

[REDACTED]

From: [REDACTED] on behalf of First Minister
Sent: 17 December 2015 11:34
To: [REDACTED] Nicholls J (John) (TRANS); [REDACTED]
Cc: [REDACTED] Minister for Transport and Islands; Cabinet Secretary for
Infrastructure, Investment and Cities; [REDACTED] First Minister; [REDACTED]
[REDACTED] DG Enterprise, Environment & Innovation
Subject: Prestwick Airport/Trump Organisation

Please see attached letter from Cllr Joe Cullinane to the Chair of Prestwick Airport regarding the Trump Organisation copied to the First Minister for your information.

Thanks

[REDACTED]
Office of the First Minister
Scottish Government
6TH floor/St Andrews House/Regent Road
Edinburgh EH1 3DG
[REDACTED]



[REDACTED]

First Minister's preferences can be found at:
<http://Intranet/InExec/AboutUs/Ministers/MinisterialPrivateOffices/OfficeOfTheFM>

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Councillor Joe Cullinane

Cunninghame House, Irvine, KA12 8EE
Tel: 01294 324172/324112 Fax: 01294 324144
www.north-ayrshire.gov.uk
Mobile: 07771 807844
E-mail: joecullinane@north-ayrshire.gov.uk



North Ayrshire Council
Council Chambers, 100, High Street, Irvine, North Ayrshire, Scotland, KA12 8EE

Our Ref. JC/RT
If calling ask for: [REDACTED]

14 December 2015

Andrew Miller
Chairman of Glasgow Prestwick Airport
Aviation House
Prestwick
KA9 2PL

Dear Mr Miller

RE: Donald Trump

I am writing to you about Prestwick Airport's partnership agreement with The Trump Organisation.

You will be aware of Mr Trump's comments last week in relation to Muslims. Mr Trump's comments have been widely condemned and no wonder, I believe they are bordering on fascism. Following his comments Robert Gordon University have stripped Mr Trump of his honorary degree. A petition, calling for Mr Trump to be banned from the UK, has also received support from over 500,000 people.

In light of his comments, I deem it inappropriate for an airport wholly owned by the Scottish Government to hold a partnership agreement with him. I appreciate the reasons why the partnership was agreed, given his involvement at Turnberry, but I believe it would now be damaging to the Airport to continue with the partnership.

As the chairman of the Airport, I am writing to ask you, and the other Directors, to consider ending the partnership. Given the Airport is owned by the Scottish Government a copy of this letter will be sent to the First Minister.

Kind regards.

Yours sincerely

[REDACTED]
Joe Cullinane
Ward 3 – Kilwinning

Copy to:
First Minister of Scotland, St. Andrew's House, Regent Road, Edinburgh, EH1 3DG

[REDACTED]

[REDACTED]

[REDACTED]

Subject: Scotland on Sunday - Glasgow Prestwick Airport FOI in relation to Trump - DRAFT lines

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

A Transport Scotland spokesman said:

“Glasgow Prestwick Airport is being operated on a commercial basis and at arm’s length from the Scottish Government. The senior management team at the airport has been tasked with all aspects of taking the airport forward, including building on existing revenue streams and exploring new ones.”

Glasgow Prestwick response for info:

- Why is Prestwick sharing commercially sensitive information with Trump Turnberry when it has no official contractual partnership with the company? – The presentation contained details of flight routes that we would hope to pursue as part of our business development activity. This information sharing was to allow us to explore potential partnership opportunities with Trump Turnberry resort – for example do they hope to attract customer from any similar markets and could we work together to promote our services. When entering into these discussions there has to be an element of trust - as there would need to be as part of business development discussions with many of our potential customers or partners.
- What is the nature of the commercial deal on which Prestwick and Trump Turnberry have considered working together on? There has been no commercial deals put forward. There are a number of partnership

opportunities for cross promotion – Trump Turnberry is a tourism resort and we are an airport and there are a number of synergies that could exist between our business.

- Has Prestwick required representatives of Trump Turnberry to sign non-disclosure agreements when access has been provided to commercially sensitive information such as business development targets? No – Trump Turnberry management has not signed a NDA. We present our thoughts and analysis on potential routes with airlines, potential customers and partners as a matter of course when having business development discussions. This kind of commercial discussion is done in trust – we wouldn't really get off on the best foot with an organisation that we would like to work with if we can't enter into initial discussions without a NDA being signed. NDAs do come into play during discussions but only at the appropriate juncture (i.e. when we get down to detail on actuals) and we haven't reached that point with Trump Turnberry.
- How can Prestwick claim the press conference in November 2014 was merely a "show of support" from Mr Trump to Prestwick when the correspondence details extensive commercial discussions between the two companies? – As previously stated we have no contract in place with Donald Trump or any of his organisations. Therefore, we would not consider Glasgow Prestwick Airport to have any form of official partnership with Donald Trump or his organisations.
- Has Prestwick kept the Scottish Government informed of the discussions and data shared between Prestwick and Trump Turnberry? – No more or no less than we would discuss with any other potential customer or partner and no more or no less than any other organisation would with its shareholders.
- Have the above discussions and collaborations been disclosed to the members of the Glasgow Prestwick Airport Consultative Committee? – There may have been discussions that took place with the previous management team. However, we don't have any record of this. We would say that there would have been no obligation on these individuals to disclose this information to the Consultative Committee.

Re the Consultative committee, we would never discuss the detail of commercial matters or individuals with them. We might tell them we hope to increase passenger numbers by x thousand or target more freight etc but we'd never tell them we're in discussion with specific partners or customers etc.

The Consultative Committee is far more general, it takes a long term view and it provides a forum for experts to input ideas to the Airport's Management Team.

- Will Prestwick continue to hold private, unminuted meetings with Trump Turnberry and its representatives? We talk with potential partners and customers regularly as part of normal everyday business and not every discussion had is minuted. We will continue discussions with Trump Turnberry resort as an important tourism asset in our local area.

From: [REDACTED]
Sent: 18 February 2016 16:55
To: Communications Infrastructure
Subject: prestwick story

[REDACTED] t Scotland on Sunday here, thanks for chatting.

As mentioned, I'm working on a story based on the FoI response I received from Glasgow Prestwick Airport. In a letter attached to the response [REDACTED] the airport comms manager, provided some context for the email correspondence that was disclosed, which was very helpful.

She explained that there is no official partnership contract in place between the airport and Trump Turnberry or Mr Trump's other companies, and that the joint announcement back in November 2014 was a "show of support" from Mr Trump for the wider regional and national economy. She added that Prestwick was grateful for this report but emphasised that at no time has it asked Mr Trump to act as an advocate for the airport or given in anything in exchange for this advocacy.

However, the email correspondence released to me under the FOI request indicates that there have been numerous commercial discussions between Prestwick and Trump Turnberry and that the airport has shared commercially sensitive information with the firm.

For example, in its response to the FOI, the airport said that it "holds a presentation that was shared with Trump Turnberry in relation to business development targets." However, it withheld the presentation from the FOI release, claiming it would "prejudge our commercial interest."

It added: "Glasgow Prestwick Airport has had dialogue from employees from Trump Turnberry resort to discuss potential partnership opportunities. There were no minutes taken of these discussions."

In an email last March, meanwhile, to Ralph Porciani, general manager at Trump Turnberry, Jules Matteoni, Prestwick's manager of fire service, passenger services, transport and security, asked to meet with staff at Turnberry at "short notice" so he could "have a think about integration of your business and ours before the season starts."

Last September, Mr Matteoni wrote to Trump Turnberry's sales director, Gillian McNeilly, concerning a commercial deal. He told Ms McNally: "If we want to win this business then we should work together on pricing and have a package that is highly attractive."

In light of the above information, I'd be grateful for a response from the government addressing the following questions:

Why is Prestwick sharing commercially sensitive information with Trump Turnberry when it has no official contractual partnership with the company?

What is the nature of the commercial deal on which Prestwick and Trump Turnberry have considered working together on?

Has Prestwick required representatives of Trump Turnberry to sign non-disclosure agreements when access has been provided to commercially sensitive information such as business development targets?

How can Prestwick claim the press conference in November 2014 was merely a "show of support" from Mr Trump to Prestwick when the correspondence details extensive commercial discussions between the two companies?

Has Prestwick kept the Scottish Government informed of the discussions and data shared between Prestwick and Trump Turnberry?

Have the above discussions and collaborations been disclosed to the members of the Glasgow Prestwick Airport Consultative Committee?

Will Prestwick continue to hold private, unminuted meetings with Trump Turnberry and its representatives?

Can the Scottish Government explain the nature of Prestwick and Trump Turnberry's relationship?

My deadline is 4pm this Friday (19 February) and you have any queries about the above, you can reach me on [REDACTED] I'm driving for the next three hours but will be available afterwards or all tomorrow.

Many thanks

[REDACTED]
ENDS

[REDACTED]

From: [REDACTED]
Sent: 22 February 2016 15:45
To: Cabinet Secretary for Infrastructure, Investment and Cities
Cc: Minister for Transport and Islands; Brannen R (Roy); Nicholls J (John) (TRANS); [REDACTED]
[REDACTED] PS/Transport Scotland; [REDACTED]
Subject: RE: IMMEDIATE: BRIEFING NOTE ON TRUMP/PRESTWICK

Cabinet Secretary for Infrastructure, Investment & Cities

Please find attached a paper as requested.



Cabinet Secretary
Briefing - G...

Regards

[REDACTED]

From: [REDACTED] On Behalf Of Cabinet Secretary for Infrastructure, Investment and Cities
Sent: 22 February 2016 14:15
To: [REDACTED] Nicholls J (John) (TRANS)
Cc: [REDACTED] PS/Transport Scotland; Brannen R (Roy)
Subject: IMMEDIATE: BRIEFING NOTE ON TRUMP/PRESTWICK
Importance: High

[REDACTED]

You may already be aware that Patrick Harvie has an FMQ for this week on the above:

6. Patrick Harvie: To ask the First Minister what discussions the Scottish Government has had about the relationship between Prestwick airport and The Trump Organization. (S4F-03263)

Mr Brown would appreciate a one pager for his use at Cabinet tomorrow morning. Could you get something to us by 4 please (sorry).

Happy to discuss.

Thanks

[REDACTED]

[REDACTED] Private Secretary to Keith Brown MSP, Cabinet Secretary for Infrastructure, Investment & Cities
The Scottish Government | St Andrew's House, Edinburgh, EH1 3DG | Web: www.gov.scot
Tel: [REDACTED] Mob: [REDACTED] Email: [REDACTED]

GLASGOW PRESTWICK AIRPORT – COMMERCIAL DEALINGS WITH TRUMP TURNBERRY

ISSUE: Glasgow Prestwick Airport (GPA) provided some details of their commercial discussions with Trump Turnberry following an FOI request from the Scotland on Sunday. The paper subsequently ran a number of articles on the information obtained, and stories have appeared in The Times and Daily Mail:

- The paper accused the SNP of hypocrisy over GPA's links with Donald Trump. They state the airport has been involved in negotiations with Donald Trump in an effort to return it to profit while at the same time as senior SNP figures have been calling for Donald Trump to be banned from the UK.
- Urged the Scottish Government to disclose the precise nature of its relationship with Donald Trump and questioned if GPA should be pursuing business opportunities with Donald Trump.

Oral PQ: An oral PQ has been received from Patrick Harvie MSP: To ask the First Minister what discussions the Scottish Government has had about the relationship between Prestwick airport and The Trump Organization.

Answer: Prestwick Airport is being operated on a commercial basis at arm's length from Government. The Scottish Government has had **no discussions** on the relationship between Glasgow Prestwick Airport and The Trump Organisation.

Top Lines

- GPA continues to operate on a wholly commercial basis and at arm's length from the Scottish Government.
- The senior management team at the airport has been tasked with all aspects of taking the airport forward.
- The development of corporate and private jet business is an important part of the offering at Prestwick and there are synergies with the development of Turnberry. We would expect the team at Prestwick to work closely with local business to explore all avenues that will contribute to making Prestwick a success and help return it to the private sector.

The Scottish Government do not intervene in Prestwick Airport's commercial dealings, whoever these may be with.

- In compliance with European Union State Aid rules, the Airport is operated on a wholly commercial basis at arm's length from the Scottish Government.
- It is for the Airport's management team to consider all potential business opportunities to maximise the use of the assets of the airport.

The Scottish Government has no business relationship with Donald Trump

- In December 2015 The First Minister withdrew Donald Trump's membership of the GlobalScot business network following Mr Trump's inflammatory remarks he made against Muslims.
- Being operated at arm's length, any dealings GPA has with Trump Organisation is not a reflection of any Scottish Government position. The Airport must be free to operate on a commercial basis and pursue business opportunities that is in its best interest for it to return to profitability.
- At present the relationship between Trump and Prestwick involves renting hanger space for a helicopter.

Any business generated through Prestwick's arrangement with the Trump Organisation is a matter for the consideration of the Airport's management team

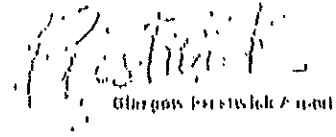
- The Airport's management team are working hard to develop new and existing business streams.
- Trump Turnberry is just one of a number of business opportunities that the airport has pursued with the aim of returning to profitability.

Restricted – Advice to Ministers – Not for release

Press Lines

- “Glasgow Prestwick Airport is being operated on a commercial basis and at arm's length from the Scottish Government. The senior management team at the airport has been tasked with all aspects of taking the airport forward.”

 Restricted – Advice to Ministers – Not for release



Glasgow Prestwick Airport
Aviation House
Prestwick
KA0 2PL

Friday 5 February 2016

Dear [REDACTED]

RE: Annex letter in response to FOI 14 0001

In response to your Freedom of Information request, dated 8 January 2016, Glasgow Prestwick Airport does not have any contractual partnership with Donald J Trump or the corporate entities involved at the Trump Turnberry hotel and golf resort.

Dealings to date have been primarily through email correspondence. Please find enclosed collated email correspondence, where appropriate.

Some email correspondence has been not been provided under Section 33(1)(b) of the Freedom of Information (Scotland) Act 2002 as it would prejudice our commercial interest as the content is solely pricing information and also under 31(4) information is exempt if disclosure would, or would be likely to, prejudice substantially the capability, effectiveness or security of the armed forces or any forces co-operating with them as it is in relation to border control and security arrangements.

Glasgow Prestwick Airport holds a presentation that was shared with Trump Turnberry in relation to Business Development targets. This has not been provided under Section 33(1)(b) of the Freedom of Information (Scotland) Act 2002 as it would prejudice our commercial interest.

We also have a document in relation to rates for Trump Aviation. This has not been provided under Section 33(1)(b) of the Freedom of Information (Scotland) Act 2002 as it would prejudice our commercial interest.

Glasgow Prestwick Airport has had dialogue with employees from Trump Turnberry resort to discuss potential partnership opportunities. There were no minutes taken of these discussions.

Although not obligated under FOIAS, in the interests of being helpful, we have provided a summary below in relation to the nature of Glasgow Prestwick Airport's dealings with Donald J Trump and corporate entities involved at the Trump Turnberry hotel and golf course resort between April 2014 and January 2016.

Trump Aviation

Trump Aviation approaches Glasgow Prestwick Airport in the same way as any other customer. When approached, Glasgow Prestwick Airport would review the requirements, confirm costs,

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Our Values: 

Registration No. 125567 VAT No. G11617306.1



provide services and *invoice after each use*.

Glasgow Prestwick Airport has provided fixed prices to Trump Aviation for use of our services (landing charges, fuelling, airside parking and use of hanger space). The prices for Trump Aviation have been reviewed on an annual basis. We are yet to enter into discussions on prices for 2016.

Request for room, catering and conference and event rates

Glasgow Prestwick Airport is regularly required to organise accommodation for passengers – this includes but is not limited to passengers who have been diverted to Glasgow Prestwick Airport and also Fixed Based Operation customers.

In addition, Glasgow Prestwick Airport promotes local facilities and attractions – including accommodation, golf, whisky experiences – as part of its offering to Fixed Based Operation customers. Trump Turnberry is included when doing this promotion.

We have arrangements in place with a number of local companies where they provide fixed rates for our aviation customers. This enables us to provide accurate overall quotes to customers when they require the airport to help facilitate additional services.

Trump Turnberry and Glasgow Prestwick Airport – promotion

Glasgow Prestwick Airport is in dialogue with Trump Turnberry in relation to the provision of aviation facilities for their clients. There is no commercial agreement in place.

Trump Turnberry promotes Glasgow Prestwick Airport facilities as an additional selling point for the resort – their customers are able to fly to Glasgow Prestwick Airport by private plane and have a helicopter transfer directly to the resort. If this service was required, it would be on an ad hoc approach for a quote either directly from the customer or through Trump Turnberry on behalf of the customer.

In the same vein, the airport promotes the resort as an additional draw to the wider Ayrshire area. If one of our customers wanted to utilise Trump Turnberry's facilities, we would contact them to get a final price, confirm bookings and we would then handover to Trump Turnberry to provide services.

Glasgow Prestwick Airport and Trump Turnberry do not give anything in exchange for this cross referencing promotional activity.

Partnership announcement 14 November 2014

The nature of Glasgow Prestwick Airport's partnership with Donald J Trump and corporate entities involved at Trump Turnberry are as detailed above. There is no official partnership contract in place.

The announcement on 14 November 2014 was a show of support from Donald J Trump for

Glasgow Prestwick Airport Ltd
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Our Values:  Professionalism

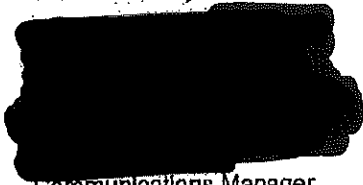
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Glasgow Prestwick Airport and its long term future as an important asset for the wider Ayrshire area and for Scotland as a whole.

Glasgow Prestwick Airport was grateful to receive this support but at no time has it asked Donald J Trump to act as an advocate for the airport or has it given anything in exchange for this advocacy.

Yours sincerely



Communications Manager

Glasgow Prestwick Airport Ltd
Aviation House, Prestwick, Ayrshire, Scotland, KA9 2PL

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Our Values: **Professionalism**

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Kirsten Sweeney

From: Ann Lennox
Sent: 12 January 2016 11:38
To: Grant McLeod
Subject: FW: Prestwick Airport - Helicopter operation

Follow Up Flag: Follow up
Flag Status: Completed

FYI.....Trump

From: Ann Lennox
Sent: 09 November 2015 12:02
To: John Dunkin <johnrdunkin@gmail.com>
Subject: RE: Prestwick Airport - Helicopter operation

Hello John,

Many thanks for your email. I will confirm receipt of payment.

Hope you have a good day too😊

Kind Regards

Ann Lennox
Credit Controller
Glasgow Prestwick Airport Ltd

T: +44 1292 511054
E: alennox@glasgowprestwick.com

From: John Dunkin [mailto: [REDACTED]]
Sent: 02 November 2015 17:55
To: Ann Lennox <alennox@glasgowprestwick.com>
Cc: Grant McLeod <gmcLeod@glasgowprestwick.com>
Subject: Re: Prestwick Airport - Helicopter operation

Hello Ann,

Thank you for this... I have received them and will submit today for payment.

Have a good day and will talk soon!

Sincerely,

**John Dunkin, Chief Pilot
The Trump Organization
Flight Operations Department
3800 Southern Blvd Suite 105
West Palm Beach, FL 33406**

[REDACTED] Cell

[REDACTED]

On Oct 29, 2015, at 1:23 PM, Ann Lennox <alennox@glasgowprestwick.com> wrote:

Good morning John

I have emailed copies of all the invoices and supporting paperwork. Could you please confirm you are in receipt of the documents?

Many thanks

Kind Regards

Ann Lennox
Credit Controller
Glasgow Prestwick Airport Ltd

T: +44 1292 511054
E: alennox@glasgowprestwick.com

From: Ann Lennox
Sent: 26 October 2015 14:44
To: 'John Dunkin' <johnrdunkin@gmail.com>' [REDACTED]
Subject: FW: Prestwick Airport - Helicopter operation

Good morning John,

As discussed with Grant, please find the attached copies of all invoices and any supporting backup documents.

If you require anything further please do not hesitate to contact me.

Kind Regards

Ann Lennox
Credit Controller
Glasgow Prestwick Airport Ltd

T: +44 1292 511054
E: alennox@glasgowprestwick.com

From: Grant McLeod
Sent: 26 October 2015 09:14
To: 'John Dunkin'
Cc: Sorlei George
Subject: RE: Prestwick Airport - Helicopter operation

Hi John, many thanks for the quick response and I am aware there has been some issues with emails ever recent weeks that may have impacted. I'll ask Ann to progress this directly with you and close this out promptly.

Thanks

Grant

Grant McLeod
Chief Financial Officer
Glasgow Prestwick Airport
Prestwick KAB 2PL

T: +44 (0) 1292 511047
E: gmcleod@glasgowprestwick.com

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From: John Dunkin [mailto: [REDACTED]]
Sent: 23 October 2015 17:53
To: Grant McLeod
Cc: Soriel George
Subject: Re: Prestwick Airport - Helicopter operation

Hello Grant,

Greetings to you and I hope that all is well with you in Scotland!

Grant, this is my correct email however I did not realize that we had any invoices outstanding with you and I have not seen anything new in quite some time. All previous invoices that you have sent were submitted for payment promptly at the time. Would you be a kind as to re-submit anything that you have open and I will get them approved and re-submitted for payment asap? All my correct contact info is below.

Thank you kindly Grant and look forward to seeing you soon.

Sincerely,

*John Dunkin, Chief Pilot
The Trump Organization
Flight Operations Department
3800 Southern Blvd Suite 105
West Palm Beach, FL 33406*

[REDACTED] Cell
[REDACTED]

On Oct 23, 2015, at 12:06 PM, Grant McLeod
<gmcleod@glasgowprestwick.com> wrote:

Hello George,
I understand you dealt with a former colleague of mine, Graeme Sweenie, in agreeing the terms in relation to the helicopter based at the airport. We were advised to raise invoices to John Duncan for this though have been having difficulty getting a response relating to some that have already been issued. I have copied in John with the email address that has been provided but was wondering if you had an alternative means of contact you could suggest, or indeed if you were able to request John contact either myself or my credit controller alennox@glasgowprestwick.com.

Thank you in advance for your assistance with this.

Thanks

Grant

Grant McLeod
Chief Financial Officer
Glasgow Prestwick Airport
Prestwick KA8 2PL

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E: gmcLeod@glasgowprestwick.com

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Kirsten Sweeney

From: Jules Matteoni
Sent: 20 January 2016 12:34
To: Kirsten Sweeney
Subject: FW: Ayrshire Chamber Dinner

Jules Matteoni
Manager of Aviation Services, Fire and Security
Glasgow Prestwick Airport
Aviation House
Prestwick KA9 2PL
United Kingdom
M: [REDACTED]
E: jmatteoni@glasgowprestwick.com

www.glasgowprestwick.com

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From: Jules Matteoni
Sent: 09 September 2015 16:39
To: 'Gillian Mcneilly'
Cc: Kevin Brock
Subject: RE: Ayrshire Chamber Dinner

Hi Gillian,

10am is fine with me, The lady who will be coming with me is Kate Kilgour who is Kevin's equivalent within Aircraft Dispatch/FBO.

Will you be bringing another member of your team?

Thanks

Jules

Jules Matteoni
Manager of Aviation Services, Fire and Security
Glasgow Prestwick Airport
Aviation House
Prestwick KA9 2PL
United Kingdom
M: [REDACTED]
E: jmatteoni@glasgowprestwick.com

www.glasgowprestwick.com

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From: Gillian Mcnelly [mailto:~~gilliam.mcnelly@glasgowprestwick.com~~]
Sent: 08 September 2015 15:02
To: Jules Matteoni
Cc: Kevin Brock
Subject: Re: Ayrshire Chamber Dinner

Hi Jules,

That's great and yes happy for you to ask another senior member of the team. Just let me know their name.

Re next Monday, 11am suits me but if you are free a little earlier, say 10am , that would be great - just let me know.

Gillian

On 8 September 2015 at 14:59, Jules Matteoni <jmatteoni@glasgowprestwick.com> wrote:

Hi Gillian,

I am good to go to the event but Kevin cannot. Can I replace Kevin with another member of the team?

Next Monday is good for me, how does 11am sound?

Airshow was a success and planning for next year will happen really soon....

Catch-up soon.

Thanks

Jules

Jules Matteoni
Manager of Aviation Services, Fire and Security
Glasgow Prestwick Airport
Aviation House
Prestwick KA9 2PL
United Kingdom

E: jmatteoni@glasgowprestwick.com

www.glasgowprestwick.com

Our Values: *Passion*,

Integrity, *Responsibility*

From: Gillian Mcnelly [mailto: [REDACTED]]
Sent: 07 September 2015 10:19
To: Jules Matteoni; Kevin Brock
Subject: Ayrshire Chamber Dinner

Hi Jules & Kevin,

Hope all's well and you have recovered from what was no doubt a very busy weekend! How many attended the event yesterday - I heard there was 120,000 on Saturday!

Just wanted to check if you were both able to confirm your attendance at the Ayrshire Chamber Business Awards Dinner on October 8th? We very much hope you will be able to join us as our guests.

On another note, I wanted to follow-up on our conversation Jules regarding [REDACTED]
[REDACTED]
[REDACTED]

Would it be suitable to pop in and see you both next week to discuss this and get some feedback from you Kevin on your trip to see the [REDACTED] Next Monday, first thing or last thing would suit me if that worked for you?

Look forward to hearing from you.

Kind regards,

Gillian

GILLIAN
McNEILLY
DIRECTOR OF SALES

[REDACTED] telephone

[REDACTED] mobile

[REDACTED] fax/smile

MAIDENS ROAD
TURNBERRY, KA26 9LT, SCOTLAND

luxurycollection.com/Turnberry



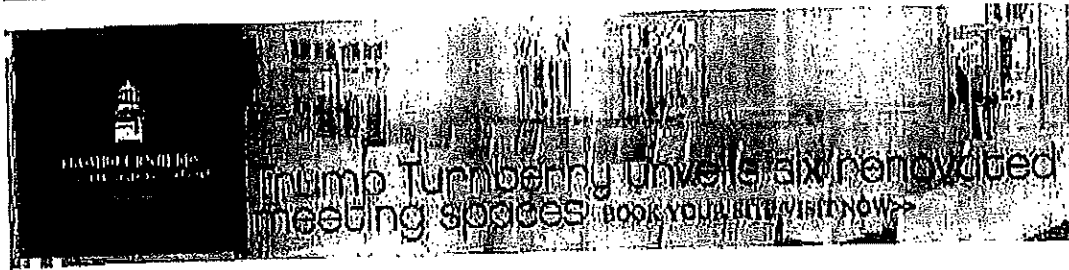
GILLIAN
McNEILLY
DIRECTOR OF SALES

[REDACTED] telephone

[REDACTED] mobile

[REDACTED] fax/smile

MAIDENS ROAD
TURNBERRY, KA26 9LT, SCOTLAND
luxurycollection.com/Turnberry



Kirsten Sweeney

From: Jules Matteoni
Sent: 20 January 2016 12:34
To: Kirsten Sweeney
Subject: FW: [REDACTED]

Jules Matteoni
Manager of Aviation Services, Fire and Security
Glasgow Prestwick Airport
Aviation House
Prestwick KA9 2PL
United Kingdom
M: [REDACTED]
E: jmatteoni@glasgowprestwick.com

www.glasgowprestwick.com

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From: Jules Matteoni
Sent: 02 December 2015 09:50
To: 'Gillian Mcnelly'
Cc: Shalane Breen
Subject: RE: [REDACTED]

Hi,

That's fine I will come to you. Will I come to the main hotel or straight to the clubhouse?

The meeting room is at the terminal and is for holding meeting with customers.

See you next week.

Thanks

Jules

Jules Matteoni
Manager of Aviation Services, Fire and Security
Glasgow Prestwick Airport
Aviation House
Prestwick KA9 2PL
United Kingdom
M: [REDACTED]
E: jmatteoni@glasgowprestwick.com

www.glasgowprestwick.com

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, Integrity . Responsibility

From: Gillian Mcneilly [mailto: [REDACTED]]
Sent: 02 December 2015 09:44
To: Jules Matteoni
Cc: Shalane Breen
Subject: Re: [REDACTED]

Hi Jules,

Thanks for getting back to me.

Next Tuesday would be great. Would you like to come here for 1pm? The Clubhouse is open so happy to have a bite of lunch if you have time?

Let me see what I can get for you regarding Turnberry pictures for the meeting room. Is it an internal meeting room or a "holding zone" for the private arrivals when they land?

Gillian

On 1 December 2015 at 15:21, Jules Matteoni <jmatteoni@glasgowprestwick.com> wrote:

Hi Ladies,

Great to hear from you. How does next Tuesday at 13:00 hours fit with you?

On another subject we have named one of our meeting rooms - Turnberry . Would you have any pictures or anything that we could have to give it some Turnberry flavour.

Speak soon.

Thanks

Jules

Jules Matteoni
Manager of Aviation Services, Fire and Security
Glasgow Prestwick Airport
Aviation House
Prestwick KA9 2PL
United Kingdom

M: [REDACTED]
E: [REDACTED]@glasgowprestwick.com

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From: Gillian Mcneilly [mailto:[REDACTED]]
Sent: 26 November 2015 11:46
To: Jules Matteoni
Cc: Shalane Breen
Subject: [REDACTED]

Hi Jules,

Hope this finds you well....

I understand from my colleague Shalane Breen, who you met at the Ayrshire Chamber Dinner, that you were interested in catching up to discuss some joint activity around attracting [REDACTED] to Ayrshire for training purposes and wanted to see how your diary was looking over the next couple of weeks so we can arrange to meet up.

Look forward to hearing from you.

Kind regards,

Gillian

GILLIAN
McNEILLY
DIRECTOR OF SALES

[REDACTED] telephone

[REDACTED] mobile

[REDACTED] website

MAIDENS ROAD
TURNBERRY, KA26 9LT, SCOTLAND

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17 - 19 november 2016

GILLIAN
McNEILLY

DIRECTOR OF SALES

██████████ telephone

██████████ mobile

██████████ fax/studio

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luxurycollection.com/Turnberry



ibtm'world
barcelona, spain
17 - 19 november 2016

Kirsten Sweeney

From: Jules Matteoni
Sent: 20 January 2016 13:38
To: Kirsten Sweeney
Subject: FW: Help needed!

Jules Matteoni
Manager of Aviation Services, Fire and Security
Glasgow Prestwick Airport
Aviation House
Prestwick KA9 2PL
United Kingdom
M: [REDACTED]
E: jmatteoni@glasgowprestwick.com

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From: Jules Matteoni
Sent: 18 June 2015 09:48
To: 'Ralph Porclani'; Gillian Mcneilly
Cc: kbrock@glasgowprestwick.com
Subject: RE: Help needed!

Good Morning Turnberry,

Firstly, many thanks for taking the time to meet up yesterday to have a constructive discussion on pricing and secondly having the conviction to back up your proposal. As a list of hotels that we use for our business, being honest, Turnberry was always last on the list based on price. Yesterday's proposal places Turnberry in a favourable position and gives us food for thought in our placement of crews moving forward.

The other favourable piece of information that would be of benefit is the marketing leaflet that we were shown yesterday. We would use that to promote the hotel in advance of business arriving at Prestwick. Yesterday was a quick meeting but it would be useful if a couple of the staff got to view the facilities so when we are asked any questions we are prepared with some knowledge of the sites.

[REDACTED] Once we are clear someone from the airport will be in touch.

Once again thanks for your assistance and look forward to meeting up soon to firm up the arrangements.

Best regards

Jules

Jules Matteoni
Manager of Fire Service, Handling and Transport
Glasgow Prestwick Airport
Aviation House
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United Kingdom
M: [REDACTED]
E: jmatteoni@glasgowprestwick.com

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Kirsten Sweeney

From: Jules Matteoni
Sent: 20 January 2016 12:33
To: Kirsten Sweeney
Subject: FW: Rates at Trump Turnberry

Jules Matteoni
Manager of Aviation Services, Fire and Security
Glasgow Prestwick Airport
Aviation House
Prestwick KA9 2PL
United Kingdom
M: [REDACTED]
E: jmatteoni@glasgowprestwick.com

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From: Jules Matteoni
Sent: 01 September 2015 17:55
To: 'Gillian Mcneilly'
Subject: RE: Rates at Trump Turnberry

Hi Gillian,

Thank you for that and if you have a rate for conference use please forward that on as well.

Use of the runway, of course! Let us have a chat next week and get the opportunity discussed. I also think you should be pitching for [REDACTED] be it on [REDACTED] or on [REDACTED] but we can discuss this more next week.

Are you coming to the Sunday Airshow? If so let me know and I will look to get you a ticket.

Thanks

Jules

Jules Matteoni
Manager of Aviation Services, Fire and Security
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. Integrity . Responsibility

From: Gillian Mcneilly [mailto: [REDACTED]]
Sent: 01 September 2015 14:36
To: Jules Matteoni
Subject: Rates at Trump Turnberry

Hi Jules,

Good to chat to you yesterday and hope that you and Kevin are able to make the dinner at Seamill.

Just wanted to confirm that we are happy to extend the rates agreed for the [REDACTED] that are looking to stay at Trump Turnberry.

As previously agreed, these rates are [REDACTED] room only, single or double occupancy. Rooms will be in our Lodge or Apartment accommodation and breakfast is available at the reduced rate of [REDACTED] per person. As with the [REDACTED] these rates are only applicable to book within 48 hours of arrival, although we may be flexible on this if our availability is high. To make a booking for a [REDACTED] member, please come through myself.

Also keen to have a chat with you about the use [REDACTED]
[REDACTED] Let me know where we stand on this and what charges/sparsity related stipulations there might be.

Kind regards,

Gillian

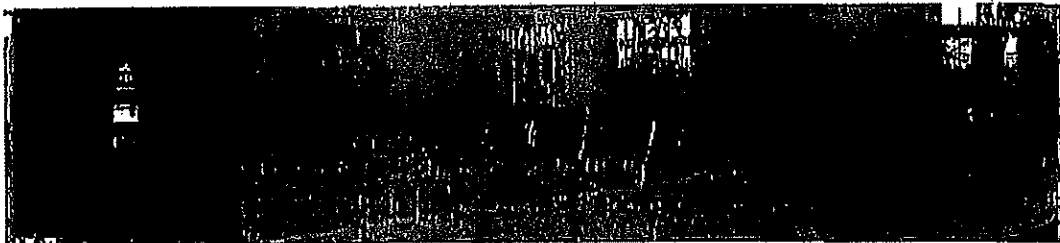
GILLIAN
McNEILLY
DIRECTOR OF SALES

[REDACTED] telephone

[REDACTED] mobile

[REDACTED] email

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luxurycollection.com/Turnberry



Kirsten Sweeney

From: Jules Matteoni
Sent: 20 January 2016 13:38
To: Kirsten Sweeney
Subject: FW: Visit to Prestwick

Jules Matteoni
Manager of Aviation Services, Fire and Security
Glasgow Prestwick Airport
Aviation House
Prestwick KA9 2PL
United Kingdom
M: [REDACTED]
E: jmatteoni@glasgowprestwick.com

www.glasgowprestwick.com

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From: Jules Matteoni
Sent: 11 March 2015 09:00
To: 'Ralph Porclan'; John Cowan
Subject: RE: Visit to Prestwick

Morning Chaps,

Thanks for your time on Monday and I trust you have confidence in the operation now. I mentioned visiting Turnberry to meet up with your training department and understand your business. I know this may be short notice but could I visit tomorrow or Friday and meet with the relevant people so I can have a think about integration of your business and ours before the season starts.

Just drop me an email if that is ok, you can set the time and I will work around that.

Regards

Jules

Jules Matteoni
Manager of Fire Service, Handling and Transport
Glasgow Prestwick Airport
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www.glasgowprestwick.com

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, Integrity , Responsibility

From: Ralph Porciani [mailto:[\[REDACTED\]](mailto:)]
Sent: 05 March 2015 11:37
To: Jules Matteoni; John Cowan
Subject: Re: Visit to Prestwick

Hi Jules

Monday at 8am works well for us, I have copied in John Cowan who will meet us there.

Many thanks

Ralph

RALPH

PORCIANI

GENERAL MANAGER

TRUMP TURNBERRY

[\[REDACTED\] telephone](tel:)
MAIDENS ROAD
TURNBERRY, KA26 9LT, SCOTLAND

luxurycollection.com/Turnberry

On 5 March 2015 at 10:50, Jules Matteoni <jmatteoni@glasgowprestwick.com> wrote:

Hi Ralph,

Good to speak earlier. How does Monday the 9th March at 8am sound for you? I can meet you at the old Landmark building and show you around the facility.

Keep me posted if that suits.

Best regards

Jules

Jules Matteoni
Manager of Fire Service, Handling and Transport
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E: jmatteoni@glasgowprestwick.com

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Kirsten Sweeney

From: Iain Cochrane
Sent: 08 June 2015 16:04
To: Gary.Cox@transportscotland.gsi.gov.uk
Cc: Grant McLeod; Graeme Sweeney; Andrew Miller
Subject: RE: Infrastructure and Capital Investment Committee
Attachments: Planning Charrette Executive Summary Memo Rev 1_final.pdf

Follow Up Flag: Follow up
Flag Status: Completed

Categories: IMMEDIATE

Hi Gary,

The attached is a revised version of the RS&H executive summary which is more explicit in the objectives re the regulatory requirements. Either document is correct.

Regards,

Iain

From: Iain Cochrane
Sent: 08 June 2015 12:43
To: Gary.Cox@transportscotland.gsi.gov.uk
Cc: Grant McLeod; Graeme Sweeney; Andrew Miller
Subject: RE: Infrastructure and Capital Investment Committee

Hi Gary,

The information below should hopefully answer your questions.

Pax and cargo stats numbers over the last 6 months - GS

- Cargo and passenger stats attached.
- Passenger performance for April and May has performed ahead of budget driven by load factors being significantly ahead of last year.
- For example, load factors averaged 93% in May compared to an average of 89% on the same routes last year. Forward loads also look particularly strong.
- Overall though passenger numbers are down 26% on the prior year as a result of the transfer of a number of services to Glasgow International in November 2014.
- Cargo tonnages have been impacted by Air France's decision to withdraw their B747-400 aircraft from the fleet leaving them with only 2x B777 aircraft. It had been expected that this would result in an increase in fly overs and this has been the case particularly in April although May also experienced 3 cancellations out of the scheduled 9 flights.
- Although tonnages are also down on Cargolux it is pleasing to see a significant improvement in their operation with 24 services operating in the month of May compared to the scheduled 25.

What improvements we're seeing since Landmark and Greer was brought in house. Increased revenue, aircraft movements etc. Remind me too of the number of staff who transferred over. - GS

- There has been a significant improvement in both aircraft and revenues since Prestwick Aviation Services was incorporated in January and Greer and Landmark vacated Prestwick.
- For example, April benefitted significantly from Prestwick playing a major role in Europe's largest military exercise, Joint Warrior, which is held twice a year, is a UK multinational NATO exercise involving the Royal Navy, British Army and the RAF. It featured 55 warships and submarines, 70 aircraft and around 13,000 personnel from 13 participating countries.
- The 2 week exercise went very well with significant aircraft activity. Excellent feedback was received in respect of the role Prestwick played and it is anticipated that Prestwick will be heavily involved in future exercises.
- As a result, revenues from this area of business were up 74% on the prior year. Similar gains were experienced in February and March.
- Between Landmark and Greer we recruited 10 in total which was the majority of their operational staff.

Nuance refit and the improvements we can expect to see. – GS

- The store opened on time and on budget on 1 June 2015. Initial sales have been very strong with excellent feedback from passengers and staff.
- The new store is a key step in improving our passenger experience and our commercial proposition.
- The new store provides a contemporary and stylish retail environment featuring the latest Nuance airport store design. In addition, the store has an increased footprint and much enhanced product range across all the major areas with increased focus on local Ayrshire and Scottish products.
- Formal opening ceremony to be conducted during June 2015. Had feedback from Gary Cox that we should progress on the assumption we will not receive Ministerial attendance. Likely to invite the CEOs of local businesses such as Arran Aromatics, Arran Brewery etc as an alternative.
- Please let me know should images be required.

The construction of the new SAR hanger – GS

- Construction is progressing well with the steelwork now in place with the cladding and apron works well underway ahead of a September completion.
- Earth removal issue is ongoing, Bristows are pushing for a contribution from ourselves to the decontamination works although per the terms of the lease this is their liability and we continue to hold this position.
- Relationships are developing with the operational staff to be located at the base and operational plans are being prepared jointly.
- Again, please let me know if images are required.

A recap of recent Trump announcements – GS

- Main focus with Trump is on development works at the hotel and golf course alongside preparations for the Womans Open in July 2015.
- Primary announcement this year is the basing of the Trump helicopter at Prestwick to ferry guests between the Trump properties at Turnberry, Doonbeg and Aberdeen.
- We do not expect to see significant increases in associated corporate jet traffic until the hotel and course improvements are completed in Spring 2016 when Trump will relaunch the resort with particular focus in the US.

Update on Spaceport (RS&H and economic benefit data if available) – IC

- Attached is a short summary report on the Spaceport industrial dialogue which was prompted by your meeting with the DfT which suggested that Space Vehicle operators will likely play a significant part in the Spaceport decision. Our strategy is to ensure that they all have Prestwick as their first choice.
- Attached is an executive summary from the recent RS&H planning Charrette. RS&H are the leading US consultant on Spaceport licensing with a very close working relationship with the FAA, who's licensing criteria we believe will be used for the Spaceport licensing process. Essentially there are no significant obstacles to overcome.

General Points

- The Airport and Aerospace Working Group which was established post Scot. Gov. acquisition (chaired by South Ayrshire Council) is proving to be a very worthwhile vehicle for co-ordinating support for the Spaceport project, the Airport and also the Aerospace Cluster surrounding Prestwick.

Please let me know if you need anything else.

Regards,

Iain Cochrane
CEO Glasgow Prestwick Airport

T: +44 (0) 1292 511011

E: icochrane@glasgowprestwick.com
W: www.glasgowprestwick.com

Our Values:

From: Gary.Cox@transportscotland.gsi.gov.uk (mailto:Gary.Cox@transportscotland.gsi.gov.uk)
Sent: 09 June 2015 11:00
To: Iain Cochrane; Graeme Sweenie
Cc: Andrew Miller
Subject: Infrastructure and Capital Investment Committee

Iain/Graeme

You're aware that Keith Brown will be giving evidence to the Infrastructure and Capital Investment Committee in Parliament on 17 June.

I've been asked to get a briefing pack to him by the end of Tuesday 9th and will pull it all together on Tuesday morning. There's much we can recycle from last time but I'd be grateful if you could let me have early next week some light briefing on:

- Pax and cargo stats numbers over the last 6 months
- What improvements we're seeing since Landmark and Greer was brought in house, increased revenue, aircraft movements etc. Remind me too of the number of staff who transferred over.
- Nuance refit and the improvements we can expect to see.
- The construction of the new SAR hanger
- A recap of recent Trump announcements

- Anything else you think work covering.
- Anything "local issues" he needs to be aware of.

Don't need lots of detail. Just a short summary of each Issue and the key positives Minister could mention.

I'll also include Spaceport, NED appointments, loan funding figures but don't need anything from GPA on these.

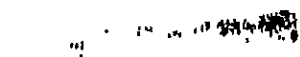
Many thanks

Gary Cox
 Head of Aviation
 0131 244 0867



C

An agency of abcdefghijklmnopqrs:uvwxyz



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Dh'fhaodadh gum bi teachdalreachd sam bith bho Riaghaltas na h-Alba air a chlàradh neo air a sgrùdadh airson dearbhadh gu bheil an siostam ag obair gu h-èifeachdach neo airson adhbhar laghail eile. Dh'fhaodadh nach eil beachdan anns a' phost-d seo co-ionann ri beachdan Riaghaltas na h-Alba.

The original of this email was scanned for viruses by the Government Secure Intranet virus scanning service

Kirsten Sweeney

From: Iain Cochrane
Sent: 15 August 2014 11:27
To: Chic Brodie MSP (chic.brodie.msp@scottish.parliament.uk)
Subject: Meeting with Donald Trump's team

Follow Up Flag: Follow up
Flag Status: Completed

Hi Chic,

Just to let you know Graeme and I met with some of Donald Trump's team (including George Sorlat and Lawrence Gifek). They spoke highly of your engagement and enthusiasm for Prestwick and were incredibly supportive and keen to help develop Prestwick in any reasonable way they can. The first priority from my perspective is to ensure they commit to Prestwick as a base for their Scottish / UK operations with regard to basing their helicopter and aircraft. They seem very keen to do that.

We will be working with them over the coming weeks to explore where their considerable influence may assist opportunities for mutual benefit.

We have agreed to work on a joint press release for issue in the next 2/3 weeks, the scope of which is still to be discussed and content developed. It was suggested that you may wish to contribute, I am not sure if the engagement will be from the Trump team or ourselves but we can keep in touch.

It is important that we get as much good news and impact from the story even if at this stage the financial materiality is quite low.

Regards,

Iain Cochrane
CEO Glasgow Prestwick Airport

T: +44 (0) 1292 611011

M: [REDACTED]

E: icochrane@glasgowprestwick.com
W: www.glasgowprestwick.com

Our Values: [REDACTED]

Kirsten Sweeney

From: Iain Cochrane
Sent: 08 June 2015 11:34
To: Ralph Porciani
Subject: RE: Keep the 8th Free- Trump Turnberry Clubhouse Opening

Follow Up Flag: Follow up
Flag Status: Completed

Categories: CAE TO ACTION

Hi Ralph,

Sincere apologies but I am not able to get away to attend the opening of the clubhouse. I hope it all goes well and look forward to seeing the clubhouse on another occasion.

Regards,

Iain

From: Ralph Porciani [mailto:rporciani@trumpturnberry.com]
Sent: 27 May 2015 14:54
To: Ralph Porciani
Subject: Keep the 8th Free- Trump Turnberry Clubhouse Opening

Good Afternoon,

It is with great pleasure and excitement that I attach an invitation for you to attend the official opening of the newly renovated clubhouse here at Trump Turnberry.

I kindly request that you RSVP to Gemma Scobie here in my office either by e-mail [REDACTED] or by telephone on [REDACTED] by Friday 5th June.

I hope to see you on the day.

Kind Regards,

Ralph

RALPH

PORCIANI

GENERAL MANAGER

TRUMP TURNBERRY

[REDACTED] telephone
MAIDENS ROAD
TURNBERRY, KA26 9LT, SCOTLAND

luxurycollection.com/Turnberry

Kirsten Sweeney

From: Kevin Brock
Sent: 08 June 2015 10:19
To: Graeme Sweeney; Maureen McGowan
Cc: Nicola Taylor-Barr
Subject: FW: N757AF

Hi,

Trump came in this morning.

We received a full handling request from Universal this time. It states all fees should be invoiced to Universal with trip number reference. Thought you should be aware given the last time it looks like we invoiced John Dunkln of the Trump Organisation direct.

Cheers,
Kevin

From: Maureen McGowan
Sent: 31 March 2015 15:45
To: Graeme Sweeney; Kevin Brock
Subject: FW: N757AF

fyl

From: Jason Hayward [mailto: [REDACTED]]
Sent: 31 March 2015 15:41
To: Maureen McGowan
Subject: RE: N757AF

DJT OPERATIONS II LLC

From: Maureen McGowan [mailto: mmcgowan@glasgowprestwick.com]
Sent: 31 March 2015 15:35
To: Jason Hayward
Subject: RE: N757AF

Thanks for your help Jason. Can you please confirm the full company name that the invoice should be raised to, I presume it would not be to John Dunkln directly?

Kind Regards

Maureen

From: Jason Hayward [mailto: [REDACTED]]
Sent: 31 March 2015 15:14
To: Maureen McGowan
Subject: RE: N757AF

Hi Maureen,
Response below.

Spoke with Capt John Dunkln and they should have direct bill account since they have a helicopter and hangar.

T: +44 (0)1292 511033
E: phorne@glasgowprestwick.com

www.glasgowprestwick.com

Our Values: [REDACTED] Professionalism [REDACTED]

From: George Sorjal [mailto:[REDACTED]]
Sent: 30 October 2014 14:25
To: Graeme Sweeney; Paula Horne
Subject: FW: Trump + Prestwick Press Release Draft for Review

Hi Graeme and Paula – FYI see below.

George

<image001.jpg>

George A. Sorjal
Executive Vice President & Counsel
726 Fifth Avenue | New York, NY 10022

[REDACTED] | gsorjal.com

From: George Sorjal
Sent: Thursday, October 30, 2014 10:05 AM
To: 'Howat, Eileen'; 'Emma.Nicolson@scottish.parliament.uk'
Cc: Amanda Miller; Hope Hicks
Subject: FW: Trump + Prestwick Press Release Draft for Review

Hello Eileen and Emma:

I trust that you are both well.

As you may know, we have been working with Prestwick Airport over the last several months on various matters and have agreed to issue an official announcement regarding our joint efforts. They are a great group of people with a tremendous facility and we are committed to helping them grow and support the region for the long run.

We have attached a draft press release for your information and review. We would be pleased to include a comment from the Council and Chic's office if that's of interest and are happy to coordinate the release with both of you to achieve the best possible impact (hopefully in the next week or so). We are also likely to have an "in person" event at the airport that coincides with Mr. Trump's next trip to Scotland (undetermined at the moment but things change very quickly in our office).

This is a great story that demonstrates how government and the private sector can successfully work together and build a strong relationship that ultimately benefits all. If either of you feel that anyone else should participate, please let us know and we would be happy to include them.

We look forward to hearing your thoughts and please feel free to contact me if you have any questions or wish to discuss this in greater detail.

Kind regards,

George

<Image002.jpg>

George A. Sorial
Executive Vice President & Counsel
726 Fifth Avenue | New York, NY 10022
[REDACTED]
[REDACTED]@kump.com

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Kirsten Sweeney

From: Kevin Brock
Sent: 07 August 2015 15:17
To: Gillian Mcneilly
Jules Matteoni
Cc: RE: [REDACTED] PDF's
Subject:

That's great Gillian. Thanks

From: Gillian Mcneilly [mailto:[REDACTED]]
Sent: 07 August 2015 13:27
To: Kevin Brock
Cc: Jules Matteoni
Subject: Re: [REDACTED] PDF's

Kevin,

That's great and just to confirm as it stands at the moment, we have agreed a rate [REDACTED] room only, single or double occupancy. Rooms will be in our Lodge or Apartment accommodation and will overflow to the main hotel if the group is large and more rooms are required. Breakfast is available at the [REDACTED] per person.

Look forward to hearing from you when you return and have a great trip.

Kind regards,

Gillian

On 7 August 2015 at 12:05, Kevin Brock <kbrock@glasgowprestwick.com> wrote:

Hi Gillian,

Thanks for the PDF's. I'll print out a pile and take them to [REDACTED] We will also attach the PDF when we email the [REDACTED]

Best regards,

Kevin

From: Gillian Mcneilly [mailto:[REDACTED]]
Sent: 06 August 2015 17:49
To: Kevin Brock <kbrock@glasgowprestwick.com>; Jules Matteoni <jmatteoni@glasgowprestwick.com>
Subject: [REDACTED] PDF's

Hi Kevin,

Please find attached as promised.

Hope the trip is a success and look forward to hearing from you on your return re their various budgets.

Kind regards,

Gillian

GILLIAN
McNEILLY
DIRECTOR OF SALES

██████████ telephone

██████████ mobile

██████████ facsimile

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GILLIAN

Billing information is as follows:

John Dunkin

3800 Southern Blvd, Suite 105

West Palm Beach, FL 33406

Email: [REDACTED]

Cell: [REDACTED]

Regards

Jason

From: Maureen McGowan [<mailto:mmcgowan@glasgowprestwick.com>]

Sent: 31 March 2015 09:40

To: Jason Hayward

Subject: N757AF

Hi Jason,

I was wondering if you could help me. The above aircraft operated into PIK on 27-28/03/15. Previously, Landmark Aviation would have handled this aircraft however Landmark are no longer at PIK and Prestwick Aviation Services are now the handling agent at the airport. Prestwick Aviation Services have not however received a handling request from Universal for this aircraft and I wondered if the invoice should be sent to Universal or directly to Trump?

Any help you could give me would be greatly appreciated.

Thanks and Kind Regards

Maureen McGowan

Revenue Controller

Glasgow Prestwick Airport

Aviation House

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F: +44 (0) 1292 511089

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Our Values: [REDACTED]

Kirsten Sweeney

From: Kevin Brock
Sent: 20 July 2015 14:40
To: Gillian Mcnelly
Subject: RE: Prestwick/Turnberry meeting

Gillian,

0930 will be fine for Thursday at Prestwick. We are located at Executive House which away from the main terminal building. [REDACTED] There is a phone at the gate where you can call us and we will open the gate.

See you Thursday.

Cheers,
Kevin

From: Gillian Mcnelly [mailto:[REDACTED]]
Sent: 20 July 2015 14:26
To: Kevin Brock
Subject: Re: Prestwick/Turnberry meeting

Hi Kevin,

Would 930am on Thursday work for you? Happy to come to Prestwick to meet.

Gillian

On 20 July 2015 at 14:21, Kevin Brock <kbrook@glasgowprestwick.com> wrote:

Hi Gillian,

Sorry for not getting back to you until now. Thursday this week works best for us. Earlier would be better as I need to be clear by 1130am.

Let me know how you are placed.

Thanks,
Kevin

Kevin Brock
Manager Aircraft Dispatch & FBO



Aviation House | Dakota House | Executive House
Glasgow Prestwick Airport
Prestwick
KA0 2PL, United Kingdom

T: +44(0)1202 811186 / 511138
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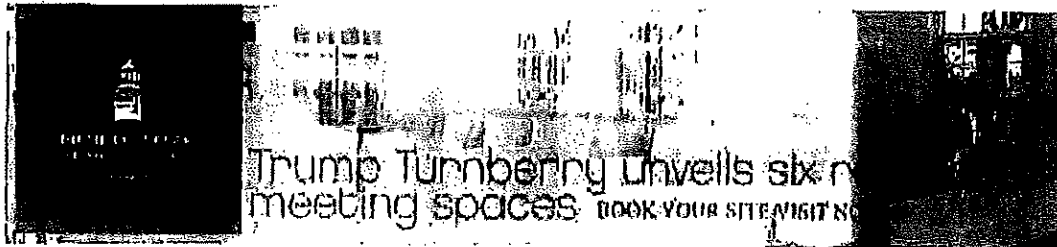
GILLIAN
McNEILLY
DIRECTOR OF SALES

[REDACTED] telephone

[REDACTED] mobile

[REDACTED] in simle

MAIDENS ROAD
TURNBERRY, KA26 9LT, SCOTLAND
luxurycollection.com/Turnberry



Kirsten Sweeney

From: Gillian Mcnelly
Sent: 30 September 2015 10:00
To: Jules Matteoni
Cc: Kevin Brock
Subject: Re: Prices

Hi Jules,

Thanks for the information. Think it is probably best to wait until an enquiry comes through and we can get an idea of the budget at that point and get in touch regarding pricing.

Kind regards,

Gillian

On 29 September 2015 at 04:49, Jules Matteoni <jmatteoni@glasgowprestwick.com> wrote:
Hi Gillian,

I received some figures back from the Commercial Department regarding the [REDACTED]

I would rather not disclose these yet but rather look at the joint package. If we want to win this business then we should work together on pricing and have a package that is highly attractive. This could also include [REDACTED]

[REDACTED]

We can meet up and discuss the package if you wish, just let me know.

Regards

Jules

GILLIAN
McNEILLY
DIRECTOR OF SALES

[REDACTED], telephone

[REDACTED] mobile

[REDACTED] eshille

MAIDENS ROAD
TURNBERRY, KA26 9LT, SCOTLAND
luxurycollection.com/Turnberry



Kirsten Sweeney

From: Kevin Brock
Sent: 19 June 2015 23:44
To: Kris Baillie; Nicola Taylor-Barr
Cc: Jules Matteoni
Subject: RE: [REDACTED]

Hi,

[REDACTED]

Jules - [REDACTED]

Cheers,
Kevin

From: Kris Baillie
Sent: 18 June 2015 14:12
To: Kevin Brock; Nicola Taylor-Barr
Subject: RE: [REDACTED]

Hi Kevin,

Completely agree [REDACTED]

Cheers,
Kris

From: Kevin Brock
Sent: 18 June 2015 09:38
To: Kris Baillie; Nicola Taylor-Barr
Subject: RCH533 - tech KC10

Guys,

Me and Jules went down to Turnberry yesterday to speak with the hotel about pricing - positive meeting.

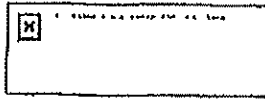
While I was there I spoke with one of the crew members and he said they would be looking for 45 lunch bags when they finally get to depart. Can I suggest we use Gourmet Sandwich Co for it? Keeps cost down and quality up!

Which reminds me there are 16 sandwiches in the fridge in Dakota for the [REDACTED] someone hasn't already had the same thought. So we don't end up having to throw them out.

On the parking side of things I would propose charging [REDACTED] Do you agree with this?

Cheers
Kevin

Kevin Brock
Manager Aircraft Dispatch & FBO



Aviation House | Dakota House | Executive House
Glasgow Prestwick Airport
Prestwick
KA9 2PL, United Kingdom

T: +44 (0)1292 511186 / 511138
M: [REDACTED]
E: kbrook@glasgowprestwick.com
www.prestwickaviationservices.com

Sent from my iPhone

Kirsten Sweeney

From: Kevin Brock
Sent: 17 June 2015 08:26
To: Jules Matteoni
Subject: FW: Reservation

Importance: High

Hi Jules,

The [REDACTED] And hotel accommodation proved to be a nightmare for the 45 persons on board. We tried every hotel in Ayrshire, Glasgow and even over towards Edinburgh with only a room here and a room there. In the end we sent them to Turnberry and it'll be [REDACTED] per person per night. [REDACTED]

I hope the costs of the hotel accommodation don't result in the [REDACTED]

Cheers,
Kevin

From: Prestwick FBO
Sent: 17 June 2015 07:43
To: Kevin Brock
Subject: FW: Reservation

REC Agents



Dakota House | Executive House
McInyre Avenue
Glasgow Prestwick Airport
Prestwick
KA8 2PQ, United Kingdom

T: +44 (0)1292 111111
E: plkb@prestwick.com
www.prestwick.com

From: Prestwick FBO
Sent: 17 June 2015 08:55
To: jpm@turnberry.com
Subject: RE: Reservation

[REDACTED]

[REDACTED] don't know who will be going into the Single rooms and who will be going into the twins | [REDACTED] in the first table will be in the single rooms.

[REDACTED] Prestwick Airport now so they will arrive at Turnberry in approx. 45 mins.

Cheers,
Kevin

[REDACTED]

FBO Agent



Dakota House | Executive House
Molntyre Avenue
Glasgow Prestwick Airport
Prestwick
KA9 2PQ, United Kingdom

T: +44 (0)1292 511181
E: plkfb@glasgowprestwick.com
www.prestwickaviationservices.com

From: Prestwick FBO
Sent: 17 June 2015 05:56
To: [REDACTED]
Subject: Reservation

Hi Jose,

Thank you very much for assisting us this morning, it is very much appreciated.

As discussed, I would like to make the following reservations with you for 45 [REDACTED] crew staying for tonight and checking out on the 18th.

We would like to use all 28 single occupancy rooms at the [REDACTED] rate, and house the remaining 17 guests in the twin occupancy rooms at the [REDACTED] rate.

The bus should arrive with you around 0645/0700.

Please feel free to contact us at 01292 511 181 should you have any enquiries.

Thank you again, best regards,

Kris Baillie

FBO Agent



Dakota House | Executive House
Molntyre Avenue
Glasgow Prestwick Airport
Prestwick
KA9 2PQ, United Kingdom

T: +44 (0)1292 511181
E: plkfb@glasgowprestwick.com
www.prestwickaviationservices.com

TRUMP

Please join us for a press conference with

MR. DONALD J. TRUMP MR. IAIN COCHRANE

NOVEMBER 14, 2010

11 AM

THE GAZ HANGAR
GLASGOW PRESTWICK AIRPORT
GLASGOW, SCOTLAND

RSVP TO KRISTEN SPIERS
ksiem@tdm.dunelm.com 07819431211

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TRUMP

Please join us for a press conference with

MIR. DONALD J. TRUMP MR. IAIN COCHRAN
US President-Elect UK Secretary of State
11:00 AM - 11:30 AM 11:30 AM - 12:00 PM

NOVEMBER 14, 2014
11 AM

THE 747 HANGAR
GLASGOW PRESTWICK AIRPORT
WESTMAY PLACE
GLASGOW G3 7LQ

RSVP TO KIRSTEN SPEERS
kirsten@kilmedia.co.uk 07819434204

THE UNIVERSITY OF CHICAGO
DEPARTMENT OF CHEMISTRY
530 SOUTH EAST ASIAN AVENUE
CHICAGO, ILLINOIS 60607

RECEIVED
MAY 15 1964

1964
MAY 15 1964

Kirsten Sweeney

From: George Sorial <[REDACTED]>
Sent: 30 October 2014 14:25
To: Graeme Sweeney; Paula Horne
Subject: FW: Trump + Prestwick Press Release Draft for Review
Attachments: Trump-Prestwick Announcement -Draft for Review- Oct 2014.docx
Categories: GPA

Hi Graeme and Paula – FYI see below.

George

TRUMP
THE TRUMP ORGANIZATION

George A. Sorial
Executive Vice President &
Counsel
725 Fifth Avenue | New York, NY
10022
p. [REDACTED] | f. [REDACTED]
[REDACTED]
trump.com

From: George Sorial
Sent: Thursday, October 30, 2014 10:05 AM
To: 'Howat, Eileen'; 'Emma.Nicolson@scottish.parliament.uk'
Cc: Amanda Miller; Hope Hicks
Subject: FW: Trump + Prestwick Press Release Draft for Review

Hello Eileen and Emma:

I trust that you are both well.

As you may know, we have been working with Prestwick Airport over the last several months on various matters and have agreed to issue an official announcement regarding our joint efforts. They are a great group of people with a tremendous facility and we are committed to helping them grow and support the region for the long run.

We have attached a draft press release for your information and review. We would be pleased to include a comment from the Council and Chic's office if that's of interest and are happy to coordinate the release with both of you to achieve the best possible impact (hopefully in the next week or so). We are also likely to have an "in person" event at the airport that coincides with Mr. Trump's next trip to Scotland (undetermined at the moment but things change very quickly in our office).

This is a great story that demonstrates how government and the private sector can successfully work together and build a strong relationship that ultimately benefits all. If either of you feel that anyone else should participate, please let us know and we would be happy to include them.

We look forward to hearing your thoughts and please feel free to contact me if you have any questions or wish to discuss this in greater detail.

Kind regards,

George

TRUMP George A. Sorlat
Executive Vice President &
Counsel
THE TRUMP ORGANIZATION 725 Fifth Avenue | New York, NY
10022
p. [REDACTED]
[REDACTED]
trump.com

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FOR REVIEW

T R U M P
THE TRUMP ORGANIZATION

Prestwick
Glasgow Prestwick Airport

The Trump Organization and Glasgow Prestwick Airport Announce Official Partnership

Prestwick selected as European base for Trump Aviation Operations

November XX, 2014, (INSERT LOCATION): The Trump Organization and Glasgow Prestwick Airport announced today their official partnership. Through their relationship, Prestwick has been selected as the European base for all Trump Aviation Operations which includes Mr. Trump's private Boeing 757 and Sikorsky 76B Helicopter. Prestwick will serve as the main hub for not only Mr. Trump's private aviation operation but for all of the Trump properties located in South Ayrshire and Aberdeen.

(Placeholder quote for Mr. Trump only- not yet approved) "We are thrilled to be partnering with Glasgow Prestwick Airport. They have a tremendous facility with a unique rich history. Their expert team and state of the art operation is perfectly aligned with our global client and member base that travel frequently to Scotland --- one of the most exciting places in the world," said Donald J. Trump, Chairman & President, The Trump Organization.

Glasgow Prestwick Airport provides the perfect gateway for private and corporate jet access to Trump Turnberry, which is located just 20 miles north of the iconic golf and resort property recently purchased by Donald J. Trump. As part of the partnership, Trump and Prestwick will be offering transfers via the luxurious Trump Helicopter, executive cars or private hire.

"We are very excited to be working closely with The Trump Organization going forward and are delighted that Prestwick has been chosen to be the European base for The Trump Sikorsky Helicopter. Forging a new partnership between the airport and The Trump Organization will undoubtedly be mutually beneficial to both parties however it will also bring significant opportunities for the region as more inbound visitors travel to visit the legendary Trump Turnberry Resort," stated Iain Cochrane, CEO, Glasgow Prestwick Airport.

Glasgow Prestwick is the only airport in Scotland to have its own railway station and prides itself with exceptional customer service to meet every individual requirement on the day to ensure the travel experience is efficient, safe and friendly at all times.

"The synergy of Trump Turnberry and Prestwick Airport working together is crucial for both parties as we further develop golf and tourism in Ayrshire and Scotland. I am looking forward to working with the wonderful team at Prestwick to continue to create the perfect destination for the global golfer and traveler," said Ralph Porciani, General Manager, Trump Turnberry.

Kirsten Sweeney

From: Kirsten Speirs [REDACTED]
Sent: 13 November 2014 16:54
To: Kirsten Speirs
Subject: Media confirmation: Trump press conference at Prestwick
Attachments: Prestwick Directions.jpg

Categories: GPA

Hi everyone,

On behalf of Trump Turnberry, thanks for your interest in the press conference tomorrow and for confirming your attendance.

Please note the following:

- Please remember to bring photo ID to clear airport security. There will be no exceptions.
- Attached are detailed directions to the 747 hangar at Prestwick
- If you would like to see the inside of the Trump plane, we expect that this will take place between 930-10am for media so please arrive promptly. Mr Trump will arrive at 11am before the start of the presentation.
- There will be no one to ones with Mr Trump tomorrow but questions can be directed from the floor.
- A press release is being prepared by The Trump Organisation and we don't expect this to be available before 11am tomorrow.
- There is wifi in the hangar and a code will be made available to you at check in.

I hope this covers everything and look forward to seeing you all tomorrow.

Best wishes
Kirsten

Kirsten Speirs
Director
KDMedia Ltd

[REDACTED]
www.kdmedia.co.uk

Kirsten Sweeney

From: Amanda Miller <amiller@trumporg.com>
Sent: 10 November 2014 16:55
To: Paula Horne
Subject: FW: Trump + Prestwick Press Release Draft for Review
Attachments: Prestwick Directions.jpg; Trump + Prestwick Invitation November 14, 2014.jpg
Categories: GPA

Let me know if this looks good to you- I will then share with the group as the FINAL

TRUMP
THE TRUMP ORGANIZATION

Amanda Miller
Vice President, Marketing
725 Fifth Avenue | New York, NY | 10022
p. [REDACTED] f. [REDACTED]
[REDACTED] | trump.com

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Kirsten Sweeney

From: Kirsten Speirs <[REDACTED]>
Sent: 13 November 2014 17:00
To: Kirsten Speirs
Subject: Guest Confirmation: Trump press conference at Prestwick
Attachments: Prestwick Directions.jpg
Categories: GPA

Dear all,

On behalf of Trump Turnberry, thank you for your interest in the press conference tomorrow and for confirming your attendance.

Please note the following:

- Please remember to bring photo ID to clear airport security. There will be no exceptions.
- Attached are detailed directions to the 747 hangar at Prestwick
- If you would like to see the inside of the Trump plane, we expect that this will take place between 10am- 1030 so please arrive promptly. Mr Trump will arrive at 11am before the start of the presentation.
- Please wrap up warm as the hangar is chilly.

I hope this covers everything and look forward to seeing you all tomorrow.

Best wishes
Kirsten

Kirsten Speirs
Director
KDMedia Ltd
[REDACTED]
www.kdmedia.co.uk

###

Insert Company Boilerplates

Press Contacts:

Amanda Miller

The Trump Organization

212-836-3218

amiller@trumporg.com

(Insert Prestwick PR Contact)

FOR IMMEDIATE RELEASE

TRUMP
THE TRUMP ORGANIZATION

Prestwick
Glasgow Prestwick Airport

**The Trump Organization and Glasgow Prestwick Airport
Announce Official Partnership**
Prestwick selected as European base for Trump Aviation Operations

November 14, 2014, (South Ayrshire, Scotland): This morning Donald J. Trump arrived at Glasgow Prestwick Airport to announce the Trump Organization's official partnership with the Scottish based aviation group. Prestwick has been selected as the Scottish base for all Trump Aviation Operations which includes Mr. Trump's private Boeing 757 and Sikorsky 76B Helicopter. Prestwick will serve as the main hub for not only Mr. Trump's private aviation operation but in particular it will service the magnificent Trump Turnberry Resort which with Mr Trump's investment of £250 million will transform it into the finest resort in the world.

Trump arrived in his signature Boeing 757 and celebrated the announcement alongside Glasgow Prestwick CEO Iain Cochrane, and esteemed Councillor Bill McIntosh, who each provided remarks hailing the importance and significance of this strategic alliance.

"We are thrilled to be partnering with Glasgow Prestwick Airport. They have a tremendous facility with a unique rich history. Their expert team and state of the art operation is perfectly aligned with our global client and member base that travel frequently to Scotland and to Trump Turnberry one of the most beautiful destinations anywhere and home to many of the finest golf resorts in the world including the legendary Trump Turnberry and Trump International Golf Links in Aberdeen," said Donald J. Trump, Chairman and President of the Trump Organization.

Glasgow Prestwick Airport provides the perfect gateway for private and corporate jet access to Trump Turnberry, the iconic golf and resort property recently purchased by Donald J. Trump, located just 20 miles south of the airport. As part of the partnership, Trump and Prestwick will be offering transfers via the luxurious Trump Helicopter, executive cars or private hire.

"We are very excited to be working closely with The Trump Organization going forward and are delighted that Prestwick has been chosen to be the European base for The Trump Sikorsky Helicopter. Forging a new partnership between the airport and The Trump Organization will undoubtedly be mutually beneficial to both parties however it will also bring significant opportunities for the region as more inbound visitors travel to visit the legendary Trump Turnberry Resort," stated Iain Cochrane, CEO, Glasgow Prestwick Airport.

Glasgow Prestwick is the only airport in Scotland to have its own railway station and prides itself with exceptional customer service to meet every individual requirement on the day to ensure the travel experience is efficient, safe and friendly at all times. Earlier this year Trump finalized his purchase of the legendary Turnberry golf resort, now known as Trump Turnberry, and has since begun a £200 million redevelopment with improvements dedicated to the Ailsa course as well as the hotel and related amenities.

"The synergy of Trump Turnberry and Prestwick Airport working together is crucial for both parties as we further develop golf and tourism in Ayrshire and Scotland. I am looking forward to working with the wonderful team at Prestwick to continue to create the perfect destination for the global golfer and traveler," said Ralph Porciani, General Manager, Trump Turnberry.

Councillor Bill McIntosh, Leader of South Ayrshire Council, said: "This is a positive development for both Glasgow Prestwick Airport and Trump Turnberry and further enhances Ayrshire's position as a fabulous golfing and tourism destination. It also epitomizes the many different facets of the Glasgow Prestwick Airport business and is a great example of joined-up working in action."

###

Press Contacts:

Kirsten Speira

KD Media

kirsten@kdmedia.co.uk

Press Contacts:

Hope Hicks

The Trump Organization

212-715-6785

hhicks@trumporg.com

Kirsten Sweeney

From: Ralph Porciani [REDACTED]
Sent: 14 November 2014 08:51
To: Paula Horne; Walker Stephen
Cc: George Sorial; Amanda Miller; Ralph Porciani
Subject: Please see attached the update release from Mr Trump
Attachments: Prestwick Press Release Final (2).docx
Categories: GPA

-- Please see attached ready for printing.
R

RALPH

PORCIANI

GENERAL MANAGER

TRUMP TURNBERRY

[REDACTED] telephone
MAIDENS ROAD
TURNBERRY, KA26 9LT, SCOTLAND

luxurycollection.com/Turnberry

Kirsten Sweeney

From: Kirsten Speirs [REDACTED]
Sent: 13 November 2014 12:30
To: Christopher.Mackie@scotland.gsl.gov.uk
Cc: Paula Horne
Subject: Prestwick and Trump Org statement

Categories: GPA

Hi Chris,

Good to talk to you and catch up, pleased to hear all is good and busy.

Please could we include Paula cc'd in progressing with a supportive quote regards the partnership announced tomorrow between Prestwick and Trump Organisation.

Look forward to hearing from you.

Thanks

Kirsten

Kirsten Speirs
Director
KDMedia PR & Events Ltd
4-6 Coltbridge Avenue
Edinburgh, EH12 6AH

[REDACTED]
@kirstenspeirs



Kirsten Sweeney

From: Amanda Miller [redacted]
Sent: 11 November 2014 11:01
To: Kirsten Speirs
Cc: Paula Horne; Stephen Walker [redacted]; George Sorial; Graeme Sweeney; Hope Hicks; Ralph Porciani; Sarah Malone; Michael Coleman
Subject: Re: FINAL TRUMP & PRESTWICK INVITE FOR FRI, NOV 14th at 11AM
Categories: GPA

Michael C- pls update ASAP and recirculate.

Kirsten- for purposes of continued press outreach this morning, pls utilize the invite version w your email only.

On Thursday we should send another email to our confirmed rsvps providing both Kirsten and Paula's contact details should there be any issue finding the press conference location.

Sent from my iPhone

On Nov 11, 2014, at 4:44 AM, "Kirsten Speirs" <[redacted]> wrote:

Dear all,
Please note there is a typo with my mobile number
It is 07810 43 42 04
Thanks

Kirsten

From: Amanda Miller [mailto:[redacted]]
Sent: 10 November 2014 17:26
To: Paula Horne; Kirsten Speirs; Stephen Walker [redacted]
Cc: George Sorial; Graeme Sweeney; Hope Hicks; Ralph Porciani; Sarah Malone
Subject: FINAL TRUMP & PRESTWICK INVITE FOR FRI, NOV 14th at 11AM

Hi All-
Thanks for your assistance in getting the invite & directions finalized. Please see below & attached which you can distribute to your contacts.
Kirsten & Stephen CC'd will send along a daily recap of RSVP's so that we can all stay aligned.
Best,
Amanda

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Kirsten Sweeney

From: Kirsten Speirs [REDACTED]
Sent: 11 November 2014 09:44
To: Amanda Miller; Paula Horne; Stephen Walker [REDACTED]
Cc: George Sorial; Graeme Sweeney; Hope Hicks; Ralph Porciani; Sarah Malone
Subject: RE: FINAL TRUMP & PRESTWICK INVITE FOR FRI, NOV 14th at 11AM

Categories: GPA

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Thanks

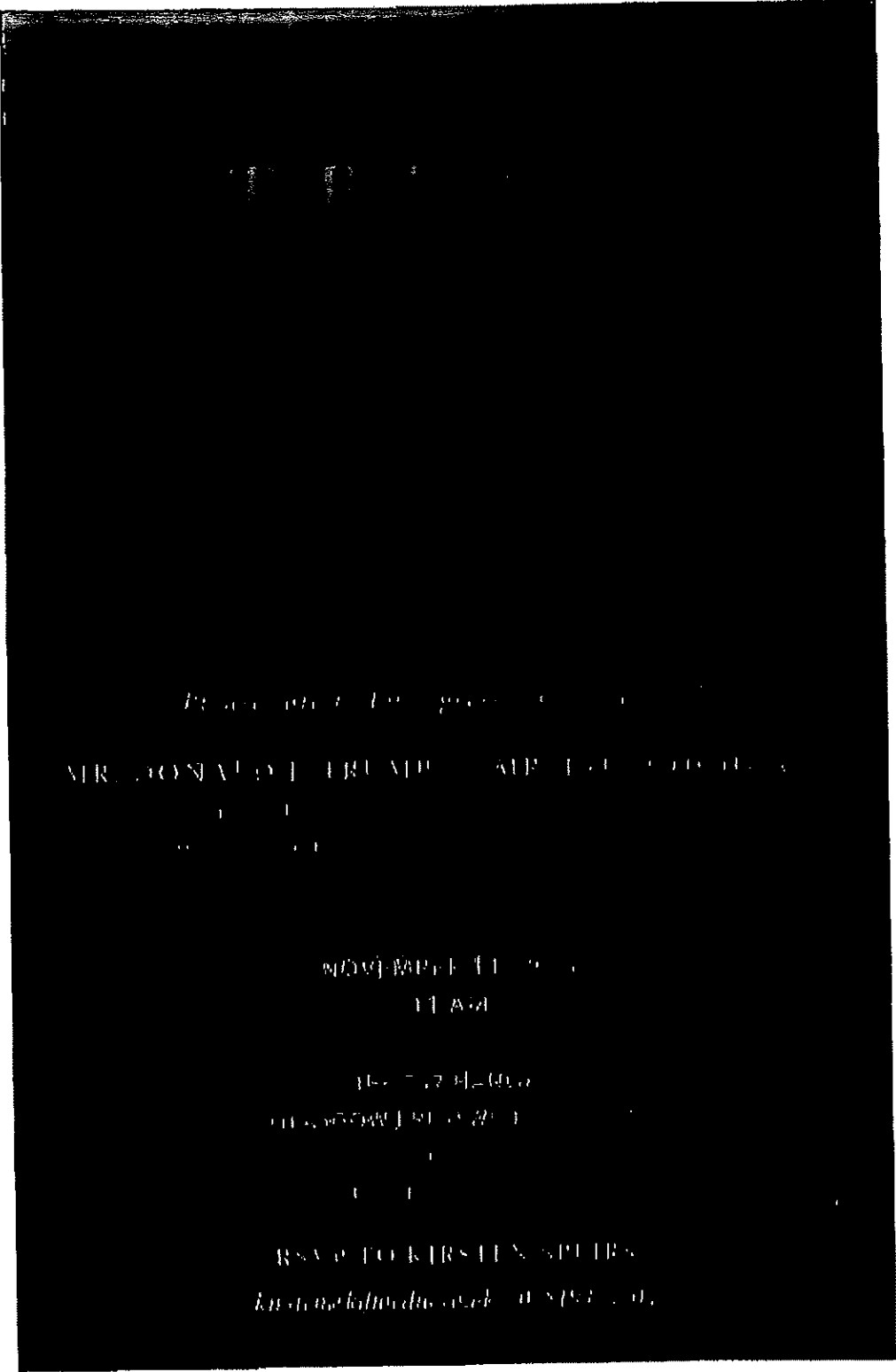
Kirsten

From: Amanda Miller [mailto:[REDACTED]]
Sent: 10 November 2014 17:26
To: Paula Horne; Kirsten Speirs; Stephen Walker [REDACTED]
Cc: George Sorial; Graeme Sweeney; Hope Hicks; Ralph Porciani; Sarah Malone
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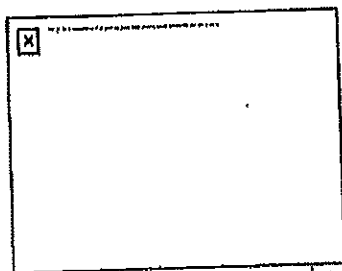
Kirsten Sweeney

From: Michael Coleman [REDACTED]
Sent: 11 November 2014 12:45
To: Amanda Miller
Cc: Kirsten Speirs; Paula Horne; Stephen Walker [REDACTED]; George Sorial; Graeme Sweeney; Hope Hicks; Ralph Porciani; Sarah Malone
Subject: Re: FINAL TRUMP & PRESTWICK INVITE FOR FRI, NOV 14th at 11AM
Attachments: Trump + Prestwick Invitation November 14, 2014.jpg
Categories: GPA

Please find the updated invitation attached, including the corrected phone number.

Best,
-MC

--



MICHAEL COLEMAN

624 North May Street
Chicago, Illinois 60642

O: [REDACTED]
O: [REDACTED]
E: [REDACTED]



On Tue, Nov 11, 2014 at 5:00 AM, Amanda Miller [REDACTED] wrote:
Michael C- pls update ASAP and recirculate.

Kirsten- for purposes of continued press outreach this morning, pls utilize the invite version w your email only.

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Sent from my iPhone

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Dear all,

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it is 07810 43 42 04

Thanks

Kirsten

From: Amanda Miller (mailto: [REDACTED])
Sent: 10 November 2014 17:26
To: Paula Horne; Kirsten Speirs; Stephen Walker [REDACTED]
Cc: George Sorlat; Graeme Sweeney; Hope Hicks; Ralph Porciani; Sarah Malone
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Amanda

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Kirsten Sweeney

From: Amanda Miller <[REDACTED]>
Sent: 21 October 2014 19:07
To: Paula Horne; Graeme Sweeney
Cc: George Sorlal; 'Porclani, Ralph'; Hope Hicks
Subject: RE: Trump + Prestwick Press Release Draft for Review
Attachments: Trump-Prestwick Announcement-Draft for Review- Oct 2014.docx

Categories: GPA

Dear Paula & Graeme,
I hope that you are well! I wanted to check in regarding the press release draft. I am traveling internationally until Thursday but perhaps we can aim to finalize for a mid-next week release?

Also, happy to jump on the phone anytime Friday/Monday if easier to discuss strategy for rollout.

Best,
Amanda

TRUMP
THE TRUMP ORGANIZATION

Amanda Miller
Vice President, Marketing
726 Fifth Avenue | New York, NY 10022
[REDACTED] | trump.com

From: Amanda Miller
Sent: Thursday, October 09, 2014 11:26 PM
To: 'Paula Horne'; 'Graeme Sweeney (gsweeney@glasgowprestwick.com)'
Cc: George Sorlal; 'Porclani, Ralph'
Subject: Trump + Prestwick Press Release Draft for Review

Dear Paula & Graeme,
I hope that you are well! I am very much looking forward to working with you on our partnership and potential event in November.

I have attached a very rough draft of a press release for your initial review. A few items I wanted to note:

- Once we solidify plans for an event in November, we can likely add a bit more excitement to the first paragraph as we can mention the location of our event and key participants who will be in attendance. I'd love to discuss with you if you would like to issue this the morning of the event with a call out for the event or utilize as a post event press release with photos. Perhaps we can discuss via phone?
- I have inserted a few placeholder quotes which do require additional approval. Please feel free to tweak accordingly. We also are happy to weave in any remarks into our team's quotes which your team feels is important on the Prestwick side. In particular I have a placeholder quote for Mr. Trump. If there is anything that you would like us to suggest to Mr. Trump, we are happy to do so. We will then finalize accordingly.
- The logos are inserted again as a place holder; we can shift exact location once we define if we will insert a photo.

Please don't hesitate to call me with any questions. I look forward to your initial feedback.

Best,
Amanda

TRUMP

THE TRUMP ORGANIZATION

Amanda Miller
Vice President, Marketing
726 Fifth Avenue | New York, NY 10022
[REDACTED] trump.com

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###

Insert Company Boilerplates

Press Contacts:

Amanda Miller

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FOR REVIEW

T R U M P
THE TRUMP ORGANIZATION

Prestwick
Glasgow Prestwick Airport

**The Trump Organization and Glasgow Prestwick Airport
Announce Official Partnership**
Prestwick selected as European base for Trump Aviation Operations

November 27, 2014, (INSERT LOCATION): The Trump Organization and Glasgow Prestwick Airport announced today their official partnership. Through their relationship, Prestwick has been selected as the European base for all Trump Aviation Operations which includes Mr. Trump's private Boeing 757 and Sikorsky 76B Helicopter. Prestwick will serve as the main hub for not only Mr. Trump's private aviation operation but for all of the Trump properties located in South Ayrshire and Aberdeen.

(Placeholder quote for Mr. Trump only; not yet approved) "We are thrilled to be partnering with Glasgow Prestwick Airport. They have a tremendous facility with a unique rich history. Their expert team and state of the art operation is perfectly aligned with our global client and member base that travel frequently to Scotland --- one of the most exciting places in the world," said Donald J. Trump, Chairman & President, The Trump Organization.

Glasgow Prestwick Airport provides the perfect gateway for private and corporate jet access to Trump Turnberry, which is located just 20 miles north of the iconic golf and resort property recently purchased by Donald J. Trump. As part of the partnership, Trump and Prestwick will be offering transfers via the luxurious Trump Helicopter, executive cars or private hire.

"We are very excited to be working closely with The Trump Organization going forward and are delighted that Prestwick has been chosen to be the European base for The Trump Sikorsky Helicopter. Forging a new partnership between the airport and The Trump Organization will undoubtedly be mutually beneficial to both parties however it will also bring significant opportunities for the region as more inbound visitors travel to visit the legendary Trump Turnberry Resort," stated Iain Cochrane, CEO, Glasgow Prestwick Airport.

Glasgow Prestwick is the only airport in Scotland to have its own railway station and prides itself with exceptional customer service to meet every individual requirement on the day to ensure the travel experience is efficient, safe and friendly at all times.

"The synergy of Trump Turnberry and Prestwick Airport working together is crucial for both parties as we further develop golf and tourism in Ayrshire and Scotland. I am looking forward to working with the wonderful team at Prestwick to continue to create the perfect destination for the global golfer and traveler," said Ralph Porciani, General Manager, Trump Turnberry.

[Redacted]

From: pqt@scotland.gsi.gov.uk
Sent: 25 February 2016 15:35
To: [Redacted]
Subject: FM PQ Answers
Attachments: s4f-03263.docx; s4f-03263_backgroundnote.docx

Please find attached, the answers to the FM PQs processed on 25/02/2016:-

S4F-03263

SCOTTISH PARLIAMENT

ORAL ANSWER

25 February 2016

Index Heading: Transport Scotland

Patrick Harvie (Glasgow) (Scottish Green Party): To ask the First Minister what discussions the Scottish Government has had about the relationship between Prestwick airport and The Trump Organization.

S4F-03263

Nicola Sturgeon:

Prestwick airport operates on a commercial basis. The Scottish Government has had no discussions on the relationship between the airport and the Trump Organization. The senior management team at the airport is responsible for developing business opportunities and we expect it to work closely with local businesses to explore all avenues. I was pleased to hear Ryanair's announcement on Tuesday that it will introduce three new routes for winter 2016 and increase passenger numbers at Prestwick by 75,000.

SCOTTISH GOVERNMENT