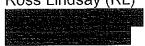
Help to Buy (Scotland) Monitoring Group Victoria Quay, Edinburgh

14th July 2016

Attendees:

Karen Campbell (KC) Ross Lindsay (RL)



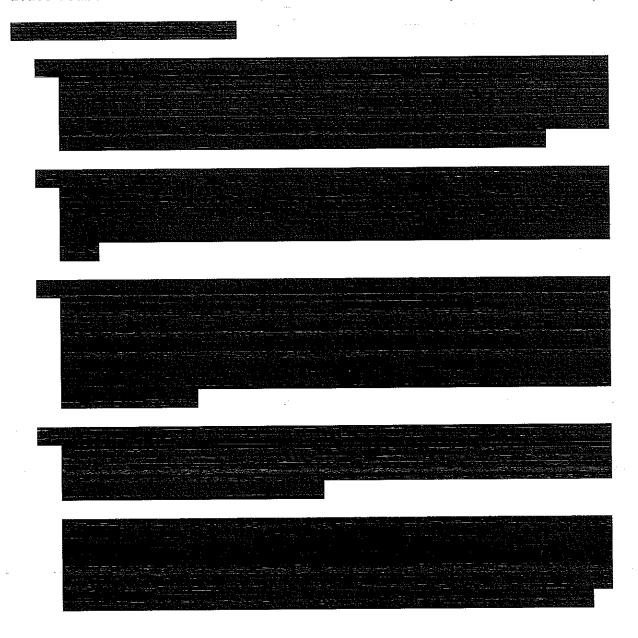
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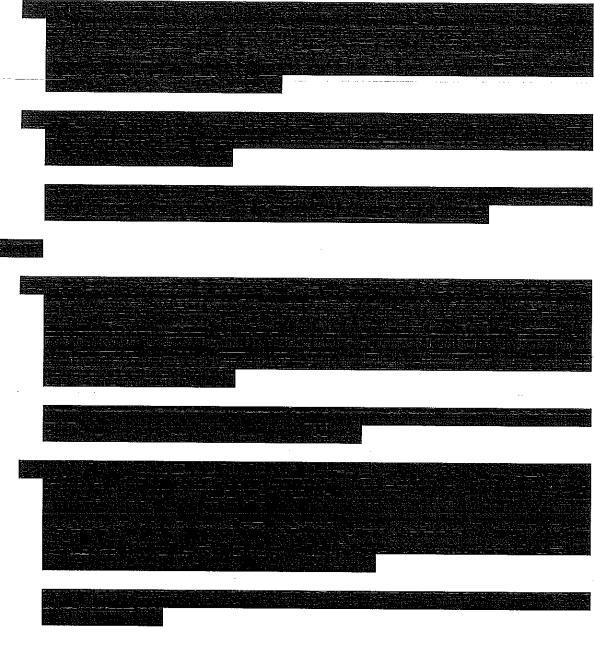


Bruce Teubes

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9. RL – It would be useful to know what the drivers are for builders and the product mix, are they changing their products going forward to suit HtB? KC – Builders need to let the market dictate, HtB has a relatively short time scale and therefore not necessarily the determining factor for some builders planning 3 plus years ahead. If HtB was committed for a longer term it might be a bigger factor.

