

Email correspondence between the Scottish Chambers of Commerce and the Scottish Government dated 14 September, with briefing and biographies

From: [REDACTED]

Sent: 14 September 2017 15:08

To: [SCOTTISH GOVERNMENT OFFICIAL]

Subject: Briefing Keith Brown: Running Order and Top Table, 19th September

Dear [SCOTTISH GOVERNMENT OFFICIAL],

Please find attached detailed running order for your records for the International Business Dinner on 19th September.

Please also find attached list of those who will be seated on the Top Table with Mr Brown and bios for each.

If there are anything else you need from us please let me know. We are still finalising the guest list for the evening, as individual names and companies are provided to us.

Kind regards,

[REDACTED]

 @ScotChambers

AMBASSADOR LIU XIAOMING SCOTLAND VISIT

Tuesday 19th September 2017

Briefing: internal circulation, intended recipients only

TUESDAY 19TH SEPTEMBER 2017

Key Event: International Business Dinner

Primary Staff Contact: [REDACTED]

Secondary Staff Contact: [REDACTED]

Core SCC Representatives: Tim Allan, President

Liz Cameron, Chief Executive

Venue: Grand Central Hotel, Glasgow, G1 3SF

Room: Grand Ballroom, 1st Floor

RUNNING ORDER for 19th September

5.30pm	Room set / Cloakroom open
6pm	Guests arrive / Welcome Drinks <i>Background Entertainment from Royal Conservatoire of Scotland</i>
6.30pm	Guests called into Ballroom
6.45pm	Opening remarks from Tim Allan, President SCC
7.00pm	Speech from Cabinet Secretary for Economy, Keith Brown MSP
7.15pm	Dinner
8.45pm	Networking break
8.55pm	4-minute performance by Ryan Chan (age 9) - violin Robbie Kay-White (age 12) - accordion, playing Czardas by Vittorio Monti.
9.00pm	Keynote speech from Ambassador Liu Xiaoming
9.25pm	Closing remarks from Liz Cameron OBE, Chief Executive SCC
9.45pm	Formal close and networking

Background to the event:

In April 2017, SCC Network organised a trade visit to China, this being the first in a new programme of international trade initiatives. The objective of these trade initiatives is to support the Scottish business base in selling more goods and services to a wider range of international markets; and attracting significant inward, capital and risk investment. China, as a priority country market, was chosen to establish important and effective working relationships with key government officials and agencies, as well as private sector companies.

The April 2017 delegation consisted of Presidents (voluntary roles held by industry leaders) and Chief Executives of Chambers of Commerce, representing a cross-section of the Chamber Network and Scotland's business base. The delegation have already identified significant opportunities for

B2B and sectoral cooperation which in the months and years ahead will deliver mutually beneficial and measurable outcomes for Scotland and China.

SCC, in conjunction with CISS are proud to host this International Business Dinner with His Excellency Liu Xiaoming, as this event marks a significant opportunity for Scottish businesses as we build our international trading alliances in China and beyond.

Tim Allan, President of SCC

Tim Allan FRSA serves as the President of Scottish Chambers of Commerce. Tim is a private equity and property entrepreneur with many outside philanthropic interests. He is CEO of Unicorn Property Group, deeply involved in the regeneration of Dundee's waterfront, among other Scottish and UK property investments. Tim is a Member of Court at the University of St Andrews and also a Vice Chair of the V&A Museum of Design Campaign.

Graduating from St Andrews in 1988, he served in the British Army for 10 years including 2 years as Equerry to The Duke of York, and thereafter spent 7 years in private wealth management working for Citigroup and UBS with some of the UK's most prominent entrepreneurs.

In 2005, he founded Unicorn, an award winning Scottish property business with a commercial and residential portfolio across the country, particularly in the regeneration of Dundee.

Tim has had extensive interests in the fuel forecourt sector being a founder and director of Motor Fuel Group, the second largest independent fuel retailer in the UK with more than 370 stations turning over £2bn per year.

Outside his business, Tim was a member of the Scotland Committee of the BIG Lottery Fund for 7 years, and was formerly the Chair of Young Enterprise Scotland, the leading business and enterprise education charity in Scotland. He served as President of Dundee and Angus Chamber of Commerce from 2014 to 2016.

In April 2010, Tim was awarded The Queen's Award for Enterprise Promotion, and was made a Fellow of the Royal Society for the Arts, Manufactures and Commerce.

Cabinet Secretary for the Economy Keith Brown MSP

Keith served with the Royal Marines before pursuing a career in local government administration, where he was also an active trade union representative with UNISON. He is a graduate of Dundee University and studied at the University of Prince Edward Island.

Mr Brown has been a Member of the Scottish Parliament since 2007 and is currently the constituency MSP for Clackmannanshire and Dunblane. Before his election he served for 11 years as a councillor in Clackmannanshire, and held the post of Council Leader from 1999 to 2003.

He became Minister for Skills and Lifelong Learning in February 2009 and has since held a number of ministerial roles before becoming Minister for Transport and Veterans in September 2012 and Cabinet Secretary for Infrastructure, Investment and Cities in November 2014. From May 2016 he has held the post of Cabinet Secretary for the Economy, Jobs and Fair Work and still holds responsibility for veterans affairs.

Keynote Speaker: His Excellency, Liu Xiaoming

Mr Liu Xiaoming is the 13th Ambassador of the People's Republic of China to the United Kingdom.

Mr Liu was born in 1956 and graduated from the Dalian University of Foreign Languages in 1974. He obtained a Master's Degree in International Relations from the Fletcher School of Law and Diplomacy at Tufts University in 1983.

Mr Liu had wide-ranging experience in international affairs and multilateral diplomacy. He first joined the Chinese Foreign Service in 1974. He took part in numerous international negotiations and consultations while he was with the Chinese Embassy in the Republic of Zambia as the Political Officer from 1975 to 1978; Department of North American and Oceanian Affairs, Ministry of Foreign Affairs as the Deputy Director-General from 1995 to 1998; and Chinese Embassy in the United States as the Minister (Deputy Chief of Mission) from 1998 to 2001.

In 2001, he was elevated to the post of Ambassador to the Arab Republic of Egypt. From 2004 to 2005, he served as the Assistant Governor of Gansu Province. From 2006 to 2009, he was Ambassador to the Democratic People's Republic of Korea.

Liz Cameron OBE

Liz Cameron's career spans more than 30 years and has held senior positions in the private sector where her strategic leadership and visionary focus are widely acclaimed.

Liz is a much sought after commentator on behalf of business, and recognised for her success in setting up and successfully running a number of small businesses. Her business expertise is widely utilised through a number of non-executive Directorships in Scotland and the USA. Liz currently serves as Director for WEVOLUTION, a Scottish charity promoting entrepreneurship as a route to better life chances, and is on the Brain Trust of Tedx Glasgow. Liz has previously served as the Vice Chair of the Scottish National Lottery Fund.

Liz is recognised in the Scottish Business Insider's Top 10 Women of Influence in Scotland, shortlisted as Female Entrepreneur of the Year at the 2013 Scottish Business Awards and recently awarded an OBE in the Queen's New Year's Honours List 2014 for her outstanding services to business and commerce.

VIP Table 1/ Top Table: Biographies of Guests Seated at Top Table International Business Dinner, 19th September, Grand Central Hotel, Glasgow

- **Tim Allan, President of SCC**

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- **Professor Neal Juster, Senior Vice Principal and Vice Chancellor, University of Glasgow**

Neal Juster is currently Vice-Principal (Strategy and Resources), a role he has held since August 2007. His responsibilities include developing and implementing the University's strategic plan, leading the annual planning cycle and prioritising the rolling, ten year capital plan.

Immediately prior to his appointment to the University of Glasgow, Neal was Pro Vice-Principal at the University of Strathclyde (2006-7). In this role he had strategic oversight of the academic requirements of the University Estate, the University's Cultural Activity and the Office of Marketing and Communication which was responsible for student recruitment, international activity, alumni relationships, external events, fund raising and development, advertising, web development and press releases.

Other academic appointments include Dean of the Faculty of Engineering (2002-6) and Head of Department in the Department of Design, Manufacture and Engineering Management (1997-2002), University of Strathclyde and Senior Lecturer in the Department of Mechanical Engineering, University of Leeds (1988-97).

Neal Juster received his BSc and PhD in Mechanical Engineering from the University of Leeds and is a Fellow of the Institution of Mechanical Engineers (IMechE). He is a member, and past Chair, of the IMechE Academic Standards Committee, the committee responsible for accrediting relevant undergraduate degree programmes.

He is a Trustee of the University of Glasgow Trust, the University of Glasgow Pension Fund and the Yamaa Trust, a small charity helping the disadvantaged in the South Gobi. He is also a Director of Glasgow University Holdings Limited and Systems Level Integration Limited.

- **Adam Hardie, Johnston Carmichael, Business Development Partner and Head of Food and Drink**

Adam Hardie brings a particular expertise in the understanding of clients' issues, unlocking routes to market and the development of strategic plans. His early career was in Business-to-Business Sales Management in blue chip corporates in London and Scotland before setting up and running his own small business. He also has a particular expertise in commercialisation of Intellectual Property and Franchising.

Adam's sector experience is in fast growth owner-managed and early stage companies across various industry sectors. Food and Drink, Technology and Life Sciences.

- **Sarah Malone, Trump International Golf Links, Executive Vice President**

Sarah's role as Executive Vice President encompasses Strategic Development, Master Planning, Legal, Architecture, Design, Construction, Operations, Public Relations, Branding, Product Development for Trump International Golf Links.

- **Liz Cameron, OBE, Scottish Chambers of Commerce Chief Executive**

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- **Sir Jim McDonald, Principal of Strathclyde University**

Professor Sir Jim McDonald joined the University of Strathclyde in 1984 following seven years in the electric utility industry and was appointed to the Rolls-Royce Chair in Electrical Power Systems in 1993. He became Principal and Vice-Chancellor of the University of Strathclyde in March 2009.

He Co-chairs, with the First Minister, the Scottish Government's Energy Advisory Board. He is Chairman of the Independent Glasgow Economic Leadership Board and the Board of the Glasgow Science Centre. He currently holds several senior business appointments: Independent non-executive director of ScottishPower; Non-executive Director of the Weir Group; Non-executive Director of the UK Offshore Renewable Energy Catapult Board; and, Non-executive Director of the UK National Physical Laboratory.

He chairs two of the pan-Scotland university research pools in Energy and Engineering.

Previously he has been a Board Member of: Scottish Enterprise; UKTI Energy Excellence Board; and, Scottish Science Advisory Committee. He has held other company positions with ASCADA (acquired by GE) and Axeda Systems, a NASDAQ quoted company.

In the Queen's Jubilee Birthday Honours List on 16 June 2012, Professor McDonald was awarded a Knighthood for services to education, engineering and the economy. In September 2013 Professor McDonald received the "Outstanding Contribution as a Business Leader" recognition at The Herald's inaugural Inspiring City Awards event.

He is a Fellow of the Royal Academy of Engineering, the Royal Society of Edinburgh, the Institution of Engineering and Technology, and the Institute of Physics.

- **Paul Lewis, Scottish Development International, Managing Director**

Paul Lewis is responsible for Scottish Development International (SDI), a partnership between the Scottish Government, Scottish Enterprise and Highlands & Islands Enterprise which leads on Scotland's trade and investment.

SDI's role is to support Scottish-based businesses to trade and export internationally, attract inward investment to Scotland and work collaboratively to support international growth opportunities for Scotland, through its 29 overseas offices.

The Scottish Investment Bank (SIB), the largest investor of early stage risk capital in Scotland, also sits under Paul's remit.

Paul has worked for Scottish Enterprise for over 25 years. Immediately prior to his current role, Paul was Managing Director of Operations - Sectors, High Growth Ventures & Investment. Prior to this Paul was the Senior Director Infrastructure responsible for a £100m annual investment programme across Scotland. In his career to date, Paul has helped deliver a range of flagship projects across the industry sectors such as Edinburgh's £200m life science BioQuarter, Clyde Waterfront £1bn Regeneration and Edinburgh International Conference Centre and financial centre.

Paul is a graduate of the University of Edinburgh where he gained a BSc (Hons) and has an MBA from Strathclyde Graduate Business School.

- **Dave Valentine MBE, Valentine International**

Graduated from Duncan of Jordanstone College of Art, Dundee in 1975 before joining Angus District Council as a Chartered Town Planner.

An experienced economic development practitioner and Chief Officer responsible for portfolio of services including business support, international trade and tourism as well as environmental health and consumer protection.

A member of the Royal Town Planning Institute and former member of the Institution of Economic Development and Society of Local Authority Chief Executives.

Former Chair of Business Gateway Scotland Board (2009/2012). Awarded 2008 Angus Ambassador of the Year.

Since 1996, led Angus Council's "Angus in China Initiative" and "Sister City" links with Yantai, Shandong Province. A former member of CBBC's Steering Group for Scotland. Made honorary citizen of Yantai in 2008.

Vice President of Dundee and Angus Chamber of Commerce and a member of Scottish Chambers of Commerce International Sub-Group.