

T: 0131 244 [REDACTED]  
E: [REDACTED]@gov.scot

Mr Christopher Blunt  
Deloitte LLP,  
Saltire Court,  
20 Castle Terrace,  
Edinburgh  
EH1 2DB

Issued by email: [REDACTED]

Our ref: CASE/650613

28 May 2021

## **INVITATION TO TENDER – Contingency planning for Lochaber guarantee**

Dear Mr Blunt,

I refer to your Invitation to Tender dated 27 May 2021 in respect of the above Invitation to Tender. We have now completed our due diligence checks on your response, and I am pleased to inform you that your Invitation to Tender has satisfied our requirements, documents and Schedules issued to Deloitte LLP.

This letter is an acceptance of your ITT.

The documents listed below shall be deemed to form part of the contract:

- This Contract Award Letter
- The Scottish Ministers ITT (including all Documents, Schedules, Annexes and the Crown Commercial Services Terms and Conditions & Call off order form (RM3745) appended thereto) dated 24 May 2021 – Appendix A;
- Deloitte LLP response via PCS – 24 May 2021 – Appendix B;
- Deloitte LLP pricing Schedule 2 - £405,600 ex-VAT - Appendix C;
- RM3745 CALL OFF TERMS FOR MANAGEMENT CONSULTANCY USE V2 - (Framework schedule 4) – Appendix D.

The contract shall commence on 28 May 2021 and shall expire on 27 February 2022 unless the contract is terminated in accordance with Framework RM3745 Terms and Conditions.

Please confirm your acceptance of this contract offer by signing and returning a copy of this contract letter and provide the following information to [REDACTED]@gov.scot :

1 – A copy of the valid insurance certificates requested within the ITT.

Please note that the Contract Manager for this contract is [REDACTED] who can be contacted by email at [REDACTED]@gov.scot

Yours Sincerely

[REDACTED]

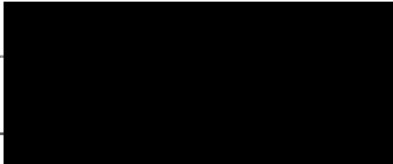
[REDACTED]

Senior Portfolio Specialist

**Case/560613 - Contingency planning for Lochaber guarantee**

I/We acknowledge receipt of this contract award letter for the above-mentioned contract on behalf of Deloitte LLP and agree to provide the services in accordance with all of the provisions therein.

Name	D GROSVENOR	Signature
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(Block Capitals)

Designation	Partner, Deloitte LLP	Date	28 May 2021
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**Appendix A: The Scottish Ministers Invitaion to Respond (ITT)**



**Appendix B: Deloitte LLP Response via PCS – 27 May 2021**



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Lochaber - DELOITTE



Lochaber Pricing  
Matrix - Deloitte.xlsx

**Appendix C: Extracted from Deloitte LLP response - Pricing Schedule 2 (ex-VAT) - 27 May 2021.**

Appendix E - Pricing Schedule					
Procurement Title:					
Procurement reference:					
Lot number:	2				
Name(s)	Grade	Framework Maximum Rate	Daily Rate £ (exc VAT)	Number of days	Total £ (exc VAT)
<b>Core Ascope and Advice on SG options (excluding subsidy control / GVA analysis)</b>					£0
Christopher Blunt	Partner / Director Accountant / Auditor	████████	████████	35	████████
██████████	Managing Accountant / Auditor	████████	████████	5	████████
██████████	Principal Accountant / Auditor	████████	████████	40	████████
██████████	Principal Accountant / Auditor	████████	████████	25	████████
██████████	Principal Accountant / Auditor	████████	████████	60	████████
Daniel Grosvenor	Partner / Director Accountant / Auditor	████████	████████	5	████████
QA review	Managing Accountant / Auditor	████████	████████	1	████████
<b>Contingency Planning</b>					
Gavin Park	Partner / Director Accountant / Auditor	████████	████████	15	████████
██████████	Managing Accountant / Auditor	████████	████████	15	████████
██████████	Managing Accountant / Auditor	████████	████████	5	████████
██████████	Principal Accountant / Auditor	████████	████████	10	████████

Ian Wormleighton	Partner / Director Accountant / Auditor	████████	████████	1	████████
QA review	Managing Accountant / Auditor	████████	████████	1	████████
	<b>TOTAL</b>				<b>£405,600</b>

**Appendix D: RM3745 CALL OFF TERMS FOR MANAGEMENT CONSULTANCY USE V2  
- (Framework schedule 4)**



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