

[REDACTED]

From: [REDACTED]
Sent: 26 August 2019 18:58
To: [REDACTED]
Cc: [REDACTED]
Subject: RE: Type 31e MOD contracts

[REDACTED]

It's in the Guardian now so must be true!

<https://www.telegraph.co.uk/business/2019/08/24/babcock-set-build-new-cut-price-frigates-weaken-bae-shipbuilding/>

24 August: "The government is expected to announce the likely winner to construct for the £1.25bn deal for five "Type 31e" frigates in a major announcement at next month's Defence & Security Equipment International show in London."

We don't have any special inside knowledge on this, and interesting that there appears to be a view that Babcock's bid is ahead – although I would note that BAE Systems has a full order book for the next 20 years. My understanding is that whichever consortium is successful, there is scope for Fergusons to bid for sub-contracted work.

By way of background, on 10 December last year the Defence Minister announced that three teams had been shortlisted for the competition to build the five Type 31e frigates for £1.25 billion. These are:

- Team Leander: BAE Systems and Cammell Laird: BAE Systems would design the vessel and CL build them in Merseyside;
- Team31: Babcock (lead partner), Thales, OMT, BMT Defence Services: using a flexible block-build approach including Babcock Appledore (Devon), Harland and Wolff (Belfast) and Ferguson Marine, with assembly and integration done by Babcock at Rosyth; and
- Atlas Elektronik UK/ Thyssenkrup Marine Systems: German-owned companies who also propose to use Ferguson and Harland & Wolff to construct the ships.

We understand that all three teams submitted their technical and commercial proposals to Defence Equipment and Support in June as part of the competitive design phase of the procurement process: negotiations for the main Design & Build contract have been progressed in parallel.

The preferred bidder for the design and manufacture of the ships due to be announced "by the end of 2019" - the DSEI is on 10-13 September. Given the various delays there have been with this, it is interesting to see the potential for an announcement being made slightly earlier than we had anticipated, and it does look like tight timing, given that proposals were only submitted in June.

[REDACTED]

From: [REDACTED]
Sent: 20 August 2019 18:44
To: [REDACTED]
Subject: Type 31e MOD contracts

➔

[REDACTED]
I am current based down at Ferguson shipyard following events last week.
We received a presentation from FMEL sales team suggesting that the preferred bidder would be appointed in the next couple of weeks at a large naval shipbuilding trade show .
This is contrary to previous understanding that award wouldn't be until Q2 2020.

Are you able to shed any light on this matter?

Thanks

[REDACTED]
Sent with BlackBerry Work (www.blackberry.com)

[REDACTED]

From: [REDACTED]
Sent: 11 September 2019 22:43
To: [REDACTED]
Cc: [REDACTED]
Subject: Potential T31e announcement

[REDACTED]

We've picked up on the recent media coverage (see below) relating to a potential announcement on T31e tomorrow at DSEI. We understand the sensitivities relating to this competition and the need to respect MOD's process.

However, as soon as an announcement is made public we will want to be in a position to update our Ministers, particularly the Finance Secretary and First Minister, as soon as possible on the economic and supply change impacts.

For example, if an announcement is made tomorrow morning we will want to brief the First Minister urgently before she takes questions in Parliament at noon and to be sure that she has the correct information.

We have the information on the website <https://www.arrowhead140.com/> but would welcome any other public briefing / comms material you have prepared – e.g. what will it mean for Rosyth, jobs, investment, etc.. Also, we would be keen to know how Babcock would respond to any questions relating to Ferguson Marine so our lines are consistent with yours.

Many thanks and best of luck.

Regards,

[REDACTED]

[REDACTED]

Innovation, Investment and Industries

Directorate for Economic Development
Scottish Government, Atlantic Quay, 150 Broomielaw, Glasgow G2 8LU

[REDACTED]

<https://www.savetheroyalnavy.org/is-the-type-31e-frigate-competition-winner-about-to-be-announced/>

<https://www.plymouthherald.co.uk/news/local-news/new-royal-navy-warship-set-3306929>

[REDACTED]
From: [REDACTED]
Sent: 11 September 2019 23:01
To: [REDACTED]
Cc: [REDACTED]
Subject: RE: CAUTION: External email - Potential T31e announcement (UNCLASSIFIED)


Classification: UNCLASSIFIED

I have copied in [REDACTED] who will issue a briefing pack tomorrow morning assuming the announcement is confirmed by the UK government.
If you need further briefing beyond the information [REDACTED] will provide give me a call on [REDACTED]

Best Regards
[REDACTED]

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babcockTM

 Please consider the environment before printing this email

From: [REDACTED]
Date: Wednesday, 11 Sep 2019, 11:43 pm
To: [REDACTED]
Cc: [REDACTED]
Subject: CAUTION: External email - Potential T31e announcement

[REDACTED]

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