would like to hear how you think the board is running and what more we may be able to do together to really start delivering change within the Grangemouth Industrial Cluster?
- I am conscious that GFIB was not an area of focus in the recent NZET publication. How does this work now sit in terms of priorities within Scottish Enterprise?

**From:** [REDACTED]  
**Sent:** 06 May 2022 11:52  
**To:** [REDACTED]  
**Cc:** [REDACTED]  
**Subject:** RE: Mr McKee meeting SE CEO - seeking briefing contributions

Hi [REDACTED]

I'm still finalising draft of the minutes, happy to share once its finished, but in all Grangemouth was just briefly covered – Adrian Gillespie noted it was an important piece of work SE was involved in, and that he was aware SE needed to put more resource towards it and they were planning on ways to do so.

[REDACTED]

**From:** [REDACTED]  
**Sent:** 06 May 2022 11:29  
**To:** [REDACTED]  
**Cc:** [REDACTED]  
**Subject:** RE: Mr McKee meeting SE CEO - seeking briefing contributions

Morning [REDACTED],

Hope you are well. Wondering if there is any minutes from this that can be shared? Do you know if Grangemouth featured in discussions at all?

Cheers,  
[REDACTED]

**From:** [REDACTED]  
**Sent:** 28 April 2022 15:29  
**To:** [REDACTED]  
**Cc:** [REDACTED]  
**Subject:** RE: Mr McKee meeting SE CEO - seeking briefing contributions

[REDACTED],

Please find some input covering GFIB attached. If any additional points are required, please let [REDACTED] and myself know.

Cheers,  
[REDACTED]

**From:** [REDACTED]  
**Sent:** 25 April 2022 16:52  
**To:** [REDACTED]  
**Subject:** Mr McKee meeting SE CEO - seeking briefing contributions

Hello all

Mr McKee has agreed to meet with Scottish Enterprise's CEO, Adrian Gillespie, next week (Wednesday 4 May) to discuss a number of current issues. It's only a 40 minutes long, and as well as a general update of SE activities, the following items have been added to the agenda.

I'm looking for background on anything currently relevant for the Minister attention, and some lines for him to take to help steer the conversation – is there anything he should be asking SE either because policy leads want would like to know (the meeting is minuted), feel Mr McKee would benefit from drawing details from SE, or make SE aware of SG position?

- SE's role in Grangemouth Future Industry Board ( [REDACTED] )
- SE's role in delivering investment policy ( [REDACTED] )
- ScotWind ( [REDACTED] )
- Russia ( [REDACTED] / ( [REDACTED] – I expect this is more on how Russia is impacting SDI, so although Russia is an International Relations function with [REDACTED], not sure if this is more of a trade issue with [REDACTED]?)

Because of the May day holiday, we've been asked to get the briefing up by Friday, if contributions are possibly by COP 28 Thursday, thanks.

[REDACTED]

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[REDACTED]

Scottish Government

Regional Economic Development Division

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8: [REDACTED]