**From:** Raymond McGovern
**Sent:** 30 November 2017 19:55
**To:**
**Cc:**
**Subject:** RE: Thank You

Dear Terri &

I wanted to take the opportunity to build on our conversation of last month and share with you, in a little more detail than we did in person, some key aspects of the Scottish offer.

As before, we'd welcome should RBC find it helpful, the opportunity to represent some of the attached in person with relevant colleagues from your company. I am based in Toronto so can be available at your convenience or indeed should a conversation in London be the best route forward, I'd be happy to facilitate that also.

Do please let me know if I can provide any additional perspective at this stage and how you would like to proceed.

Thanks for your consideration,
Raymond

Americas Director

Scottish Enterprise | www.scottish-enterprise.com
Scottish Development International | www.sdi.co.uk
Tel: (+1
Follow Scottish Enterprise on LinkedIn
Follow Scottish Development International on LinkedIn


**From:** Raymond McGovern
**Sent:** 25 October 2017 10:53
**To:**
**Cc:**
**Subject:** Thank You

Dear Terri &

A very sincere thank you to you both for making the time to meet with Mr Brown last week. We very much appreciated the opportunity to hear about RBC's operation in the UK and indeed some of the areas of particular interest currently in the fintech space.

I believe there is an opportunity for Scotland to better inform RBC around some of our technology assets and initiatives. I'd be happy to do so directly through yourselves or indeed be guided if this better advanced via relevant Edinburgh or London contacts.

In the meantime however, I wanted to say a very simple thank you for your time and consideration.

Best regards
Raymond

**Raymond McGovern**
Americas Director

Scottish Enterprise | www.scottish-enterprise.com
Scottish Development International | www.sdi.co.uk
Tel:
Follow Scottish Enterprise on LinkedIn
Follow Scottish Development International on LinkedIn