

All

Feedback from FM's office and Comms following FM's visit to Clydebridge and Dalzell:

The main points of the visits were along the lines FM used in the media bids:

- Continue to work with the company to look for a buyer
- Do everything we can do keep the company running
- Set up taskforce so all involved can provide their views and continue to work together
- Maintain that there is still hope and a future for the company but that a lot of work has to be done

The company themselves and the workers were **extremely grateful to have FM there** in person and she spent a lot of time speaking to them and listening to their concerns and opinions. The main line was that there was no 'quick fix' to solve the issue but that everyone will work together to keep the company running.

FM undertook a **range of broadcast interviews** at Dalzell.

The news release that issued:



~~NR-FM steel.docx~~

Other developments

- Mr Ewing is making a **Parliamentary Statement** on Tuesday [REDACTED]team leading)
- **OPQ** (S4O-04723) from **James Kelly MSP (Labour)**: To ask the Scottish Government what action it is taking to protect steel jobs at Clydebridge and Dalzell. Due at MPO: 27/10/2015 ([REDACTED – NAME - EXEMPT]team leading)
- [REDACTED – ONE PARAGRAPH - EXEMPT].
- [REDACTED – NAME - EXEMPT] is going to make contact with BIS on this point.
- BBC Scotland News have led with **FM not ruling out public ownership**:
<http://www.bbc.co.uk/news/uk-scotland-scotland-business-34597522>

In case I miss anything, grateful if anyone in copy has anything for this daily summary/sitrep can they please email me and I will include.

Many thanks,

[REDACTED – NAME - EXEMPT].

[REDACTED – CONTACT DETAILS - EXEMPT]



From: [REDACTED – NAME - EXEMPT]
Sent: 21 October 2015 18:40
To: [REDACTED – NAME – EXEMPT]
Cc: [REDACTED – MULTIPLE NAMES - EXEMPT]
Subject: Tata - update note

[REDACTED]

We had a concall with Tata Steel reps earlier this afternoon as an update to their activity, the main points were as follows:

- [REDACTED – ONE PARAGRAPH – EXEMPT].
- FM is visiting the sites tomorrow and **preparation is underway.**
- Officials will be **meeting** with Tata and the Unions on **Friday.**
- **First meeting of the Taskforce is on 29 October** at South Lanarkshire Council offices and Tata will play an active part in the Taskforce.
- A further **call is set for Tuesday 27 October** (tbc).

Other developments

- Taskforce invitations have been issued.
- Mr Ewing has written to the Scotland Office to confirm they can nominate an attendee for the Taskforce.

[REDACTED – NAME - EXEMPT] has also kindly provided the following on Media/comms

- FE on GMS:

<< File: Transcript - Fergus Ewing - Tata Steel - GMS - 21Oct15 - 09m44s.docx >>

- Print and broadcast continues to reflect SG message
- Limited media and social media follow up in course of day; Labour calling for a statement to Parliament and exchanges at PMQs; no significant new lines emerging
- FM visit tomorrow likely to receive significant broadcast coverage in Scotland throughout day.

I hope this is useful.

Regards,

[REDACTED – NAME – EXEMPT]
[REDACTED – CONTACT DETAILS - EXEMPT]

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From: [REDACTED – NAME - EXEMPT]
Sent: 20 October 2015 17:59
To: [REDACTED – MULTIPLE NAMES – EXEMPT]
Subject: RE: TO CHECK, PLEASE - Tata - FM first-person Record piece

All

Is there an updated Tata note from today?

Also - looking ahead to Thursday - any progress on apprenticeship guarantee. We will need to have something. Full membership of Taskforce would be one part of it, apprenticeship guarantee could be another.

[REDACTED – NAME – EXEMPT]

From: [REDACTED – NAME - EXEMPT]
Sent: 20 October 2015 16:32
To: [REDACTED – MULTIPLE NAMES - EXEMPT]
Subject: RE: TO CHECK, PLEASE - Tata - FM first-person Record piece

[REDACTED – NAME - EXEMPT] – two very minor factual changes around Fergusons, highlighted in red below.

[REDACTED – NAME – EXEMPT]

[REDACTED – CONTACT DETAILS - EXEMPT]

From: [REDACTED – NAME - EXEMPT]
Sent: 20 October 2015 16:13
To: [REDACTED – MULTIPLE NAMES - EXEMPT]
Subject: RE: TO CHECK, PLEASE - Tata - FM first-person Record piece

All

Propose below... ignore the politics - let me know if any factual changes in the next 20 mins if possible.

Thanks

[REDACTED – NAME - EXEMPT]

Scottish Steel can still have a future

By First Minister Nicola Sturgeon

For decades, there wasn't a family in Scotland's industrial heartlands who didn't know a steel worker. The manufacture and processing of steel was part of the backbone of our economy.

The 1980s and 1990s, of course, changed that.

Lanarkshire was badly hit, as Gartcosh closed in 1986 then Ravenscraig in 1992. Today we all stand firm with Lanarkshire's steel workers as they are again being told their future is on the line.

The formal announcement yesterday by Tata Steel that they intend to mothball their plants in Motherwell and Cambuslang may not have been a surprise, but it is a bitter blow to the 270 staff there, and their families.

Since Tata Steel first announced the potential sale of its Long Products Division last year, the Scottish Government and Scottish Enterprise have been in constant contact with the company and trade unions, exploring every possible option to keep these plants operational despite hugely challenging market conditions.

But this need not be the end of Scottish steel.

It is my firm belief that there can still be a future for our steel industry and I am determined that we will do all we can to save as many Scottish steel jobs as possible.

To take that work forward I have established a Scottish Steel Task Force – chaired by the Business Minister, Fergus Ewing – bringing together unions, local councils, politicians and others to work to keep Dalzell and Clydebridge open.

Over the last four months steel plants have been closed and mothballed across the UK but the Tory government has sat on its hands.

We cannot allow another industry to be shut down because of inaction by a Tory government.

So whatever the UK Government do – our approach is this, the Scottish Government's priority is to find a way to continue with commercial production and support the 270 staff affected. Every option will be considered, nothing will be ruled out and I will work with anyone who wants to see a vibrant future for these plants.

We will be urging the UK Government to respond quickly to industry demands for action and to play their full part in our efforts to save jobs.

The UK minister's failure to mention Scotland during his response in the house yesterday was shameful – and I hope is an oversight that will be quickly rectified.

The right response would be for the UK government to immediately implement plans to compensate industry for high energy costs, costs that make it less economical to make steel here than in France or Germany.

The UK Government must work with others in Europe and elsewhere to deliver a level playing field for the steel industry around the globe.

And if we in Scotland are able to find an alternative operator for the plants then all and any support that can come from the UK Government must be made available.

The search for an alternative operator is our priority.

When **Ferguson's** in Port Glasgow, Scotland's last commercial shipbuilder **on the Clyde**, was in danger we were able to find a buyer who with fresh investment has been able to give those yards a bright future.

That wasn't easy. It took hard work on behalf of the government, the unions and the company. I do not want to raise false hopes or offer empty promises but I can give you a commitment that my government will work hard, every day to secure a future for steel in Scotland.

For the workers and the families at Dalzell and Clydebridge, as well as for the future of a great Scottish industry, my government will take every action we can to support you. We will leave no stone unturned in our pursuit of a future for these plants. I will not let steel manufacturing in Scotland go down without a fight.

Scottish steel has been an iconic symbol of our nation for decades. Its time need not be over yet.

From: [REDACTED – NAME - EXEMPT]
Sent: 20 October 2015 15:20
To: [REDACTED – NAME EXEMPT]
Subject: RE: TO CHECK, PLEASE - Tata - FM first-person Record piece

I agree with [REDACTED – NAME - EXEMPT] and [REDACTED – NAME - EXEMPT] – whilst we want to do everything possible to secure a future for the Tata plants [REDACTED – ONE SENTENCE - EXEMPT].

I would also note that there are still other parts of the steel sector alive and kicking in Scotland, although most are small businesses. [REDACTED – ONE SENTENCE - EXEMPT]

[REDACTED – NAME - EXEMPT]

[REDACTED – CONTACT DETAILS - EXEMPT]

From: [REDACTED – NAME - EXEMPT]
Sent: 20 October 2015 15:15
To: [REDACTED – NAME - EXEMPT]
Subject: RE: TO CHECK, PLEASE - Tata - FM first-person Record piece

Spads are currently amending... there's a need to use lines to show [REDACTED – ONE SENTENCE - EXEMPT]

[REDACTED – NAME - EXEMPT]

From: [REDACTED – NAME - EXEMPT]
Sent: 20 October 2015 15:00
To: [REDACTED – MULTIPLE NAMES - EXEMPT]
Subject: RE: TO CHECK, PLEASE - Tata - FM first-person Record piece

Thanks [REDACTED – NAME - EXEMPT]

As discussed, the messaging so far has been around ‘doing everything possible’ to secure a viable future for the sites and the workforce, ‘leaving no stone unturned’, ‘fighting for a future’ for the Scottish steel industry.

Given the significant challenges which remain in finding a viable future for the business within very difficult global market conditions, the parts in red below may be best adjusted to messaging more in line with the above.

Hope this helps. [REDACTED – NAME - EXEMPT]– any comments to add from a Taskforce/industry perspective?

Best regards

[REDACTED – NAME - EXEMPT]

[REDACTED – CONTACT DETAILS - EXEMPT]

From: [REDACTED – NAME - EXEMPT]
Sent: 20 October 2015 13:50
To: [REDACTED – MULTIPLE NAMES - EXEMPT]
Subject: RE: TO CHECK, PLEASE - Tata - FM first-person Record piece

[REDACTED – NAME - EXEMPT]

I don't see ‘steel’ policy colleagues on the list, so I've added in a few to the copy list, hope that's helpful.

[REDACTED – NAME - EXEMPT]

From: [REDACTED – NAME - EXEMPT]
Sent: 20 October 2015 13:47
To: [REDACTED – MULTIPLE NAMES - EXEMPT]
Subject: RE: TO CHECK, PLEASE - Tata - FM first-person Record piece

Based on Mr Ewing's Rep Scot clip, I think perhaps this might [REDACTED – SIX WORDS – EXEMPT]. Keen to get colleagues' thoughts.

From: [REDACTED – NAME - EXEMPT]
Sent: 20 October 2015 13:37

To: [REDACTED – MULTIPLE NAMES - EXEMPT]

Subject: TO CHECK, PLEASE - Tata - FM first-person Record piece

All,

As requested by [REDACTED], I've written a draft first-person piece for FM for the Record. At 340, it's slightly longer than they need, but keen to get thoughts from policy and spad colleagues to see where it might need changed.

Grateful for thoughts ASAP, please.

Thanks,

[REDACTED – NAME - EXEMPT]

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Lanarkshire was badly hit, as Gartcosh closed in 1986 then Ravenscraig in 1992. Today, Lanarkshire's steel workers are again being told their future is on the line.

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I have established a Scottish Steel Task Force – chaired by Business Minister, Fergus Ewing – bringing together unions, local councils, politicians and others to work to keep Dalzell and Clydebridge open.

Our priority is to find a way to continue with commercial production and support the 270 staff affected and we will leave no stone unturned.

Since Tata Steel first announced the potential sale of its Long Products Division last year, the Scottish Government and Scottish Enterprise have been in constant contact with the company and trade unions, exploring every possible option to keep these plants operational despite hugely challenging market conditions.

We will be urging the UK Government to respond quickly to industry demands for action and to play their full part in our efforts.

The search for an alternative operator is our priority. But, if needed, we stand ready to work with Tata Steel and unions to help ensure people are out of work for as short a time as possible. The Steel Task Force will also be making local regeneration a priority, to try to encourage more employers to recruit locally.

Scottish steel has been an iconic symbol of our nation for decades. **Its time need not be over yet.**

[REDACTED – NAME/CONTACT DETAILS – EXEMPT]

Please note: My working days are Monday, Tuesday and Wednesday.