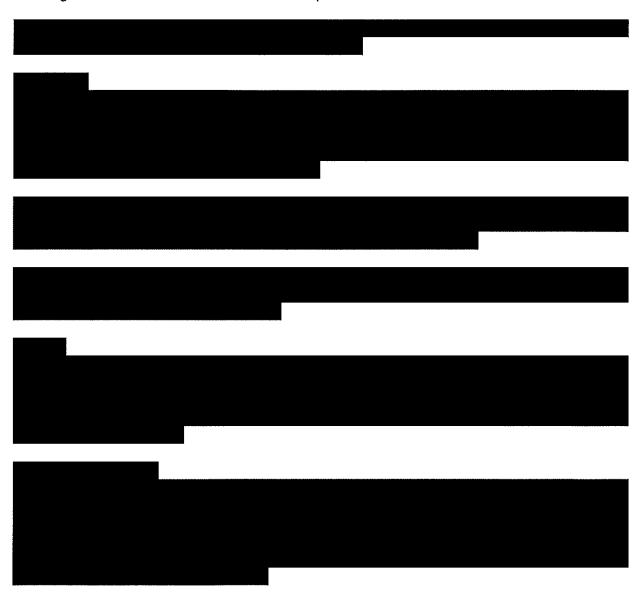
Fol Request - Severin Carrell

Documents Extracts

Extract from minutes of TS Prestwick HoldCo Ltd Board meeting on 18 November 2014 – dated 15 January 2015

5.1.3 **Trump Organisation**. The board noted the recent press conference and positive coverage. There followed discussion on the potential volumes and values involved.



Extract from note to Cabinet Secretary for Infrastructure, Investment and Cities about 'Prestwick PAC – 25 March 2015' – dated 24 March 2015

• The Trump Organization have decided to base their aircraft at Prestwick linking Turnberry with their other resorts in Aberdeen and Doonbeg.

Extract from internal TS e-mail about 'PAC Briefing & Opening Statement' – dated 24 March 2015

 The Trump Organization have decided to base their aircraft at Prestwick linking Turnberry with their other resorts in Aberdeen and Doonbeg.

Extract from Cabinet Secretary for Infrastructure, Investment and Cities' briefing for ICI Committee – dated 9 June 2015

Trump Organization

- Main focus with Trump is on development works at the hotel and golf course alongside preparations for the Woman's Open in July 2015.
- Primary announcement this year is the basing of the Trump helicopter at Prestwick to ferry guests between the Trump properties at Turnberry, Doonbeg and Aberdeen.
- Prestwick do not expect to see significant increases in associated corporate jet traffic
 until the hotel and course improvements are completed in Spring 2016 when Trump will
 re-launch the resort with particular focus in the US.

Extract from background note to PQ S4O-04468 - dated 17 June 2015

Trump Organization

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- Primary announcement this year is the basing of the Trump helicopter at Prestwick to ferry guests between the Trump properties at Turnberry, Doonbeg and Aberdeen.
- Prestwick do not expect to see significant increases in associated corporate jet traffic
 until the hotel and course improvements are completed in Spring 2016 when Trump will
 re-launch the resort with particular focus in the US.

Extract from note to First Minister - dated 10 July 2015

ICI Committee - 17 June 2015

 The airport has attracted new business from Bristow Helicopters, which has constructed a new hanger for its search and rescue operations, and the Trump Organisation, which has based an aircraft at Prestwick.

Extract from Spaceport Project Board meeting on 22 July 2015 - dated 17 July 2015

This will be important to emphasise alongside the other strengths of Prestwick including the wider tourism offerings, such as the Burns heritage and Trump investment, and the accessibility of the location and its existing transport infrastructure.

The existing assets including the commercial airport facilities and the historic Scottish Aviation Pavilion could be the basis for new tourism attractions as part of the wider Ayrshire and Scottish tourism offering with international promotion of this and the Spaceport from VisitScotland and other promotors (sic) including the Trump organisation.

Official (CAA/DfT) bid status position

They have confirmed that they are in detailed dialogue with the FAA to define specific technical requirement.

Extract from briefing from TS Officials to Cabinet Secretary for Infrastructure, Investment and Cities for 'Glasgow Prestwick Airport – Meeting with Chairman, Tuesday 18 August' – dated 13 August 2015

Since purchase of the airport:

• The airport has attracted new business from Bristow Helicopters, which has constructed a new hanger for its search and rescue operations, and the Trump Organisation, which has based an aircraft at Prestwick.

<u>Extract from email BBC – Prestwick/Trump Aviation – lines for info – dated 9 December 2015</u>

A Transport Scotland spokesman said:

"Glasgow Prestwick Airport is being operated on a commercial basis and at arm's length from the Scottish Government.

The senior management team at the airport has been tasked with all aspects of taking the airport forward, including building on existing revenue streams and exploring new ones."

Extract from PAHL OpsCo Board meeting on 16 December 2015 paper – dated 10 December 2015

FBO

- 26. Since the attendance of Prestwick at the MRO conference we are starting to receive bookings for the USAF for the first quarter of the year.
- 27. We have the NASA astronaut recovery mission booked through Prestwick on the 12th December where they will use our facility to carry out examinations and experiments on the astronauts.

Extract from TS Official's e-mail to Cabinet Secretary for Infrastructure, Investment and Cities about 'MACCS case 2015/0040509' – dated 23 December 2015

A notable achievement here is the deal with Trump Aviation Operations for Prestwick to be the Scottish base for all of their operations.

Extract from 'Prestwick' note - dated 6 January 2016

• The airport has attracted new business from Bristow Helicopters, which has constructed a new hangar for its search and rescue operations, and the Trump Organisation, which has based an aircraft at Prestwick.

Extract from PAHL OpsCo Board meeting on 27 January 2016 paper – dated 20 January 2016

Event Type:	Date:	Event:	Location:	Attending?	Notes:		
Military:				Y	Booked.		
				Υ			
				Y			
			TBC	Υ			

18. We are in the process of handling a media enquiry from the Herald and a Freedom of Information request from the Scotsman in relation to our relationship with Donald Trump and his businesses.



Extract from draft minute of TS Prestwick Holdco Ltd Board meeting on 18 November 2014 – dated 16 February 2016

5.1.3 **Trump Organisation**. The board noted the recent press conference and positive coverage. There followed discussion on the potential volumes and values involved.

Extract from PAHL OpsCo Board meeting on 23 February 2016 paper – dated 16 February 2016

Media

The two FOI requests and three of the media enquiries were in relation to our relationship with Donald Trump and his organisations. To date, there has been no media coverage off the back of these enquiries.

Extract from TS internal e-mail 'FMQ - Prestwick - Trump' - dated 22 February 2016

 The airport has attracted new business from Bristow Helicopters, which has constructed a new hangar for its search and rescue operations, and the Trump Organisation, which has based an aircraft at Prestwick.

Extract from PAHL OpsCo Board meeting on 22 March 2016 paper – dated 18 March 2016

Media

16. Since the last Board report, we have received 12 media enquiries and one Parliamentary Question. The media enquiries were predominantly in regards to the Airport's relationship with Donal (sic) Trump and his organisations.

Extract from e-mail from GPA to TS about 'Meeting follow up' - dated 29 March 2016

Golf

The Group has also put together a new regional golf development partnership which pulls together the Ayrshire golf clubs ranging from Trump Turnberry to Royal Troon. The recent purchase of Turnberry by the American billionaire is a good boost for the area. They are working closely with the Trump team and hugely welcome the investment this is bringing to Ayrshire.

Ayrshire wishes to take maximum benefit from big sporting events like the Women's Open coming to Turnberry in 2015 and the Open coming to Troon in 2016.

Extract from e-mail from GPA to TS 'Prestwick Spaceport' - dated 2 April 2016

- 7. Visitor ready
- With its world famous golf courses (including the championship courses of Trump Turnberry and Royal Troon), historic castles, beautiful coastlines and a rich cultural heritage, Ayrshire has significant appeal for UK and overseas visitors.
- 2. Industry ready
- Clyde Space, based in Glasgow, produce products used by NASA and the ESA. Their UKube-1 product has been described as the most advanced nano-satellite ever made.
- 1. Commercially ready
- An independent assessment estimated the investment required at Glasgow Prestwick Airport to meet US licencing requirements was less than £2m.

NASA partner

Glasgow Prestwick Airport is a current NASA partner that welcomes astronauts returning from space via Kazakhstan. The airport provides space to NASA for hygiene, facilities, health checks and rehabilitation.

History

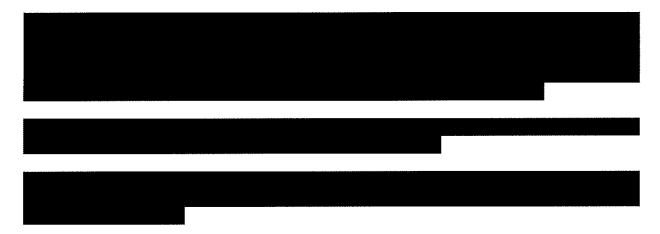
1960-70s

The runway extension was implemented to serve the US Air Force – it conforms to the standard US military specification of the day. One of the very few runways in the UK to do so.

Extract from PAHL OpsCo Board meeting on 26 April 2016 paper - dated 21 April 2016

evaluating the costs of achieving FAA compliance with

We are currently



Extract from PAHL OpsCo Board meeting on 24 May 2016 paper - dated 18 May 2016

43. We have invited Susan Wilson, Principal Officer, U.S. Consulate General Edinburgh to visit the airport on Friday 17 June between 11am and 3pm. This visit is to discuss the work we do with the US military and the potential links that Glasgow Prestwick Airport will have with the US Space industry. This visit will consist of an airport tour followed by a discussion over lunch.



Extract from briefing to the Minister for Transport and the Islands 'Glasgow Prestwick Airport – Transport Scotland meeting – 9 June 2016 – note and presentation slides' – dated 7 June 2016

The Trump organisation also base a helicopter at the airport and Trump's aircraft are handled by Prestwick FBO when he is in Scotland.

Extract from PAHL OpsCo Board meeting on 21 June 2016 paper - dated 15 June 2016

Date	Who	Stakeholder	Comment
17/06/16		U.S. Consulate	
***************************************		General Visit	

Media

30. We have also received a number of enquires in relation to Donald Trump's upcoming visit to Scotland.

Stakeholder relations and public affairs

31. We are finalising arrangement for the US Consulate General and CAA visits on Friday 17 July and Monday 20 July respectively.

Extracts from 'Spaceport Licensing Process - What do we know?' - dated 26 June 2016

However, we do expect the UK Government will have been working closely with the US Government and the FAA, looking at the spaceport licensing processes that are already established in the US. Therefore our belief is that any future UK licensing process is likely to be shaped around the existing FAA criteria.

RS&H have been involved in building launch platforms for the US national space programme since the 1940s and latterly have expanded into the field of Spaceports, designing handling programmes and assisting airports with their spaceport license applications. They were instrumental in securing the spaceport license for Midland International Airport, Texas earlier in 2016

RS&H undertook the feasibility study for GPA looking at what would be required in order for GPA to secure a US spaceport license, based upon current FAA criteria. Whilst we have no way of knowing whether that criteria will ultimately reflect the license criteria finally adopted by the DFT/CAA, it is a useful indicator of what steps GPA will likely need to take to secure a UK spaceport license. The report findings will also provide invaluable background date for the ongoing dialogue with the DFT/CAA.

So what were the key findings of the feasibility study?

For the purposes of the study, RS&H first considered the type of reusable launch vehicle (RLV) that might be used at the Prestwick spaceport. The FAA separate these RLV types into three distinct categories:

Although a concrete surfaced runway is not explicitly required in the FAA spaceport regulations, should a concrete surface runway be required by regulation or an operator, a runway with concrete base allows for runway resurfacing more readily.

One of the primary components of an FAA Spaceport Operator's License is the flight risk analysis.

A further comparison of the area surrounding Glasgow Prestwick Airport should be made relative to airports within the US that have received their FAA Spaceport Operator's License, such as Houston Spaceport, Texas, and Cecil Spaceport, in Jacksonville, Florida.

Rice Space Institute

They organise many of the key space and spaceport conferences across the USA and also have a deep involvement locally with NASA, Houston Spaceport at Ellington Field, the Johnson Space Centre and the newly licensed Midland Airport/Spaceport.

Midlands Airport – Texas

On 17 September 2014, the FAA formally approved their application, making Midland International Airport the first primary commercial service airport to be certified as a spaceport.

RS&H

RS&H carried out the initial feasibility study for GPA, looking at what might be required in order for us to secure a spaceport license in the UK (based upon current FAA criteria).



Extract from minutes of PAHL OpsCo Board meeting on 21 June 2016 - dated 1 July 2016

gave update on the Trump organisation from Friday.

Extract from submission to Cabinet Secretary for Economy, Jobs and Fair Work 'Glasgow Prestwick Airport' – dated 1 July 2017

Midlands Airport - Texas

9. On 17 September 2014, the FAA formally approved their application, making Midland International Airport the first primary commercial service airport to be certified as a spaceport. GPA has made contact with the CEO of Midland airport and is currently planning a visit.

RS&H

11. RS&H carried out the initial feasibility study for GPA, looking at which might be required in order for us to secure a spaceport license in the UK (based upon current FAA criteria).



- 28. GPA have already formally approached the DFT and the CAA to initiate the licensing process for Prestwick Spaceport and have agreed in initial meeting at the CAA offices in London on the 8th July. Until that date GPA don't really have any idea as to what a UK spaceport licensing process might look like. However, they do expect that UK Government will have been working closely with the US Government and the FAA, looking at the spaceport licensing processed that are already established in the US. Therefore GPAs belief is that any future UK licensing process is likely to be shaped around the existing FAA criteria.
- 29. With that likely outcome in mind, GPA initiated a technical feasibility study of Prestwick spaceport in 2015. RS&H undertook the feasibility study for GPA looking at what would be required in order for GPA to secure a US spaceport license, based upon current FAA criteria. Whilst they have no way of knowing whether that criteria will ultimately reflect the license criteria finally adopted by the DFT/CAA, it is a useful indicator of what steps GPA will likely need to take to secure a UK spaceport license.

Extract from PAHL OpsCo Board meeting on 19 July 2016 paper - dated 13 July 2016

Minutes of previous meeting

gave update on the Trump operation for Friday.

Media

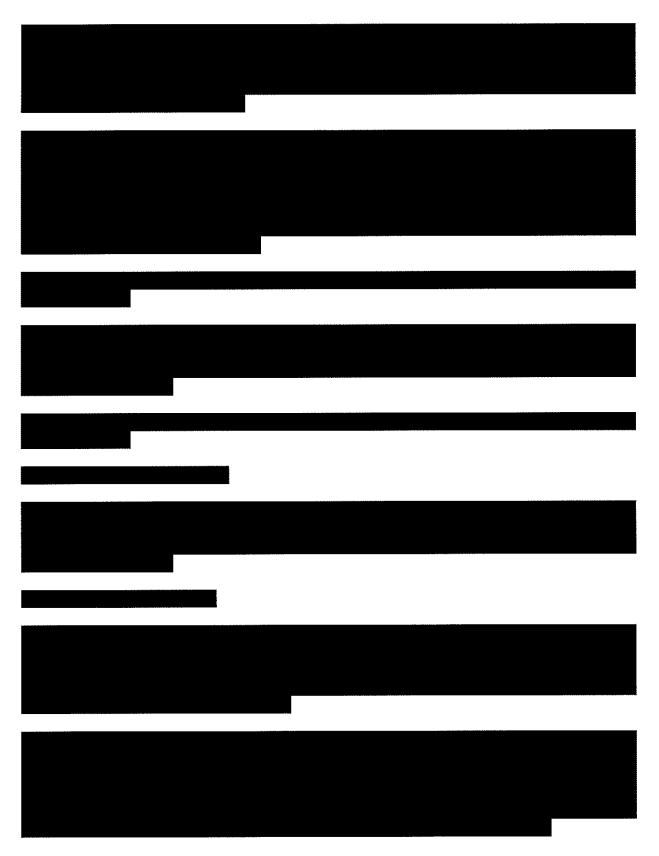
23. We took a number of reactive media enquiries in relation the Donald Trump visit.

Extract from GPA HoldCo Board meeting on 26 July 2016 paper - dated 20 July 2016

Media

23. We took a number of reactive media enquiries in relation the Donald Trump visit.

Extract from PAHL OpsCo Board meeting on 27 September 2016 paper – dated 21 September 2016
9. Following the visit to GPA by the US Consulate General from Edinburgh in July, we secured a meeting with
Extract from submission to Cabinet Secretary for Economy, Jobs and Fair Work 'Glasgow Prestwick Airport Update 3' – dated 13 October 2016
22. Following the visit to GPA by the US Consulate General from Edinburgh in July, we secured a meeting with
Extract from GPA HoldCo Board meeting on 24 October 2016 paper – dated 22 October 2016
4.1.7 Spaceport. indicated that GPA was currently compliant with approximately 80% of FAA regulations. Discussions with the CAA have indicated that they were reviewing the criteria along FAA lines, however no commitment had been made. indicated that licensing approval would cost in the region of £1.5m with operational infrastructure costs to be approximately £5m to allow the launch of mini satellites from adapted wide bodied planes (this cost did not include any other associated costs for support services and was based on FAA regulations).



Extract from e-mail from GPA to TS 'Houston MOU event' - dated 23 November 2016

The main benefit of this MOU is access to knowledge, skills and training - including

Attendee list for lunchtime event (DN possibly an invitee rather than attendee list?)

Other appropriate local stakeholders Susan A. Wilson, US Consulate General

Extract from TS Prestwick HoldCo Ltd Board meeting on 6 December 2016 paper - dated 30 November 2016

Military & General Aviation

5.

We should therefore expect an

increase in numbers going forward.

Spaceport/Prestwick Aerospace Campus

 International approvals – there is a need to negotiate government to government agreements because of the international nature of the business and export controls. with particular emphasis on the USA.

Extract from PAHL OpsCo Board meeting on 13 December 2016 paper - dated 7 December 2016

Global Spaceport Summit and SpaceCom Event Houston November

Space Florida is the commercial arm of the Florida space campus and works closely with NASA (who rent launch site space from them).

Houston Spaceport Visit

As indicated above, a further visit by the Head of Houston Spaceport to GPA is taking place on 6 December 2016 during which a formal MOU will be signed by the two organisations. The MOU sets out the intention to collaborate on defining operational best practice, sharing of data, and jointly developing global commercial opportunities.

This new relationship

forms part of the overall strategy to link a number of strategically located spaceports around the globe.

Extract from background note to Oral Parliamentary Question S50-00452 - dated 8 December 2016

Glasgow Prestwick Airport signed an MoU with Houston Spaceport at an event at the airport on 6th December 2016. The MOU sets out the intention to collaborate on defining

		practice,	sharing	of	data,	and	jointly	developing	global	commercial
opportunitie	s.									
									_	

Extract from OpsCo Board Minutes – Glasgow Prestwick Airport Strategic Plan 2017-2022 (Draft) – dated 4 January 2017

5.4.a Executive Handling and Executive House

 Packages will also be developed with executive aircraft operators and rental companies in partnership with facilities such as Trump Turnberry and Glenapp Castle Hotel, Dumfries House and in conjunction with Royal Troon and Trump Turnberry Golf Club.

5.3 PRODUCT - MILITARY

• Military business was one of the founding markets in the creation of Prestwick Airport back in the 1940s. This market includes all military aircraft that can legally fly in UK airspace and traditionally this has majored in business with the MoD, the USAF and the Royal Canadian Air Force. GPA has a separate and dedicated military personnel handing facility with a separate UK Borderforce presence. These facilities are used primarily by UK and foreign military operations for their own aircraft and their authorised sub-contract air transport providers.

5.3.a Targets

The strategy is to identify and target new business at the highest level of contact. A
recent opportunity to

Extract from submission to Cabinet Secretary for Economy, Jobs and Fair Work: Meeting with Prestwick, Wednesday 8 February – dated 6 February 2017

4.5 Spaceport

4.5.1 GPA outlined the progress towards achieving spaceport status with the CAA and UKSA, indicating that we believed that we currently meet 85% of the FAA requirements and are the most advanced in Europe to meet the criteria.

Extract from email to Cabinet Secretary for Economy, Jobs and Fair Work: Glasgow Prestwick Airport Strategic Plan – dated 1 March 2017

5.3 Product – Military

 Military business was one of the founding markets in the creation of Prestwick Airport back in the 1940s. This market includes all military aircraft that can legally fly in UK airspace and traditionally this has majored in business with the MoD, the USAF and the Royal Canadian Air Force. GPA has a separate and dedicated military personnel handing facility with a separate UK Borderforce presence. These facilities are used primarily by UK and foreign military operations for their own aircraft and their authorised sub-contract air transport providers.

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Extract from PAHL OpsCo Board meeting on 21 March 2017 paper – dated 15 March 2017

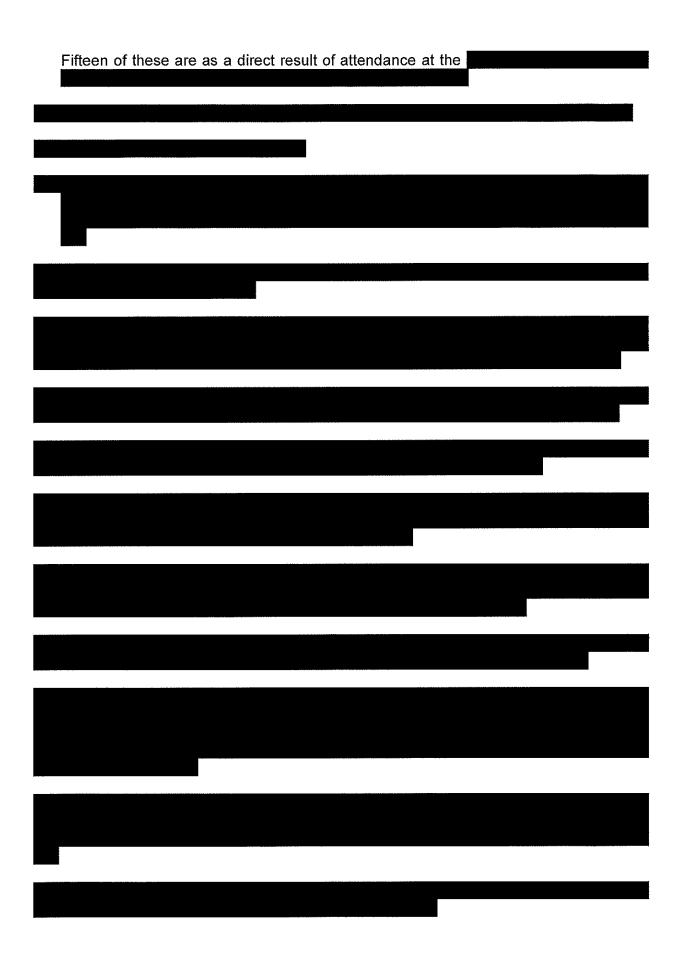
MILITARY BUSINESS DEVELOPMENT

12. It is worth noting that March military bookings are looking healthy with over 40 aircraft booked in. This is more than double the amount of USAF aircraft booked for February. Fifteen of these are as a direct result of attendance at the

Extract from TS Prestwick HoldCo Board meeting on 28 March 2017 paper – dated 23 March 2017

MILITARY BUSINESS DEVELOPMENT

12. It is worth noting that March military bookings are looking healthy with over 40 aircraft booked in. This is more than double the amount of USAF aircraft booked for February.



Extract from PAHL OpsCo Board meeting on 23 May 2017 paper - dated 16 May 2017

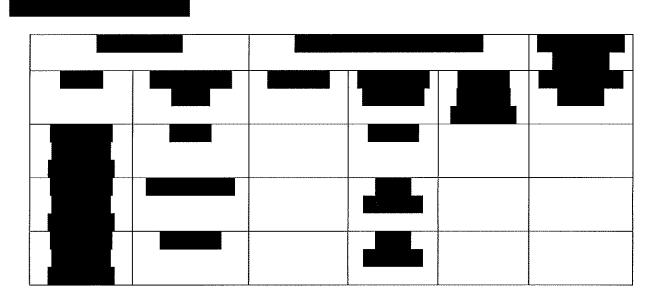
PASSENGER BUSINESS DEVELOPMENT

We are continuing to build a case for a GPA service with service. Following our third meeting with aircraft is available to operate the service. We have since involved South Ayrshire Council, Transport Scotland, Trump Turnberry and other local stakeholders to help us demonstrate the size of the West of Scotland market, providing additional confidence in demand. A 'one-team' meeting is planned for June where stakeholders will visit to present the west coast opportunity to and their travel agency partners.

MILITARY BUSINESS DEVELOPMENT



22. The Joint Warrior exercise during April was a huge success and we have been highly commended by the MOD. Unfortunately the overall movements were down when compared to the same exercise in April 2016 which had considerably more aircraft and boats participating, and a high volume of US Navy mail/freight traffic, helicopters and Boeing P8 demo flights.



7							
3							
	ract from er ated 18 May		n South Ayrs	shire Council to	TS Officials:	Route Develo	pment – GPA
pito		€		delegation to m o Turnberry an		to	o support their which we
Fai				Officials to Ca port – Spacepo			
	The RS&H r	eport is	based on FA	AA regulations	and there cou	uld be significa	ant
<u>Ext</u>	ract from PA	AHL Ops	sCo Board n	neeting on 20 J	une 2017 pa	per – dated 13	3 June 2017
3.	spare aircr product that South Ayrs to visit	of to server aft that controlled the at GPA controlled thire Countrolled before s new ro	could be utili offers and ap We have th uncil, Trump the end of J oute. We bel	with sed for a new opereciate the erefore formed Turnberry and June where each ieve that this w	ai GPA route. TI a working pa th stakeholde	arty consisting and are arra r will pitch to	rrently has a ar with the of GPA, nging a date

	_
	ract from email from GPA to TS Officials in relation to route development – dated 14 ne 2017
We	are currently trying to set up a joint visit with from Tunberry and ourselves.
<u>Ext</u> 201	ract from TS Prestwick Holdco Board meeting on 27 June 2017 paper – dated 21 June 7
3.	The meeting with opportunity to serve GPA — with aircraft. Currently has a spare aircraft that could be utilised for a new GPA route. They are familiar with the product that GPA offers and appreciate We have therefore formed a working party consisting of GPA, South Ayrshire Council, Trump Turnberry and and are arranging a date to visit before the end of June where each stakeholder will pitch to support this new route. We believe that this will give the confidence required to launch direct services.

