

Subject:

FW: Argyll Ferries - Average Grant Per Sailing - CY6 and CY7 Part I - 30 April 2018

From: [redacted]

Sent: 30 April 2018 15:58

To: [redacted]

Subject: Argyll Ferries - Average Grant Per Sailing - CY6 and CY7 Part I - 30 April 2018

From: [redacted]

Sent: 30 April 2018 14:53

To: [redacted]

Cc: [redacted]

Subject: RE: Argyll Ferries - Average Grant Per Sailing - CY6 and CY7 Part I - 5-9 March 2018

Hi [redacted]

Thanks very much for your e-mail to advise that we can work out the AGRS by the original agreed base case for Argyll Ferries and do not need to take into account any additional (pension adjustments, additional maintenance, hire of Coruisk etc). This has made things so much simpler (and makes a lot more sense) as the AGRS will not change retrospectively when we are half way through a contract year or extension.

I looked into it and the original base case for [redacted], extension 1 and [redacted] and I calculated the following AGRSs -

[redacted]

Extension 1 (June 2017 - March 2018)

Base - £2,242,667

Sailings - 14,634

AGRS = £153.25

[redacted]

Thanks so much for letting me know about this and allowing us to update the performance deductions for AF.

[redacted]

thanks

Kind regards

[redacted]

Interim Business Performance Manager

Calmac Ferries Ltd

📧 [redacted]

📧 [redacted]

[redacted]

From: [redacted]
Sent: 09 March 2018 15:33
To: [redacted]
Cc: [redacted]
Subject: RE: Argyll Ferries - Average Grant Per Sailing - CY6 and CY7 Part I - 5 March 2018

Hi [redacted]

The calculations for these AGRSs for Argyll Ferries are -

Argyll Ferries

[redacted]

(Contract extension) July 2017 – March 2018

Base* = 3,176,877.00

Sailings = 14,634

AGRS = £217.08 (Base subsidy/number of sailings)

*N.b. Base case excluding Fuel Subsidy as this is not included in AGRS calculations.

Hope this helps.


thanks

Kind regards

[redacted]

Interim Business Performance Manager

Calmac Ferries Ltd

 [redacted]

 [redacted]

 www.calmac.co.uk

 @CalMac_Updates

-----[redacted]/CalMac wrote: -----
To: [redacted]/CalMac@CalMac
From: [redacted]/CalMac
Date: 03/09/2018 02:48PM

Cc: [redacted]

Subject: RE: Argyll Ferries - Average Grant Per Sailing - CY6 and CY7 Part I - 5 March 2018

[redacted], can you please reply to all on this email with the calculation for AFL AGRS, CY6 and CY1 Part 1?

Thanks
[redacted]

[redacted]
Client Manager
CalMac Ferries Ltd
Phone: [redacted]
Mobile: [redacted]
Internal: [redacted]

From: [redacted]
Sent: 09 March 2018 14:43
To: [redacted]
Cc: [redacted]
Subject: RE: Argyll Ferries - Average Grant Per Sailing - CY6 and CY7 Part I - 5 March 2018

[redacted],

Many thanks for providing the information below.

Can you provide the workings behind the average grant per sailing calculation for both periods. Have you followed the formula as per previous years, namely, subsidy / number of sailings?

[redacted]

From: [redacted]
Sent: 05 March 2018 16:59
To: [redacted]
Cc: [redacted]
Subject: RE: AFL Quarterly Report (Jul-Sep)

[redacted] - confirmed AGRS figures below:

[redacted]

June 2017 - March 2018 Extension 1
AGRS = 217.09
Cancelled sailing deduction = £217.09 (100% of AGRS)
Late sailing deduction = £108.55 (50% of AGRS)

The team are looking at the performance report that are missing but have encountered some issues in the new data warehouse, so they will investigate this week. They apologise these have been missed but I think it was something that Robin must have done automatically and has been missed in his handover.

Thanks
[redacted]

[redacted]
Client Manager
CalMac Ferries Ltd
Phone: [redacted]

Mobile: [redacted]
Internal: [redacted]

From: [redacted]
Sent: 05 March 2018 13:52
To: [redacted]
Cc: [redacted]
Subject: RE: AFL Quarterly Report (Jul-Sep)

[redacted]

Given July '17 to Mar '18 is the 1st 9 month extension period; we will calculate an AGRS for that 9 month period rather than a full year, [redacted].

Can you confirm this is the approach we should be taking?

Thanks
Iain

[redacted]
Client Manager
CalMac Ferries Ltd
Phone: [redacted]
Mobile: [redacted]
Internal: [redacted]

-----<[redacted]> wrote: -----
To: [redacted]
From: [redacted]
Date: 03/05/2018 01:39PM
Cc: [redacted]
Subject: RE: AFL Quarterly Report (Jul-Sep)

Perfect, thanks [redacted].

From: [redacted]
Sent: 05 March 2018 13:35
To: [redacted]
Cc: [redacted]
Subject: RE: AFL Quarterly Report (Jul-Sep)

Ok thanks - wasn't clear what the question was. I'll get the team to update this.

Thanks
[redacted]

[redacted]
Client Manager
CalMac Ferries Ltd
Phone: [redacted]
Mobile: [redacted]
Internal: [redacted]

-----<[redacted]> wrote: -----
To: [redacted]
From: [redacted]
Date: 03/05/2018 12:50PM
Cc: [redacted]
Subject: RE: AFL Quarterly Report (Jul-Sep)

[redacted],

[redacted]

On a separate note can you confirm the average grant per sailing (total subsidy / forecast sailings) for CY7 Part I (01/07/17 – 31/03/18). Previous example in relation to CY5 attached for information.

Many Thanks

[redacted]

From: [redacted]

Sent: 05 March 2018 11:58

To: [redacted]

Subject: Fw: AFL Quarterly Report (Jul-Sep)

[redacted] - is it this that you're missing? Just looking for the Oct to December one which I think I sent at the time as well?

Thanks

[redacted]

[redacted]

Client Manager

CalMac Ferries Ltd

Phone: [redacted]

Mobile: [redacted]

Internal: [redacted]

-----Forwarded by [redacted]/CalMac on 03/05/2018 11:55AM -----

To: [redacted]

From: [redacted]/CalMac

Date: 11/17/2017 02:46PM

Subject: AFL Quarterly Report (Jul-Sep)

[redacted],

Please find this last quarter's report attached ahead of next week's meeting.

If you need anything else ahead of the meeting please let me know.

(See attached file: AFL Quarterly Report Jul-Sep 17 FINAL issued.docx)

Thanks

[redacted]

[redacted]

Client Manager

CalMac Ferries Ltd

Phone: [redacted]

Mobile: [redacted]

Internal: [redacted]

Performance Deductions with updated figures

Scheduled Departure - Calendar Year	Month	Disruption Cause Name	Cancelled	Late	Deduction	
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
		[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
		[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
		[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
		[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
		[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
		[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
		[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
		[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
		[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
		[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
		[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
		[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
		[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
		[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
[REDACTED]	July	MECHANICAL PROBLEMS (SHIP)*	200	0	£30,650.00	
		VESSEL CHANGEOVER	0	2	£153.26	
	August	MECHANICAL PROBLEMS (SHIP)*	4	0	£613.00	
		VESSEL CHANGEOVER	0	1	£76.63	
	September	MECHANICAL PROBLEMS (SHIP)*	9	0	£1,379.25	
	October	MECHANICAL PROBLEMS (SHIP)*	65	1	£10,037.88	
	December	MECHANICAL PROBLEMS (SHIP)*	18	0	£2,758.50	
		VESSEL CHANGEOVER	0	6	£459.78	
	2018	January	ALL OTHERS	2	0	£306.50
			BUNKERING ISSUES*	0	1	£76.63
			MECHANICAL PROBLEMS (SHIP)*	25	2	£3,984.51
			VESSEL CHANGEOVER	0	4	£306.52
		February	MECHANICAL PROBLEMS (SHIP)*	12	0	£1,839.00
			VESSEL CHANGEOVER	0	5	£383.15
		March	MECHANICAL PROBLEMS (SHIP)*	3	0	£459.75
			VESSEL CHANGEOVER	0	1	£76.63
	Overall - Total					[REDACTED]

Red = CY6

Blue = CY7 - Part I

Gourock - Dunoon
Contract Year 7 (9
months)

(1/7/17 - 31/3/18)

Base Case

Version 1.7

10th May 2017

Performance Deductions	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
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Gourock - Dunoon
Contract Year 7 (9
months)

(1/7/17 - 31/3/18)

Base Case

Version 1.12

26th June 2017

Performance Deductions	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
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Gourock - Dunoon
Contract Year 7 (9
months)

(1/7/17 - 31/3/18)

Revised Base Case

Version 1.13

7th February 2018

Performance Deductions	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
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Gourock - Dunoon

Extension Period 1

9 Month Period - 01 July 17 to 31 Mar
2018

Version 3 - Submitted

06-Jun-18

Performance Deductions	(53,561)	0	(53,561)	-
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