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**Subject:** FW: Air Passenger Duty  
**Attachments:** Kate Forbes - APD apr19.pdf

**From:** [Redacted]

**Sent:** 02 May 2019 09:45

**To:** Minister for Public Finance and Digital Economy <[MinisterPFDE@gov.scot](mailto:MinisterPFDE@gov.scot)>

**cc:** > [Redacted]

**Subject:** Air Passenger Duty

Please find enclosed letter regarding Air Passenger Duty.

Best Regards

**Gordon Dewar** | Chief Executive



Edinburgh Airport Limited  
Edinburgh, EH12 9DN Scotland

[Redacted]

w: [edinburghairport.com](http://edinburghairport.com) t: [twitter.com/edi\\_airport](https://twitter.com/edi_airport)  
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Kate Forbes MSP  
Minister for Public Finance and Digital Economy  
The Scottish Government  
St. Andrew's House  
Regent Road  
Edinburgh EH1 3DG

Edinburgh Airport  
EH12 9DN  
Scotland

T: +44 (0)844 448 8833  
W: edinburghairport.com

02 May 2019

Dear Minister,

Thank you for your call last week to explain the Scottish Government's thinking around the promised, but further delayed, cut to Air Passenger Duty.

As I referenced on that call, I am meeting with

This will undoubtedly have an impact on our passenger figures as [redacted] are one of our [redacted] airlines.

REDACTED  
COMMERCIAL  
33(1)(b)

Since the recovery from the 2008 financial crisis, airlines have consistently said they support expansion into Edinburgh and Scotland on the back of promises by the First Minister and this government that APD would be cut and ultimately abolished to ensure and encourage growth.

That growth would bring widespread economic benefits and reduce the cost of holidays for families in Scotland looking to getaway for that well-earned break. A further delay means those plans are yet again on hold and confidence that your manifesto commitment will ever come to fruition is rapidly eroding.

Taking your decision and our conversations with airlines into account, we have been forced to update our passenger predictions and are now forecasting a reduction/negative growth for the rest of the year/timeframe. This is a sizeable change in direction for Scotland's busiest airport which has experienced growth of around 700k passengers per year since 2012.

This pattern of decline is already in evidence in Glasgow and other Scottish airports and will represent the first decline in over 10 years at Edinburgh Airport. We are clear that the decline will be the direct result of failing to deliver promises that airlines had believed and invested in in the last 3 years.

We must show that we are open and supportive of tourism to change this direction of travel and we want to work with the Scottish Government to at least show the rest of the world there is a desire to achieve this goal. We therefore encourage you to look at cutting APD on new or expanded long-haul flights, something this is within the gift of the Scottish Parliament and would not require budget support.

2.

I would be happy to work with you on how best to explore this move which would not affect Inverness, nor be part of the current political debate on ADT or the budget implications of changing the current tax position.

Importantly, it would demonstrate globally that the Scottish Government still wants to deliver on its promise and is a show of good faith to those airlines who still want to invest and grow in Scotland. It would also be a powerful signal as Brexit continues to cast a long shadow over Scotland and the UK.

I am sure that this would be warmly welcomed by the aviation industry and our airlines as we look to increase connectivity and bring Scotland closer to the world.

I look forward to your reply.

Yours sincerely

**Gordon Dewar**  
**Chief Executive**

---

**Subject:** Catch-up

**From:** [Redacted]

**Sent:** 13 May 2019 10:28

**To:** C

**Subject:** Catch-up

Fancy a catch up this week? A few things on the go (!). Can drop in pretty much any time Wed or Friday.

[Redacted]

[Redacted]

[Redacted]

[Redacted]



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**Subject:** EDI

**From:** [Redacted]  
**Sent:** 14 May 2019 09:57  
**To:** [Redacted]  
**cc:** [Redacted]  
**Subject:** RE: EDI- [Redact – S33(1)(b) – Commercial interests]

I've shared this with [Redact – S33(1)(b) – Commercial interests] to ensure that it's all correct and for them to confirm schedules.

[Redacted]– can you check the third paragraph just to clarify whether SG/SE officials? And add anything else you feel may be relevant to provide context.

[Redacted]

**Positive outcome following talks in.** [Redact – S33(1)(b) – Commercial interests]

will continue following positive talks with.

The service between Edinburgh Airport and

Talks between Airlines and with Scottish Government/Scottish Enterprise officials in confirmed the route would continue on a [Redacted] the winter before increasing again in summer 2020.

SG

[Redact – S33(1)(b) – Commercial interests]

---

**From:** [Redacted]  
**Sent:** 14 May 2019 09:46  
**To:** [Redacted]  
**cc:** [Redacted]  
**Subject:** RE: EDI- [Redact – S33(1)(b) – Commercial interests]

Great. I'm happy to [Redact – S33(1)(b) – Commercial interests]

[Redacted]



---

**From:** [Redacted]

**Sent:** 14 May 2019 09:45

**To:** [Redacted]

**cc:** [Redacted]

**Subject:** RE: EDI- [Redact – S33(1)(b) – Commercial interests]

Apologies, think there's some confusion with this. I'll have a draft with everyone asap.

---

**From:** [Redacted]

**Sent:** 14 May 2019 09:31

**To:** [Redacted]

**cc:** [Redacted]

**Subject:** RE: EDI- [Redact – S33(1)(b) – Commercial interests]

Hi,

If I can get a then I can get a that mirrors the context of it. [Redact – S33(1)(b) – Commercial interests]

Thanks,

---

**From:** [Redacted]

**Sent:** 13 May 2019 13:32

**To:** [Redacted]

**cc:** [Redacted]

**Subject:** RE: EDI- [Redact – S33(1)(b) – Commercial interests]

Afternoon all

[Redact – S33(1)(b) – Commercial interests]

Cheers

---

**From:** [Redacted]

**Sent:** 10 May 2019 12:50

**To:**

**Cc:**

**Subject:** RE: EDI- [Redact – S33(1)(b) – Commercial interests]

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Adding our Director of Communications, [Redacted] in.

---

**From:** [Redacted]  
**Sent:** 10 May 2019 12:42  
**To:** [Redacted]  
**cc:** [Redacted]  
**Subject:** RE: EDI- [Redact – S33(1)(b) – Commercial interests]

Good. [Redacted] – As discussed, [Redact – S33(1)(b) – Commercial interests]

(Adding [Redacted] in TS Comms)

[Redacted]



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**From:** [Redacted]  
**Sent:** 10 May 2019 12:36  
**To:** [Redacted]  
**cc:** [Redacted]  
**Subject:** Re: EDI- [Redact – S33(1)(b) – Commercial interests]

Thanks [Redacted],  
I have put [Redacted] from our comms team in touch with [Redacted] to progress and [Redacted] will be in touch. [Redact – S33(1)(b) – Commercial interests]

Thanks for your efforts. [Redact – S33(1)(b) – Commercial interests]

Thanks again,  
[Redacted]  
Sent from my iPhone

On 10 May 2019, at 12:32, [Redacted]> wrote:

Hi All

Further to [Redacted] email below and my subsequent discussion with [Redacted] ,  
[[Redact – S33(1)(b) – Commercial interests] but I have confirmed with  
[Redacted] that we would send our contributions to him for inclusion- if it is appropriate. The  
objective is to put a [Redact – S33(1)(b) – Commercial interests] and reaffirm  
Scotland's commitment to the service.

Thanks

---

**From:** [Redacted]  
**Sent:** 10 May 2019 11:37  
**To:** [Redacted]  
**cc:** [Redacted]  
**subject:** EDI- [Redact – S33(1)(b) – Commercial interests]

[Redacted]& colleagues,

It was very good to be able to meet earlier today.

[Redact – S33(1)(b) – Commercial interests]

[Redacted]

Scottish Enterprise  
<http://www.scottish-enterprise.com>

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**Subject:** EDI

**From:** [Redacted]

**Sent:** 15 May 2019 09:09

**To:** [Redacted]

**Cc:** ;

**Subject:** RE: EDI- [Redact – S33(1)(b) – Commercial interests]

[Redacted]

Thanks. After that meeting we can set up a call with [Redact – S30(b)(ii) – Free and frank exchange of views for the purposes of deliberation]

[Redacted]



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**From:** [Redacted]

**Sent:** 15 May 2019 08:35

**To:** [Redacted]

>

**cc:** [Redacted]

>;

**Subject:** RE: [Redact – S33(1)(b) – Commercial interests]

[Redacted],

Thanks for your time on the phone.

For information for the group:

We are trying to set up a follow up meeting for [Redacted] and [Redacted] from. [Redact – S33(1)(b) – Commercial interests] If we have this we can provide [Redacted] with a with all of our inputs for him to. [Redact – S33(1)(b) – Commercial interests]

Best regards,  
[Redacted]

***On Sunday 26<sup>th</sup> May some of the Aero Team will be running the Edinburgh Marathon Relay for our charity of the year – The Yard. Any donations would be hugely appreciated through the link below***  
<https://www.justgiving.com/fundraising/edinburghairport2>

---

From: [Redacted]

Sent: 15 May 2019 06:13

To: [Redacted]

Cc;

Subject: Re:EDI- [Redact – S33(1)(b) – Commercial interests]

[Redacted]

[Redact – S33(1)(b) – Commercial interests]

[Redacted]

Happy to discuss on the phone if you prefer.

[Redacted]

Sent from my iPhone

On 15 May 2019, at 02:02, [Redacted]  
wrote:

[Redacted]

, let me know if you'd like a quick chat on this [Redacted]

[Redacted]

---

From: [Redacted]

>

Sent: Wednesday, May 15, 2019 00:48

To [Redacted]

cc [Redacted]

**Subject:** RE: EDI- [Redact – S33(1)(b) – Commercial interests]

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Thanks [Redacted]

[Redact – S33(1)(b) – Commercial interests]

Thanks for all of your ongoing support,  
[Redacted]

***On Sunday 26<sup>th</sup> May some of the Aero Team will be running the Edinburgh Marathon Relay for our charity of the year – The Yard. Any donations would be hugely appreciated through the link below***

<https://www.justgiving.com/fundraising/edinburghairport2>

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From [Redacted]

**Sent:** 14 May 2019 13:41

**To:** [Redacted]

**Subject:** RE: EDI- [Redact – S33(1)(b) – Commercial interests]

[Redacted]

[Redact – S33(1)(b) – Commercial interests]

[Redacted]



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**Subject:** FW: Edinburgh Airport  
**Attachments:** Derek Mackay - APD and Climate may19.pdf

---

**From:** [Redacted]

**Sent:** 15 May 2019 16:27

**To:** Cabinet Secretary for Finance, Economy and Fair Work <CabSecFEFW@gov.scot>

**Cc:** Minister for Public Finance and Digital Economy <MinisterPFDE@gov.scot>; [Redacted]

**Subject:** Edinburgh Airport

Please find enclosed letter to Mr Mackay.

Best Regards  
Gordon Dewar

**Gordon Dewar** | Chief Executive



Edinburgh Airport Limited  
Edinburgh, EH12 9DN Scotland

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Derek Mackay MSP  
Cabinet Secretary for Finance, Economy and Fair Work  
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Edinburgh  
EH1 3DG

Edinburgh Airport  
EH12 9DN  
Scotland  
T: +44 (0)844 448 8833  
W: [edinburghairport.com](http://edinburghairport.com)

15 May 2019

Dear Derek,

Thank you for your recent call to inform us of the Scottish Government's change in direction in its Air Departure Tax policy and a cut to what is the highest aviation tax in the world. Although we disagree on the outcome, your call was appreciated as it is always better to hear it personally than through other channels.

It's no secret that I think this decision has been taken at jet speed and without an in-depth look at the facts and evidence, and that is why I write to you. We can all agree that climate change is an issue which concerns us all and as an airport we are no different. We know that we must have a sustainable operation that encourages controlled growth yet ensures we protect connectivity and our international outlook.

Aviation is already making great strides in becoming more sustainable and actually debunking some of the myths around our industry. Sustainable Aviation is a long-term strategy which sets out the collective approach of UK aviation to tackling the challenge of ensuring a cleaner, quieter, smarter future for our industry, and it brings together major UK airlines, airports, manufacturers, air navigation service providers and key business partners. It responded to the Committee on Climate Change's report and laid out some of the positive steps the industry has already taken and plans to take, such as:

- de-coupling aviation growth from growth in emissions: between 2010-16, passenger numbers in the UK grew by 25.8%, while total emissions only grew by 4.7%.
- member airlines improved their fuel efficiency by more than 13% since 2005 thanks to purchasing new technology
- 360 new aircraft are currently on order by UK airlines, which will improve the fleet-average fuel efficiency of UK aviation by 22% by 2050
- Modernising airspace by mid-2020s to deliver a reduction of up to 14% in emissions by 2050, including through more efficient operational procedures – like continuous climb departures and descent approaches which

This shows that we are changing and are becoming more environmentally friendly. This shows there is a sustainable future for aviation. And it shows that we want to be part of this debate.

2.

I strongly feel that we need to raise the level of debate around this issue and allow all industries to have their opportunity to talk about what they are doing in terms of carbon reduction and what improvements they can make. This conversation is crucial before the government makes any further knee-jerk reactions because any decision must protect our economic interests as well as our environment. They go hand in hand and to favour one over the other does not add up.

We all accept that there are challenges ahead of us and industries must have a discussion to map out a way forward. That response will only come from a reasoned and evidence-based discussion which will allow us to take a balanced view and approach.

We admire the desire to show global leadership and want to be part of Scottish led innovation and response. But demonstrating leadership can only work if it encourages others to follow, particularly where Scotland's direct contribution to the solution will be commensurate with our modest size. Others cannot and will not follow if the price of our approach is serious damage to our economy, loss of jobs and inability to support social sustainability as well as climate change.

We must have a discussion which takes all of this into account and leads to a decisive and well-thought out plan of action that works for us all or the country risks losing out. I'm sure you will agree when I say that this debate must happen to protect Scotland's interests, and we want and deserve to be part of it.

I look forward to your reply.

Yours sincerely

 REDACTED

**Gordon Dewar**  
**Chief Executive**

---

**Subject:** Boston Launch - 24 May 2019 - final details for event

**From:** [Redacted]

**Sent:** 17 May 2019 13:35

**To:** [Redacted]

**cc:** [Redacted]

**Subject:** RE: Boston Launch - 24 May 2019 - final details for event

Hi [Redacted]

Bio as promised.

Thanks,

[Redacted]

---

**From:** [Redacted]

>

**Sent:** 17 May 2019 11:20

**To:** [Redacted]

>

**cc:** [Redacted]

**Subject:** Boston Launch - 24 May 2019 - final details for event

Hi [Redacted]

,

Just to confirm the final details for the Boston launch which you said would not be available until next week. I have spoken with PO and they have confirmed that they will require the brief by **15:00 on Monday 20<sup>th</sup> May**. I'd be grateful if you could provide the following outstanding details asap, copying in those on the copy list as I will be on holiday next week.

- Parking arrangements/Ministerial car reg
- Final Timings and agenda
- Exact meeting location
- Greeting party but likely to be Gordon Dewar

Biography for [Redacted] (Delta)

- Guest List

Short speech from Mr Matheson ([Redacted] still to confirm if needed)



I have forwarded [Redacted] ID details and photo to you, and also requested the PO do the same for the Cab Sec and anyone attending to support the Minister.

Many thanks in advance, [Redacted]



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Dh’fhaodadh gum bi teachdaireachd sam bith bho Riaghaltas na h-Alba air a chlàradh neo air a sgrùdadh airson dearbhadh gu bheil an siostam ag obair gu h-èifeachdach neo airson adhbhar laghail eile. Dh’fhaodadh nach eil beachdan anns a’ phost-d seo co-ionann ri beachdan Riaghaltas na h-Alba.

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**Subject:** - 24 May

**From:** [Redacted]

**Sent:** 17 May 2019 14:34

**To:** [Redacted]

**cc:** [Redacted]

>

**Subject:** [Redacted]

- 24 May

Hello ,

With reference to the up and coming Delta Air Lines Boston launch being hosted here at Edinburgh airport on Friday 24 May, [Redacted] will be met by and we ask that he meet at the foot of the escalators in the main check-in hall at 08:15, where he will be escorted Airside to the event.

should bring with him the ID submitted for his pass (Passport) for further checking.

Please note all normal security processing is in place.

Best wishes



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**Subject:** First Minister - Terminal Expansion - 5 June 2019

**From:** [Redacted]

**Sent:** 17 May 2019 13:05

**To:** [Redacted]

>

**Cc:**>

**Subject:** RE: First Minister - Terminal Expansion - 5 June 2019

Hi [Redacted],

I spoke with [Redacted] in FMPO this morning and, as yet, they are not able to confirm. PO has said they will come back asap to advise.

Regards, [Redacted]

---

**From:** [Redacted]

**Sent:** 17 May 2019 12:45

**To:** [Redacted]>

**cc:** [Redacted]>

**Subject:** RE: First Minister - Terminal Expansion - 5 June 2019

Received!

[Redacted] in FMPO called on Wednesday to ask about potentially moving this from the Wednesday to the Tuesday but haven't heard back from him...do you know if anything's been agreed yet?

Thanks,

[Redacted]

---

**From:** [Redacted]

**Sent:** 17 May 2019 12:38

**To:** [Redacted]

**cc:** [Redacted]

**Subject:** RE: First Minister - Terminal Expansion - 5 June 2019

Hi [Redacted],

Just to clarify that's Monday 27 May for the info.

Kind regards, [Redacted]

---

**From:** [Redacted]

**Sent:** 17 May 2019 11:27

**To:** [Redacted]

**cc:** [Redacted]

**Subject:** First Minister - Terminal Expansion - 5 June 2019

Hi [Redacted],

I would be grateful if you could provide the following details for the above event by Wednesday Monday 27 May at the latest:

- Timings and agenda
- Brief on the terminal expansion; cost/benefits, improvement details, further investment etc.
- Exact meeting location
- Greeting party
- Biographies for any other guests (I already have for EDI team)
- Guest List
- Is a short speech required
- Parking arrangements/Ministerial car reg
- ID requirements

Regards, [Redacted]



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Dh'fhaodadh gum bi teachdaireachd sam bith bho Riaghaltas na h-Alba air a chlàradh neo air a sgrùdadh airson dearbhadh gu bheil an siostam ag obair gu h-èifeachdach neo airson adhbhar laghail eile. Dh'fhaodadh nach eil

## Timings and agenda

Timings still to be confirmed by FMPO but we have requested a 1600 start. Draft agenda is as follows, still to be agreed by FM comms, V&E and SLOs..

1600 – FM arrival – met by Gordon Dewar and Sir John Elvidge [Redact] *release names.*

1615 – FM through security

1630 – walk from security to terminal expansion (not 15 minute walk but assuming selfies may arise)

- Speak to BrewDog staff – have approached BrewDog about this. First BD airport bar in the world and a Scottish success story
- Short walk to Passengers with Reduced Mobility waiting area to speak to some staff and passengers

1710 – FM escorted down to airfield and next to Emirates aircraft to meet some of our apprentice engineers. FM will have opportunity to move airbridge towards/onto aircraft (TBC).

1740 – FM escorted back to Departures for plaque unveiling

1750 - FM escorted back to No1 Lounge for a chat with Gordon Dewar and Sir John Elvidge

1830 – FM heads to gate for flight

*Release names.*

Brief on the terminal expansion; cost/benefits, improvement details, further investment etc.

Scotland's busiest airport with 14.3 million passengers in 2018 – a record for any Scottish airport.

More than 30 airlines, flying 222 routes to more than 150 destinations.

Busiest month ever in Scottish aviation history – more than 1.5 million people passing through the terminal in July 2018.

A 2016 independent economic impact study showed we contributed over £1 billion per year to the Scottish economy, supporting 23,000 jobs across Scotland – that's 2,000 jobs and £90m GVA for every million passengers. Since that study, we've added 2.2m passengers, handling 13.4m in 2017. And that suggests we've generated an additional 4,000 jobs and another £180m GVA across Scotland.

Investment of £80 million in our new terminal expansion, part of a £220m+ capital investment programme to support growth and maintain operational standards over the next five years.

The expansion has provided:

- A new International Arrivals hall, including new and extended immigration and customs facilities and baggage reclaim areas
- A new domestic arrivals area, including baggage reclaim facilities

- Six new gates and gate seating areas
- Stair nodes and air bridges providing direct access to the terminal
- New VIP lounges
- New retail opportunities, food and beverage options (including the world's first BrewDog airport bar), toilets, lettable property and office space

The expansion will support further passenger growth to more than 17 million people, creating headroom for the airport which has experienced tremendous growth since 2012.

The wider airfield investment plan has seen two phases of stand construction, the first phase delivering 9 new stands and the second phase delivering 13 new stands when completed

Exact meeting location

Valet area of the car park. Registration of FM car would be required.

Greeting party

Gordon Dewar and Sir John Elvidge. *release names*

Biographies for any other guests (I already have for EDI team)

N/A

Guest List

N/A

Is a short speech required

A few talking points for the plaque unveiling would be appreciated.

Parking arrangements/Ministerial car reg

Valet area of the car park. Registration of FM car would be required.

ID requirements

Understand FM is travelling so will have a boarding pass and passport so no requirement for temporary pass. This is the same for those travelling with her.

For those not travelling but attending (including comms, V&E, SLO) we will require the following:

- A colour scan of either a driving licence or passport. If a driving licence, it must be front and back with no obstructions. If a passport it must be both pages of the photographic page with no obstructions – please see attached examples.





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**Subject:** Qatar 5th anniversary reception

**From:** [Redacted]  
**Sent:** 20 May 2019 10:53  
**To:** [Redacted]>  
**Subject:** RE: Qatar 5th anniversary reception

Hi

I can confirm that I will be attending.

Looking forward to seeing you on Thursday.

Regards

---

**From:**  
**Sent:** 20 May 2019 10:44  
**To:**>  
**Subject:** Qatar 5th anniversary reception

Hi,

Hope you are well?

QR are hosting a drinks reception on Thurs at 1830 at the Royal Edinburgh Military Tattoo offices and they have asked if we can follow up with key stakeholders to confirm attendance.

I believe [Redacted] is away later this week for the BOS launch, would you be available to join us for the reception? [Redacted], the QR host, reports directly into Chief so you appreciate we want to ensure there is strong representation from Scotland at the event. I understand [Redacted] is already attending and SDI have also been invited too.

If you can let me know I will ensure you are on the invite list.

Best Rgds

[Redacted]

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Rt Hon Nicola Sturgeon MSP  
First Minister of Scotland  
St Andrew's House  
Regent Road  
Edinburgh  
EH1 3DG

Wednesday 22 May 2019

Dear First Minister,

**Meeting request from Scotland's airports, airlines, business and tourism organisations**

We are writing as representatives of Scotland's main airports, airlines, business and tourism organisations regarding the Scottish Government's decision to abandon its manifesto pledge on cutting and eventually abolishing Air Departure Tax (ADT).

In developing this policy position, the Scottish Government consulted extensively with industry, convening its first ADT Stakeholder Forum as far back as 6 August 2015. This forum provided a platform to highlight the detrimental impact of Air Passenger Duty (APD) on Scotland's connectivity and to share the tangible benefits a cut would deliver in terms of job creation and route development.

Strong connectivity drives a range of activities that underpin successful, sustainable modern economies, from inward investment to exporting, productivity and tourism. Unfortunately, when benchmarked against European countries of a similar size, it is clear that Scotland's connectivity lags.

This was confirmed in your Government's recently published plan for growing exports '**Scotland: A Trading Nation**' which stated "*we do not have as many direct long haul flights when compared to similar sized European nations.*" The same report outlined your ambitions to enhance international connectivity to allow Scottish businesses to increase their earnings; to make Scotland more attractive to potential inward investors and to attract more inbound tourism.

It is difficult to see how this can now be achieved in light of the sudden reversal in policy which will serve to further exacerbate our connectivity deficit. Our airports are already reporting a loss of routes and the promised cut in ADT would have provided airlines with the confidence required to invest in Scotland.

All of us share your ambitions for Scotland to become a 'carbon neutral' economy by 2045, however, this decision will do nothing to further that goal. Aviation is a global industry and therefore requires international action to reduce global CO2 emissions. In the UK, the aviation industry has already decoupled growth in aviation from growth in emissions and is investing billions of pounds in developing new sustainable aviation fuels for cleaner and quieter aircraft.

Given the lack of consultation ahead of the decision on ADT and the lack of recognition of the huge steps the aviation industry is taking to tackle CO2 emissions, we are requesting a joint meeting to better understand how the Scottish Government can support an industry that has such an important role to play in strengthening Scotland's global standing.

More.../

Our organisations wish to work with you to ensure there is a cohesive, evidenced-based policy backdrop that allows us all to help deliver sustainable economic growth for Scotland. We look forward to your response.

Yours sincerely,

Derek Provan  
Chief Executive  
AGS Airports Limited

Gordon Dewar  
Chief Executive  
Edinburgh Airport

Tim Alderslade  
Chief Executive  
Airlines UK

Liz Cameron  
Chief Executive  
Scottish Chambers of Commerce

Tracy Black  
Director  
CBI Scotland

Matt Lancashire  
Director of Policy  
SCDI

Marc Crothall  
Chief Executive  
Scottish Tourism Alliance

Stuart Patrick  
Chief Executive  
Glasgow Chamber of Commerce

Ken McLeod  
President  
SPAA

REPLACED SIGNATURES

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**Subject:** First Minister - Terminal Expansion - 5 June 2019

**From:** [Redacted]

**Sent:** 24 May 2019 15:29

**To: Subject:** RE: First Minister - Terminal Expansion - 5 June 2019

Hi,

Yes, FMPO has confirmed although no recce has taken place to confirm what we have proposed but assume V&E will provide Ops Note.

I'll have the information to you next week.

Thanks,

---

**From:**

**Sent:** 24 May 2019 13:29

**To: Subject:** RE: First Minister - Terminal Expansion - 5 June 2019

Hi

I understand that Private Office have been in touch and this has now been moved to the Tuesday.

had asked that I sent you a reminder towards the end of the week for the information request below for Monday. Thanks if you've already sent this to.

Regards

---

From: [Redacted]

Sent: 04 June 2019 11:03

To: [Redacted]

Cc: [Redacted]>

Subject:

Just to let you know that [Redact – S33(1)(b) – Commercial interests] has declined request for a meeting with the Minister for Trade and Investment in July. We'll try to secure a meeting at World Routes...



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**Subject:** Edinburgh Airport news release - First Minister officially opens terminal expansion

**From:** [Redacted]

**Sent:** 05 June 2019 12:02

**Subject:** Edinburgh Airport news release - First Minister officially opens terminal expansion

Good morning,

Please see a news release from Edinburgh Airport as First Minister Nicola Sturgeon officially opened the airport's terminal expansion.

There are photos that are free to use and these captions may be helpful: <https://we.tl/t-ySvFZMUIG5>

1 – FM meets staff at BrewDog, the first airport BrewDog bar in the world

3 – FM meets PRM staff in the expansion's PRM area, designed with the help of PRM passengers

7 – FM meets Edinburgh Airport apprentices

12/22/38 - Sir John Elvidge, Chairman of Edinburgh Airport; First Minister Nicola Sturgeon; Gordon Dewar, Chief Executive of Edinburgh Airport

Thanks,

## **Terminal expansion officially opened First Minister celebrates airport's growth.**

First Minister Nicola Sturgeon has officially opened Edinburgh Airport's £75 million terminal expansion, the biggest project in a generation at the airport.

Part of a wider £200 million investment programme at Scotland's busiest airport, the expansion enhances the airport's connectivity options and will support passenger growth to twenty million passengers.

The expansion delivers new gates, new aircraft stands and new international and domestic passenger arrivals halls, as well as new baggage reclaim areas and an extended immigration hall. It also has new retail and food and beverage outlets, including the world's first BrewDog airport bar.

It's the start of a larger programme of investment in key terminal and airfield facilities over the next 5 years, with almost £300 million being spent on a new baggage system, more new stands, improved check-in facilities and a new access road.

The First Minister received a tour of the terminal expansion from Gordon Dewar, the airport's Chief Executive. She also spoke to staff and passengers in the Special Assistance seating area which was designed with the help of users.

First Minister Nicola Sturgeon said:

“I am delighted to open this terminal expansion, further establishing Edinburgh Airport as a gateway to Scotland from the rest of the UK and internationally.

“Edinburgh Airport not only supports our business and tourism sectors but employs 700 people directly and 7,000 through partner businesses – I was particularly pleased to meet engineering apprentices who are learning their trade in a fast-paced environment such as aviation.

“This £75 million investment will future-proof the airport for continued growth. As an outward looking nation, it is now more important than ever that we enhance connectivity with our European partners and with the rest of the world.”

Gordon Dewar, Chief Executive of Edinburgh Airport said:

“This is of course an investment in Edinburgh Airport but it’s also an investment in Scotland’s economy and future as we are a facilitator of many things, from business and tourism to culture and education.

“More than 14 million people come through our doors every year and we have invested to accommodate even more as more and more people choose air travel to come to Scotland or to visit the world around us. We want that experience to be as positive as possible and this expansion provides greater options, including the ability to achieve greater connectivity.

“I’m delighted to be able to show the First Minister what we have delivered and to demonstrate the commitment and dedication that our staff and everyone involved in the construction of this expansion. I can think of no better reward than having the First Minister here to celebrate their work.”

## Background

Edinburgh Airport is Scotland’s busiest airport, handling more than 14.3 million passengers in 2018 – a record for any Scottish airport. The busiest ever month in Scottish aviation history was recorded at Edinburgh in July 2018 with 1,501,988 people passed through.

The airport flies to more than 150 destinations with more than 30 airlines.

A 2016 independent economic impact study showed we contributed over £1 billion per year to the Scottish economy, supporting 23,000 jobs across Scotland – that’s 2,000 jobs and £90m GVA for every million passengers.



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---

**From:** [Redacted]

**Sent:** 14 June 2019 14:22

**To:**

**Subject:** RE: [Redact – S33(1)(b) – Commercial interests]

All fine. It's nailed down for Wed 3 July. . Only thing missing I think is absolutely confirming who will attend from their side. [Redact – S33(1)(b) – Commercial interests]

Our SDI colleagues based in will attend to save me going over for 1 meeting. [Redact – S33(1)(b) – Commercial interests]

[Redact – S33(1)(b) – Commercial interests]



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**From:**

**Sent:** 14 June 2019 14:08

**To>**

**Subject:** RE: [Redact – S33(1)(b) – Commercial interests]

I emailed this morning to ask for an update so will share once I hear back from them.

[Redact – S33(1)(b) – Commercial interests]

Kind regards

**From:**  
**Sent:** 14 June 2019 14:03  
**To:**  
**Cc:**  
**Subject:** Re: [Redact – S33(1)(b) – Commercial interests]

We're still talking to them regularly.  
Will get  
You the data.

Sent from my iPhone

On 14 Jun 2019, at 11:59, " > wrote:

[Redact – S33(1)(b) – Commercial interests]

Thanks



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---

**Subject:** Ministerial meetings

**From:** [Redacted]

**Sent:** 21 June 2019 07:31

**To:** 'Gordon Dewar' <[Gordon\\_Dewar@edinburghairport.com](mailto:Gordon_Dewar@edinburghairport.com)>;

**Subject:** RE: Ministerial meetings with

Folks.

[Redact – S33(1)(b) – Commercial interests]



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**From**

**Sent:** 20 June 2019 13:18

**To:** Gordon Dewar <[Gordon\\_Dewar@edinburghairport.com](mailto:Gordon_Dewar@edinburghairport.com)>;

**Subject:** RE: Ministerial meetings with

Great thanks. Just let me know on the day.



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**From:** Gordon Dewar <[Gordon\\_Dewar@edinburghairport.com](mailto:Gordon_Dewar@edinburghairport.com)>  
**Sent:** 20 June 2019 13:17  
**To:**  
**Subject:** RE: Ministerial meetings with

I will try and attend in person but having a backup to call in would be useful. [Redact – S33(1)(b) – Commercial interests]

Gordon Dewar | Chief Executive



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**From:**  
**Sent:** 20 June 2019 11:20  
**To:**  
**Cc:** Gordon Dewar <[Gordon\\_Dewar@edinburghairport.com](mailto:Gordon_Dewar@edinburghairport.com)>  
**Subject:** Ministerial meetings with [redacted]

Pre-meeting with Ivan McKee has been confirmed for 1745 on Tuesday 25 June at Parliament. (Sorry about the time, that was partly my fault!).

Can you let me know if you're able to attend and whether it will be in person or by phone.

Thanks



---

**Subject:** meeting

**From:** > [Redacted]

**Sent:** 25 June 2019 10:35

**To:** >

**Subject:** RE: [Redact – S33(1)(b) – Commercial interests] meeting

Further to that, just been advised the [Redact – S33(1)(b) – Commercial interests] have changed the time. Meeting now on Monday 1 July, 1600.



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**From**  
**Sent:** 25 June 2019 10:31  
**To>**  
**Subject:** RE: meeting

[Redact – S33(1)(b) – Commercial interests]



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**From:** >

**Sent:** 25 June 2019 09:37

**To:**

**Subject:** RE: [Redact – S33(1)(b) – Commercial interests]meeting

Hi

I left you a voicemail this morning as looking to sort accommodation etc for the visit. Do you know where the minister and his team are staying in?

Speak soon

**From:**

**Sent:** 20 June 2019 09:03

**To:**

**Subject:** RE: meeting

0930-1030 at [Redact – S33(1)(b) – Commercial interests]



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**From>**

**Sent:** 20 June 2019 08:37

**To:** >

**Subject:** meeting

Hi

I spoke with [Redact] and and there is interest to attend from our side. Can you confirm the timing of the meeting on 3<sup>rd</sup> July?

Kind regards



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Dh'fhaodadh gum bi teachdaireachd sam bith bho Riaghaltas na h-Alba air a chlàradh neo air a sgrùdadh airson dearbhadh gu bheil an siostam ag obair gu h-èifeachdach neo airson adhbhar laghail eile. Dh'fhaodadh nach eil beachdan anns a' phost-d seo co-ionann ri beachdan Riaghaltas na h-Alba.

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**Subject:** meeting

**From:** > [Redacted]

**Sent:** 27 June 2019 11:12

**To: Subject:** RE: meeting

Can you confirm address with the guys in please. I've only seen it in on the programme. [Redact – S33(1)(b) – Commercial interests]



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**From:** >  
**Sent:** 27 June 2019 11:07  
**To:** >  
**Subject:** FW: meeting

Hello,

mentioned there are a few [Redact – S33(1)(b) – Commercial interests], and has asked if someone could provide us with the specific address for Monday's meeting?

Many thanks



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**From:** >

**Sent:** 25 June 2019 09:32

**To:**

**Subject:** FW: meeting

Hi – this is all I have so far – I have left a voicemail with so [Redacted] will get back to you when I have more info

Thanks

---

---

**From:** [Redacted]

**Sent:** 29 May 2019 14:12

**To:** 'Gordon Dewar' <[Gordon\\_Dewar@edinburghairport.com](mailto:Gordon_Dewar@edinburghairport.com)>;

**Subject:** Thanks

Gordon,

A belated thank you to you, your team and particularly [Redacted] for giving up time to share information with us. The team very much appreciated it. One thing did come to mind just as we left the car park. If you can give me a call sometime I'll share a thought that might be of interest to you.

Thanks again

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**Subject:** Scotland, Edinburgh

**From:** [Redacted]

**Sent:** 04 June 2019 05:26

**To: Subject:** RE: Scotland, Edinburgh [Redact – S33(1)(b) – Commercial interests]

Thanks , [Redacted]

Yes, we'll take it from here.

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