

[REDACTED]

From: [REDACTED]
Sent: 22 January 2016 14:25
To: [REDACTED]
Subject: FW: Possible Meeting with Roseanna Cunningham, Cabinet Secretary for Fair Work, Skills & Training
Attachments: AmazonJobCreation_2015-2016_FINAL_UK_2.docx
Follow Up Flag: Follow up
Flag Status: Completed

More for info.

Let's discuss on Monday.

[REDACTED]

Promoting Fair Work
Scottish Government | Europa Building, 450 Argyle Street, Glasgow G2 8LG | Phone +44
[REDACTED]

I work 9:30 – 14:30 on Monday and Friday and 8:30 – 16:30 Tuesday to Thursday



<http://scottishlivingwage.org/>

From: [REDACTED]
Sent: 22 January 2016 13:59
To: [REDACTED]
Subject: FW: Possible Meeting with Roseanna Cunningham, Cabinet Secretary for Fair Work, Skills & Training

Both,

To be aware. We will need a sensitive brief on this that draws on all of the SE background. I would suggest that Pamela is probably best placed to lead, but happy to discuss if you think otherwise.

[REDACTED]

From: [REDACTED] **On Behalf Of** Cabinet Secretary for Fair Work, Skills and Training
Sent: 22 January 2016 12:45
To: [REDACTED]
Subject: FW: Possible Meeting with Roseanna Cunningham, Cabinet Secretary for Fair Work, Skills & Training

FYI, I'll take Cab Sec view on her preference -- any strong views then please shout

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]
Private Secretary to the Cabinet Secretary for Fair Work, Skills and Training
The Scottish Government
4N.11, St Andrews House, Regent Road, Edinburgh, EH1 3DG
Tel. 0131 244 2513
Blackberry: 07920 595 434
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From: Smith, Lesley [<mailto:lesleys@amazon.co.uk>]
Sent: 22 January 2016 12:40
To: Cabinet Secretary for Fair Work, Skills and Training
Cc: [REDACTED]
Subject: RE: Possible Meeting with Roseanna Cunningham, Cabinet Secretary for Fair Work, Skills & Training

Hi [REDACTED]

That's quite alright. I was expecting you (or someone like you) to be in touch. I'd be happy to meet Ms Cunningham and to take her to the Dunfermline fulfilment centre. We could perhaps arrange a visit to our customer call centre in Waverley and Tech Development centre in the same building and then a tour of the fulfilment centre in Dunfermline (or vice versa depending on whether she can fit in a whole morning). Then she'd get a picture of the jobs, training and Amazon experience at both ends of the spectrum.

I just tried your number but it says "The extension you have dialled is unavailable". But I'm on the number below until 2 and after 3.

I attach also the full press release we issued this morning on UK expansion. In summary, Amazon announced our plans to create more than 2,500 new permanent jobs in the UK this year, taking the total number of permanent full-time employees across Britain from around 12,000 today to more than 14,500 by the end of 2016.

We will be hiring up and down the UK, including at our head office in London; our three technology and research and development (R&D) centres in Edinburgh, Cambridge and London; our customer service centre in Edinburgh; our 10 fulfilment centres across England, Scotland and Wales; our 24 delivery stations nationwide; and at our new Fashion Photography Studio in London. We will also be hiring to support the new Amazon Web Services [REDACTED] UK data centre region announced last year, scheduled to launch by early 2017.

Amazon has invested more than £4.6 billion in the UK economy to build and run our UK business since 2010. Technology teams in our UK R&D centres including that in Waverley, are working on innovations that improve our customers' experience on the Amazon website and mobile apps, the Amazon Prime Video service, Amazon's device range and voice recognition technology Alexa, Prime Air, and cloud services.

As you know we have a good relationship with Scottish Enterprise and have met (and, in the main, exceeded) the job creation and investment targets that were the criteria for the provision of grant support. I understand their grant support for Amazon has recently been fully audited.

Kind regards

Lesley

Lesley Smith | Director Public Policy, UK & Ireland | Amazon
[REDACTED]
Amazon, 60 Holborn Viaduct, London EC1A 2FD

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

From: [redacted] [mailto:Stuart.JMcLean@gov.scot] On Behalf Of
CabinetSecretaryforFairWorkSkillsandTraining@gov.scot
Sent: 22 January 2016 12:17
To: Smith, Lesley
Cc: CabinetSecretaryforFairWorkSkillsandTraining@gov.scot
Subject: Possible Meeting with Roseanna Cunningham, Cabinet Secretary for Fair Work, Skills & Training

Hi Lesley

Apologies for contacting you cold via e-mail, I didn't have any other contact details for yourself.

Roseanna Cunningham, Cabinet Secretary for Fair Work, Skills & Training has asked me to see if yourself, or whoever you felt was most appropriate from Amazon, would be happy to meet with her – or indeed facilitate a visit from her to Amazon - to hear more about the company's plans for expansion in the UK (including in Scotland) as reported on the BBC website this morning. You will also be aware of the exchange yesterday between the First Minister and Willie Rennie MSP which referred to Amazon.

If agreeable then I'd be grateful if someone could contact me with a view to identifying a mutually convenient time to meet/visit.

Many thanks. I am, of course, very happy to discuss.

[redacted]
Private Secretary to the Cabinet Secretary for Fair Work, Skills and Training
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[REDACTED]

[REDACTED]

**After Setting New Job Creation Record in 2015,
Amazon's Investment in Europe Continues with Several Thousand New Jobs in 2016**

2015 was a record year for job creation by Amazon in Europe with over 10,000 new permanent jobs, bringing the company's total European workforce to over 40,000

Amazon has invested over €15 billion in Europe since 2010 on infrastructure and operations for fulfilment and customer service, AWS datacenter regions, research and development, and more

Over 1,000 employees in Amazon's EU fulfilment centres have now participated in the company's innovative adult education funding programme "Career Choice"

Luxembourg – 22 January 2016 – Amazon today announced that it created 10,000 new jobs at the company across Europe in 2015 and that it plans to create several thousand more new jobs in Europe in 2016. Amazon currently employs over 40,000 people across Europe. The 10,000 new permanent roles added in 2015 is the most Amazon has created in a single year in Europe and a 50 percent increase over 2014. In 2016, the company is investing to expand its European Fulfilment Network, increase EU-based research and development, and build new infrastructure to support its growing cloud-computing business, among other initiatives.

"We are seeing stronger demand than ever from our customers all across Europe, and we see lots more opportunity across Amazon's businesses to invent and invest for the future. We created over 10,000 new jobs in 2015 and plan to create several thousand more in 2016 at all education, experience and skill levels, from speech and linguistic scientists to digital media experts to fulfilment centre and customer service associates," said Xavier Garambois, Vice President, Amazon EU Retail.

Amazon has invested over €15 billion since 2010 on infrastructure and operations in Europe. The company operates a pan EU business with over 80 corporate offices, fulfilment centres, seller and customer service centres, R&D centres, and Amazon Web Services (AWS) datacenter regions. The company recently announced new investments in London for a new UK head office and a new datacenter region for Amazon Web Services customers. The UK datacenter region is in addition to the existing AWS datacenter regions in Frankfurt and in Dublin.

Amazon is hiring more computer scientists and software development engineers (SDEs) across its European network of 12 research and development centres. Centres in Germany, Ireland, The Netherlands, Poland, Romania, Spain, and the UK are inventing in areas across the company, including the Amazon retail website and mobile apps, digital media, devices and device software such as voice recognition technology, Prime Air, and cloud services.

Careers with Amazon in Europe provide opportunities for people with all types of experience, education and skill levels. Many roles require advanced degrees and proficiency in multiple languages while others require no experience and instead offer on-the-job and life skill training. Amazon is also helping employees build skills for new careers within and outside of Amazon. To date, over 1,000 Amazon employees in Europe have participated in Career Choice, Amazon's innovative adult education program that pre-pays 95% of tuition and associated fees for permanent employees to undertake nationally recognised courses for up to four years. Employees participating in Career Choice can choose from a variety of high-wage, in-demand occupations such as aircraft mechanics, computer-aided design, machine tool technologies, medical lab technologies, nursing, and many other fields.

“We are proud to offer great jobs for people who already have the skills we’re looking for and to help develop people who want to add new skills through our innovative programs like Career Choice,” said Roy Peticucci, Vice President, Amazon EU Operations. “We’re planning to add thousands of new jobs in all areas across our European Fulfilment Network in 2016 as we ramp up to meet increased demand from customers and invest in new areas.”

All of Amazon’s permanent and temporary positions offer competitive salaries and wages with great benefits. To learn more about working at Amazon and career opportunities, visit <http://www.amazon.jobs/>.

About Amazon

Amazon.com opened on the World Wide Web in July 1995. The company is guided by four principles: customer obsession rather than competitor focus, passion for invention, commitment to operational excellence, and long-term thinking. Customer reviews, 1-Click shopping, personalized recommendations, Prime, Fulfilment by Amazon, AWS, Kindle Direct Publishing, Kindle, Fire tablets, Fire TV, Amazon Echo, and Alexa are some of the products and services pioneered by Amazon.

###

[REDACTED]

From: [REDACTED]
Sent: 29 February 2016 16:03
To: Cabinet Secretary for Fair Work, Skills and Training
Cc: First Minister; Minister for Youth and Women's Employment; DG Learning & Justice;
[REDACTED] Communications Fair Work, [REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

Subject: Briefing - Cabinet Secretary for Fair Work, Skills and Training - Visit to Amazon's Edinburgh offices

Attachments: MINISTERIAL - Briefing - Cabinet Secretary for Fair Work, Skills and Training - meeting with Amazon - 2 March 2016.doc

PS/Cabinet Secretary for Fair Work, Skills and Training

Please find attached the requested briefing pack ahead of your visit to Amazon's offices in Edinburgh on Wednesday 2 March 2016.

Please let me know if you require anything further.

Kind regards,

[REDACTED]

[REDACTED]
Senior Policy Adviser
Labour Market and Workplace Policy Division

T: [REDACTED]
E: [REDACTED]



<http://scottishlivingwage.org/>

[REDACTED]

[REDACTED]

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[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]
[REDACTED]

[REDACTED]

From: [REDACTED]
Sent: 15 December 2016 14:33
To: Cabinet Secretary for Economy, Jobs and Fair Work
Cc: Minister for Employability and Training; DG Learning & Justice; [REDACTED];
[REDACTED];
[REDACTED];
[REDACTED]
Subject: Briefing: Cabinet Secretary's Visit to Amazon's Dunfermline Fulfilment Centre, 19 December 2016

As requested, I attach briefing for Mr Brown's visit to Amazon's Dunfermline Fulfilment Centre on 19 December.

[REDACTED] and [REDACTED] will provide official support for the visit.

I hope this is helpful but please contact Christine Hamilton-Rice or myself (ext42361) if you require anything further.



MINISTERIAL -
Briefing - Cab S...



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Thank you

[REDACTED]

[REDACTED] | Promoting Fair Work Division | Scottish Government | Atlantic Quay, 150 Broomielaw,
Glasgow, G2 8LU | [REDACTED] [REDACTED]



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