



Theme for 2017:

"Building on Momentum"

BUILD TO RENT FORUM SCOTLAND

Thursday 12th October 2017
Principal Hotel, 38 Charlotte Square, Edinburgh EH2 4HQ

9am - 5pm - followed by Drinks Reception

Brought to you by: **MOVERS & SHAKERS**
PROPERTY NETWORKING FORUM

In association with: **GVA**
An **APLEONA** company

Conference Partners: **RETTIE** **GET LIVING**

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Supported by: **HOMES FOR SCOTLAND** **SPF** **Urban Land Institute** **IPF**

Steve Edge Design Ltd.

CONFERENCE PROGRAMME

8.15	Registration, Coffee & Networking	
9.00	Conference Welcome	David Jennings - Chairman, Movers & Shakers
9.10	Session 1: Keynote Address	Barry White - Chief Executive, Scottish Futures Trust
9.35	Session 2: Market Insights - How is the Market Shaping Up ?	Alastair Carmichael - Head of Real Estate Finance & PRS Lead, GVA
	What is the scale of opportunity? Who is investing? What is happening on the ground? What is driving the market? Where is demand? What is in the pipeline? Where are the hot spots?	Joshua Rose-Nokes - Senior Researcher, GVA
10.00	Session 3: Vital Statistics - The Rental Market in Scotland	Thomas Ashdown - Chief Executive, Citylets
	Overview of the rental market Rental trends, by city & property type Growth forecasts	
10.20 - 10.50	Coffee & Networking Break	
10.50	Session 4: Opportunity Knocks - Policy & Planning	Chair: Robin Blacklock - Managing Director - Dowbrae Property Consultancy
	Keynote - Overview - Planning Policy in Scotland Does Policy & Planning support BTR? What are the regularity challenges? Is planning consistent across Scotland? What barriers remain?	Ian Gilzean - Chief Architect, Planning & Architecture, Scottish Government Richard Slipper - Senior Consultant Planning, Development & Regeneration, GVA Eve McCurich - Director, Whiteburn Projects Ltd Tracey Menzies - Real Estate Partner, Brodies LLP [REDACTED] Head of Innovative Investments Team, More Homes Division, Scottish Government
11.50	Session 5: Opportunity Knocks - Investment Framework	Chair: Matthew Benson - Director, Rettie & Co
	Keynote - Overview - Attracting Investment to Scotland How attractive is the investment framework? Are investors attracted to BTR in Scotland? Where are the opportunities? What models are working? What barriers remain?	Andrew Bruce - Head of Project Finance, Scottish Futures Trust Rick de Blaby - Executive Deputy Chairman, Get Living Lee Savage - UK Development Director, Moda Living Rebecca Lewis - Investment Director, PIP Capital George Cotterell - Vice President, Venn Patners LLP
12.45 - 14.00	Lunch & Networking Break	
14.00	Session 6: Case Study - Moda Living - Fountainbridge	Lee Savage - UK Development Director, Moda Living
14.15	Session 7: Emerging Trends 20:20 Presentations	
	The latest thing in Build to Rent: Design Operations Technology Branding	Russell Pedley - Director & Co-Founder, Assael Architecture Iain Murray - Managing Director, LIV Consult Fay Chester - Pre Sales Manager, UK & Europe, Yardi Lucy Smith - Partner Communication Design, HTA Design
15.00 - 15.30	Coffee & Networking Break	
15.30	Session 8: Investing in BTR in Scottish Cities	Chair: Nicola Barclay - Chief Executive, Homes for Scotland
	Where does BTR fit in housing the mix? What are the cities doing to support / encourage BTR? Why should investors invest in each city?	Andrew Kerr - Chief Executive, City of Edinburgh Council Patrick Flynn - Head of Housing and Regeneration, Glasgow City Council Mike Galloway - Executive Director of City Development, Dundee City Council

	What relationship do the cities want / need with the private sector?	Derek McGowan - Head of Communities and Housing, Aberdeen City Council
16.30	Session 9: - So what are the Prospects for BTR in Scotland ?	Chair: - Dr Edward Trevillion - Visiting Professor, Heriot Watt University
	Summary key points	Nicola Barclay - Chief Executive, Homes for Scotland
	Take-a-ways	Alastair Carmichael - Head of Real Estate Finance & PRS Lead, GVA
	Next steps	Matthew Benson - Director, Rettie & Co Robin Blacklock - Managing Director, Bowbrae Property Consultancy
17.00	Conference Close	David Jennings - Chairman, Movers & Shakers
17.05	Drinks reception	
		<i>Programme may be subject to change</i>