

DOCUMENTS (WITH REDACTIONS) FOR RELEASE FOI-19-01921

From: [redacted]

Sent: 20 August 2018 16:07

To: Cabinet Secretary for Finance, Economy and Fair Work

Cc: Minister for Trade, Investment and Innovation; DG Economy; Chief Financial Officer; McAllan M (Mary); Rollison R (Richard); [redacted]; [redacted]; [redacted]; [redacted]; [redacted]; Wilson D (David) (SNIB) ; [redacted]

Subject: Scottish Growth Scheme - Monthly Progress Report - 31 July 2018

[redacted]

I attach the monthly progress report for July 2018 setting out expenditure under the Scottish Growth Scheme, and work underway to increase activity.

Cabinet Secretary for Finance, Economy and Fair Work will wish to note that we are in the final stages of the procurement process for the next phase of the Scottish Growth Scheme, which will enhance the number of Delivery Agents active in the marketplace.

[redacted]

Work will continue under the Scottish Growth Scheme to consider further opportunities to improve access to investment capital for SMEs, unlocking viable investment and funding future growth and ambition.

I hope this is helpful.

[redacted]

Scottish Growth Scheme

Directorate for Economic Development (DED)

Atlantic Quay | Glasgow | G2 8LU



Scottish Government
Riaghaltas na h-Alba
gov.scot



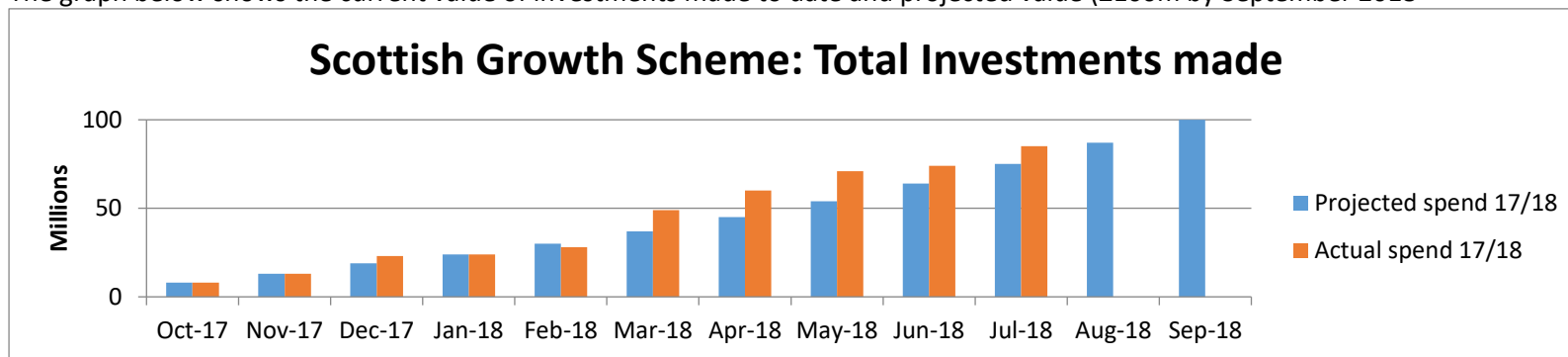
Scottish Growth Scheme: Monthly progress report 31 July 2018

This note is for information and provides details on the progress being made in the delivery of the Scottish Growth Scheme under the different elements that are currently agreed.

Amount/completion date	Mechanism	Action taken	Progress/next steps	Status
£200m: June 2020	Scottish-European Growth Co-investment Programme (SEGCP)	[redacted]	[redacted]	In Progress
£100m: Dec 2018	[redacted]	[redacted]	[redacted]	In progress
[redacted]	[redacted]	[redacted]	[redacted]	In progress
[redacted]	[redacted]	[redacted]	[redacted]	To be actioned

DOCUMENTS (WITH REDACTIONS) FOR RELEASE FOI-19-01921

The graph below shows the current value of investments made to date and projected value (£100m by September 2018)



[title redacted]

[table redacted]

DOCUMENTS (WITH REDACTIONS) FOR RELEASE FOI-19-01921

From: [redacted]

Sent: 06 September 2018 14:46

To: Cabinet Secretary for Finance, Economy and Fair Work

Cc: Minister for Trade, Investment and Innovation; DG Economy; Chief Financial Officer; McAllan M (Mary); Rollison R (Richard) ; [redacted]; [redacted]; [redacted];[redacted];[redacted]; Wilson D (David) (SNIB); [redacted]

Subject: Scottish Growth Scheme - Monthly Progress Report - August 2018

[redacted]

I attach the monthly progress report for August 2018 setting out expenditure under the Scottish Growth Scheme, and work underway to increase activity.

[paragraph redacted]

I hope this is helpful.

[redacted]

Scottish Growth Scheme
Directorate for Economic Development (DED)
Atlantic Quay | Glasgow | G2 8LU



Scottish Government
Riaghaltas na h-Alba
gov.scot



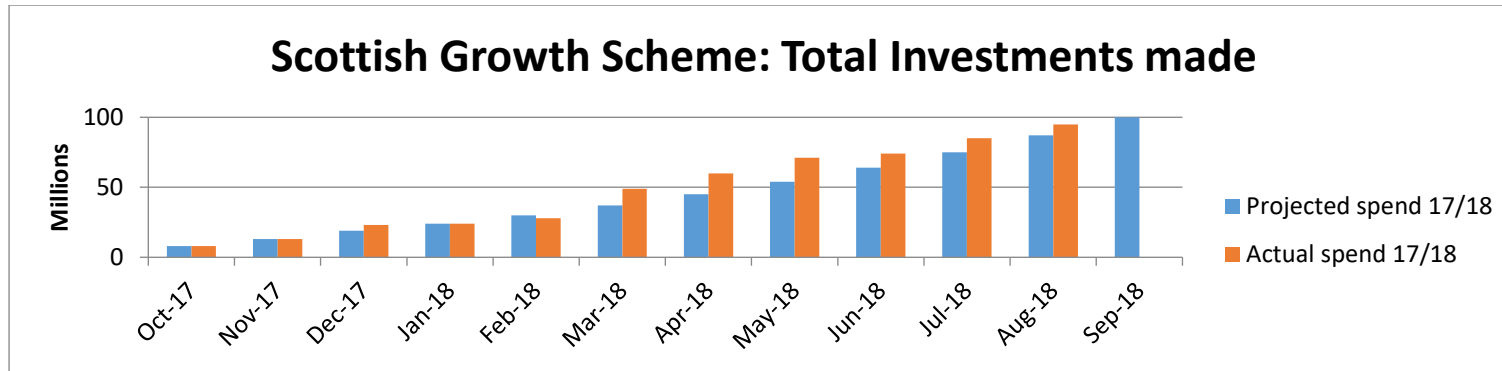
Scottish Growth Scheme: Monthly progress report 31 August 2018

This note is for information and provides details on the progress being made in the delivery of the Scottish Growth Scheme under the different elements that are currently agreed.

Amount/completion date	Mechanism	Action taken	Progress/next steps	Status
[redacted]	Scottish-European Growth Co-investment Programme (SEGCP)	[redacted]	[redacted]	In Progress
[redacted]	[redacted]	[redacted]	[redacted]	In progress
[redacted]	[redacted]	[redacted]	[redacted]	In progress
[redacted]	[redacted]	[redacted]	[redacted]	To be actioned

The graph below shows the current value of investments made to date and projected value (£100m by September 2018)

DOCUMENTS (WITH REDACTIONS) FOR RELEASE FOI-19-01921



[title redacted]

[table redacted]

From: [redacted]
11 September 2018

Cabinet Secretary for Finance, Economy and Fair Work

DELIVERY OF THE SCOTTISH GROWTH SCHEME – OUTCOME OF PROCUREMENT PROCESS AND FUTURE PLANS

Purpose

1. To update you on the outcome of the procurement process for the next phase of the Scottish Growth Scheme, and seek your agreement to further activity [remainder of paragraph redacted.]

Timing

2. Routine.

Background

3. The public procurement process to appoint new fund managers for the next phase of activity under the Scottish Growth Scheme is currently being finalised, [remainder of paragraph redacted.]

4. [paragraph redacted].

Future Activity under the Scottish Growth Scheme

- 5. [paragraph redacted].
- 6. [paragraph redacted].
- 7. [paragraph redacted].
- 8. [paragraph redacted].
- 9. [paragraph redacted].
- 10. [paragraph redacted].
- 11. [paragraph redacted].
- 12. [paragraph redacted].

Recommendations

13. You are asked to: Note the progress in procuring Fund Managers for the next phase of the Scottish Growth Scheme [remainder of paragraph redacted.]

[redacted] DED: Innovation Industries and Investment Division

Copy List:	For Action	For Comments	For Information		
			Portfolio Interest	Constit Interest	General Awareness
Cabinet Secretary for Finance, Economy and Fair Work	X				
Minister for Public Finance and Digital Economy			X		
Minister for Trade, Investment and Innovation			X		
Minister for Business, Fair Work and Skills					X

From: [redacted]

Sent: 18 October 2018 13:54

To: Cabinet Secretary for Finance, Economy and Fair Work

Cc: Minister for Trade, Investment and Innovation; Chief Financial Officer; McAllan M (Mary); Rollison R (Richard) ; [redacted] ; [redacted] ; [redacted] ; [redacted] ; [redacted] ; Wilson D (David) (SNIB) ; [redacted]

Subject: Scottish Growth Scheme - Monthly Progress Report - September 2018

[redacted]

I attach the monthly progress report for September 2018 setting out expenditure under the Scottish Growth Scheme.

[paragraph redacted]

[paragraph redacted]

I hope this is helpful.

[redacted]

Scottish Growth Scheme
Directorate for Economic Development (DED)
Atlantic Quay | Glasgow | G2 8LU



Scottish Government
Riaghaltas na h-Alba
gov.scot



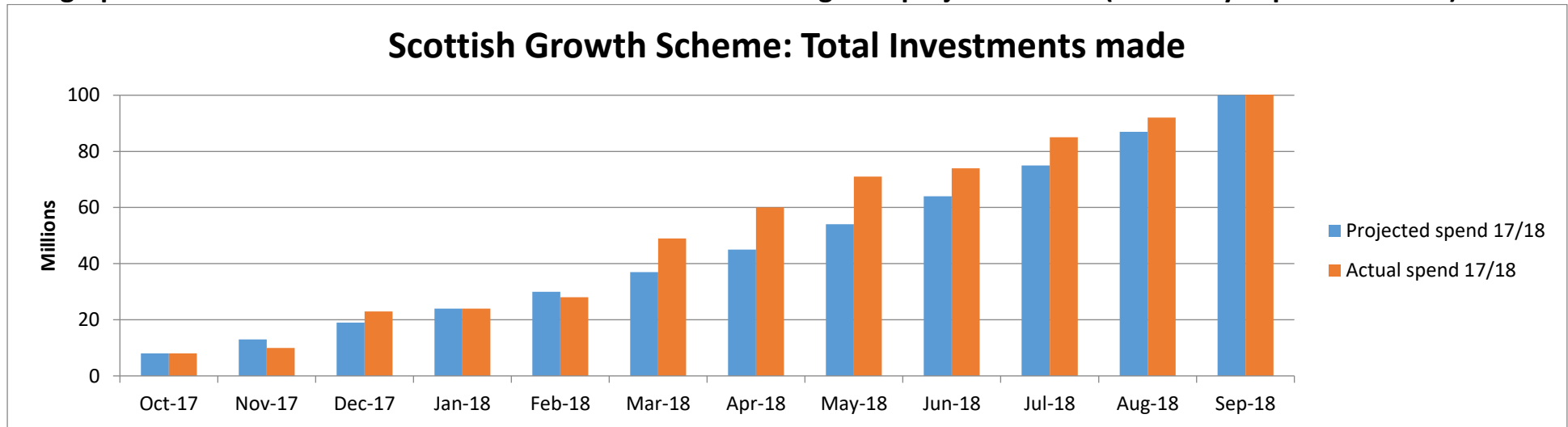
Scottish Growth Scheme: Monthly progress report 30 September 2018

This information note provides details on progress made in delivery of the Scottish Growth Scheme under the different elements agreed.

Amount/ completion date	Delivery partner	Mechanism	Action taken	Progress/next steps	Product	Status
[redacted]	European Investment Fund/ Scottish Enterprise	Scottish-European Growth Co- investment Programme (SEGCP)	[redacted]	[redacted]	Equity above £2m up to £10m	[redacted]
[redacted]	Scottish Enterprise	[redacted]	[redacted]	[redacted]	Equity up to £2m	[redacted]
[redacted]	Appointed Fund Managers	[redacted]	[redacted]	[redacted]	Microfinance , debt and early stage equity.	[redacted]
[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]
[redacted]	[redacted]	[redacted]	[redacted]		[redacted]	[redacted]

Cumulative activity		[redacted]		[redacted]		To date, 81 businesses have received £104.8 million - (equity) investment.
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The graph below shows the current value of investments made against projected value (£100m by September 2018)



[title redacted]

[table redacted]

From:[redacted]

Sent: 09 November 2018 15:48

To: Cabinet Secretary for Finance, Economy and Fair Work

Cc: Minister for Trade, Investment and Innovation; Chief Financial Officer; McAllan M (Mary); Rollison R (Richard); [redacted]; [redacted]; [redacted]; Wilson D (David) (SNIB); [redacted]; [redacted]; [redacted]; [redacted]

Subject: Scottish Growth Scheme - Monthly Progress Report - October 2018

[redacted]

I attach the monthly progress report for October 2018 setting out performance under the Scottish Growth Scheme.

[paragraph redacted]

[paragraph redacted]

[paragraph redacted]

I hope this is helpful.

Regards

[redacted]

Scottish Growth Scheme
Directorate for Economic Development (DED)
Atlantic Quay | Glasgow | G2 8LU



Scottish Government
Riaghaltas na h-Alba
gov.scot



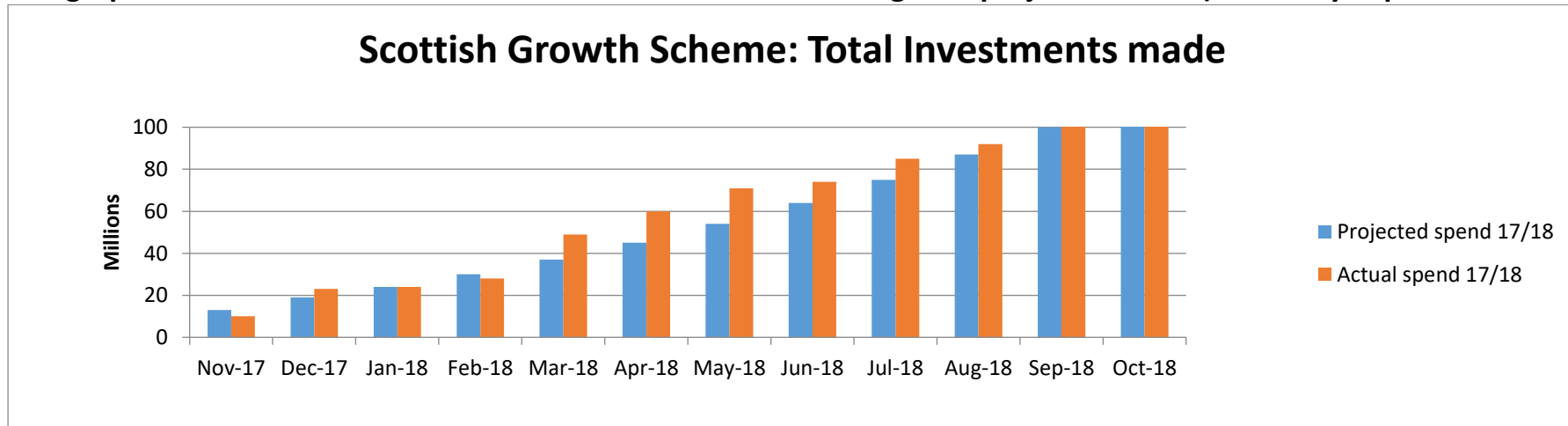
Scottish Growth Scheme: Monthly progress report 31 October 2018

This information note provides details on progress made in delivery of the Scottish Growth Scheme under the different elements agreed.

Amount/ completion date	Delivery partner	Mechanism	Action taken	Progress/next steps	Product	Status
[redacted]	European Investment Fund (EIF)/ Scottish Enterprise	Scottish-European Growth Co-investment Programme (SEGCP)	[redacted]	[redacted]	Equity above £2m up to £10m	[redacted]
[redacted]	Scottish Enterprise	[redacted]	[redacted]	[redacted]	Equity up to £2m	
[redacted]	Appointed Fund Managers	[redacted]	[redacted]	[redacted]	Microfinance , debt and early stage equity.	[redacted]
[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]

[redacted]	[redacted]	[redacted]	[redacted]		[redacted]	[redacted]
<u>Cumulative activity</u>		[redacted]	[redacted]	[redacted]		To date, 82 businesses have received £106.1 million - (equity) investment.

The graph below shows the current value of investments made against projected value (£100m by September 2018)



[title redacted]

[table redacted]

From: [redacted]

Sent: 03 December 2018 09:16

To: Cabinet Secretary for Finance, Economy and Fair Work

Cc: Minister for Public Finance and Digital Economy; Minister for Trade, Investment and Innovation
Minister for Business, Fair Work and Skills; DG Economy; Chief Financial Officer; Rollison R (Richard) ;
Wilson D (David) (SNIB); [redacted]; [redacted]; [redacted]; Gil O (Oonagh); [redacted]; [redacted];
[redacted]; [redacted]; Communications Economy; [redacted]; [redacted]

Subject: Delivery of the Scottish Growth Scheme: [title redacted]

Importance: High

[redacted]

Please find attached a submission on delivery of the Scottish Growth Scheme:
[redacted]

regards

[redacted]

Scottish National Investment Bank

3rd Floor | Atlantic Quay | Glasgow | G2 8LU |



From: [redacted]
3 December 2018

Cabinet Secretary for Finance, Economy and Fair Work

DELIVERY OF THE SCOTTISH GROWTH SCHEME – [redacted]

Purpose

To update you on discussions on a new debt product under the Scottish Growth Scheme (SGS), and seek your agreement to a timetable for an announcement of this provision, and the new procured services on both debt and equity.

Timing

Routine.

Background

[paragraph redacted]
[paragraph redacted]
[paragraph redacted]
[title redacted]
[paragraph redacted]

Recommendations

You are asked to:

- (i) [redacted];
- (ii) Provide a steer on options for the proposed announcement of the next phase of SGS.

[redacted]

Scottish National Investment Bank

3 December 2018

Copy List:	For Action	For Comments	For Information		
			Portfolio Interest	Constit Interest	General Awareness
Cabinet Secretary for Finance, Economy and Fair Work	X				
Minister for Public Finance and Digital Economy			X		
Minister for Trade, Investment and Innovation			X		
Minister for Business, Fair Work and Skills					X

DG Economy Gordon Wales, Chief Financial Officer Richard Rollison David Wilson [Redacted] [Redacted] [redacted] [redacted] [redacted] [redacted] Communications Economy [redacted]
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From: [redacted]

Sent: 21 December 2018 10:40

To: Cabinet Secretary for Finance, Economy and Fair Work

Cc: Minister for Trade, Investment and Innovation; DG Economy; Chief Financial Officer; Wilson D (David) (SNIB); McAllan M (Mary); Rollison R (Richard);

Subject: Scottish Growth Scheme - Monthly Progress Report - December 2018

Good morning [redacted],

I attach the monthly progress report for December 2018 setting out performance under the Scottish Growth Scheme.

[para redacted]

[para redacted]

In the New Year we will alert the Fund Managers (under embargo) to the attached news release planned to issue for Sunday 13 January, to announce the new support elements under the Scottish Growth Scheme providing access to microfinance, debt and equity funding.

I hope this is helpful.

[redacted]

Scottish National Investment Bank

3rd Floor | Atlantic Quay | Glasgow | G2 8LU



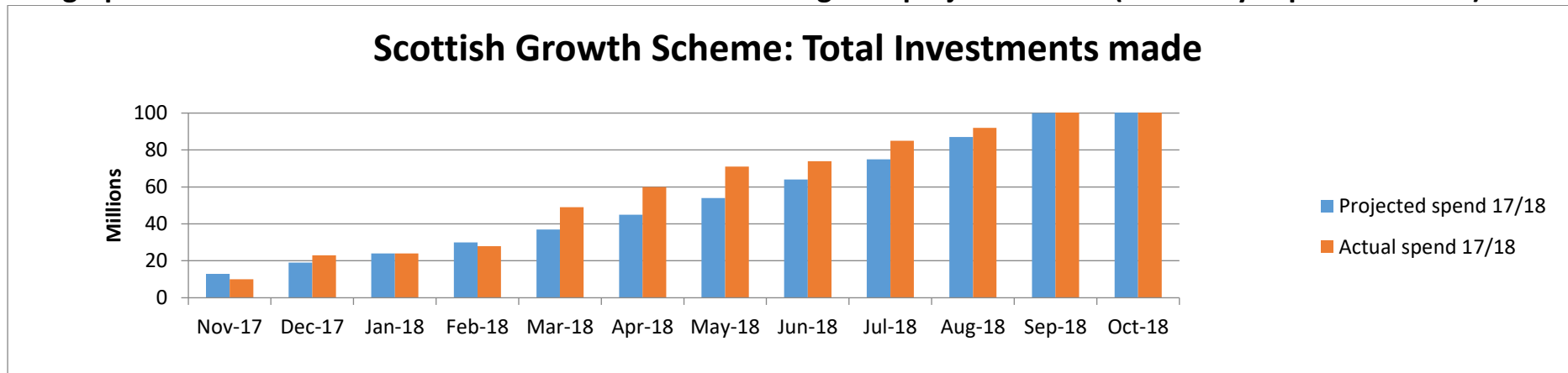
Scottish Growth Scheme: Monthly progress report December 2018

This information note provides details on progress made in delivery of the Scottish Growth Scheme under the different elements agreed.

Amount/ completion date	Delivery partner	Mechanism	Action taken	Progress/next steps	Product	Status
[redacted]	European Investment Fund (EIF)/ Scottish Enterprise	Scottish-European Growth Co-investment Programme (SEGCP)	[redacted]	[redacted]	Equity above £2m up to £10m	[redacted]
[redacted]	Scottish Enterprise	[redacted]	[redacted]	[redacted]	Equity up to £2m	To end October, 81 companies received £103.6 investment.
[redacted]	Appointed Fund Managers	[redacted]	[redacted]	[redacted]	Microfinance, debt and early stage equity.	Roll-out from January 2019.
[redacted]	Scottish Enterprise	[redacted]	[redacted]	Webpage live from 10 December. interested SMEs should contact Scottish Enterprise	Debt in the £250k to £2m range, (exceptionally up to £5m)	[redacted]

[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]
[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]
<u>Cumulative activity</u>						To date, 82 businesses have received £106.1 million - (equity) investment.

The graph below shows the total value of investments made against projected value (£100m by September 2018)



[title redacted]
[table redacted]

From: [redacted]

Sent: 06 March 2019 13:28

To: Cabinet Secretary for Finance, Economy and Fair Work

Cc: Minister for Trade, Investment and Innovation; DG Economy; Chief Financial Officer; Wilson D (David) (SNIB); Ritchie D (David) Energy; McAllan M (Mary); Rollison R (Richard); [redacted]; [redacted]; [redacted]; [redacted]; [redacted]; [redacted];

Subject: Scottish Growth Scheme - Monthly Progress Report - February 2019

[redacted]

I attach the progress report for end February 2019, setting out performance under the Scottish Growth Scheme.

As the third phase of the Scottish Growth Scheme only went live on 13 January 2019, announced by press release, I thought it would be helpful to wait until February to measure the initial impact of the new Fund Managers.

[redacted]

I hope this is helpful.

Kind regards

[redacted]

Scottish National Investment Bank

3rd Floor | Atlantic Quay | Glasgow | G2 8LU



Scottish Growth Scheme: Monthly progress report February 2019

This information note provides details on progress made in delivery of the Scottish Growth Scheme under the different elements agreed.

Amount/ completion date	Delivery partner	Mechanism	Action taken	Progress/next steps	Product	Status
1st Phase: [redacted]	European Investment Fund (EIF)/ Scottish Enterprise	Scottish-European Growth Co-investment Programme (SEGCP)	[redacted]	[redacted]	Equity investment above £2m in deals of up to £10m	[redacted]
2nd Phase: [redacted]	Scottish Enterprise	[redacted]	[redacted]	[redacted]	Equity up to £2m	This tranche is closed. To end October, 81 companies received £103.6m equity investment.
3rd Phase: [redacted]	Appointed 5 new Fund Managers	[redacted]	[redacted]	[redacted]	Microfinance, debt and early stage equity.	16 businesses received some £2 million in lending and equity investment.
[redacted]	Scottish Enterprise	[redacted]	[redacted]	Webpage live from 10 December, contact Scottish Enterprise.	Debt in the £250k to £2m range, (exceptionally up to £5m)	[redacted]

[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]
[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]
<u>Cumulative activity</u>	[redacted]	<u>Scottish Growth Scheme:</u> delivery of up to £500m investment.	[redacted]	[redacted]	Microfinance , debt and early stage and later equity.	<u>To 28 February 2019</u> 99 businesses have received £109,878,899 million

[redacted title]

[redacted table]

From: [redacted]

Sent: 02 April 2019 15:35

To: Cabinet Secretary for Finance, Economy and Fair Work

Cc: Minister for Trade, Investment and Innovation; DG Economy; Chief Financial Officer; Wilson D (David) (SNIB); Ritchie D (David) Energy; McAllan M (Mary); Rollison R (Richard); [redacted]; [redacted]; [redacted]; [redacted]; [redacted]; [redacted]

Subject: Scottish Growth Scheme - Monthly Progress Report - March 2019

[redacted]

I attach the progress report to 31 March 2019, which confirms the current performance figures, and the progress being made, under the Scottish Growth Scheme.

I hope this is helpful.

Kind regards

[redacted]

Scottish National Investment Bank

3rd Floor | Atlantic Quay | Glasgow | G2 8LU



Scottish Growth Scheme: Monthly progress report March 2019

This information note provides details on progress made in delivery of the Scottish Growth Scheme under the different elements agreed.

Amount/ completion date	Delivery partner	Mechanism	Action taken	Progress/next steps	Product	Status
1st Phase: [redacted]	European Investment Fund (EIF)/ Scottish Enterprise	Scottish-European Growth Co-investment Programme (SEGCP)	[redacted]	[redacted]	Equity investment above £2m in deals of up to £10m	[redacted]
2nd Phase: [redacted]	Scottish Enterprise	[redacted]	[redacted]	[redacted]	Equity up to £2m	<u>This tranche is closed.</u> To end October 2018, 81 companies received £103.6m equity investment.
3rd Phase: [redacted]	Appointed 5 new Fund Managers	[redacted]	[redacted]	[redacted]	Microfinance , debt and early stage equity.	31 businesses received some £3,189,284 million in lending and equity investment.
[redacted]	Scottish Enterprise	Webpage from 10 December, contact Scottish Enterprise.	[Redacted]	[redacted]	Debt in the £250k to £2m range, (exceptionally up to £5m)	[redacted]

[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]
[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]
<u>Cumulative activity</u>	working with other public and private sector stakeholders	<u>Scottish Growth Scheme:</u> delivery of up to £500m investment.	[redacted]	[redacted]	Microfinance , debt and early stage and later equity.	<u>To 31 March 2019</u> 117 businesses have received £115,938,941 million under the Scottish Growth Scheme.

[Redacted title]

[redacted table]

From: [redacted]

Sent: 09 May 2019 14:42

To: Cabinet Secretary for Finance, Economy and Fair Work

Cc: Minister for Trade, Investment and Innovation ;DG Economy; Chief Financial Officer Wilson D (David) (SNIB); Ritchie D (David) Energy; McAllan M (Mary); Rollison R (Richard) [redacted]; [redacted]; [redacted]; [redacted]; [redacted]; [redacted]; [redacted]; [redacted]

Subject: Scottish Growth Scheme - Monthly Progress Report - April 2019

[redacted]

I attach the progress report to 30 April 2019, which confirms the current performance figures, and the progress being made, under the Scottish Growth Scheme.

I hope this is helpful.

Regards

[redacted]

Scottish National Investment Bank: Scottish Investments

5th Floor | 4 Atlantic Quay | 70 York St, Glasgow G2 8JX



Scottish Growth Scheme: Monthly progress report April 2019

This information note provides details on progress made in delivery of the Scottish Growth Scheme under the different elements agreed.

Amount/ completion date	Delivery partner	Mechanism	Action taken	Progress/next steps	Product	Status
1st Phase: [redacted]	European Investment Fund (EIF)/ Scottish Enterprise	Scottish-European Growth Co-investment Programme (SEGCP)	[redacted]	[redacted]	Equity investment above £2m in deals of up to £10m	[redacted]
2nd Phase: [redacted]	Scottish Enterprise	[redacted]	[redacted]	[redacted]	Equity up to £2m	<u>This tranche is closed.</u> To end October 2018, 81 companies received £103.6m equity investment.
3rd Phase: [redacted]	Appointed 5 new Fund Managers	[redacted]	[redacted]	[Redacted]	Microfinance , debt and early stage equity.	52 businesses received some £5,119,193 in lending and equity investment.
[redacted]	Scottish Enterprise	Webpage live from 10 December, contact Scottish Enterprise.	[redacted]	[redacted]	Debt in the £250k to £2m range, (exceptionally up to £5m)	[redacted]

[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]
[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]
<u>Cumulative activity</u>	working with other public and private sector stakeholders	<u>Scottish Growth Scheme:</u> delivery of up to £500m investment.	[redacted]	[redacted]	Microfinance , debt and early stage and later equity.	<u>To 30 April 2019</u> 140 businesses have received £118,858,850 million of investment under the Scottish Growth Scheme.

[Redacted title]

[redacted table]

From: [redacted]

Sent: 07 June 2019 12:15

To: Cabinet Secretary for Finance, Economy and Fair Work

Cc: Minister for Trade, Investment and Innovation; DG Economy; Chief Financial Officer Wilson D (David) (SNIB); Ritchie D (David) Energy; McAllan M (Mary); Rollison R (Richard); [redacted]; [redacted]; [redacted]; [redacted]; [redacted]; [redacted]; [redacted];

Subject: Scottish Growth Scheme - Monthly Progress Report - May 2019

[redacted],

I attach the progress report to 31 May 2019, which confirms the current performance figures, and the progress being made, under the Scottish Growth Scheme.

To 31 May 2019, 158 businesses have received £125.3 million of investment under the Scottish Growth Scheme.

I hope this is helpful.

Regards

[redacted]

Scottish National Investment Bank: Scottish Investments

5th Floor | 4 Atlantic Quay | 70 York St, Glasgow G2 8JX



Scottish Growth Scheme: Monthly progress report May 2019

This information note provides details on progress made in delivery of the Scottish Growth Scheme under the different elements agreed.

Amount/ completion date	Delivery partner	Mechanism	Action taken	Progress/next steps	Product	Status
1st Phase: [redacted]	European Investment Fund (EIF)/ Scottish Enterprise	Scottish-European Growth Co-investment Programme (SEGCP)	[redacted]	[redacted]	Equity investment above £2m in deals of up to £10m	[redacted]
2nd Phase: [redacted]	Scottish Enterprise	[redacted]	[redacted]	[redacted]	Equity up to £2m	<u>This tranche is closed.</u> To end October 2018, 81 companies received £103,640,074m equity investment.
3rd Phase:	Appointed 5 new Fund Managers	[redacted]	[redacted]	[redacted]	Microfinance, debt and early stage equity.	69 businesses received some £9,513,493 in lending and equity investment.
[redacted]	Scottish Enterprise	To utilise existing FTs. Webpage live from 10 December,	[redacted]	[redacted]	Debt in the £250k to £2m range, (exceptionally up to £5m)	[redacted]

		contact Scottish Enterprise.				
[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]
[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]
<u>Cumulative activity</u>	working with other public and private sector stakeholders	<u>Scottish Growth Scheme:</u> delivery of up to £500m investment.	[redacted]	[redacted]	Microfinance , debt and early stage and later equity.	<u>To 31 May 2019</u> 158 businesses have received £125, 293, 597m of investment under the Scottish Growth Scheme.

[Redacted title]

[redacted table]

From: [redacted]

Sent: 13 June 2019 10:39

To: Cabinet Secretary for Finance, Economy and Fair Work; Wilson D (David) (SNIB) ; [redacted] ; [redacted]; [redacted]; [redacted]; Kleinberg D (Daniel)

Subject: RE: EEFW Cttee follow-up 11 June

Hi [redacted],

Please find the draft response attached covering both the Scottish Growth Scheme and the governance structure diagram.

[redacted]

Kind Regards,

[redacted]

Scottish National Investment Bank

Scottish Government

[redacted]

Gordon.Lindhurst.msp@parliament.scot

Gordon Lindhurst MSP
Convener
Economy, Energy and Fair Work Committee
The Scottish Parliament
EDINBURGH
EH99 1SP

June 2019

Dear Gordon,

During my session with the Committee on 11 June 2019, I agreed to write setting out the performance figures for the different financial products available under the £500 million Scottish Growth Scheme (SGS).

As the Committee will be aware, the **Scottish Growth Scheme** is funding a range of financial interventions aimed at helping SMEs realise their growth and export ambitions – allowing investment to happen that would not normally happen. To end May 2019, 158 companies have received some £125.3 million of investment under the Scottish Growth Scheme. Companies are in a wide variety of sectors such as software development, textiles, energy, multimedia, fintech and healthcare, as well as some traditional sectors.

The first substantive equity element put in place under the Scottish Growth Scheme - the £200 million Scottish European Growth Co-investment Programme (SEGCP) - opened for business in June 2017. The Scottish Government, through Scottish Enterprise, is co-investing £50 million alongside £50 million from the European Investment Fund (EIF) which in turn will be invested alongside a minimum of £100 million from EIF accredited fund managers. The aim of the Programme is to provide access to equity funding in the range £2 million and above, normally up to £10 million. The Programme is delivered by the EIF under an agreement with Scottish Enterprise. Given the scale and nature of potential funding it inevitably takes time for companies and investors to conclude deals of this scale and as I emphasised at the Committee, both investors and individual businesses are also being influenced in their investment decisions by the continued uncertainty over Brexit. I can confirm that to end May 2019, the Programme has invested in 3 companies, with a total investment of £10 million being made, with another two investments, (mentioned by Kerry Sharp in her appearance at the Committee) being finalised that will increase that figure to £17 million.

The Scottish Growth Scheme's second element of £25 million, supported equity investment below £2 million per company. This £25 million has now been fully invested. This was new and additional funding, announced in Programme for Government in 2017. The additional funds were fully invested by end of August 2018, however, due to demand, and early closure of this element, we redeployed Scottish Growth Scheme dedicated resources to meet that continued demand to the end of October 2018. This activity closed with £103.6 million invested (both private and public) in 81 companies.

I am also pleased to be able to say that following a rigorous procurement process, I announced in January 2019 the appointment of 5 Fund Managers to deliver more choice and a wider range of products (including microfinance – up to £25,000; debt - £25,000 to £100,000; and equity – up to £2m) for Scotland's SMEs. Some of the appointed Fund managers are new to the Scottish marketplace and bring additional monies with them to invest so we are extending the range and depth of financial support available (as well as increasing the number of active fund managers) in the marketplace, giving SMEs greater choice in the funding options open to them. Up to the end of May, 69 companies have received £9.5 million investment under this element.

We will be regularly and frequently assessing performance, reviewing circumstances, and seeking to adapt the package of measures to respond to any new evidence based changes in market failure. For example, we have also redeployed some of the resources available under the Scottish European Growth Co-investment Programme last year to fund a Scottish Loan Scheme, through Scottish Enterprise, providing loans in range £250,000 to £2 million, and in exceptional circumstance up to £5m. The initiative was introduced in December 2018 and to date 5 companies have received loans totalling £2.14 million.

In addition, at the Evidence Session on Tuesday I also indicated that I would send you a diagram detailing the proposed governance arrangements for the Bank so please find this diagram enclosed.

I hope this insight into the current performance levels of the Scottish Growth Scheme as well as the diagram of proposed governance arrangements for the Bank are helpful.

DEREK MACKAY

From: [redacted]

Sent: 10 July 2019 11:02

To: Cabinet Secretary for Finance, Economy and Fair Work

Cc: Minister for Trade, Investment and Innovation; DG Economy; Chief Financial Officer; Wilson D (David) (SNIB); Ritchie D (David) Energy; Rollison R (Richard); [redacted]; [redacted]; [redacted]; [redacted]; [redacted]; [redacted]; [redacted]; [redacted]; [redacted];

Subject: Scottish Growth Scheme - Monthly Progress Report - June 2019

[redacted],

I attach the progress report to 30 June 2019, which confirms the current performance figures, and the progress being made, under the Scottish Growth Scheme.

I hope this is helpful.

Kind regards

[redacted]

Scottish National Investment Bank: Scottish Investments

5th Floor | 4 Atlantic Quay | 70 York St, Glasgow G2 8JX



Scottish Growth Scheme: Monthly progress report June 2019

This information note provides details on progress made in delivery of the Scottish Growth Scheme under the different elements agreed.

Amount/ completion date	Delivery partner	Mechanism	Action taken	Progress/next steps	Product	Status
1st Phase: [redacted]	European Investment Fund (EIF)/ Scottish Enterprise	Scottish-European Growth Co-investment Programme (SEGCP)	[redacted]	[redacted]	Equity investment above £2m in deals of up to £10m	[redacted]
2nd Phase: [redacted]	Scottish Enterprise	[redacted]	[redacted]	[redacted]	Equity up to £2m	<u>This tranche is closed.</u> To end October 2018, 81 companies received £103,640,074m equity investment.
3rd Phase: [redacted]	Appointed 5 new Fund Managers	[redacted]	[redacted]	[redacted]	Microfinance, debt and early stage equity.	86 businesses received some £11,061,421 in lending and equity investment.
[redacted]	Scottish Enterprise	Webpage live contact Scottish Enterprise.	[redacted]	[redacted]	Debt in the £250k to £2m range, (exceptionally up to £5m)	[redacted]

[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]
[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]
<u>Cumulative activity</u>	working with other public and private sector stakeholders	<u>Scottish Growth Scheme:</u> delivery of up to £500m investment.	[Redacted]	[redacted]	Microfinance , debt and early stage and later equity.	<u>To 30 June 2019</u> 175 businesses have received £126, 841, 525m of investment under the Scottish Growth Scheme.

[Redacted title]

[redacted table]

From: [redacted]

Sent: 07 August 2019 14:38

To: Cabinet Secretary for Finance, Economy and Fair Work

Cc: Minister for Trade, Investment and Innovation; Chief Financial Officer; Wilson D (David) (SNIB); Ritchie D (David) Energy; Rollison R (Richard); [redacted]; [redacted]; [redacted]; [redacted]; [redacted]; [redacted]; [redacted]; [redacted]; [redacted]; [redacted];

Subject: Scottish Growth Scheme - Monthly Progress Report - July 2019

[redacted],

I attach the progress report to 31 July 2019, which confirms the current performance figures, and the progress being made, under the Scottish Growth Scheme.

I hope this is helpful.

Kind regards

[redacted]

Scottish National Investment Bank: Scottish Investments

5th Floor | 4 Atlantic Quay | 70 York St, Glasgow G2 8JX



Scottish Growth Scheme: Monthly progress report July 2019

This information note provides details on progress made in delivery of the Scottish Growth Scheme under the different elements agreed.

Amount/ completion date	Delivery partner	Mechanism	Action taken	Progress/next steps	Product	Status
1st Phase: [redacted]	European Investment Fund (EIF)/ Scottish Enterprise	Scottish-European Growth Co-investment Programme (SEGCP)	[redacted]	[redacted]	Equity investment above £2m in deals of up to £10m	[redacted]
2nd Phase: [redacted]	Scottish Enterprise	[redacted]	[redacted]	[redacted]	Equity up to £2m	<u>This tranche is closed.</u> To end October 2018, 81 companies received £103, 640, 074m equity investment.
3rd Phase: [redacted]	Appointed 5 new Fund Managers	[redacted]	[redacted]	[redacted]	Microfinance , debt and early stage equity.	109 businesses received some £14, 208, 148 in lending and equity investment.
[redacted]	Scottish Enterprise	Webpage live contact Scottish Enterprise.	[redacted]	[redacted]	Debt in the £250k to £2m range, (exceptionally up to £5m)	[redacted]

[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]
[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]	[redacted]
<u>Cumulative activity</u>	working with other public and private sector stakeholders	<u>Scottish Growth Scheme:</u> delivery of up to £500m investment.	[redacted]	[redacted]	Microfinance , debt and early stage and later equity.	<u>To 31 July 2019</u> 201 businesses have received £134, 988, 251m of investment under the Scottish Growth Scheme.

[Redacted title]

[redacted table]