

[REDACTED]

[REDACTED]

From: [REDACTED]
Sent: 11 December 2015 11:08
To: Cabinet Secretary for Infrastructure, Investment and Cities; [REDACTED]
Cc: [REDACTED] (Head of Aviation); [REDACTED] (Communications Infrastructure); [REDACTED] (Highways); [REDACTED] (Plan); (TRANS); PS/transport Scotland; Brennan R (Roy) (Minister for Transport and Islands); Communications First Minister
Subject: RE: BBC - Prestwick/Trump Aviation - Lines for Info

All,

To note BBC coverage that may prompt further questions about Prestwick investment.

Thanks,

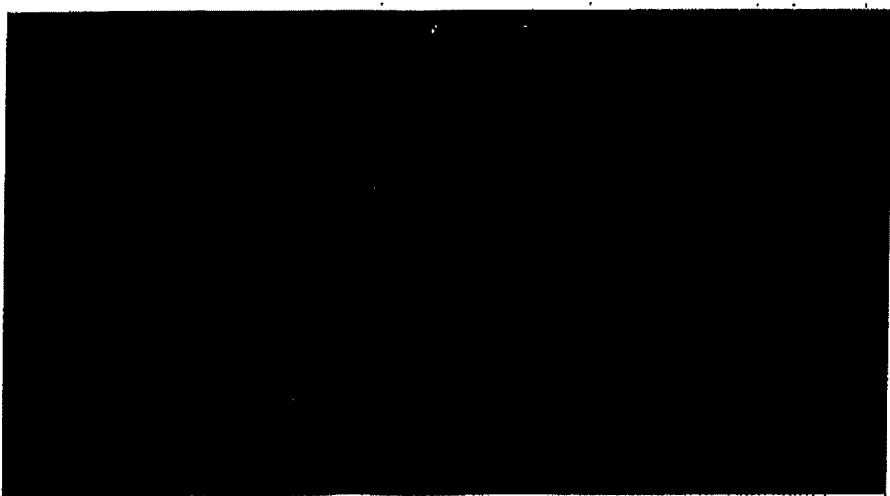
[REDACTED]

SNP MP says Donald Trump investment not wanted unless he withdraws anti Muslim remarks

Posted at 10:50

SNP MP Tasmina Ahmed-Sheikh has said that she does not want anything to do with Donald Trump's money, unless he withdraws his remarks about Muslims.

In a campaign speech earlier this week, the Republican candidate said that all Muslims should be banned from entering the United States.



BBC

Speaking on the This Week programme, the Orkney and South Perthshire MP was pressed on whether or not she wanted his investment in Scotland, which includes a £200m upgrade to Turnberry golf course.



[redacted] said, "I don't want to see Donald Trump in Scotland or the United Kingdom... No, I don't want his money. Unless he withdraws his remarks."

From: [redacted]
Sent: 09 December 2015 14:34
To: Cabinet Secretary for Infrastructure, Investment and Cities; [redacted] Special
Adviser; [redacted]
Cc: Press Officer Scotland; [redacted] Communications Infrastructure; [redacted];
[redacted] Nicholls J (John) (TRANS); PS Transport Scotland; Brannen R (Roy);
Minister for Transport and Islands; Communications First Minister; [redacted]
Subject: BBC - Prestwick/Trump Aviation - lines for info

[redacted] Spads,

[redacted] that the BBC has asked about Glasgow Prestwick Airport's relatively recently signed deal with Trump Aviation, in the wake of his recent comments and the emerging Global Scot lines.

For info - we plan to issue the standard lines about GPA operating at arm's length from SG, etc.

Thanks,

[redacted]
A Transport Scotland spokesman said:

"Glasgow Prestwick Airport is being operated on a commercial basis and at arm's length from the Scottish Government.

"The senior management team at the airport has been tasked with all aspects of taking the airport forward, including building on existing revenue streams and exploring new ones."

[REDACTED]

From: [REDACTED] on behalf of First Minister
Sent: 17 December 2015 11:34
To: [REDACTED] Nicholls J (John) (TRANS); [REDACTED]
Cc: [REDACTED] Minister for Transport and Islands; Cabinet Secretary for Infrastructure, Investment and Cities; [REDACTED] First Minister; [REDACTED] DG Enterprise, Environment & Innovation
Subject: Prestwick Airport/Trump Organisation

Please see attached letter from Cllr Joe Cullinane to the Chair of Prestwick Airport regarding the Trump Organisation copied to the First Minister for your information.

Thanks

[REDACTED]
Office of the First Minister
Scottish Government
6TH floor/St Andrews House/Regent Road
Edinburgh EH1 3DG
[REDACTED]



First Minister's preferences can be found at:
<http://intranet/inExec/AboutUs/Ministers/MinisterialPrivateOffices/OfficeOfTheFM>

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Councillor Joe Cullinane

Cunninghame House, Irvine, KA12 0EE
Tel: 01294 324172/324112 Fax: 01294 324144
www.north-ayrshire.gov.uk
Mobile: 07771 807844
E-mail: jocullinane@north-ayrshire.gov.uk



North Ayrshire Council
Counaidh Ghobharaidh Air a' Ghair

Our Ref. JC/RT
If calling ask for: [REDACTED]

14 December 2016

Andrew Miller
Chairman of Glasgow Prestwick Airport
Aviation House
Prestwick
KA9 2PL

Dear Mr Miller

RE: Donald Trump

I am writing to you about Prestwick Airport's partnership agreement with The Trump Organisation.

You will be aware of Mr Trump's comments last week in relation to Muslims. Mr Trump's comments have been widely condemned and no wonder, I believe they are bordering on fascism. Following his comments Robert Gordon University have stripped Mr Trump of his honorary degree. A petition, calling for Mr Trump to be banned from the UK, has also received support from over 600,000 people.

In light of his comments, I deem it inappropriate for an airport wholly owned by the Scottish Government to hold a partnership agreement with him. I appreciate the reasons why the partnership was agreed, given his involvement at Turnberry, but I believe it would now be damaging to the Airport to continue with the partnership.

As the chairman of the Airport, I am writing to ask you, and the other Directors, to consider ending the partnership. Given the Airport is owned by the Scottish Government a copy of this letter will be sent to the First Minister.

Kind regards,

Yours sincerely

[REDACTED]
Joe Cullinane
Ward 3 - Kilwinning

Copy to:
First Minister of Scotland, St. Andrew's House, Regent Road, Edinburgh, EH1 3DG

SECRET

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

Subject: Scotland on Sunday - Glasgow Prestwick Airport FOI in relation to Trump - DRAFT lines

[REDACTED]

A Transport Scotland spokesman said:

"Glasgow Prestwick Airport is being operated on a commercial basis and at arm's length from the Scottish Government. The senior management team at the airport has been tasked with all aspects of taking the airport forward, including building on existing revenue streams and exploring new ones."

Glasgow Prestwick response for info:

- Why is Prestwick sharing commercially sensitive information with Trump Turnberry when it has no official contractual partnership with the company? – The presentation contained details of flight routes that we would hope to pursue as part of our business development activity. This information sharing was to allow us to explore potential partnership opportunities with Trump Turnberry resort – for example do they hope to attract customer from any similar markets and could we work together to promote our services. When entering into these discussions there has to be an element of trust - as there would need to be as part of business development discussions with many of our potential customers or partners.
- What is the nature of the commercial deal on which Prestwick and Trump Turnberry have considered working together on? There has been no commercial deals put forward. There are a number of partnership

opportunities for cross promotion – Trump Turnberry is a tourism resort and we are an airport and there are a number of synergies that could exist between our business.

- Has Prestwick required representatives of Trump Turnberry to sign non-disclosure agreements when access has been provided to commercially sensitive information such as business development targets? No – Trump Turnberry management has not signed a NDA. We present our thoughts and analysis on potential routes with airlines, potential customers and partners as a matter of course when having business development discussions. This kind of commercial discussion is done in trust – we wouldn't really get off on the best foot with an organisation that we would like to work with if we can't enter into initial discussions without a NDA being signed. NDAs do come into play during discussions but only at the appropriate juncture (i.e. when we get down to detail on actuals) and we haven't reached that point with Trump Turnberry.
- How can Prestwick claim the press conference in November 2014 was merely a "show of support" from Mr Trump to Prestwick when the correspondence details extensive commercial discussions between the two companies? – As previously stated we have no contract in place with Donald Trump or any of his organisations. Therefore, we would not consider Glasgow Prestwick Airport to have any form of official partnership with Donald Trump or his organisations.
- Has Prestwick kept the Scottish Government informed of the discussions and data shared between Prestwick and Trump Turnberry? – No more or no less than we would discuss with any other potential customer or partner and no more or no less than any other organisation would with its shareholders.
- Have the above discussions and collaborations been disclosed to the members of the Glasgow Prestwick Airport Consultative Committee? – There may have been discussions that took place with the previous management team. However, we don't have any record of this. We would say that there would have been no obligation on these individuals to disclose this information to the Consultative Committee.

Re the Consultative committee, we would never discuss the detail of commercial matters or individuals with them. We might tell them we hope to increase passenger numbers by x thousand or target more freight etc but we'd never tell them we're in discussion with specific partners or customers etc.

The Consultative Committee is far more general, it takes a long term view and it provides a forum for experts to input ideas to the Airport's Management Team.

- Will Prestwick continue to hold private, unminuted meetings with Trump Turnberry and its representatives? We talk with potential partners and customers regularly as part of normal everyday business and not every discussion had is minuted. We will continue discussions with Trump Turnberry resort as an important tourism asset in our local area.

From: [REDACTED]
Sent: 18 February 2016 16:55
To: Communications Infrastructure
Subject: prestwick story

[REDACTED] t Scotland on Sunday here, thanks for chatting.

As mentioned, I'm working on a story based on the FOI response I received from Glasgow Prestwick Airport. In a letter attached to the response [REDACTED] the airport comms manager, provided some context for the email correspondence that was disclosed, which was very helpful.

She explained that there is no official partnership contract in place between the airport and Trump Turnberry or Mr Trump's other companies, and that the joint announcement back in November 2014 was a "show of support" from Mr Trump for the wider regional and national economy. She added that Prestwick was grateful for this report but emphasised that at no time has it asked Mr Trump to act as an advocate for the airport or given in anything in exchange for this advocacy.

However, the email correspondence released to me under the FOI request indicates that there have been numerous commercial discussions between Prestwick and Trump Turnberry and that the airport has shared commercially sensitive information with the firm.

For example, in its response to the FOI, the airport said that it "holds a presentation that was shared with Trump Turnberry in relation to business development targets." However, it withheld the presentation from the FOI release, claiming it would "prejudge our commercial interest."

It added: "Glasgow Prestwick Airport has had dialogue from employees from Trump Turnberry resort to discuss potential partnership opportunities. There were no minutes taken of these discussions."

In an email last March, meanwhile, to Ralph Porclani, general manager at Trump Turnberry, Jules Matteoni, Prestwick's manager of fire service, passenger services, transport and security, asked to meet with staff at Turnberry at "short notice" so he could "have a think about integration of your business and ours before the season starts."

Last September, Mr Matteoni wrote to Trump Turnberry's sales director, Gillian McNelly, concerning a commercial deal. He told Ms McNelly: "If we want to win this business then we should work together on pricing and have a package that is highly attractive."

In light of the above information, I'd be grateful for a response from the government addressing the following questions:

Why is Prestwick sharing commercially sensitive information with Trump Turnberry when it has no official contractual partnership with the company?

What is the nature of the commercial deal on which Prestwick and Trump Turnberry have considered working together on?

Has Prestwick required representatives of Trump Turnberry to sign non-disclosure agreements when access has been provided to commercially sensitive information such as business development targets?

How can Prestwick claim the press conference in November 2014 was merely a "show of support" from Mr Trump to Prestwick when the correspondence details extensive commercial discussions between the two companies?

Has Prestwick kept the Scottish Government informed of the discussions and data shared between Prestwick and Trump Turnberry?

Have the above discussions and collaborations been disclosed to the members of the Glasgow Prestwick Airport Consultative Committee?

Will Prestwick continue to hold private, unminuted meetings with Trump Turnberry and its representatives?

Can the Scottish Government explain the nature of Prestwick and Trump Turnberry's relationship?

My deadline is 4pm this Friday (19 February) and you have any queries about the above, you can reach me on [REDACTED] I'm driving for the next three hours but will be available afterwards or all tomorrow.

Many thanks

[REDACTED]
ENDS

[REDACTED]

From: [REDACTED] on behalf of PS/Transport Scotland
Sent: 22 February 2016 11:16
To: [REDACTED]
Subject: RE: FMQ - Prestwick - Trump

Thank you

[REDACTED]

Ext [REDACTED]

From: [REDACTED]
Sent: 22 February 2016 11:15
To: PS/Transport Scotland
Cc: [REDACTED]; Nicholls J (John) (TRANS)
Subject: RE: FMQ - Prestwick - Trump

Hi [REDACTED]

I will work on the FMQ brief now.

Regards

[REDACTED]

From: [REDACTED] On Behalf Of PS/Transport Scotland
Sent: 22 February 2016 11:10
To: Carson J (Jamie)
Cc: [REDACTED]; Nicholls J (John) (TRANS); PS/Transport Scotland
Subject: FMQ - Prestwick - Trump

[REDACTED]

At this morning Directors meeting it was agreed that and FMQ brief should be drafted to cover the recent press coverage of the release of the FOI from Prestwick concerning Donald Trump.

Grateful if you could draft an FMQ brief and send to PS/TS by 4pm tomorrow.

Many thanks [REDACTED]

[REDACTED] PS/Transport Scotland | Chief Executive's Office | Transport Scotland | [REDACTED]

All emails and attachments sent and received by Secretariat are not routinely stored. If you require an official record of emails or attachments you must store them in your objective business area.



[REDACTED]

[REDACTED]

From: Nicholls J (John) (TRANS)
Sent: 22 February 2016 12:18
To: DG Enterprise, Environment & Innovation
Cc: [REDACTED]
Subject: FW: Proactive FMQ

Sara

Thanks. [REDACTED] in my aviation team is dealing with this, so copying him in.

John

John Nicholls
Director – Aviation, Maritime, Freight and Canals
Transport Scotland
Room [REDACTED]
Victoria Quay
Edinburgh
EH6 6QQ

[REDACTED]

From: [REDACTED] On Behalf Of DG Enterprise, Environment & Innovation
Sent: 22 February 2016 12:16
To: PS/Transport Scotland; DG Enterprise, Environment & Innovation
Cc: Nicholls J (John) (TRANS)
Subject: RE: Proactive FMQ

Hi John,

An FMQ is needed please – can you provide to me by 3pm tomorrow?

For info, Trump last came up in FMQs on 7 January. Attached is the brief which was provided (good example of a bad brief, btw, because it was produced in 30 minutes at 11 am on a Thursday)



Document1
(3).docx

Sara

From: [REDACTED] On Behalf Of PS/Transport Scotland

████████████████████

Sent: 22 February 2016 11:54
To: DG Enterprise, Environment & Innovation
Cc: Nicholls J (John) (TRANS); PS/Transport Scotland
Subject: RE: Proactive FMQ

John Nicholls

[REDACTED]
Ext [REDACTED]

From: [REDACTED] **On Behalf Of** DG Enterprise, Environment & Innovation
Sent: 22 February 2016 11:30
To: PS/Transport Scotland
Cc: DG Enterprise, Environment & Innovation
Subject: RE: Proactive FMQ

Hi [REDACTED] can you tell me who I can speak with about the thinking behind this?
[REDACTED]

From: [REDACTED] **On Behalf Of** PS/Transport Scotland
Sent: 22 February 2016 11:26
To: DG Enterprise, Environment & Innovation
Cc: PS/Transport Scotland
Subject: Proactive FMQ

[REDACTED]
Proactive FMQ for this week is Trump/ Prestwick.

Can you let me know if it's needed. As discussed last week the deadline for return of these is normally cop on a Tuesday.

[REDACTED]
[REDACTED] PS/Transport Scotland | Chief Executive's Office | Transport Scotland | [REDACTED]

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GLASGOW PRESTWICK AIRPORT – COMMERCIAL DEALINGS WITH TRUMP TURNBERRY

ISSUE: Glasgow Prestwick Airport (GPA) provided some details of their commercial discussions with Trump Turnberry following an FOI request from the Scotland on Sunday. The paper subsequently ran a number of articles on the information obtained, and stories have appeared in The Times and Daily Mail:

- The paper accused the SNP of hypocrisy over GPA's links with Donald Trump. They state the airport has been involved in negotiations with Donald Trump in an effort to return it to profit while at the same time as senior SNP figures have been calling for Donald Trump to be banned from the UK.
- Urged the Scottish Government to disclose the precise nature of its relationship with Donald Trump and questioned if GPA should be pursuing business opportunities with Donald Trump.
- [REDACTED] Trump announced his intention to work with Prestwick (14 November 2014) for the mutual benefit of both the airport and the golf resort.

Oral PQ: An oral PQ has been received from Patrick Harvie MSP: To ask the First Minister what discussions the Scottish Government has had about the relationship between Prestwick airport and The Trump Organization.

Answer: Prestwick Airport is being operated on a commercial basis at arm's length from Government. The Scottish Government has had **no discussions** on the relationship between Glasgow Prestwick Airport and The Trump Organisation.

Top Lines

- GPA continues to operate on a wholly commercial basis and at arm's length from the Scottish Government.
- The senior management team at the airport has been tasked with all aspects of taking the airport forward.
- The development of corporate and private jet business is an important part of the offering at Prestwick and there are synergies with the development of Turnberry. We would expect the team at Prestwick to work closely with local business to explore all avenues that will contribute to making Prestwick a success and help return it to the private sector.

The Scottish Government do not intervene in Prestwick Airport's commercial dealings, whoever these may be with.

- In compliance with European Union State Aid rules, the Airport is operated on a wholly commercial basis at arm's length from the Scottish Government.
- It is for the Airport's management team to consider all potential business opportunities to maximise the use of the assets of the airport.

The Scottish Government has no business relationship with Donald Trump

- In December 2015 The First Minister withdrew Donald Trump's membership of the GlobalScot business network following Mr Trump's inflammatory remarks he made against Muslims.
- Being operated at arm's length, any dealings GPA has with Trump Organisation is not a reflection of any Scottish Government position. The Airport must be free to operate on a commercial basis and pursue business opportunities that is in its best interest for it to return to profitability.
- At present the relationship between Trump and Prestwick involves renting hanger space for a helicopter.

Any business generated through Prestwick's arrangement with the Trump Organisation is a matter for the consideration of the Airport's management team

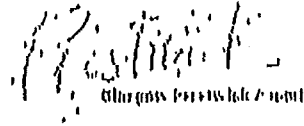
- The Airport's management team are working hard to develop new and existing business streams.
- Trump Turnberry is just one of a number of business opportunities that the airport has pursued with the aim of returning to profitability.

Restricted – Advice to Ministers – Not for release

Press Lines

- "Glasgow Prestwick Airport is being operated on a commercial basis and at arm's length from the Scottish Government. The senior management team at the airport has been tasked with all aspects of taking the airport forward."

 - X  
Restricted – Advice to Ministers – Not for release



Glasgow Prestwick Airport
Aviation House
Prestwick
KA9 2PL

Friday 6 February 2015

Dear [REDACTED]

RE: Annex letter in response to FOI 14 0001

In response to your Freedom of Information request, dated 8 January 2015, Glasgow Prestwick Airport does not have any contractual partnership with Donald J Trump or the corporate entities involved at the Trump Turnberry hotel and golf resort.

Dealings to date have been primarily through email correspondence. Please find enclosed collated email correspondence, where appropriate.

Some email correspondence has been not been provided under Section 33(1)(b) of the Freedom of Information (Scotland) Act 2002 as it would prejudice our commercial interest as the content is solely pricing information and also under 31(4) information is exempt if disclosure would, or would be likely to, prejudice substantially the capability, effectiveness or security of the armed forces or any forces co-operating with them as it is in relation to border control and security arrangements.

Glasgow Prestwick Airport holds a presentation that was shared with Trump Turnberry in relation to Business Development targets. This has not been provided under Section 33(1)(b) of the Freedom of Information (Scotland) Act 2002 as it would prejudice our commercial interest.

We also have a document in relation to rates for Trump Aviation. This has not been provided under Section 33(1)(b) of the Freedom of Information (Scotland) Act 2002 as it would prejudice our commercial interest.

Glasgow Prestwick Airport has had dialogue with employees from Trump Turnberry resort to discuss potential partnership opportunities. There were no minutes taken of these discussions.

Although not obligated under FOIAS, in the interests of being helpful, we have provided a summary below in relation to the nature of Glasgow Prestwick Airport's dealings with Donald J Trump and corporate entities involved at the Trump Turnberry hotel and golf course resort between April 2014 and January 2015.

Trump Aviation

Trump Aviation approaches Glasgow Prestwick Airport in the same way as any other customer. When approached, Glasgow Prestwick Airport would review the requirements, confirm costs,

Glasgow Prestwick Airport Ltd
Aviation House, Prestwick, Ayrshire, Scotland, KA9 2PL

T +44 (0)1292 611327 F +44 (0)1292 611010 E enquiries@glasgowprestwick.com
www.glasgowprestwick.com

Our Values:

GLASGOW PRESTWICK AIRPORT



provide services and invoice after each use.

Glasgow Prestwick Airport has provided fixed prices to Trump Aviation for use of our services (landing charges, fuelling, airside parking and use of hanger space). The prices for Trump Aviation have been reviewed on an annual basis. We are yet to enter into discussions on prices for 2016.

Request for room, catering and conference and event rates

Glasgow Prestwick Airport is regularly required to organise accommodation for passengers – this includes but is not limited to passengers who have been diverted to Glasgow Prestwick Airport and also Fixed Based Operation customers.

In addition, Glasgow Prestwick Airport promotes local facilities and attractions – including accommodation, golf, whisky experiences – as part of its offering to Fixed Based Operation customers. Trump Turnberry is included when doing this promotion.

We have arrangements in place with a number of local companies where they provide fixed rates for our aviation customers. This enables us to provide accurate overall quotes to customers when they require the airport to help facilitate additional services.

Trump Turnberry and Glasgow Prestwick Airport – promotion

Glasgow Prestwick Airport is in dialogue with Trump Turnberry in relation to the provision of aviation facilities for their clients. There is no commercial agreement in place.

Trump Turnberry promotes Glasgow Prestwick Airport facilities as an additional selling point for the resort – their customers are able to fly to Glasgow Prestwick Airport by private plane and have a helicopter transfer directly to the resort. If this service was required, it would be on an ad hoc approach for a quote either directly from the customer or through Trump Turnberry on behalf of the customer.

In the same vein, the airport promotes the resort as an additional draw to the wider Ayrshire area. If one of our customers wanted to utilise Trump Turnberry's facilities, we would contact them to get a final price, confirm bookings and we would then handover to Trump Turnberry to provide services.

Glasgow Prestwick Airport and Trump Turnberry do not give anything in exchange for this cross referencing promotional activity.

Partnership announcement 14 November 2014

The nature of Glasgow Prestwick Airport's partnership with Donald J Trump and corporate entities involved at Trump Turnberry are as detailed above. There is no official partnership contract in place.

The announcement on 14 November 2014 was a show of support from Donald J Trump for

Glasgow Prestwick Airport Ltd
Aviation House, Prestwick, Ayrshire, Scotland, KA9 2PL

T +44 (0)1292 811327 F +44 (0)1292 811010 E enquiries@glasgowprestwick.com
www.glasgowprestwick.com

Our Values: 

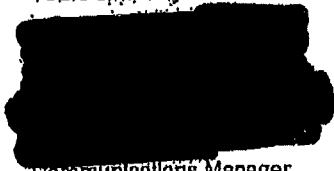
Registered in Scotland 134302. VAT No. GB 617 100628



Glasgow Prestwick Airport and its long term future as an important asset for the wider Ayrshire area and for Scotland as a whole.

Glasgow Prestwick Airport was grateful to receive this support but at no time has it asked Donald J Trump to act as an advocate for the airport or has it given anything in exchange for this advocacy.

Yours sincerely



Communications Manager

Glasgow Prestwick Airport Ltd
Aviation House, Prestwick, Ayrshire, Scotland, KA9 2PL
T +44 (0)1292 511327 F +44 (0)1292 511010 E osallott@glasgowprestwick.com
www.glasgowprestwick.com

Our Values Professionalism

Registered in Scotland (00982, VAT No. G11 517 140928

Kirsten Sweeney

From: Ann Lennox
Sent: 12 January 2016 11:30
To: Grant McLeod
Subject: FW: Prestwick Airport - Helicopter operation

Follow Up Flag: Follow up
Flag Status: Completed

FYI.....Trump

From: Ann Lennox
Sent: 09 November 2015 12:02
To: John Dunkin <johnrdunkin@gmail.com>
Subject: RE: Prestwick Airport - Helicopter operation

Hello John,

Many thanks for your email. I will confirm receipt of payment.

Hope you have a good day too@

Kind Regards

Ann Lennox
Credit Controller
Glasgow Prestwick Airport Ltd

T: +44 1292 511054
E: alennox@glasgowprestwick.com

From: John Dunkin (mailto: [REDACTED])
Sent: 02 November 2015 17:55
To: Ann Lennox <alennox@glasgowprestwick.com>
Cc: Grant McLeod <gmcLeod@glasgowprestwick.com>
Subject: Re: Prestwick Airport - Helicopter operation

Hello Ann,

Thank you for this... I have received them and will submit today for payment.

Have a good day and will talk soon!

Sincerely,

John Dunkin, Chief Pilot
The Trump Organization
Flight Operations Department
3800 Southern Blvd Suite 105
West Palm Beach, FL 33406
[REDACTED]

[REDACTED]

On Oct 29, 2015, at 1:23 PM, Ann Lennox <alennox@glasgowprestwick.com> wrote;

Good morning John

I have emailed copies of all the invoices and supporting paperwork. Could you please confirm you are in receipt of the documents?

Many thanks

Kind Regards

Ann Lennox
Credit Controller
Glasgow Prestwick Airport Ltd

T: +44 1292 511054
E: alennox@glasgowprestwick.com

From: Ann Lennox
Sent: 26 October 2015 14:44
To: 'John Dunkin' <johnrdunkin@gmail.com> [REDACTED]
Subject: FW: Prestwick Airport - Helicopter operation

Good morning John,

As discussed with Grant, please find the attached copies of all invoices and any supporting backup documents.

If you require anything further please do not hesitate to contact me.

Kind Regards

Ann Lennox
Credit Controller
Glasgow Prestwick Airport Ltd

T: +44 1292 511054
E: alennox@glasgowprestwick.com

From: Grant McLeod
Sent: 26 October 2015 09:14
To: 'John Dunkin'
Cc: Sorrel George
Subject: RE: Prestwick Airport - Helicopter operation

Hi John, many thanks for the quick response and I am aware there has been some issues with emails over recent weeks that may have impacted. I'll ask Ann to progress this directly with you and close this out promptly.

Thanks

Grant

Grant McLeod
Chief Financial Officer
Glasgow Prestwick Airport
Prestwick KA0 2PL

T: +44 (0) 1292 811047
E: gmcleod@glasgowprestwick.com

Our Values: Passion, Integrity, Responsibility.

From: John Dunkin [mailto:]
Sent: 23 October 2015 17:53
To: Grant McLeod
Cc: Soriel George
Subject: Re: Prestwick Airport - Helicopter operation

Hello Grant,

Greetings to you and I hope that all is well with you in Scotland!

Grant, this is my correct email however I did not realize that we had any invoices outstanding with you and I have not seen anything new in quite some time. All previous invoices that you have sent were submitted for payment promptly at the time. Would you be a kind as to re-submit anything that you have open and I will get them approved and re-submitted for payment asap? All my correct contact info is below.

Thank you kindly Grant and look forward to seeing you soon.

Sincerely,

*John Dunkin, Chief Pilot
The Trump Organization
Flight Operations Department
3800 Southern Blvd Suite 105
West Palm Beach, FL 33406
Cell
[REDACTED]*

On Oct 23, 2015, at 12:06 PM, Grant McLeod
<gmcleod@glasgowprestwick.com> wrote:

Hello George,
I understand you dealt with a former colleague of mine, Graeme Sweeney, in agreeing the terms in relation to the helicopter based at the airport. We were advised to raise invoices to John Duncan for this though have been having difficulty getting a response relating to some that have already been issued. I have copied in John with the email address that has been provided but was wondering if you had an alternative means of contact you could suggest, or indeed if you were able to request John contact either myself or my credit controller alennox@glasgowprestwick.com.

Thank you in advance for your assistance with this.

Thanks

Grant

Grant McLeod
Chief Financial Officer
Glasgow Prestwick Airport
Prestwick KA0 2PL

T: +44 (0) 1292 511047
E: gmcLeod@glasgowprestwick.com

Our Values: Passion . .

. Integrity . Responsibility .

Kirsten Sweeney

From: Jules Matteoni
Sent: 20 January 2016 12:34
To: Kirsten Sweeney
Subject: FW: Ayrshire Chamber Dinner

Jules Matteoni
Manager of Aviation Services, Fire and Security
Glasgow Prestwick Airport
Aviation House
Prestwick KA9 2PL
United Kingdom
M: [REDACTED]
E: jmatteoni@glasgowprestwick.com

www.glasgowprestwick.com

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From: Jules Matteoni
Sent: 09 September 2015 16:39
To: 'Gillian Mcneilly'
Cc: Kevin Brock
Subject: RE: Ayrshire Chamber Dinner

Hi Gillian,

10am is fine with me. The lady who will be coming with me is Kate Kilgour who is Kevin's equivalent within Aircraft Dispatch/FBO.

Will you be bringing another member of your team?

Thanks

Jules

Jules Matteoni
Manager of Aviation Services, Fire and Security
Glasgow Prestwick Airport
Aviation House
Prestwick KA9 2PL
United Kingdom
M: [REDACTED]
E: jmatteoni@glasgowprestwick.com

www.glasgowprestwick.com

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From: Gillian Mcnelly [mailto:~~g.mcnelly@glasgowprestwick.com~~]
Sent: 08 September 2015 15:02
To: Jules Matteoni
Cc: Kevin Brock
Subject: Re: Ayrshire Chamber Dinner

Hi Jules,

That's great and yes happy for you to ask another senior member of the team. Just let me know their name,

Re next Monday, 11am suits me but if you are free a little earlier, say 10am, that would be great - just let me know.

Gillian

On 8 September 2015 at 14:59, Jules Matteoni <jmatteoni@glasgowprestwick.com> wrote:

Hi Gillian,

I am good to go to the event but Kevin cannot. Can I replace Kevin with another member of the team?


Next Monday is good for me, how does 11am sound?

Airshow was a success and planning for next year will happen really soon....

Catch-up soon.

Thanks

Jules

Jules Matteoni
Manager of Aviation Services, Fire and Security
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United Kingdom

jmatteoni@glasgowprestwick.com

www.glasgowprestwick.com

Our Values: , Passion , Integrity , Responsibility

From: Gillian McNelly [mailto: [REDACTED]]
Sent: 07 September 2015 10:19
To: Jules Mattoon; Kevin Brock
Subject: Ayrshire Chamber Dinner

Hi Jules & Kevin,

Hope all's well and you have recovered from what was no doubt a very busy weekend! How many attended the event yesterday - I heard there was 120,000 on Saturday!

Just wanted to check if you were both able to confirm your attendance at the Ayrshire Chamber Business Awards Dinner on October 8th? We very much hope you will be able to join us as our guests.

On another note, I wanted to follow-up on our conversation Jules regarding [REDACTED]
[REDACTED]

Would it be suitable to pop in and see you both next week to discuss this and get some feedback from you Kevin on your trip to see the [REDACTED] Next Monday, first thing or last thing would suit me if that worked for you?

Look forward to hearing from you.

Kind regards,

Gillian

GILLIAN
McNEILLY
DIRECTOR OF SALES

[REDACTED] telephone

[REDACTED] mobile

[REDACTED] fax/mobile

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TURNBERRY, KA26 9LT, SCOTLAND

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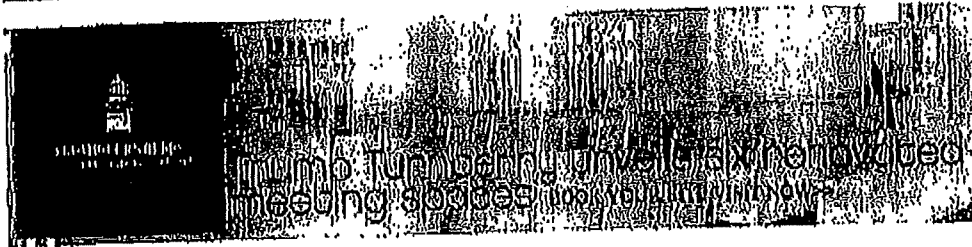
GILLIAN
McNEILLY
DIRECTOR OF SALES

[REDACTED] telephone

[REDACTED] mobile

[REDACTED] fax/mobile

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Kirsten Sweeney

From: Jules Matteoni
Sent: 20 January 2016 12:34
To: Kirsten Sweeney
Subject: FW: [REDACTED]

Jules Matteoni
Manager of Aviation Services, Fire and Security
Glasgow Prestwick Airport
Aviation House
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United Kingdom
M: [REDACTED]
E: [REDACTED]@glasgowprestwick.com

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Our Values: Passion, Professionalism, Integrity, Responsibility

From: Jules Matteoni
Sent: 02 December 2015 09:50
To: 'Gillian McNelly'
CC: Shalana Breen
Subject: RE: [REDACTED]

Hi,

That's fine I will come to you. Will I come to the main hotel or straight to the clubhouse?

The meeting room is at the terminal and is for holding meeting with customers.

See you next week.

Thanks

Jules

Jules Matteoni
Manager of Aviation Services, Fire and Security
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Our Values: . Passion .

. Integrity . Responsibility

From: Gillian McEnelly [mailto: [REDACTED]]
Sent: 02 December 2015 09:44
To: Jules Matteoni
Cc: Shalane Breen
Subject: Re: [REDACTED]

Hi Jules,

Thanks for getting back to me.

Next Tuesday would be great. Would you like to come here for 1pm? The Clubhouse is open so happy to have a bite of lunch if you have time?

Let me see what I can get for you regarding Turnberry pictures for the meeting room. Is it an internal meeting room or a "holding zone" for the private arrivals when they land?

Gillian

On 1 December 2015 at 15:21, Jules Matteoni <jmatteoni@glasgowprestwick.com> wrote:

Hi Ladies,

Great to hear from you. How does next Tuesday at 13:00 hours fit with you?

On another subject we have named one of our meeting rooms - Turnberry . Would you have any pictures or anything that we could have to give it some Turnberry flavour.

Speak soon.

Thanks

Jules

Jules Matteoni
Manager of Aviation Services, Fire and Security
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Mt [REDACTED]
E: [mailto:[REDACTED]]@glasgowprestwick.com

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Our Values: Passion, Integrity, Responsibility

From: Gillian Mcneilly [mailto:[REDACTED]]
Sent: 26 November 2016 11:46
To: Jules Matteoni
Cc: Shalane Breen
Subject: [REDACTED]

Hi Jules,

Hope this finds you well....

I understand from my colleague Shalane Breen, who you met at the Ayrshire Chamber Dinner, that you were interested in catching up to discuss some joint activity around attracting [REDACTED] to Ayrshire for training purposes and wanted to see how your diary was looking over the next couple of weeks so we can arrange to meet up.

Look forward to hearing from you.

Kind regards,

Gillian

AM

GILLIAN
McNEILLY
DIRECTOR OF SALES

[REDACTED] telephone

[REDACTED] mobile

[REDACTED] work

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barcelona, spain
17 - 19 november 2016

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ibtm'world
barcelona, spain
17 - 19 november 2016

Kirsten Sweeney

From: Jules Matteoni
Sent: 20 January 2016 13:38
To: Kirsten Sweeney
Subject: FW: Help needed!

Jules Matteoni
Manager of Aviation Services, Fire and Security
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From: Jules Matteoni
Sent: 16 June 2015 09:48
To: 'Ralph Porciani'; Gillian Mcneilly
Cc: kbrock@glasgowprestwick.com
Subject: RE: Help needed!

Good Morning Turnberry,

Firstly, many thanks for taking the time to meet up yesterday to have a constructive discussion on pricing and secondly having the conviction to back up your proposal. As a list of hotels that we use for our business, being honest, Turnberry was always last on the list based on price. Yesterday's proposal places Turnberry in a favourable position and gives us food for thought in our placement of crews moving forward.

The other favourable piece of information that would be of benefit is the marketing leaflet that we were shown yesterday. We would use that to promote the hotel in advance of business arriving at Prestwick. Yesterday was a quick meeting but it would be useful if a couple of the staff got to view the facilities so when we are asked any questions we are prepared with some knowledge of the sites.

[REDACTED] Once we are clear someone from the airport will be in touch.

Once again thanks for your assistance and look forward to meeting up soon to firm up the arrangements.

Best regards

Jules

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Kirsten Sweeney

From: Jules Matteoni
Sent: 20 January 2016 12:33
To: Kirsten Sweeney
Subject: FW: Rates at Trump Turnberry

Jules Matteoni
Manager of Aviation Services, Fire and Security
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Aviation House
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M [REDACTED]
E jmatteoni@glasgowprestwick.com

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From: Jules Matteoni
Sent: 01 September 2015 17:55
To: 'Gillian Mcneilly'
Subject: RE: Rates at Trump Turnberry

Hi Gillian,

Thank you for that and if you have a rate for conference use please forward that on as well.

Use of the runway, of course! Let us have a chat next week and get the opportunity discussed. I also think you should be pitching for [REDACTED] be it on [REDACTED] or on [REDACTED] but we can discuss this more next week.

Are you coming to the Sunday Airshow? If so let me know and I will look to get you a ticket.

Thanks

Jules

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. Integrity . Responsibility

From: Gillian McNelly (mailto: [REDACTED])
Sent: 01 September 2015 14:36
To: Jules Matteoni
Subject: Rates at Trump Turnberry

Hi Jules,

Good to chat to you yesterday and hope that you and Kevin are able to make the dinner at Seamill.

Just wanted to confirm that we are happy to extend the rates agreed for the [REDACTED] that are looking to stay at Trump Turnberry.

As previously agreed, these rates are [REDACTED] room only, single or double occupancy. Rooms will be in our Lodge or Apartment accommodation and breakfast is available at the reduced rate of [REDACTED] per person. As with the [REDACTED] these rates are only applicable to book within 48 hours of arrival, although we may be flexible on this if our availability is high. To make a booking for a [REDACTED] member, please come through myself.

Also keen to have a chat with you about the use of [REDACTED] [REDACTED] but no know why we stand on this and what changes/availability related situations there might be.

Kind regards,

Gillian

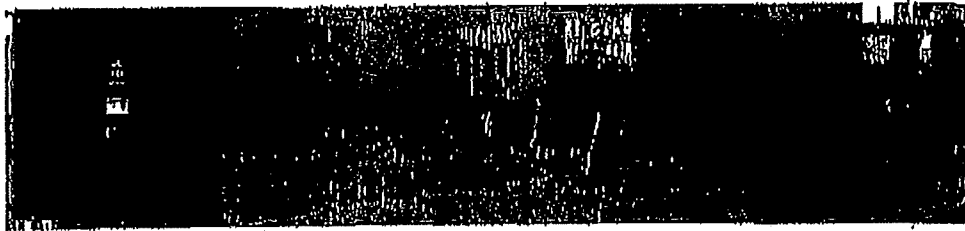
GILLIAN
MCNEILLY
DIRECTOR OF SALES

[REDACTED] telephone

[REDACTED] mobile

[REDACTED] email

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Kirsten Sweeney

From: Jules Matteoni
Sent: 20 January 2016 13:38
To: Kirsten Sweeney
Subject: FW: Visit to Prestwick

Jules Matteoni
Manager of Aviation Services, Fire and Security
Glasgow Prestwick Airport
Aviation House
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United Kingdom
M: [REDACTED]
E: jmatteoni@glasgowprestwick.com

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From: Jules Matteoni
Sent: 11 March 2015 09:00
To: 'Ralph Porciani'; John Cowan
Subject: RE: Visit to Prestwick

Morning Chaps,

Thanks for your time on Monday and I trust you have confidence in the operation now. I mentioned visiting Turnberry to meet up with your training department and understand your business. I know this may be short notice but could I visit tomorrow or Friday and meet with the relevant people so I can have a think about integration of your business and ours before the season starts.

Just drop me an email if that is ok, you can set the time and I will work around that.

Regards

Jules

Jules Matteoni
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. Integrity, Responsibility

From: Ralph Porciani (mailto: [REDACTED])
Sent: 05 March 2015 11:37
To: Jules Matteoni; John Cowan
Subject: Re: Visit to Prestwick

Hi Jules
Monday at 8am works well for us, I have copied in John Cowan who will meet us there.
Many thanks
Ralph

RALPH

PORCIANI

GENERAL MANAGER

TRUMP TURNBERRY

[REDACTED] telephone
MAIDENS ROAD
TURNBERRY, KA26 9LT, SCOTLAND
luxurycollection.com/Turnberry

On 5 March 2015 at 10:50, Jules Matteoni <jmatteoni@glasgowprestwick.com> wrote:

Hi Ralph,

Good to speak earlier. How does Monday the 9th March at 8am sound for you? I can meet you at the old Landmark building and show you around the facility.

Keep me posted if that suits.

Best regards

Jules

Jules Matteoni
Manager of Fire Service, Handling and Transport
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E: jmatteoni@glasgowprestwick.com

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Kirsten Sweeney

From: Iain Cochrane
Sent: 08 June 2015 16:04
To: Gary.Cox@transportscotland.gsi.gov.uk
Cc: Grant McLeod; Graeme Sweeney; Andrew Miller
Subject: RE: Infrastructure and Capital Investment Committee
Attachments: Planning Charrette Executive Summary Memo Rev 1_final.pdf

Follow Up Flag: Follow up
Flag Status: Completed

Categories: IMMEDIATE

Hi Gary,

The attached is a revised version of the RS&I executive summary which is more explicit in the objectives re the regulatory requirements. Either document is correct.

Regards,

Iain

From: Iain Cochrane
Sent: 08 June 2015 12:43
To: Gary.Cox@transportscotland.gsi.gov.uk
Cc: Grant McLeod; Graeme Sweeney; Andrew Miller
Subject: RE: Infrastructure and Capital Investment Committee

Hi Gary,

The information below should hopefully answer your questions.

Pax and cargo stats numbers over the last 6 months - GS

- Cargo and passenger stats attached.
- Passenger performance for April and May has performed ahead of budget driven by load factors being significantly ahead of last year.
- For example, load factors averaged 93% in May compared to an average of 89% on the same routes last year. Forward loads also look particularly strong.
- Overall though passenger numbers are down 26% on the prior year as a result of the transfer of a number of services to Glasgow International in November 2014.
- Cargo tonnages have been impacted by Air France's decision to withdraw their B747-400 aircraft from the fleet leaving them with only 2x B777 aircraft. It had been expected that this would result in an increase in fly overs and this has been the case particularly in April although May also experienced 3 cancellations out of the scheduled 9 flights.
- Although tonnages are also down on Cargolux it is pleasing to see a significant improvement in their operation with 24 services operating in the month of May compared to the scheduled 25.

What improvements we're seeing since Landmark and Greer was brought in house. Increased revenue, aircraft movements etc. Remind me too of the number of staff who transferred over. - GS

- There has been a significant improvement in both aircraft and revenues since Prestwick Aviation Services was incorporated in January and Greer and Landmark vacated Prestwick.
- For example, April benefitted significantly from Prestwick playing a major role in Europe's largest military exercise, Joint Warrior, which is held twice a year, is a UK multinational NATO exercise involving the Royal Navy, British Army and the RAF. It featured 55 warships and submarines, 70 aircraft and around 13,000 personnel from 13 participating countries.
- The 2 week exercise went very well with significant aircraft activity. Excellent feedback was received in respect of the role Prestwick played and it is anticipated that Prestwick will be heavily involved in future exercises.
- As a result, revenues from this area of business were up 74% on the prior year. Similar gains were experienced in February and March.
- Between Landmark and Greer we recruited 20 in total which was the majority of their operational staff.

Nuance refit and the improvements we can expect to see. – GS

- The store opened on time and on budget on 1 June 2015. Initial sales have been very strong with excellent feedback from passengers and staff.
- The new store is a key step in improving our passenger experience and our commercial proposition.
- The new store provides a contemporary and stylish retail environment featuring the latest Nuance airport store design. In addition, the store has an increased footprint and much enhanced product range across all the major areas with increased focus on local Ayrshire and Scottish products.
- Formal opening ceremony to be conducted during June 2015. Had feedback from Gary Cox that we should progress on the assumption we will not receive Ministerial attendance. Likely to invite the CEOs of local businesses such as Arran Aromatics, Arran Brewery etc as an alternative.
- Please let me know should images be required.

The construction of the new SAR hanger – GS

- Construction is progressing well with the steelwork now in place with the cladding and apron works well underway ahead of a September completion.
- Earth removal issue is ongoing, Bristows are pushing for a contribution from ourselves to the decontamination works although per the terms of the lease this is their liability and we continue to hold this position.
- Relationships are developing with the operational staff to be located at the base and operational plans are being prepared jointly.
- Again, please let me know if images are required.

A recap of recent Trump announcements – GS

- Main focus with Trump is on development works at the hotel and golf course alongside preparations for the Womens Open in July 2015.
- Primary announcement this year is the basing of the Trump helicopter at Prestwick to ferry guests between the Trump properties at Turnberry, Doonbeg and Aberdeen.
- We do not expect to see significant increases in associated corporate jet traffic until the hotel and course improvements are completed in Spring 2016 when Trump will relaunch the resort with particular focus in the US.

Update on Spaceport (RS&H and economic benefit data if available) – IC

- Attached is a short summary report on the Spaceport Industrial dialogue which was prompted by your meeting with the DfT which suggested that Space Vehicle operators will likely play a significant part in the Spaceport decision. Our strategy is to ensure that they all have Prestwick as their first choice.
- Attached is an executive summary from the recent RS&H planning Charrette. RS&H are the leading US consultant on Spaceport licensing with a very close working relationship with the FAA, who's licensing criteria we believe will be used for the Spaceport licensing process. Essentially there are no significant obstacles to overcome.

General Points

- The Airport and Aerospace Working Group which was established post Scot. Gov. acquisition (chaired by South Ayrshire Council) is proving to be a very worthwhile vehicle for co-ordinating support for the Spaceport project, the Airport and also the Aerospace Cluster surrounding Prestwick.

Please let me know if you need anything else.

Regards,

Iain Cochran
CEO Glasgow Prestwick Airport

T: +44 (0) 1292 511011

E: icochrane@glasgowprestwick.com
W: www.glasgowprestwick.com

Our Values:

From: Gary.Cox@transportscotland.gsi.gov.uk (mailto:Gary.Cox@transportscotland.gsi.gov.uk)
sent: 09 June 2015 11:00
To: Iain Cochran; Graeme Sweeney
Cc: Andrew Miller
Subject: Infrastructure and Capital Investment Committee

Iain/Graeme

You're aware that Keith Brown will be giving evidence to the Infrastructure and Capital Investment Committee in Parliament on 17 June.

I've been asked to get a briefing pack to him by the end of Tuesday 9th and will pull it all together on Tuesday morning. There's much we can recycle from last time but I'd be grateful if you could let me have early next week some light briefing on:

- Pax and cargo gate numbers over the last 6 months
- What improvements we're seeing since Landmark and Greer was brought in house, increased revenue, aircraft movements etc. Remind me too of the number of staff who transferred over.
- Nuance refit and the improvements we can expect to see.
- The construction of the new SAR hanger
- A recap of recent Trump announcements

- Anything else you think work covering.
- Anything "local issues" he needs to be aware of.

Don't need lots of detail. Just a short summary of each issue and the key positives Minister could mention.

I'll also include Spaceport, NED appointments, loan funding figures but don't need anything from GPA on these.

Many thanks

Gary Cox
 Head of Aviation
 0131 244 0867
 [REDACTED]



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Dh'fhaodadh gum bi teachdaireachd nam bith bho Rìghhaltas na h-Alba air a chlàradh neo aig a sgrùdadh airson dearbhadh gu bhith an èistean ag obair gu h-difearhadh neo airson adhbhar laghail eile. Dh'fhaodadh nach eil beachdan anns a' phost-d seo co-ionann ri beachdan Rìghhaltas na h-Alba.

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Kiraten Sweeney

From: Iain Cochrane
Sent: 15 August 2014 11:27
To: Chic Brodie MSP (chic.brodie.msp@scottish.parliament.uk)
Subject: Meeting with Donald Trump's team

Follow Up Flag: Follow up
Flag Status: Completed

Hi Chic,

I just let you know Graeme and I met with some of Donald Trump's team (including George Sorla and Lawrence Giffok). They spoke highly of your engagement and enthusiasm for Prestwick and were incredibly supportive and keen to help develop Prestwick in any reasonable way they can. The first priority from my perspective is to ensure they commit to Prestwick as a base for their Scottish / UK operations with regard to basing their helicopter and aircraft. They seem very keen to do that.

We will be working with them over the coming weeks to explore where their considerable influence may assist opportunities for mutual benefit.

We have agreed to work on a joint press release for issue in the next 2/3 weeks, the scope of which is still to be discussed and content developed. It was suggested that you may wish to contribute, I am not sure if the engagement will be from the Trump team or ourselves but we can keep in touch.

It is important that we get as much good news and impact from the story even if at this stage the financial materiality is quite low.

Regards,

Iain Cochrane
CEO Glasgow Prestwick Airport

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E: icochrane@glasgowprestwick.com
W: www.glasgowprestwick.com

Our Values: [REDACTED]

Kirsten Sweeney

From: Iain Cochrane
Sent: 08 June 2015 11:34
To: Ralph Porciani
Subject: RE: Keep the 8th Free- Trump Turnberry Clubhouse Opening

Follow Up Flag: Follow up
Flag Status: Completed

Categories: CAE TO ACTION

Hi Ralph,

Sincere apologies but I am not able to get away to attend the opening of the clubhouse. I hope it all goes well and look forward to seeing the clubhouse on another occasion.

Regards,

Iain

From: Ralph Porciani (mailto:porciani@trumpturnberry.com)
Sent: 27 May 2015 14:54
To: Ralph Porciani
Subject: Keep the 8th Free- Trump Turnberry Clubhouse Opening

Good Afternoon,

It is with great pleasure and excitement that I attach an invitation for you to attend the official opening of the newly renovated clubhouse here at Trump Turnberry.

I kindly request that you RSVP to Gamma Socite here in my office either by e-mail ([REDACTED]) or by telephone on [REDACTED] by Friday 8th June.

I hope to see you on the day.

Kind Regards,

Ralph

RALPH

PORCIANI

GENERAL MANAGER

TRUMP TURNBERRY

[REDACTED] telephone
MAIDENS ROAD
TURNBERRY, KA26 9LT, SCOTLAND

luxurycollection.com/turnberry

Kirsten Sweeney

From: Kevin Brock
Sent: 08 June 2015 10:19
To: Graeme Sweeney; Maureen McGowan
Cc: Nicola Taylor-Barr
Subject: FW: N757AF

Hi,

Trump came in this morning.

We received a full handling request from Universal this time. It states all fees should be invoiced to Universal with trip number reference. Thought you should be aware given the last time it looks like we invoiced John Dunkin of the Trump Organisation direct.

Cheers,
Kevin

From: Maureen McGowan
Sent: 31 March 2015 15:45
To: Graeme Sweeney; Kevin Brock
Subject: FW: N757AF

(y)

From: Jason Hayward [mailto: [REDACTED]]
Sent: 31 March 2015 15:41
To: Maureen McGowan
Subject: RE: N757AF

DJT OPERATIONS II LLC

From: Maureen McGowan [mailto: [REDACTED]]
Sent: 31 March 2015 15:35
To: Jason Hayward
Subject: RE: N757AF

Thanks for your help Jason. Can you please confirm the full company name that the invoice should be raised to, I presume it would not be to John Dunkin directly?

Kind Regards

Maureen

From: Jason Hayward [mailto: [REDACTED]]
Sent: 31 March 2015 15:14
To: Maureen McGowan
Subject: RE: N757AF

Hi Maureen,
response below.

Spoke with Capt John Dunkin and they should have direct bill account since they have a helicopter and hangar.

T: +44 (0)1292 811033
E: phorne@glasgowprestwick.com
www.glasgowprestwick.com

Our Values: [REDACTED]

From: George Sorjal [mailto:[REDACTED]]
Sent: 30 October 2014 14:25
To: Graeme Sweeney; Paula Horne
Subject: FW: Trump + Prestwick Press Release Draft for Review

Hi Graeme and Paula – FYI see below.

George

<Image001.jpg>

George A. Sorjal
Executive Vice President & Counsel
726 Fifth Avenue | New York, NY 10022
[REDACTED] | gsorjal.com

From: George Sorjal
Sent: Thursday, October 30, 2014 10:05 AM
To: 'Howat, Eileen'; 'Emma.Nicolson@scottish.parliament.uk'
Cc: Amanda Miller; Hope Hicks
Subject: FW: Trump + Prestwick Press Release Draft for Review

Hello Eileen and Emma:

I trust that you are both well.

As you may know, we have been working with Prestwick Airport over the last several months on various matters and have agreed to issue an official announcement regarding our joint efforts. They are a great group of people with a tremendous facility and we are committed to helping them grow and support the region for the long run.

We have attached a draft press release for your information and review. We would be pleased to include a comment from the Council and Chlc's office if that's of interest and are happy to coordinate the release with both of you to achieve the best possible impact (hopefully in the next week or so). We are also likely to have an "in person" event at the airport that coincides with Mr. Trump's next trip to Scotland (undetermined at the moment but things change very quickly in our office).

This is a great story that demonstrates how government and the private sector can successfully work together and build a strong relationship that ultimately benefits all. If either of you feel that anyone else should participate, please let us know and we would be happy to include them.

We look forward to hearing your thoughts and please feel free to contact me if you have any questions or wish to discuss this in greater detail.

Kind regards,

George

<Image002.jpg>

George A. Sorial
Executive Vice President & General
726 Fifth Avenue | New York, NY 10022
[Redacted] [ym.com](mailto:gsor@ym.com)

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Kirsten Sweatsy

From: Kevin Brock
Sent: 07 August 2015 15:17
To: Gillian Mcnally
Cc: Jules Mattoon
Subject: RE: [REDACTED] PDF's

That's great Gillian, Thanks

From: Gillian Mcnally (mailto:[REDACTED])
Sent: 07 August 2015 13:27
To: Kevin Brock
Cc: Jules Mattoon
Subject: Re: [REDACTED] PDF's

Kevin,

That's great and just to confirm as it stands at the moment, we have agreed a rate [REDACTED] room only, single or double occupancy. Rooms will be in our Lodge or Apartment accommodation and will overflow to the main hotel if the group is large and more rooms are required. Breakfast is available at the [REDACTED] or person.

Look forward to hearing from you when you return and have a great trip.

Kind regards,

Gillian

On 7 August 2015 at 12:05, Kevin Brock <kbrock@glasgowrestwick.com> wrote:

Hi Gillian,

Thanks for the PDF's, I'll print out a pile and take them to [REDACTED]. We will also attach the PDF when we email the [REDACTED].

Best regards,

Kevin

From: Gillian Mcnally (mailto:[REDACTED])
Sent: 06 August 2015 17:49
To: Kevin Brock <kbrock@glasgowrestwick.com>; Jules Mattoon <jmattoon@glasgowrestwick.com>
Subject: [REDACTED] PDF's

Hi Kevin,

Please find attached as promised.

Hope the trip is a success and look forward to hearing from you on your return re their various budgets.

Kind regards,

Gillian

--

GILLIAN
McNEILLY
DIRECTOR OF FILMS

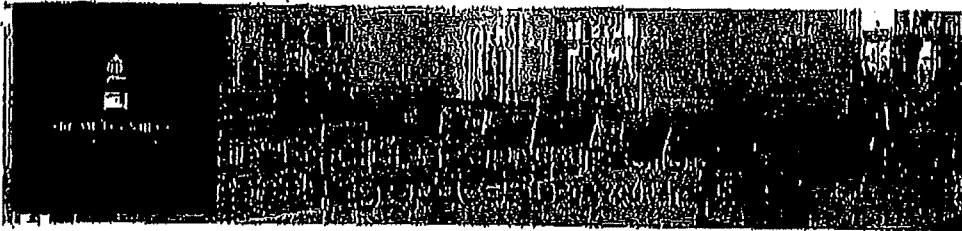
██████████ telephone

██████████ mobile

██████████ facsimile

MAIDENS ROAD
TORNBERRY, KA26 9LT, SCOTLAND

luxurycollection.sony@tqbaryx



--
GILLIAN

Billing information is as follows:

John Dunkin
3800 Southern Blvd, Suite 105
West Palm Beach, FL 33406
Email: [REDACTED]
Cell: [REDACTED]

Regards
Jason

From: Maureen McGowan [mailto:mmcgowan@glasgowprestwick.com]
Sent: 31 March 2015 09:40
To: Jason Hayward
Subject: N757AF

Hi Jason,

I was wondering if you could help me. The above aircraft operated into PIK on 27-28/03/15. Previously, Landmark Aviation would have handled this aircraft however Landmark are no longer at PIK and Prestwick Aviation Services are now the handling agent at the airport. Prestwick Aviation Services have not however received a handling request from Universal for this aircraft and I wondered if the invoice should be sent to Universal or directly to Trump?

Any help you could give me would be greatly appreciated.

Thanks and Kind Regards

Maureen McGowan
Revenue Controller
Glasgow Prestwick Airport
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T: +44 (0) 1292 511127
F: +44 (0) 1292 511009
mmcgowan@glasgowprestwick.com

www.glasgowprestwick.com

Our Values: [REDACTED]

Klysten Sweeney

From: Kevin Brock
Sent: 20 July 2015 14:40
To: Gillian McNally
Subject: RE: Prestwick/Turnberry meeting

Gillian,

0930 will be fine for Thursday at Prestwick. We are located at Executive House which away from the main terminal building. There is a phone at the gate where you can call us and we will open the gate.

See you Thursday.

Cheers,
Kevin

From: Gillian McNally [mailto:]
Sent: 20 July 2015 14:26
To: Kevin Brock
Subject: Re: Prestwick/Turnberry meeting

Hi Kevin,

Would 930am on Thursday work for you? Happy to come to Prestwick to meet.

Gillian

On 20 July 2015 at 14:21, Kevin Brock <kbrock@glasgowprestwick.com> wrote:

Hi Gillian,

Sorry for not getting back to you until now. Thursday this week works best for us. Earlier would be better as I need to be clear by 1130am.

Let me know how you are placed.

Thanks,
Kevin

Kevin Brock
Manager Aircraft Dispatch & FBO



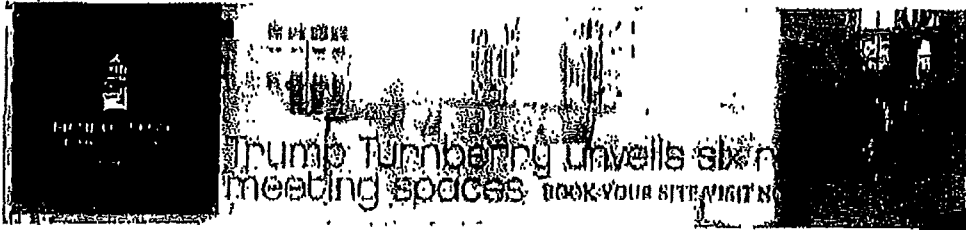
Aviation House | Dakota House | Executive House
Glasgow Prestwick Airport
Prestwick
KA9 2PL, United Kingdom

T: 01294 820202 / 511135
M: [redacted]
E: kbrock@glasgowprestwick.com
www.prestwickaviationservices.com

GILLIAN
McNEILLY
DIRECTOR OF SALES

██████████ telephone
██████████ mobile
██████████ institute

MAIDENS ROAD
TURNBERRY, KA26 9LT, SCOTLAND
luxurycollection.com/turnberry



Kirsten Sweeney

From: Gillian Mcnelly
Sent: 30 September 2015 10:00
To: Jules Matteoni
Cc: Kevin Brock
Subject: Re: Prices

Hi Jules,

Thanks for the information. Think it is probably best to wait until an enquiry comes through and we can get an idea of the budget at that point and get in touch regarding pricing.

Kind regards,

Gillian

On 29 September 2015 at 04:49, Jules Matteoni <jmatteoni@glasgowprestwick.com> wrote:

Hi Gillian,

I received some figures back from the Commercial Department regarding the [REDACTED]

I would rather not disclose these yet but rather look at the joint package. If we want to win this business then we should work together on pricing and have a package that is highly attractive. This could also include [REDACTED]

[REDACTED]

We can meet up and discuss the package if you wish, just let me know.

Regards

Jules

GILLIAN
McNEILLY
DIRECTOR OF SALES

[REDACTED] telephone

[REDACTED] mobile

[REDACTED] email

MAIDENS ROAD
TURNBERRY, KA26 9LT, SCOTLAND
www.glasgowprestwick.com



Kirsten Sweeney

From: Kevin Brock
Sent: 19 June 2015 23:44
To: Kris Bailie; Nicola Taylor-Barr
Cc: Jules Mattoni
Subject: RE: [REDACTED]

Hi,

[REDACTED]

Jules - [REDACTED]

Cheers,
Kevin

From: Kris Bailie
Sent: 18 June 2015 14:12
To: Kevin Brock; Nicola Taylor-Barr
Subject: RE: [REDACTED]

Hi Kevin,

Completely agree [REDACTED]

Cheers,
Kris

From: Kevin Brock
Sent: 18 June 2015 09:38
To: Kris Bailie; Nicola Taylor-Barr
Subject: RCH533 - tech KC10

Guys,

Me and Jules went down to Turnberry yesterday to speak with the hotel about pricing - positive meeting.

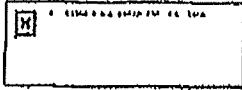
While I was there I spoke with one of the crew members and he said they would be looking for 45 lunch bags when they finally get to depart. Can I suggest we use Gourmet Sandwich Co for it? Keeps cost down and quality up!

Which reminds me there are 16 sandwiches in the fridge in Dakota for the [REDACTED] someone hasn't already had the same thought. So we don't end up having to throw them out.

On the parking side of things I would propose charging [REDACTED] Do you agree with this?

Cheers
Kevin

Kevin Brock
Manager Aircraft Dispatch & FBO



Aviation House | Dakota House | Executive House
Glasgow Prestwick Airport
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KA9 2PL, United Kingdom

T: +44 (0)1292 511186 / 511138

M: [REDACTED]

E: kbrock@glasgowprestwick.com

www.prestwickaviationservices.com

Sent from my iPhone

Kirsten Sweeney

From: Kevin Brock
Sent: 17 June 2015 08:26
To: Jules Matteoni
Subject: FW: Reservation

Importance: High

Hi Jules,

The [REDACTED] And hotel accommodation proved to be a nightmare for the 45 persons on board. We tried every hotel in Ayrshire, Glasgow and even over towards Edinburgh with only a room here and a room there. In the end we sent them to Turnberry and it'll be [REDACTED] per person per night.

I hope the costs of the hotel accommodation don't result in the [REDACTED]

Cheers,
Kevin

From: Prestwick FBO
Sent: 17 June 2015 07:43
To: Kevin Brock
Subject: FW: Reservation

REC: Agent



Prestwick
Aviation Services

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McInyre Avenue
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T: +44 (0)1292 111111
E: info@prestwick.com
www.prestwick.com

From: Prestwick FBO
Sent: 17 June 2015 08:55
To: jules@turnberry.com
Subject: RE: Reservation

[REDACTED]

[REDACTED] I don't know who will be going into the single rooms and who will be going into the twins. I think the first table will be in the single rooms.

[REDACTED] Prestwick Airport now so they will arrive at Turnberry in approx. 45 mins.

[REDACTED]
Kevin

[REDACTED]

FBO Agent



Prestwick
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T: +44 (0)1292 511181
E: plkfbp@glasgowprestwick.com
www.prestwickaviationservices.com

From: Prestwick FBO
Sent: 17 June 2015 06:56
To: [REDACTED]
Subject: Reservation

Hi Jose,

Thank you very much for assisting us this morning, it is very much appreciated.

As discussed, I would like to make the following reservations with you for 45 [REDACTED] crew staying for tonight and checking out on the 18th,

We would like to use all 28 single occupancy rooms at the [REDACTED] rate, and house the remaining 17 guests in the twin occupancy rooms at the [REDACTED] rate.

The bus should arrive with you around 0645/0700.

Please feel free to contact us at 01292 511 181 should you have any enquiries.

Thank you again, best regards,

Kris Ballie

FBO Agent



Prestwick
Aviation Services

Dakota House | Executive House
Molnlyre Avenue
Glasgow Prestwick Airport
Prestwick
KA0 2PG, United Kingdom

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www.prestwickaviationservices.com

[REDACTED]

From: pqt@scotland.gsi.gov.uk
Sent: 25 February 2016 15:35
To: [REDACTED]
Subject: FM PQ Answers
Attachments: s4f-03263.docx; s4f-03263_backgroundnote.docx

Please find attached, the answers to the FM PQs processed on 25/02/2016:-

S4F-03263

SCOTTISH PARLIAMENT

ORAL ANSWER

25 February 2016

Index Heading: Transport Scotland

Patrick Harvie (Glasgow) (Scottish Green Party): To ask the First Minister what discussions the Scottish Government has had about the relationship between Prestwick airport and The Trump Organization.

S4F-03263

Nicola Sturgeon:

Prestwick airport operates on a commercial basis. The Scottish Government has had no discussions on the relationship between the airport and the Trump Organization. The senior management team at the airport is responsible for developing business opportunities and we expect it to work closely with local businesses to explore all avenues. I was pleased to hear Ryanair's announcement on Tuesday that it will introduce three new routes for winter 2016 and increase passenger numbers at Prestwick by 75,000.

SCOTTISH GOVERNMENT

[REDACTED]

Carson J (Jamie)

From: [REDACTED]
Sent: 30 November 2016 13:25
To: [REDACTED]
[REDACTED] Nicholls J (John) (TRANS)
Cc: Press Transport Scotland; Carmichael S (Steven)
Subject: FW: Washington Post query - Prestwick

For info, I will pass this to GPA comms.

Sent from my BlackBerry 10 smartphone.

From: [REDACTED]
Sent: Wednesday, 30 November 2016 12:59
To: [REDACTED]
Subject: FW: Washington Post query - Prestwick

Hi [REDACTED]

Here's the Washington Post query if you could pass it to Prestwick Airport comms team.

Thanks,

[REDACTED]
Media Manager
Scottish Government
Tel: [REDACTED]
Mob: [REDACTED]

From: [REDACTED] [mailto:[REDACTED]@washpost.com]
Sent: 30 November 2016 12:51
To: [REDACTED]
Subject: Washington Post query - Prestwick

Dear [REDACTED]

Thanks for the chat. As mentioned, I'd love to chat with someone to learn more about the relationship between the government-owned Prestwick airport and Donald Trump. In 2014 you issued a press release talking about an "official partnership" between the the airport and the Trump Organization, but I wanted to get a better understanding of what that means. Also, is this a relationship that you are at all revisiting?

Reporter
Washington Post
London bureau
Emails: [REDACTED]@washpost.com or [REDACTED]
Mobile: 44 (0) [REDACTED]
Office: 44 (0) [REDACTED]
Twitter: [REDACTED]

XXXXXXXXXXXXXXXXXXXX

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For more information please visit <http://www.symanteccloud.com>

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